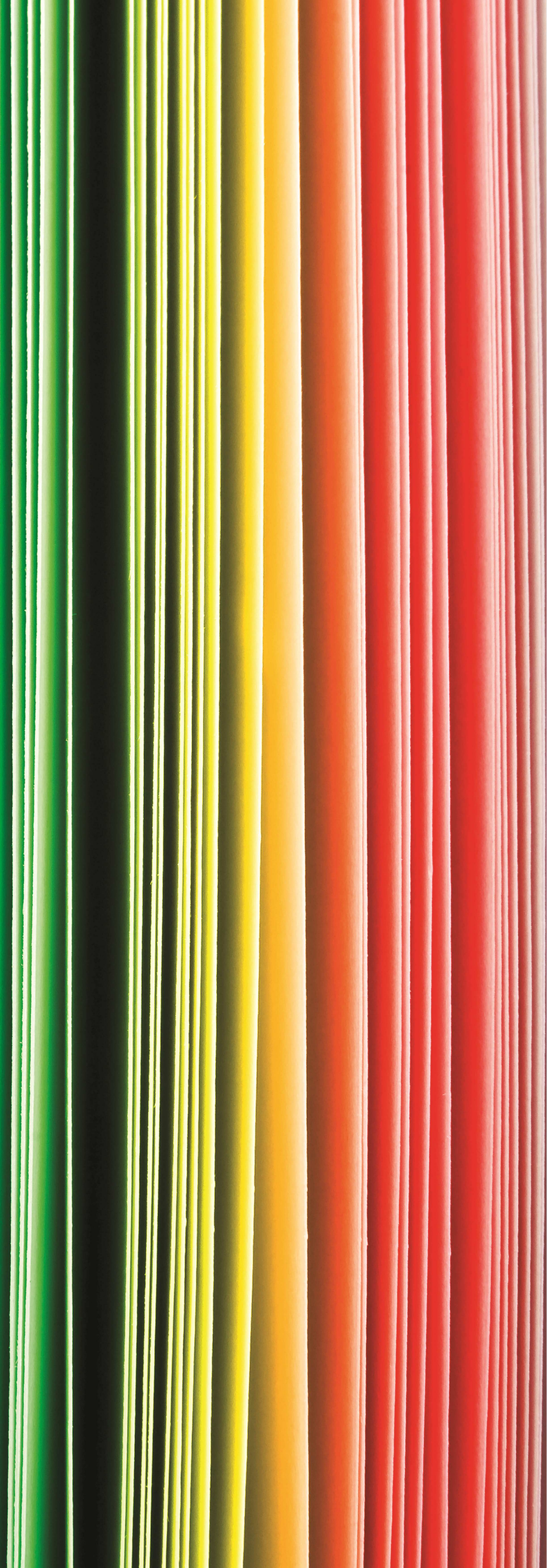


Results announcement

3rd Quarter 2012

inapa

1. Highlights

Gross margin recovery partially compensates sales decrease

Financial equilibrium reinforcement with 66M€ debt reduction

Generation of results

- Sales decrease 7.5% relatively to 2011
- Gross margin increased 0.7 percentage points to 18.2%
- Operational costs reduced 3,7%
- Recurrent EBITDA was 16.6 million Euros
- Operational results were 12.1 million Euros
- Financial costs decreased 14.8%
- Earnings before taxes were -1,3 million Euros
- Net income of -2.5 million Euros

Financial strength

- Working capital has decreased 15.3 million Euros (7,9 relatively to the 3rd quarter of 2011
- Net debt decreased 66.3 million Euros comparing with September 2011 and 17.4 million Euros relatively to year end

Chart 1_Main Consolidated Indicators

Million euros	Sep 12	Sep 11	Δ 12/11	3Q12	3Q11	Δ 12/11
Tons ('000)	619	669	-7.5%	195	214	-8.8%
Sales	688.9	744.9	-7.5%	216.0	237.4	-9.0%
Gross margin	125.6	130.9	-4.0%	38.6	41.6	-7.3%
Gross margin (%)	18.2%	17.6%	0.7 pp	17.9%	17.5%	0.3 pp
Operating costs[1]	106.0	108.2	-2.1%	34.1	36.5	-6.4%
Proforma operating costs[2]	104.2	108.2	-3.7%	34.1	36.5	-6.4%
Provisions	3.0	2.3	28.8%	1.2	0.9	42.2%
Re-EBITDA	16.6	20.3	-18.3%	3.2	4.3	-24.9%
Re-EBITDA margin (%)	2.4%	2.7%	-0.3 pp	1.5%	1.8%	-0.3 pp
EBIT	12.1	15.2	-20.3%	1.8	2.4	-25.5%
Net financial costs	13.3	15.7	-14.8%	4.1	5.0	-17.4%
EBT	-1.3	-0.5	-144%	-2.4	-2.6	7%
Net income	0.3	1.1	-75%	-0.7	-0.4	62%
Pro forma net income[3]	-2.5	-1.4	77%			
	30/9/12	**30/9/11**	**Δ 12/11**	**31/12/11**	**Δ 9 months**	
Net Debt[4]	340.3	406.6	-16.3%	357.7	-4.9%	
Working capital	178.3	193.6	-7.9%	190.2	-6.3%	

(1) Net of income from services and other income and excludes provisions **(2)** Without Semaq effect
(3) Excluding Tavistock effect **(4)** Includes securitization

2. Management Report

2.1. Market analysis

The three first quarters of 2012 were marked by uncertainty and the economic slowdown has been reported widely in the Euro area impacting the level of business investment in advertising and promotion, one of the key factors for the consumption of paper and that has translated in a strong decrease in paper demand.

Market conditions were particularly adverse when it comes to volumes, with a fall in demand and strong competition to compensate for shrinkage. In the first eight months of 2012, according to data from Eugropa (European Association of Paper Wholesalers), in Inapa's five major markets, volumes were down 3.8%. Spain and Portugal where the markets with the highest losses, with decreases of 14.7% and 16.5% of volumes traded.

Chart 2_Evolution of volumes in Inapa core 5 (until August 2012)

Thousand tons	Volume		
	2012	**2011**	**Δ 12/11**
Germany	1,876	1,905	-1.5%
France	551	580	-5.0%
Switzerland	197	207	-4.5%
Portugal	54	64	-16.5%
Spain	218	256	-14.7%
Core 5	2,896	3,011	-3.8%

Source: Eugropa

The negative effect in terms of sales was amplified by the difficult economic context, the worst financial risk of the graphic and enterprise sector and paper price decreased.

The less favorable paper market trend was compensated by the growth maintenance on the packaging and visual communication business.

2.2.Consolidated Performance

Consolidated sales until September 2012 decreased 7.5% over the same period in 2011, reaching 688.9 million euros. The decrease is due to the sharp reduction in paper demand on key markets, the tight control of customer credit risk and the margin protection initiatives.

Despite the slowdown in activity, complementary businesses continued the trend of strong growth that has been registered, an increase of 21.2% reaching 78.0 million euros, representing 11.3% of sales compared to 8.6% in 2011.

Chart 3_ Developments of the Paper, Packaging and Visual Communication Business

Million euros	Sep 12			Sep 11	
	Sales	**Weight**	**Δ 12/11**	**Sales**	**Weight**
Paper	610.8	88.7%	-10.2%	680.5	91.4%
Complementary business	78.0	11.3%	21.2%	64.4	8.6%
Packaging	36.1	5.2%	34.6%	26.8	3.6%
Visual communication	21.2	3.1%	14.6%	18.5	2.5%
Others[1]	20.7	3.0%	8.7%	19.0	2.6%
Total	688.9	100%	-7.5%	744.9	100%

Note: (1) Cross-selling with the paper business, office and graphic supplies

The effort to recover commercial margin translated into a gross margin increased of 0.8 percentage points over 2011 to 18.2%, compensating partially the sales decrease.

On the three quarters of 2012, due to the rigor on cost management, operational costs decreased 3.7% compared to 2011, on a comparable basis, as a result of lower distribution costs, personnel costs and administrative costs.

Despite the difficult economic context, client provisions remained at a low level, representing only 0.4% of sales, reflecting the protection of the credit insurance policy and a prudent view of the sales collection risk.

Until September, the re-EBITDA was 16.6 million euros, representing 2.4% of sales. Despite the reduction of volumes recorded, the evolution of complementary businesses and gross margin improvement allowed offset the negative evolution of the paper business. The complementary businesses - packaging and visual communication - continued to increase its weight in the Group's business, accounting for 19.4% of re-Consolidated EBITDA.

Operational results (EBIT) fell 20.3% to 12.1 million euros, representing 1.8% of sales.

In this regard it should be noted that both EBITDA and EBIT margin, stood at the top levels of market benchmarks.

Financial costs, when compared with the first nine months of 2011, declined 14.8% to 13.3 million, a decrease of 2.4 million euros. Despite the increase registered in credit conditions, the reduction of the gross debt led to a lower level of financial charges. The main contributor for the reduction on the consolidated debt was the working capital decrease of 15.3 million Euros, as below refers.

Earnings before tax were -1.3 million Euros. The performance was affected by the volume decrease, which was partially compensated by the gross margin improvement, the operational costs contention and financial costs reduction.

Taxes for the period totaled 1.0 million euros, 0.7 million more than in 2011.

Until September, the consolidated net income stood at -2.5 million euros, which compares with -1.4 million euros in 2011 if the effect of Tavistock sale is excluded.

Working capital registered an improvement of 7.9% over September 2011, ie a reduction of 15.2 million euros. This evolution was due to improved management of working capital held by reducing the receivables days and improvement on stock management.

Due to the strong reduction in the working capital and the capital increase in 2011, net debt Inapa at 30 Sept 2012 in a pro-forma basis (deducting 2.0 million euros of net debt due to Semaq acquisition) was 338.3 million euros, a decrease of 68.3 million compared to September 2011 or 19.4 million euros compared with December 2011.

2.3.Performance of the Group Business Areas

In the period of analysis the weight of complementary business (packaging and visual communication) on the Group operational results (EBIT), increased to 14.2% and 9.8% respectively, while paper reduced its weight from 83.1% to 76.0%.

PAPER

In volume, sales in the first nine months of 2012 decreased 7.5% comparing with 2011, from 669 thousand to 619 thousand tons. In value, paper business sales add to 610.8 million Euros, a 10.2% drop. The decrease on the average price relatively to the same period of 2011, 31 euros per ton, and the Group strict credit risk policy explained sales performance.

Until August, according to Eugropa, the Group market share was 18.8%, a 0.6 percentage point decrease relatively to the previous year, explained by the rigor of client credit risk policies with the consequent sales suspension on some of them.

Cross-selling in the paper business (namely the sale of graphic and office supplies) maintained the trend it has been registering, increasing 8.7%.

The strong effort to recover gross margin and improve the quality of the business, has allowed a gross margin improvement of 0.7 percentage points to 17.1%.

Operational results (EBIT) in the paper business were 11.2 million Euros, representing 1.8% of sales, a 20.7% decrease compared with previous year. This trend is explained by the sharp fall in some markets, notably Portugal and Spain, combined with the lack of flexibility on some fixed costs particularly in terms of storage capacity.

PACKAGING

Packaging business had the highest growth, with a growth of 36% relatively to 2011, with sales of 36.1 million Euros. In parallel with the registered growth, gross margin levels have also increased 1.5 percentage points comparing with the previous year.

Operational results (EBIT) grew 19% to 1.7 million Euros, representing 4.7% of sales.

COMUNICAÇÃO VISUAL

Visual communication had a strong growth, 15% when compared with 2011, with 21.2 million Euros of sales. Digital printing has registered a strong growth due to the innovation introduced in the market, like Latex, which has speed up the change from offset technologies.

Operational results (EBIT) grew 4.3%, to 1.2 million Euros, representing 5.3% of sales.

2.4. Future Prospects

For the last quarter of 2012 it is expected a decrease in paper sales, due to slowdown that the major European economies have been experiencing and the customer credit risk management. Conversely, it is anticipated that complementary businesses, because of the partnerships established and best prospects for the industry, continue to grow.

With regard to major markets, including Germany, France and Switzerland (85% of consolidated sales) it is foreseen a better performance in volumes compared to the Iberian market (13% of Group sales) due to different economic environments and rhythms of the respective economies.

Given the structural changes there are already being implemented diverse adjustment initiatives, namely in sale, logistics and administrative areas, to adequate the structure to current and expected market evolution. Notwithstanding the impact in the short term of these non-recurring costs, these measures will enhance the profitability and sustainability of the Group, being able to foresee its positive impact on the results as early as next year.

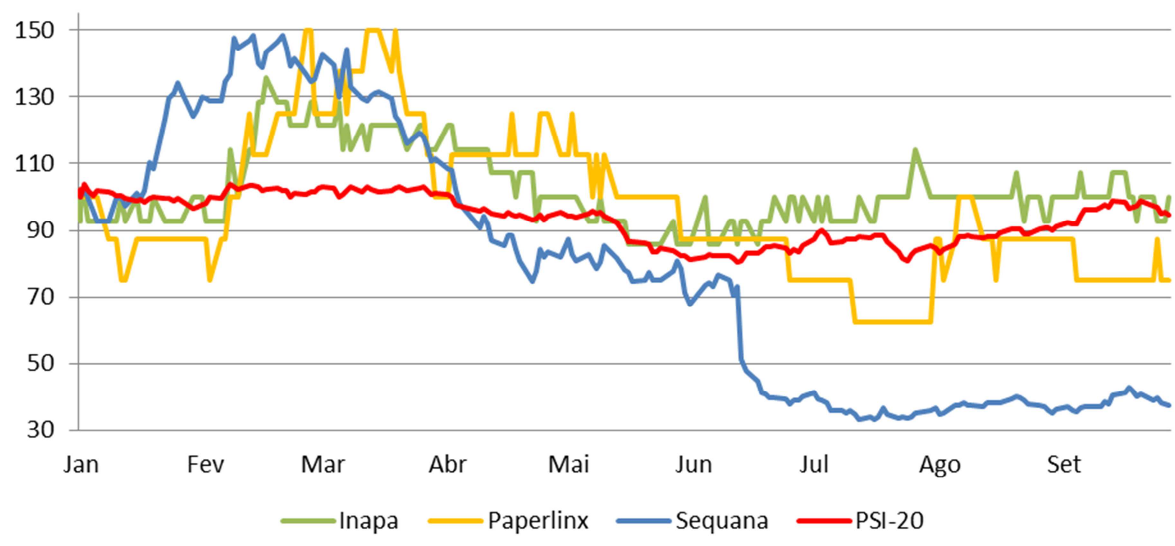
In order to extract the maximum value of the paper business, the Group will remain focused on the analysis of possible opportunities for optimization in the markets in which it operates, to reduce their operating costs, particularly through the standardization of information systems supporting the business and the consolidation of shared services center.

Complementary businesses should maintain the trend of growth and profitability have been recorded, with a consequent increase in its weight in revenues and operating results of the Group. The packaging business will continue to absorb a significant portion of the Group's investment.

2.5.Capital markets

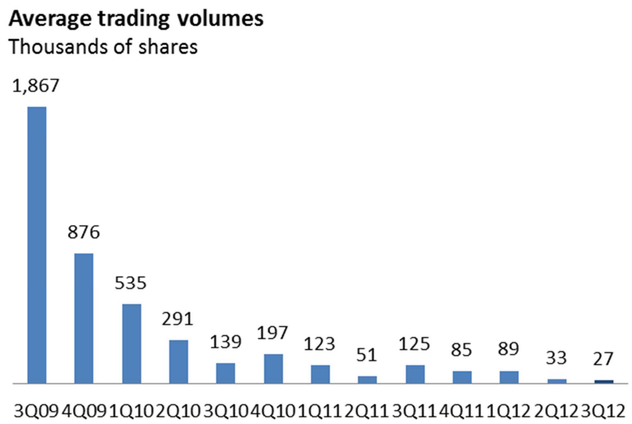
Inapa stock price vs. PSI20 vs. comparables

September 2012



At the 30 September 2012 ordinary shares quote was similar to the 2011 year end, a performance above comparable.

Inapa's stock price remained unchanged at 0.14 Euros, which compares with a 5.2% drop of the PSI-20. The evolution of the shares followed a trend above other players in the industry, which saw their value decrease, especially during the second and third quarter of 2012.



Inapa trading volumes during the first nine months continue to reduce, comparing with previous years, with a 50% volume drop relatively to the first half of 2011.

Preferred share's price at 30 September 2012 was 0.15€, two cents below its emission price (done in October 2011). The liquidity of these titles is low, being traded 80,652 titles on the first nine months.

3. Interim Consolidated Accounts

INAPA - Investimentos, Participações e Gestão, SA

CONSOLIDATED BALANCE SHEET AS AT SEPTEMBER 30, 2012 and DECEMBER 31, 2011

(Amounts expressed in thousand euros)

	Notes	September 30, 2012	December 31, 2011
ASSETS			
Non-current assets			
Tangible fixed assets		92,730	95,884
Goodwill		143,043	140,338
Other intangible assets		111,042	111,227
Investment in associate companies		1,073	1,071
Available-for-sale financial assets	7	62	47
Other non-current assets	10	21,370	21,835
Deferred tax assets	16	20,489	19,526
Total non-current assets		389,809	389,928
CURRENT ASSETS			
Inventories		72,702	71,029
Trade receivables	10	162,424	166,619
Tax to be recovered		6,777	7,286
Available-for-sale financial assets	7	-	628
Other current assets	10	31,834	38,392
Cash and cash-equivalents	11	9,169	15,047
Total current assets		282,905	299,000
Total assets		**672,714**	**688,928**
SHAREHOLDERS EQUITY			
Share capital	13	204,176	204,176
Own shares		-	-
Share issue premium		450	450
Reserves		44,275	44,465
Retained earnings		-49,828	-43,667
Net profit for the period		-2,467	-6,161
		196,607	199,263
Minority interests		4,026	3,991
Total shareholders equity		**200,633**	**203,254**
LIABILITIES			
Non-current liabilities			
Loans	14	130,175	148,469
Financing associated to financial assets	14	38,943	38,061
Deferred tax liabilities	16	22,417	21,128
Provisions		354	391
Liabilities for employee benefits		3,588	3,518
Other non-current liabilities		7,884	8,711
Total non-current liabilities		203,361	220,278
Current liabilities			
Loans	14	171,407	176,259
Suppliers	15	56,779	47,402
Tax liabilities		16,630	18,073
Other current liabilities	15	23,903	23,661
Total current liabilities		268,719	265,395
Total shareholders equity and liabilities		**672,714**	**688,928**

To be read in conjuction with the Notes to the consolidated financial statements

INAPA - Investimentos, Participações e Gestão, SA

CONSOLIDATED INCOME STATEMENT AS AT SEPTEMBER 30, 2012 AND SEPTEMBER 30, 2011
(Amounts expressed in thousand of Euros)

	Notes	SEPTEMBER 30, 2012	3RD QUARTER 2012 *	SEPTEMBER 30, 2011	3RD QUARTER 2011 *
Tonnes *		**618,951**	**195,042**	**669,253**	**213,783**
Sales and service rendered	**3**	697,709	218,948	753,776	240,352
Other Income	**3**	18,108	5,582	20,655	6,055
Total Income		**715,817**	**224,530**	**774,431**	**246,407**
Cost of sales		-570,946	-179,817	-622,419	-198,294
Personal costs		-58,798	-19,560	-59,271	-19,697
Other costs	**5**	-69,951	-22,135	-73,154	-26,620
		16,125	**3,017**	**19,586**	**9,727**
Depreciations and amortizations		-4,102	-1,333	-4,472	-1,507
Gains / (losses) in associates		2	2	2	-10
Net financial function	**6**	-13,333	-4,130	-15,652	-4,420
Net profit before Income tax		**-1,310**	**-2,444**	**-537**	**-2,616**
Income tax	**15**	-1,019	-281	-264	560
Net profit / (loss) for the period		**-2,328**	**-2,725**	**-801**	**-2,056**
Attributable to :					
Shareholders of the company		-2,467	-2,744	-945	-2,054
Non controlling interests		138	19	144	-2
Earnings per share of continued operations - €					
Basic		(0.017)	-0.018	-0.006	-0.014
Diluted		(0.017)	-0.018	-0.006	-0.014

To be read in conjuction with the Notes to the consolidated financial statements
* Non audited

4. Additional information

WARNING

This document contains information and future estimates based on current expectations and management opinions deemed reasonable. Future estimates must not be considered consolidated facts and are subject to several unpredictable factors that may have an impact on future results.

Despite the fact that said estimates represent current expectations, investors, analysts and all those who may make use of this document are warned that future information is subject to uncertain factors and risks, of which many are difficult to forecast. All readers are warned not to attribute inappropriate importance to future estimates and information. We exempt ourselves of any responsibilities concerning any future estimates or information.

Report available on Inapa's website
www.inapa.pt

Investor Relations
Hugo Rua
hugo.rua@inapa.pt
Tel.: +351 213 823 007

Inapa is admitted to trading on the Euronext Stock Exchange.
Information about the company may be checked under the tickers:

- Ordinary shares: INA
- Preferred shares: INAP

Inapa – Investimentos, Participações e Gestão, SA
Rua Castilho, 44, 3º
1250-071 Lisbon
Portugal