



ANNUAL
REPORT^{'12}

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INAPA GROUP



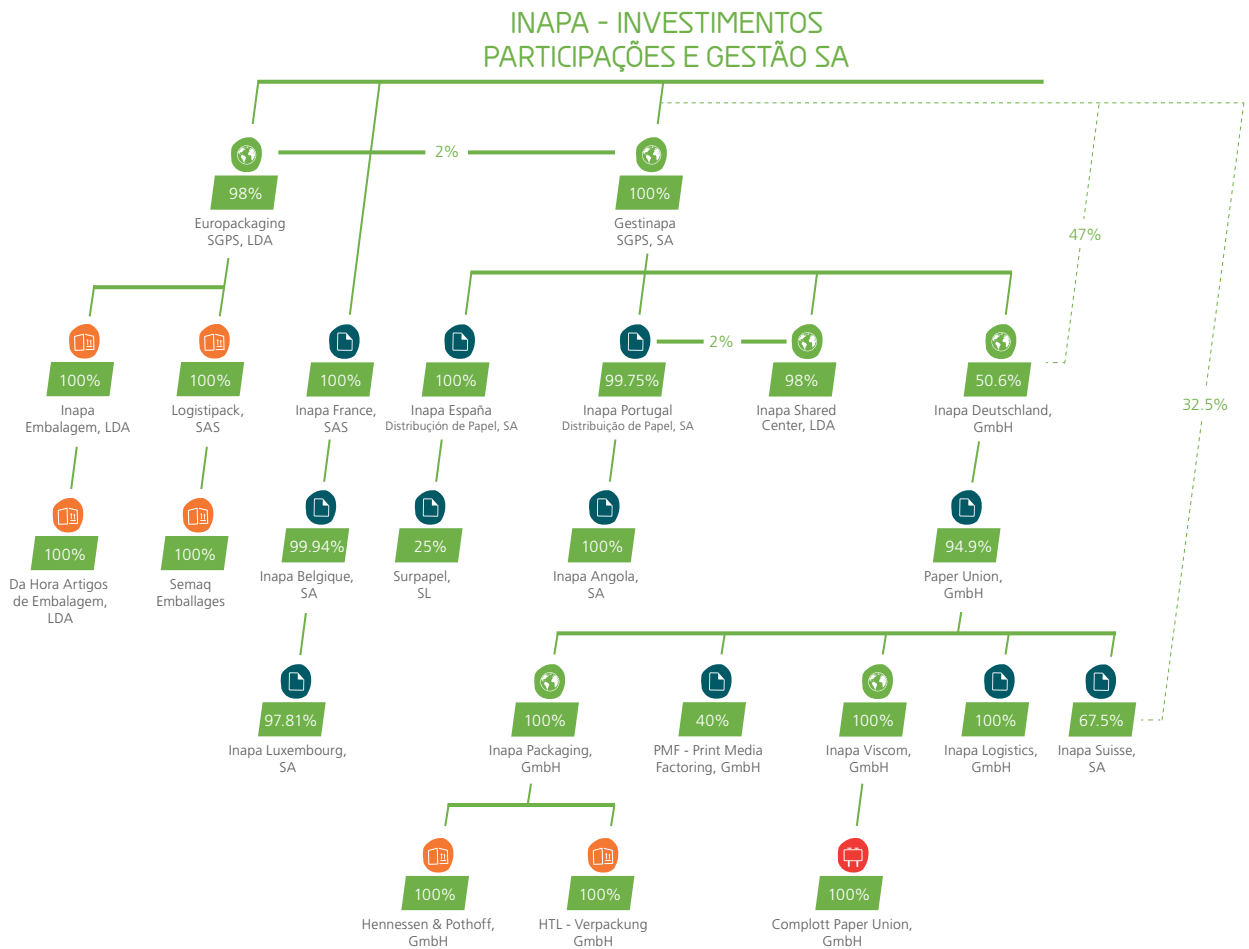


Presence in 8 countries

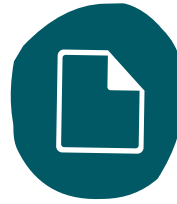


Considered the best Corporate Governance in Portugal for three consecutive years.

GROUP HOLDING STRUCTURE



Inapa is one of the largest European paper merchants

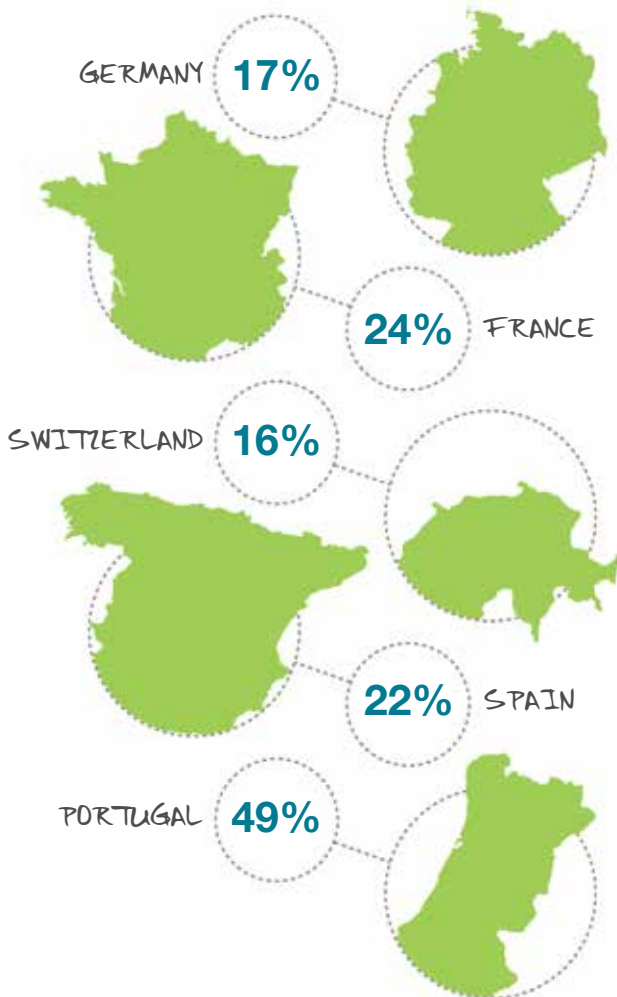


PAPER

847M€
IN SALES

Distribution of a complete range of products and services to the graphic and office customers – paper (coated, offset, cutsize, digital, carbonless, board, envelopes, special papers), graphic supplies (plates, inks, chemicals), office supplies and logistic services.

Paper market shares



Source: National associations and Eugropa



PACKAGING

4.7%
EBIT

Distribution of a complete range of packaging products – boxes, films, fillers, bags, tags, machines – and tailor made solutions – packaging customization, fulfillment and logistics.



VISUAL COMMUNICATION

4.8%
EBIT

Distribution of a complete range of products and services to the large format digital printing – printers, inks/tonners, media, software and technical support.

MESSAGE FROM THE CEO

2012 was a year marked by great challenges, at a macroeconomic and sector level. The Group adjusted its strategy and organization in order to build more solid foundations for the future.

Our core business, paper distribution, was affected by the negative trend in paper demand, mainly due to the recession felt in Europe, the consequent drop in advertising investments and a gradual replacement of paper by digital formats.

Our competitors were also affected by the unfavorable circumstances, just as Inapa. Nevertheless, if we analyze the evolution of operational profitability, despite the odds and challenges, Inapa continues to be a benchmark. This is only possible due to the commitment of the entire team, in several countries, in implementing the Strategic Plan set for the period that ended in 2012.

In the last three years we completed the consolidation of our position in the paper distribution business. We have successfully finished the acquisition of the distribution business of Burgo Group in Spain, enabling us to achieve the critical mass necessary to monetize the business, alongside a leading position in the Spanish market. We have divested from our operations in the UK, where we held a not strategic niche position, and alienated 60% of the share capital of the German firm PMF - Print Media Factoring, which engaged in granting credit, through factoring, allowing us to focus in our core business and the markets where we hold a leadership position.

Without losing the focus in the paper distribution business, and despite the severe financial constraints, we also progressed in the business diversification, enhancing sustainability and value creation for the group based on growth of complementary businesses. In this context we continued to strengthen partnerships that allow us to position ourselves as a full service provider. In this context, we emphasize the partnerships with Heidelberg and Sun Chemical for the sale of graphic supplies and with Spycers and Liderpapel for the sale of office supplies.

Acquisitions completed were also crucial for the growth of complementary business. In this respect, there were acquisitions in the segments of packaging in France (Semaq) and

Portugal (Da Hora) and visual communication in Germany (FLS). Given the size of the packaging business, and because we want to continue to invest in it, we initiated its vertical organization around the sub-holding Europackaging, which will own all the shares in this business, coordinating its management.

Simultaneously, and continuing the search for improving profitability, we launched a second wave of operational efficiency, anticipating restructuring costs whose positive impact will be felt only next year. At an organizational level, we began the overhaul of the management structure in Germany, adjusting it to the market needs, we rationalized the sales teams in France and Spain, streamlined the commercial organization in Portugal and Belgium and strengthened our executive management in Switzerland. All these actions were developed as a way to better serve our customers and increase our value creation.

We continued the development and deployment of the group's enterprise management system to all geographies - to be completed in 2014/2015 - and strengthened the scope of the Group's Shared Services Centre in Lisbon, widening the provision of accounting, financial, purchasing, IT and communications services to Portugal, Spain and Switzerland.

In the framework of Human Resources management, and in addition to the various professional, technical and management trainings, I must highlight the ambitious communication plan that promoted 250 sessions with 1500 participants, and fostered the knowledge of the group, its history and values and allowed everyone to contribute with their ideas and opinions to our future.

In addition to the profitability improvement, the strengthening of the balance sheet was also the target of our scrutiny, with a view on rebalancing the capital structure and optimizing fund management. In the last three years the consolidated debt was reduced by € 87 million, 1/3 of this reduction was assured by funds that resulted from internal resources generated by our activity and better working capital management.

In summary, the implementation of the strategic plan in the vectors above mentioned allowed us to partially offset the drop in paper volumes through the growth of complementary businesses, reducing operational and financial costs.

Our challenges in the medium term are the consolidation of changes in internal organization, continuous improvement of the efficiency of the paper distribution business, complementary business growth and further strengthening of the balance sheet.

We will continue to implement the changes on the teams and responsibilities, the promotion of successful partnerships and we will complete the extension of the group enterprise management system to all geographies, expand the scope of the Shared Services Centre and pursue the realization of opportunities to enter in near markets that show good growth prospects, alongside the growth of complementary businesses.

With a view to strengthen the group's balance sheet, we will continue to improve our working capital levels, divest of non-core assets and look for alternative options for rebalancing the capital structure.


Regarding the pursuit of excellence in the management of the Group, we underline the attribution for the 3rd consecutive year of the award for Best Corporate Governance in Portugal, by World Finance magazine, which once again rewards the commitment made by all corporate bodies, by the holding company and subsidiaries, in the Corporate Governance and in risk management. This recognition further highlights the AA rating given to Inapa within the rating assessment initiative sponsored by the Association of Issuer Companies (AEM) in conjunction with the Portuguese Catholic University.

Finally, a word of appreciation to all employees of the Group, which in 2012 contributed to the development and good performance of Inapa.

I am confident in our success to meet the challenges of the future. We are now stronger, we share the same vision of the objectives to be achieved, we share the same culture, critical factors to continue to meet the challenges we face successfully.



↳ **José Félix
Morgado**
CEO



“We are now stronger, we share the same vision of the objectives to be achieved, we share the same culture...”

GROUP PROFILE



Inapa is one of the leading groups in paper distribution in Europe, with annual sales near one billion Euros and an important position in all markets where it operates.

Additionally, Inapa is the only listed company in the paper distribution sector in Europe.

Inapa began its activity in 1965 in the paper production sector, but divested from this business in 2000 to focus on the distribution of paper. In 2007 Inapa assumed the distribution of Packaging and Visual Communication solutions as the areas of growth and development, since they present significant growth rates and higher contribution margins than those of the paper business.

Inapa - Investimentos, Participações e Gestão, SA is a company that consolidates the operating companies in the paper, packaging and visual communication businesses.







Paper

The paper distribution sector in Europe generates around 9 million tonnes, representing a value of 9 billion euros and employs over 25 thousand people.

With about 850 thousand tons annually distributed, Inapa holds a market share of around 19%, considering only those markets where it operates, and is currently one of the leaders among European distributors of paper.

To meet the needs of its 70,000 customers in 8 countries in which it operates, Inapa offers a portfolio of more than 12,000 references of paper.

Inapa presents itself today as a full service provider, complementing the paper business with the supply of consumables for the printing and office industry and logistics services. Additionally, in order to respond to the increasing complexity of graphic printing, the Group provides its clients with specialized teams for technical advice.

Inapa ensures a delivery service within 24 hours anywhere in the markets where it operates, and within only 12 hours in the major economic centers.

This level of service requires more than 5,000 deliveries per day and is guaranteed from 27 warehouses and logistics platforms.

In 2012 the distribution of paper represented approximately 90% of Inapa's turnover, and the sale of office papers represented about 25% of this turnover.

Graphic supplies

The privileged relationship with clients and the deep expertise of its teams make the graphic supplies distribution business a logical extension of the distribution of graphic papers area. This circumstance, together with the knowledge of customers' needs, enabled the Group to be innovative in the industry and position itself as a global supplier to the printing industry and contribute to creating value for its customers.

The turnover and penetration achieved alongside the recognition by customers of the value generated by this approach, justify the frankly positive expectations about the growth of this business, especially since this has been the segment which has shown greater synergies with the area of distribution of paper.

Inapa's portfolio of graphic supplies was developed based on partnerships with brands with recognized notoriety, and includes an extensive display of products, from paints to cleaning products, additives, printing blankets, plates and varnishes, among others, which create a quality portfolio with a comprehensive offer. Environmental concerns prevailed in the composition of this portfolio, particularly with regard to paints, all of which are produced with renewable vegetable raw materials.

In what concerns the development of this business, last year Inapa celebrated a new partnership in the graphic supplies segment with Heidelberg for the sale of consumables of the Saphira range. Heidelberg is the world leader in printing solutions supplies, and its core business covers the entire production chain with equipment, services and consumables for offset printing and digital printing solutions. Complementing the partnership that began in 2009 with Sun Chemical, this partnership has allowed expanding the portfolio of products and foster cross-selling to existing customer base.

Office supplies

In the office paper segment Inapa's customer base is comprised by firms, offices and public entities, who have special needs and a demanding service level.

In order to provide these customers with one single point of contact and a single supply, Inapa developed a division for the distribution of office supplies.

For this purpose partnerships were established with some of the most relevant operators in this area, including the Spycers and Waser, aiming to provide those customers the widest range of office consumables and a high level of service.

In this context we emphasize the partnership between Inapa Portugal and Liderpapel, a Spanish group which is the exclusive distributor in Portugal for several prestigious international brands.

Through this partnership Inapa Portugal offers a wide range of office supplies, with more than 8,500 references, especially directed to the segment of medium-sized companies.

Inapa currently develops the distribution of office supplies in Portugal, Belgium, France, Switzerland, Germany and Spain.

The future will pass certainly by the expansion and development in the markets where Inapa is present, with a very remarkable growth potential, alongside the introduction of this business model in other countries where it operates.

Logistics services

As a service provider in the printing and packaging businesses, Inapa developed several solutions to meet the needs of its customers. The provision of logistics services is, in this sense, an asset in any of the markets where it is available, to help boost the competitiveness of its clients.

With about 300 trucks in circulation and many other employees to serve a storage area over 180 square meters - an offer unique when it comes to transportation and storage services - Inapa is able to act as a logistics operator for its customers with the consequent efficiencies and savings that this process allows.

Inapa's offer stands out by combining logistics expertise with extensive knowledge of the paper industry, making Inapa a reference in logistics services for the printing industry.





PACKAGING

Packaging

The distribution of packaging solutions and materials is the second most important business of Inapa. With operations in Germany, France and Portugal, this business has multiple synergies with the paper distribution and cross selling potential, both for customers in the graphic or office segments.

The European packaging distribution market presents a significant size, coexisting in it generalist and specialized distributors, focusing on only one type of packaging material or a limited number. Economic globalization - with regard to specialization and geographic concentration of production - change in consumer behavior and, in particular, the increase in online sales, caused a very significant increase in the needs for safe, fast and versatile packaging of all assortment of products, leading to foresee sustained growth in consumption over the medium to long term.

In addition, packaging is in many cases the first contact the customer has with the supplier and the product, and the investment companies make in this area should not only keep up but even increase, this being an additional factor for boosting in this segment. Inapa, alongside the distribution of packaging materials, also develops technologies and unique packaging concepts, offering customers not only the unique design of their packaging, but also the filling and logistics services that may be associated.

The Group anticipates an increase of the weight of the distribution of packaging materials and solutions in its consolidated sales, as a result not only of the expansion of this business segment to other geographies in which Inapa operates, but also organic growth of the existing units. 2012 was an important year for the packing area, with the acquisition of the French company Semaq (Société d'Emballage of Manutention et d'Aquitaine), which operates in the segments of packaging and storage in the southern and western France, and the Portuguese company Da Hora, which operates in the North of Portugal, where Inapa had lower levels of penetration in the packaging business.

52M€
SALES

150
EMPLOYEES

Visual Communication

The new printing technologies, the innovation of the support materials and new concepts of communication, led to the creation of a specific market, which is still in development and presents interesting returns on invested capital.

Given the potential of this new market, and the strong complementarity revealed by this business area with paper, Inapa decided in 2007 to acquire Complott, a major operator in the German market.

Visual Communication is the segment with the highest growth rate in the printing industry, including not only the print media but also consumables, sales of printing equipment, software and maintenance.

The rapid development of digital printing technology in combination with the large format printers, created a new market for graphic applications. The large format printers, with 60 centimeters to 5 meters wide, allow the most varied type of prints in a wide range of media, such as paper, canvas, vinyl, film, fabric or wood.

These developments allow for applications as varied as the outdoor advertising panels, indoor advertising, sign making, printing for use in furniture or domestic appliances, advertising in buildings roofs and transportation means.



On the German market Inapa is currently the 3rd largest operator, operating through its subsidiary, Complott Papier Union, which in late 2011 acquired the company FLS Bildsysteme Vertriebs GmbH, located in southern Germany, consolidating its market position.

This business contribution has proven to be extremely positive, justifying the favorable future expectations, both in terms of performance and organic growth in markets where it already develops this activity, either as regards the extension to other markets where Inapa is present.



HISTORY



Works begin in the new logistics center in Madrid

Papéis Inapa is sold to Papercel/Portucel (February 25)

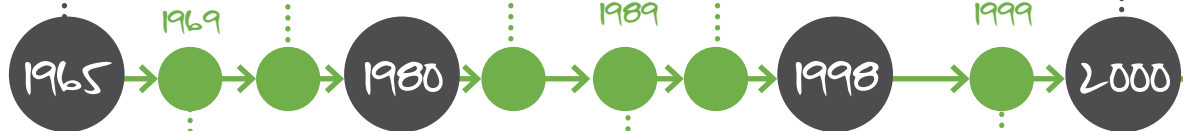
Inapa focus in paper merchant business

Acquisition of Papier Union, the 3rd largest paper merchant in Germany

Acquisition of Buropapier (Belgium)



Inapa Foundation



Paper production beginning

Acquisition of J. Gaspar Carreira (Portuguese paper merchant and envelope manufacturer)

Group is restructured, transforming Inapa in a holding
Foundation of Edições Inapa (Portugal)

Paper merchant business expands, with 10 warehouses (5 in Continental Portugal, 2 in Azores, 2 in Spain and 1 in the UK)

Acquisition of Sacopel (Portugal)

Shares are listed in the Lisbon stock exchange

Acquisition of Mafipa Group (France, Belgium, Luxembourg, Switzerland) in June

Acquisition of Tavistock Paper Sales (UK)

S.D.P. robotizes its main warehouse (Sintra/Portugal)

Foundation of IDISA (Spain)
Acquisition of Lucchetti Decart (Italy)





Launch of first own-brand INAPA-TECNO



Acquisition of HTL and Hennessen & Potthoff – packaging companies in Germany



Start-up of Inapa Angola

Sale of Tavistock Paper Sales (UK)

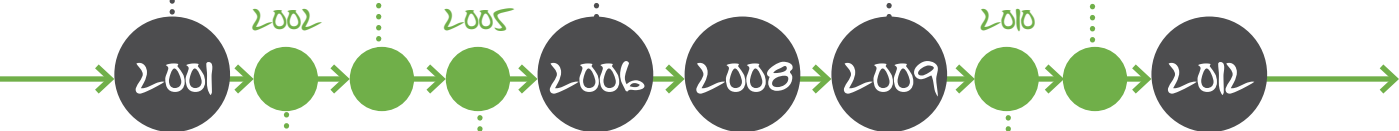
Acquisition of Baugartner – Paper merchant in Switzerland

Acquisition of Logistipack – packaging company in France

Acquisition of Burgo business in Spain, becoming the third largest paper merchant

Acquisition of the packaging companies Semaq (France) and Da Hora (Portugal)

Acquisition of Complott Arte Vertrieb – visual communication company in Germany



2001

2002

2004

2005

2006

2008

2009

2010

2011

2012

Open the new logistic center of IDISA, in Leganés (Madrid)
Launch of first Inapa Group e-commerce site www.papel.online.pt

Acquisition of Olímpia – Paper merchant in Belgium

Acquisition of Burgo business in Spain, becoming the third largest paper merchant

Acquisition of the packaging companies Semaq (France) and Da Hora (Portugal)

Acquisition of Complott Arte Vertrieb – visual communication company in Germany

MARKETS

The Inapa Group is active in 8 countries: Germany, France, Spain, Portugal, Switzerland, Belgium, Luxembourg and Angola.

Inapa holds a leadership position in all markets in which it is present, always in the top three market players. Although the Group was founded in Portugal and have its headquarters there, most of the revenue comes from operations in other European countries, with Germany and France accounting for about 80% of Group revenues.

The Group provides its more than 70,000 customers, from the several business areas in which its business is divided, a portfolio of more than 12,000 references of paper, 16,000 references of office supplies, 4,000 references of packaging and a full range of materials for visual communication and graphic supplies.

With over 300 trucks circulating daily and a storage area of over 180 square meters spread over 27 warehouses and logistics platforms, the Group annually ensures the placement of about 850 tons of paper to its customers.

In Germany Inapa has the subsidiaries Papier Union, whose sales represented approximately 55% of Group paper sales, Inapa Packaging and Complot Papier Union in the Visual Communication segment. This is the Group's largest market, holding a market share of approximately 17%.

In France Inapa is the second largest distributor, with a market share of approximately 24%. This market's sales represent about 25% of total group sales. In France Inapa holds Inapa France, in the paper business, Logistipack and, since 2012, Semaq in the business area of packaging.



Inapa Spain is currently the third largest player in the Spanish market, with a share of approximately 22%, after the acquisition of the paper distribution business of the Burgo Group in Spain under the brand Ebix in 2010. Its sales represent about 8% of consolidated paper sales.

Inapa Portugal is the leader in Portuguese paper distribution segment, with a market share of around 49%. The Portuguese subsidiary's sales represent approximately 5% of the group's paper sales. In Portugal, the group also has Inapa Packaging and Da Hora, both dedicated to the business of packaging distribution.



Inapa Switzerland has a market share of 16%. In this market Inapa has distinguished itself from competitors by introducing several innovations, such as the online platform for the office customer segment.

In Belgium and Luxembourg Inapa also have affiliates of Inapa France, which are focused primarily in the office segment, being the leading distributors of paper in that segment. The combined sales of these geographies represent approximately 2% of the group's total paper sales.

Angola was the last country in which the Group has decided to invest, in 2009, and the first outside Europe. This entry is part of Inapa's paper business consolidation strategy, by exploring the potential in less mature markets. The results are already quite positive. In the last year operations in Angola continued to grow strongly and contributed positively to the Group's performance.

STRATEGIC GUIDELINES

2012 was a challenging year for the European economy, the paper industry and Inapa. In this context Inapa developed a set of initiatives in the implementation of the 2010-2012 strategic plan.

These strategic actions intend to ensure Inapa's strong growth in a turbulent market environment, and consist of 5 key vectors:

(i)

Consolidation
of position in
the paper market:

In the paper business, Inapa's orientation for the next years is based on the consolidation of the Group's position in its five major markets (Germany, France, Switzerland, Spain and Portugal). In this context, in 2010 Inapa made an acquisition in Spain (EBIX) that allowed the achievement of the necessary dimension to ensure the profitability of the assets held in this market, in early 2011 divested from the United Kingdom operation, where it had a small niche operation and recently divested from its factoring operation in Germany (PMF).

In the sequence of the strategic guidelines defined, Inapa acknowledges new investment projects in nearby markets with growth potential and that allow the creation of value.

Expansion into mature markets is not considered a priority given the limited available opportunities for value creation.

Inapa is also committed on expanding its product portfolio, particularly through partnerships with other companies, such as Sun Chemical, Heidelberg, Spycers or Liderpapel. The agreements reached in 2012 with Heidelberg for the sale of graphic supplies and with Liderpapel for the sale of office supplies are a complement for the remaining agreements and represent a step further in the implementation of this strategy envisaging the integrated offer of products and services to customers.

In parallel, Inapa has launched initiatives to promote cross-selling with other business areas (packaging and visual communication).

(ii)

Enhancement
of complementary
businesses:

The distribution of packaging solutions and materials and visual communication, integrate the complementary businesses of Inapa, alongside the distribution of graphic and office supplies, and already account for about 12% of revenue and 25% of the recurring EBITDA generated by the Group.

It is intended that these two business areas increase its weight in the group significantly, since they present operational and commercial synergies with the paper business and a positive outlook for growth and profitability.

The development of these businesses should be performed not only by exploring opportunities for organic growth, but also by means of acquisitions.

In 2012 Inapa acquired Semaq, a company that operates in the French packaging market, allowing the expansion of Inapa's product portfolio, the strengthening our position in the French Southwest and the entrance into new customer segments.

Also during 2012, Inapa acquired the Portuguese packaging company Da Hora. This acquisition enabled Inapa to establish itself as a national player in the packaging distribution and to expand its product range, now offering custom solutions, such as polyethylene solutions or printed tapes.

As part of the packaging business growth and in order to centralize and coordinate the activities of companies operating in this business segment, a holding - Europackaging - was especially created. It will have an independent management in order to accelerate growth in this business area.

In the visual communication segment the acquisition of FLS Bildsysteme Vertriebs GmbH was performed. This company operates in southern Germany and will contribute to the activity consolidation that the group has in this business area in the German market, where it is currently the third largest player. This business segment continues to register a strong organic growth.

The implementation of this strategic plan will transform Inapa's profile, making it less dependent on a business with lower margins and limited growth prospects, and will certainly enhance the Group's sustainability and value creation for shareholders and other stakeholders.

(iii)

Implementation of the second wave of the operational efficiency program:

Despite the structure optimization performed in the last three years, it is essential to further improve the Group's efficiency in order to extract the maximum value, namely in the paper business. In this context in 2010 Inapa launched a new wave of operational efficiency.

In 2012 we continued the efforts to change the operational paradigm of the Group. In this sense a reference should be made to the extension of the undertakings included in the Shared Services Center alongside the roll-out of the enterprise resource planning (ERP) - already operating in Spain, Portugal, Angola, Switzerland, Belgium and Luxembourg and implementation phase in France and Germany - that will act as a facilitator for optimizing administrative areas and allowing an alignment in the IT and communication areas, procurement and financial services.

As a result of the greater coordination in the Group and of the changing market conditions, we highlight the integration of the subsidiaries in the Group's credit insurance, allowing for significant overall savings.

(iv)

Rebalancing of the capital structure:

Although the debt level has reduced quite significantly, it is essential that Inapa keeps the effort of rebuilding its capital structure to ensure its sustainability, reducing the burden of interest bearing debt. It is our strategic goal to approach ourselves of the industry levels, in order to ensure a lower exposure of the results to external factors (such as the evolution of interest rates).

The company remains committed to rebalance its capital structure, using at least two thirds of the generated operating cash flow to repay debt. This has allowed for a debt reduction of 12 million euros from 2011 to 2012.

(v)

Optimization of the capital structure to achieve a competitive ROCE:

In addition to the above mentioned measures, reducing the weight of working capital in sales is another measure that will allow the increase of the return on capital employed. In this sense Inapa continues to promote various actions aiming to achieve optimal levels of capital to fund its business.

In 2012, and as a result of efforts made by the Group, there was a reduction of 27 million euros in working capital.



inapa

Shift






In 2012 we developed project Shift, in all countries where the Group operates.

The project consisted of about 250 sessions with 1500 participants and fostered the knowledge of the Group, its history and values, and also allowed to collect contributions from employees in order to share the same vision of the Group's objectives for the future.



STATUTORY BODIES

Pursuant to a resolution of the General Assembly of Shareholders dated 31 May 2007, the Company adopted the provisions of Subparagraph b) of Paragraph 1 of Article 278 of the CSC (Portugal's Companies Act) as its administration and supervisory governance model, which comprises a Board of Directors, an Audit Committee, and a Chartered Accountant and Auditor.

The composition of the aforementioned statutory bodies is as follows:

CHAIR OF THE GENERAL ASSEMBLY OF SHAREHOLDERS

↳ **João Vieira de Almeida**
CHAIRMAN

↳ **Sofia Barata**
SECRETARY

BOARD OF DIRECTORS

↳ **Álvaro João Pinto Correia**
CHAIRMAN
ELECTION YEAR 2010
AGE 80

↳ **José Manuel Félix Morgado**
VICE-CHAIRMAN OF THE BOARD
ELECTION YEAR 2007
AGE 52

↳ **António José Gomes da Silva Albuquerque**
MEMBER OF THE BOARD/
EXECUTIVE COMMITTEE
ELECTION YEAR 2010
AGE 60

↳ **Jorge Manuel Viana de Azevedo Pinto Bravo**
MEMBER OF THE BOARD/
EXECUTIVE COMMITTEE
ELECTION YEAR 2010
AGE 50

↳ **Arndt Jost Michael Klippgen**
MEMBER OF THE BOARD/
EXECUTIVE COMMITTEE
ELECTION YEAR 2007
AGE 62

↳ **Emídio de Jesus Maria**
MEMBER OF THE BOARD/
CHAIRMAN OF AUDIT COMMITTEE
ELECTION YEAR 2008
AGE 61

↳ **Acácio Jaime Liberado Mota Piloto**
MEMBER OF THE BOARD/
AUDIT COMMITTEE
ELECTION YEAR 2010
AGE 55

↳ **Eduardo Gonzalo Espinar Fernandez**
MEMBER OF THE BOARD/
AUDIT COMMITTEE
ELECTION YEAR 2010
AGE 50

EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS

↳ **José Manuel Félix Morgado**
CHAIRMAN

↳ **Arndt Jost Michael Klippgen**
SOURCING AND MARKETING

↳ **António José Gomes da Silva Albuquerque**
FINANCE

↳ **Jorge Manuel Viana de Azevedo Pinto Bravo**
OPERATIONS

AUDIT COMMITTEE

↳ **Emídio de Jesus Maria**
CHAIRMAN

↳ **Acácio Jaime Liberado Mota Piloto**
MEMBER

↳ **Eduardo Gonzalo Espinar Fernandez**
MEMBER

CHARTERED ACCOUNTANT AND AUDITORS

↳ **Pricewaterhouse Coopers & Associados, SROC, Lda** represented by José Pereira Alves

↳ **José Manuel Henriques Bernardo**
ALTERNATIVE CHARTERED ACCOUNTANT

REMUNERATIONS COMMITTEE

↳ **Mário Alberto Duarte Donas**
PRESIDENTE

↳ **Maria Amália Freire de Almeida**
PARPÚBLICA

↳ **Rui Manuel Alexandre Lopes**
MILLENNIUM BCP

1427
EMPLOYEES
WORKING
FOR YOU

CORPORATE GOVERNANCE

The corporate governance model adopted assigns the following competences to the corporate governance bodies:

↳ The Board of Directors represents the Company and manages its business operations but is, in this instance, subjected to the resolutions of shareholders and to instructions issued by the Audit Committee where applicable legislation or the provisions of the Company's Articles of Association so dictate, as well as deliberates on the matters set out in the provisions of Sub-paragraphs a) to n) of Article 406 of the Companies Act, and:

- Delegates the day-to-day management of the Company and any other powers it may deem fit to delegate on an Executive Committee of the Board by special resolution to the effect;
- Delegates, subject to the limitations set out in applicable legislation, specific management powers on one or more of the Directors of the Company under necessarily defined limits;
- Resolves on whether to issue binding instructions to Subordinated Companies, in conformance to the provisions and subject to the limitations set out in applicable legislation;
- Resolves on the plan and budget of the Company and its Subordinated Companies, under recommendation of the Executive Committee;
- Makes investment or disinvestment decisions of relevance concerning and to be effected by Subordinated Companies;
- Resolves on the acquisition and sale of majority or controlling shareholding interests as well as on transactions that are subject to special purchase and sale proceedings in compliance with the provisions of the Securities Market Code ("CodVM");
- Resolves on possible company splits, mergers, or dissolution transactions by Subordinated Companies or companies where Inapa holds an interest;
- Resolves on any matter that any of its Directors may submit to the Board for resolution;

In this regard, it is important to note that Non-Executive Directors have a duty to monitor the performance of the Executive and Audit Committees, to air their views on matters that fall under the scope of duties of the Board where they sit or that may be submitted to it by either of the aforementioned Committees, and to act in an advisory role to the Company's executive management, which role is of the

utmost relevance since it is based on an in-depth knowledge of the matters at hand while sufficiently distanced from the demands and constraints of daily management.

The performance of those duties by the members of the Board of Directors acting in a non-executive capacity has been relevant in ensuring that this governance model performs adequately, and, to date, no constraints have arisen on that account.

↳ The Executive Committee of the Board of Directors is responsible for the day-to-day management of the Company and for the following additional duties:

- Setting out plans for implementation of the Company's and Group policies, objectives, and strategy for approval by the Board of Directors;
- Setting out general guidelines concerning the Company's internal organization for approval by the Board of Directors;
- Present operational budgets, medium and long-term investment and development plans, for approval by the Board of Directors;
- Approving contracts for the procurement of goods and services up to a limit of 500,000.00 Euros or less, per category of goods or services;
- Negotiating and contracting short-term bank finance agreements to fund the Company, subject to terms and conditions that most adequately suit the interests of the Company.
- Negotiating bank finance agreements of a term longer than a year and a day to fund the Company and its subordinated companies and the issuing of corporate bonds and commercial paper programs, for which purpose a binding of the Company under any such transactions shall be made expressly conditional to a prior resolution of the Board of Directors to the effect;
- Purchasing, selling, and pledging goods or assets accounted for as fixed assets of the Company in conformance with budgets approved by the Board of Directors;
- Purchasing, selling, and pledging goods or assets accounted for as fixed assets of the Company not included in budgets approved by the Board of Directors up to a value of 1.5% percent of realized share capital per item and up to a limit of 5% of the aforementioned capital, per annum;
- Renting or letting out any buildings or sectional title properties;

General Assembly of Shareholders

Board of Directors

Álvaro Pinto Correia (Chairman)
Emídio Maria
Acácio Piloto
Eduardo Espinar

José Félix Morgado (Vice-Chairman)
Arndt Klippgen
António Albuquerque
Jorge Bravo

Remunerations Committee

Mário Donas (Chairman)
Maria Amália Almeida
Rui Lopes

Audit Committee

Emídio Maria (Chairman)
Acácio Piloto
Eduardo Espinar


Chartered Accountant

PricewaterhouseCoopers & Associados,
SROC, Lda

Executive Committee

José Félix Morgado (Chairman)
Arndt Klippgen
António Albuquerque
Jorge Bravo

- Represent the company in court and elsewhere, actively or passively, as well as propose and pursue actions, confess them and give up, settle and engage in arbitration;
 - Purchasing, selling, or pledging shares in other companies, provided the transactions in question are included in the budget or in approved action plans not exceeding a limit of 5,000,000.00 Euros per transaction, above which limit prior approval from the Board of Directors shall be required;
 - Entering into, amending, and terminating employment contracts and exercising powers of discipline over the staff;
 - Opening, transacting, and closing bank accounts;
 - Appointing duly mandated representatives of the Company.
- ↳ The Audit Committee has the following duties:
 - Supervising the administration of the Company;
 - Ensuring due compliance with the Law and the provisions of the Articles of Association;
 - Verifying due compliance of the accounting books, records, and supporting documentation;
 - Verifying, as and when it may deem fit and in the manner it may find appropriate, cash balances and stocks of any type of goods or assets owned by the Company or held in lieu of security or in trust or under any other entitlement;
 - Verifying the accuracy of the financial statements;

- 
- Verifying whether the accounting policies and valuation criteria adopted by the Company are conducive to appropriately representing its assets and results;
 - Compiling an audit report on its audit and supervisory action and issuing an opinion on that report and accounts and proposals of the Board of directors, on an annual basis;
 - Convening a meeting of the General Assembly of Shareholders, should its Chairman fails to do so, having a duty to so act;
 - Auditing the efficacy of the risk management system, the internal control system, and the internal audit system;
 - Being the recipient of reports on irregularities which shareholders, employees or the Company, or other parties may submit;
 - Auditing the process of preparation and disclosure of financial statements;
 - Recommending to the General Assembly of Shareholders the appointment of a Chartered Accountant and Auditor;
 - Supervising the audit of the financial statements of the Company;
 - Supervising the Chartered Accountant and Auditor's independence, namely with regard to provision of additional services;
 - Notifying the Office of the Public Prosecutor of any contraventions of the Law constituting a public crime of which it may have become aware;
 - Contracting for the provision of expert services in order to assist one or more of its members in the performance of their duties.
- ↳ The Chartered Accountant and Auditor have the following duties: Under the Law, verifying due compliance of the accounting books, records, and supporting documentation; verifying, as and when he or she may deem fit and in the manner he or she may find appropriate, cash balances and stocks of any type of goods or assets owned by the Company or held in lieu of security or in trust or under any other entitlement; verifying the accuracy of the financial statements; and verifying whether the accounting policies and valuation criteria adopted by the Company are conducive to correctly representing its assets and results.

MAIN SHAREHOLDERS

As of December 31, 2012, shareholders with qualified holdings in conformity with the revisions of articles 16 of the CVM were as follows:

| | NO. OF ORDINARY SHARES | % OF CAPITAL IN ORDINARY SHARES | % VOTING RIGHTS |
|---|---------------------------|------------------------------------|--------------------|
| Parpública - Participações Públicas SGPS, SA | 49,084,738 | 32.72% | 32.72% |
| Shares attributable to Millennium BCP (artº 20 do CVM) | 27,361,310 | 18.24% | 18.24% |
| - Pensõesgere – Fundo de Pensões do Grupo BCP | 16,491,898 | 10.99% | 10.99% |
| - Banco Comercial Português, SA | 10,869,412 | 7.25% | 7.25% |
| Nova Expressão SGPS, SA | 7,500,000 | 5.00% | 5.00% |
| Tiago Moreira Salgado | 3,750,000 | 2.50% | 2.50% |
| Total | 87,696,048 | 58.46% | 58.46% |

The volume of shares traded during the year 2012 stood at 12 million shares, which represents about 7.4% of the company's share capital. No new qualified holdings in conformance with the provisions of Article 16 of the CVM Code were announced during the financial year and the position remained unchanged by its close.

Total qualified holdings account for 58.46% of share capital, meaning a free-float of 41.54%.

HUMAN RESOURCES

Our Human Resources policies reflect the guiding principles that sustain our plans and actions. Developed in coordination with the strategic guidelines of the Group, these policies have in mind the Human aspect of Inapa.

Our HR policies are based on six objectives: attraction and commitment; development and enhancement; recognition and merit; prevention and safety; change management; conciliation of work and personal life.

As part of the policy, in line with the objectives cited above and in order to combine with the necessary sustainability of the Group, we proceeded to the relocation and redirection of some employees of the paper business to businesses in growth, or to functional areas with greater need.

The effect of all these reorganization actions and commercial and operational resizing resulted in a decrease of 28 employees compared with the same period last year, despite the acquisition of two companies with 47 employees, setting up in 1427 the average number of employees of all group companies in 2012.

Reflecting the composition of the business, 82% of the total workforce is engaged in the paper distribution area.

Evolution of employees per Group subsidiary

| BUSINESS AREA | COMPANY | COUNTRY | 2009 | 2010 | 2011 | 2012 |
|-----------------------------|--------------------------|-------------|--------------|--------------|--------------|--------------|
| PAPER | Papier Union | Germany | 689 | 663 | 662 | 634 |
| | Inapa France | France | 277 | 264 | 263 | 238 |
| | Inapa Suisse | Switzerland | 99 | 90 | 81 | 79 |
| | Inapa Portugal | Portugal | 110 | 105 | 108 | 82 |
| | Inapa España | Spain | 86 | 118 | 110 | 89 |
| | Inapa Belgique | Belgium | 37 | 33 | 33 | 29 |
| | Inapa Luxembourg | Luxembourg | 5 | 4 | 4 | 4 |
| | Inapa Angola | Angola | 5 | 5 | 5 | 10 |
| | PMF * | Germany | 3 | 3 | 3 | n.a. |
| | Tavistock ** | UK | 4 | 2 | n.a. | n.a. |
| PACKAGING | Inapa Packaging | Germany | 70 | 68 | 72 | 71 |
| | Logistipack | France | 22 | 25 | 25 | 27 |
| | Semaq *** | France | n.a. | n.a. | n.a. | 29 |
| | Inapa Embalagem **** | Portugal | n.a. | n.a. | n.a. | 7 |
| | Da Hora *** | Portugal | n.a. | n.a. | n.a. | 18 |
| VISUAL COMMUNICATION | Complott PU | Germany | 54 | 57 | 63 | 71 |
| HOLDING | Inapa IPG | Portugal | 23 | 25 | 26 | 19 |
| SHARED SERVICES | Inapa Shared Center **** | Portugal | n.a. | n.a. | n.a. | 20 |
| | | | 1,484 | 1,462 | 1,455 | 1,427 |

* Sold in 2012

** Sold in 2011

*** Acquisition in 2012

**** Started in 2012

However the weight of additional employees on complementary businesses has increased in 2012 accounting for 16% (11% divided into packaging materials and 5% into visual communication segments). The central services area and the holding represent about 3% of the total.

Individually, and considering the totality of the business, Germany accounts for 54% of total Group employees, in line weight with the previous year and equivalent to its share in consolidated sales.

France, the second largest market of the Group, with a weight of 26% in sales, is also the second largest employer with 294 employees of the Group, which represents 21% of the total workforce. Despite the reduction of 26 employees in Inapa France, the acquisition of Semaq, which operates in the Packaging segment, more than offset this decline.

In Spain the year of 2012 was the year of the consolidation of the operation, two years after the acquisition of the paper distribution business of to the Burgo Group, under the brand EBIX. Integrated in the operational efficiency process, the structure of Inapa Spain has undergone a reorganization and adaptation to the current conditions of the Spanish market on the one hand, and, to a better way to meet the needs of local customers always with the objective of sustainable growth of the company. The impact resulted in the decrease of 21 employees year on year, bringing to 89 the number of employees in 2012.

In Portugal the year of 2012 was marked by the restructuring of the packaging business, with the spin-off of the packaging business within Inapa Portugal, Inapa Embalagem, and the acquisition of Da Hora, also in this segment.

Another important milestone was the establishment of a shared services company called Inapa Shared Center. Between entries and transfers of employees the balance in Portugal stood at 146 employees, an increase of 12 employees over the past year, or a reduction of 6 employees excluding the effect of acquisition.

Switzerland, with 79 employees, presents a slight decrease of 2 employees over the same period and represents about 6% of the Group total.

The remaining countries had 43 employees and represented 3% of the Group's workforce.

The following table illustrates the breakdown of our employees by occupational categories.

Given the Group's commercial nature, logistic and transport represents 37% of the total staff and sales and marketing represent 42%, and are the most representative functional areas respectively. Administrative and back-office personnel account for 15% of the total staff.



Board Members and senior management account for around 6% of the Group's total personnel.

The distribution of the staff remained roughly unchanged when compared to 2011.

RISK FACTORS

The Group's main activity is the distribution of paper, and as such, it acts as a link between the upstream paper producers and the downstream intermediate consumers (namely companies and paper manufacturing industries, such as printers, advertisers, media companies, and newspaper and book publishers, among others), modern distributors (large-scale suppliers and specialized retail chains) and end consumers (companies in the office segment and individuals).

Inapa is subject to the inherent risks of the economic sector where it operates and especially to fluctuations in paper price, short-term imbalances between demand and supply, changes in consumption patterns and the performance of the economy in general.

In this context, the most relevant risks to which Inapa is exposed while conducting its business are associated with its capacity to pass changes in the purchase price of paper and in its operating costs on to customers through selling prices, particularly costs related to logistics and transportation.

Additionally, the paper distribution business is sensitive to changes in the behavioral patterns of the demand, mainly in segments such as advertising and media, and to changes in the distribution structure.

Balance between supply and demand depends on a variety of factors, among which we highlight the trends in installed production capacity and the level of overall economic activity.

The Group's ability to pass paper price and/or oil price increases on to its customers through the selling prices of its products, or the fees it charges for the services it provides, is not fully elastic, and so the direct margins of products sold and the net contribution of services rendered may be adversely impacted by such adverse trends, with the result that transport costs associated with its delivery services may increase and consequently adversely impact on the Group's performance, financial situation, and earnings.

Inapa counts with some means of mitigating this risk, among which stand out its systems, which introduce various levels of authority according to the margin generated by the operation in the sales process.

The developments in the productive capacity of the different geographical markets, trends in paper demand in emerging economies such as China and India and its impact on those markets' suppliers, the impact of exchange rate

fluctuation on the competitiveness of the various markets, and a number of regulatory issues that affect the world paper trade are all factors which, either in combination or in isolation, may directly or indirectly impact the performance of the Company, its financial situation, and its earnings performance.

Furthermore, the paper distribution business has undergone structural changes in recent years, as a result of mergers among paper merchants, especially in Europe. Competitor moves may directly or indirectly impact the Company's future strategic decisions and, therefore, its positioning in each particular market and, consequently, affect its economic and financial returns and asset allocation.

Given the fact that Inapa conducts its business in seven European countries, and, since 2009, in Angola as well, in conjunction with the fact that about 95% of its total turnover is originated in foreign markets, the company is naturally exposed to risks arising as a result of the specific performance of the economies of the countries where it operates, notwithstanding the fact that the very nature of that exposure may equally constitute a risk-mitigating factor as a result of the low probability that exactly the same economic performance pattern will occur at once in every one of those markets.

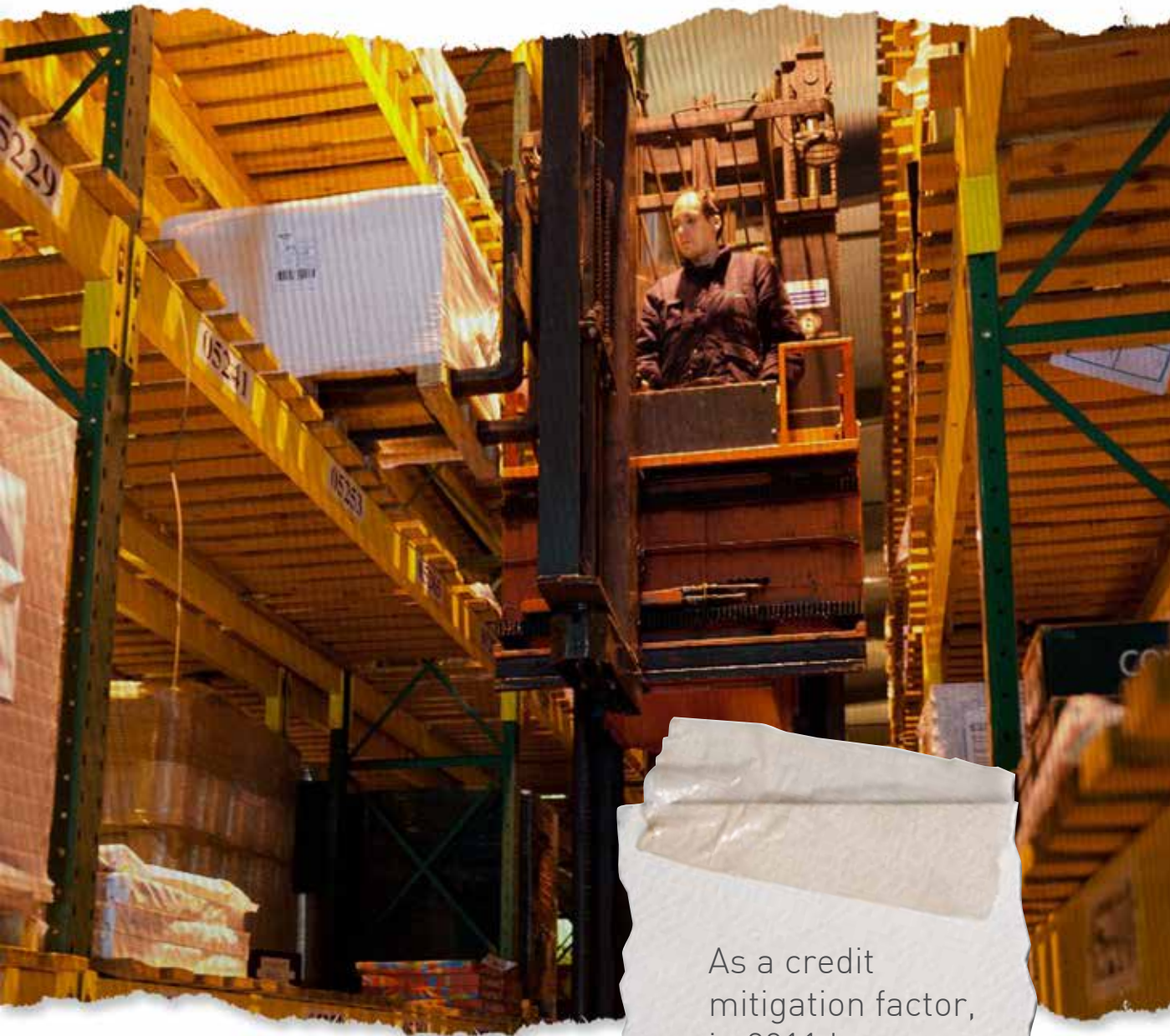
The exposure to currency risk is limited but real on account of the fact that the Group's aggregate turnover in currencies other than Euro (namely Swiss Franc, US Dollar and Angolan Kwanza) accounts for approximately 6.5% of the total turnover.

As it is the case with any other company or group of companies, Inapa's performance depends on its ability to retain its customer base.

In addition to serving quite a significant customer base – of over 70,000 customers – that are widely distributed from a geographical perspective and to offering a wide range of competitive, top-quality products and appropriate service levels, Inapa has been developing a customer loyalty program aimed at its traditional clientele through a comprehensive offer of products and services that complement its core business with a view to increasingly assert itself as a global Paper Service Provider.

The impact on local economies of a downturn in the world economy may make it difficult for customers of the Inapa Group to meet their obligations towards the Group.

As a credit risk mitigation factor, Inapa contracted in 2011, a credit insurance policy to cover for credit risk of its operating subsidiaries with a major insurance company in Europe. This insurance covers the five core countries of the Group (Germany, France, Switzerland, Portugal and Spain), thus covering more than 95% of Group sales.



As a credit mitigation factor, in 2011 Inapa contracted a credit insurance of its operational subsidiaries.

Regardless of the coverage contemplated above, Inapa also manages credit risk by acting as follows: each Group subsidiary has its credit collections committee composed by the CEO, CFO and head of sales and purchases; credit limits are defined and recorded in the information system and inhibit new orders when limit is fully utilized; limits of credit granting are subject to annual review and/or whenever there is relevant information arising from the recommendation of the internal and external monitoring systems; approval of sales above the defined credit limits are subject to Board approval.

A slowdown in economic growth rates or a decrease in consumer and producer confidence indexes may, in turn, lead to a slowdown or fall in the paper demand, namely the demand for writing and printing paper, thereby adversely affecting its operations, sales, earnings, and the overall financial standing of the Inapa Group.

The Group's ability to successfully implement the established strategy is a function of its ability to retain, and if necessary to hire, the most competent and adequately skilled staff to perform each duty.

Although the Group's human resources policy strives to reach these objectives, it is not possible to guarantee that constraints may not arise in that regard.

Inapa awards supplemental retirement and subsistence pension benefits to the personnel of the subsidiaries Inapa France, Logistipack, Semaq, Inapa Switzerland and Papier Union, having duly accounted for the inherent expenses and costs associated with such benefits in accordance with the specifications of International Accounting Standard 19 (IAS 19).

The balance reported in the consolidated accounts under liabilities for pension benefits is based on predefined assumptions on mortality rates, whereas the beneficiaries of the pension fund schemes in question may live longer than what such assumptions accounted for and, as such, may draw benefits from the pension fund in excess of the provisions for such benefits. Therefore, liabilities for pension benefits may have an adverse impact on cash flows.

As regards the consolidation of accounts, Inapa has methods to mitigate internal and external risks.

Internally, the holding company has a team that sets the accounting policies to be used in the Group, validates all the consolidation movements of each company and controls the processing of local accounts under IFRS. Additionally, all companies report their monthly accounts to the Group's holding company (income statements and balance sheets), enabling to monitor regularly the progress of the accounts of each Group company.

Externally, in order to mitigate the risks arising from the classification into different accounting categories, proper accounting and consolidation reports of each company and standardization of criteria, we opted to use a common auditor in the main geographical regions in which Inapa

The Group's financial department follows market developments, being able to use financial instruments that mitigate the volatility effect of interest rates.

operates, in this case PricewaterhouseCoopers. The work developed by the holding company is also subject to verification by the same external auditor, ensuring the adequacy and transparency of the consolidated accounts.

In the future, Inapa may be a party in litigation arising from the conduct of its business, including legal proceedings which may have been ruled in favor of the Group, fully or partially, or sentences that may be subject to recourse or petition for their annulment by the counterparties in conformance with applicable legal procedure and until that time as such sentences have been upheld in a court of final appeal.

At present, the main legal suit to which Inapa is a party concerns a petition under ordinary procedure filed by Papelaria Fernandes – Indústria e Comércio, SA, in August 01, 1997, which claim has been valued at 24,459,906.14 Euros, relative to events occurring from 1991 to 1994.

In the aforementioned legal suit, and in essence, Papelaria Fernandes is petitioning to be declared null the contracts and transactions entered into during the above mentioned period by the Group and Papelaria Fernandes. Notwithstanding the Group's firm belief that it is right, Inapa cannot guarantee that the court case in question will be ruled in its favor or that any other such legal suits relative to its operations will be ruled in its favor in the future. Unfavorable rulings on legal suits filed against it may have an adverse impact on the operations, financial situation, and earnings performance of the Inapa Group.

Inapa Group's operations require investments. It is Inapa's intention to partly fund those investments with cash resources generated from operations. However, should its operations fail to generate sufficient cash resources, Inapa may be required to partly fund the envisaged investments with funding raised from external sources, including bank finance and bond issues.

In addition, Inapa Group is exposed to a number of other risks, namely liquidity risk, interest rate risk, market risk on the price of raw materials, operating risk, and other risks.

Interest costs on most of the Group's financial indebtedness bears interest at rates linked to variable market rates, on account of which Inapa is exposed to market risk on changes in interest rates.

Considering that Inapa does not hedge its exposure to adverse changes in market interest rates, such changes may, in turn, have an adverse impact on its performance, financial situation, and earnings.

Nevertheless, and in order to manage such risks, the Group's Finance Department strives to manage the impact of changing interest rates by monitoring market developments on an ongoing basis and by being in a position to contract financial instruments to mitigate the impact of interest rate volatility.

In a context of sector consolidation, Inapa may be the target of a public tender offer.



Despite the fact that the Group has been implementing careful risk management methodologies to manage every type of risk to which it is exposed, in the event of exceptionally adverse scenarios materializing, the policies and procedures employed by Inapa to identify, monitor, manage, and mitigate such risks may prove not to be fully effective.

The Company believes that it is sufficiently equipped to effectively control the risks arising from the business conducted by the Company and the companies it controls, and deems that the actions being conducted by the Heads of its Management Control and Finance Departments, who have been specifically charged to manage its risks, particularly Inapa Group's liquidity risk, are effective.

Inapa manages the Group's liquidity risk by acting as follows: striving to structure the Group's financial indebtedness to feature a large percentage of medium and long-term debt, with a maturity that adequately matches its ability to generate cash resources; resorting to credit facilities it may draw on at any time (credit facilities on current accounts); treasury management is done locally in each Group company supervised by the Holding Company; cash flow forecast is regularly updated and monitored to avoid potential deviations.

In the course of conducting Inapa's normal business, and owing to its organizational structure, the Group is subject to certain operational risks, including possible interruptions in the services it renders or delays in providing such services, omissions, errors.

Those risks are monitored by the Company on an ongoing basis by means of the administrative and information systems it implemented for that purpose, having also arranged for insurance policies to cover certain operational risks.

Inapa Group's operations are also dependent on IT processing, which involves the storing and processing of financial reporting records, monitoring and control records from its logistics, warehousing and delivery services, and internal accounting records.

Notwithstanding the ongoing assessment of the condition of its information systems and the fact that our capacity has proven to be reliable, it is not possible to absolutely guarantee a full identification and timely redressing of every single issue concerning the information technology systems or the unqualified success of every single implementation of a technological enhancement to such systems.

In this scenario, there could be significant changes in Inapa's current strategy with implications for the several businesses and markets where it operates.

Inapa Group may be adversely affected by amendments to ruling legislation and to other tax legislation applicable in Portugal, the European Union, and the particular countries where it operates.

The Group's units are subject to risks that are inherent to the conduct of any economic activity, such as accidents, faults, or natural catastrophes that may cause damages to the Group's assets or a temporary interruption of its trading activities.

SOCIAL AND ENVIRONMENTAL RESPONSIBILITY

Environmental responsibility

Environmental sustainability is a daily commitment in Inapa, shared by all employees and in all markets where we operate. Inapa has a preventive and responsible approach to environmental challenges internally or through external initiatives.

In Inapa we are committed to take measures that actively promote the protection of the environment, comply with all applicable laws and regulations and ensure compliance with internal control procedures.

Our environmental commitment is reflected in the following areas: i) environmental certification of subsidiaries, ii) reduction of carbon levels, iii) increase the use of renewable energies; iv) certification of supply chain and v) design and supply of waste processing solutions to our customers.

i) Environmental certification

Since 2007 Inapa has been making a significant investment in the environmental certification of its subsidiaries.

Inapa Deutschland/Papier Union, Inapa France, Inapa Switzerland, Inapa Portugal and Inapa Spain already completed their ISO 9001 Quality and ISO 14001 Environment certification processes, providing products and services that meet the requirements of its customers and ensure a more effective management of the environmental aspects of their business.

As a result of this quality of service and environment policy, Inapa Portugal is the first paper distributor in Portugal to obtain these certifications, having even already obtained the FSC and PEFC certifications and providing also many certified products.

Similarly to Inapa Portugal also our operations in Germany, France, Spain, Belgium and Luxembourg have already obtained the FSC and PEFC certifications.

Inapa purchasing and assortment policy is consistent with our environmental principles. In consonance, Inapa takes only those papers/products in its assortment that are made in compliance with applicable laws and regulations and in accordance with current technology standards possible on resources, energy efficient and low emission.

Through FSC (Forest Stewardship Council) and PEFC (Programme for the Endorsement of Forest Certification) certifications Inapa ensures that the paper sent to its warehouses, and that contain certification symbols, comes from sustainably managed forests.

Inapa has one of the widest ranges of certified papers, including offset, coated, fine papers and cardboards, enabling a competitive response to the needs of our customers. Through its range of recycled papers and its commercial activity, Inapa also has a positive contribution in the environment preservation. This choice reflects our concern to contribute to an environmentally sustainable policy, not only of Inapa but also for our customers.

In Germany, our largest operation, the FSC products achieved a growth of 48% between 2010 and 2012 and in Switzerland about 95% of our product portfolio is already FSC-certified.

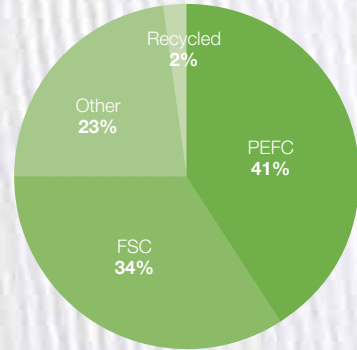
Eco-Papers Inapa 2012

Inapa's planning is ambitious, and is shared with its employees. In this sense, we have a goal of increasing the proportion of eco paper grades to 80 percent in 2015 including 90 percent of the assortment produced under eco management systems according to ISO 14001, EMAS standards.

We integrate environmental information on our advertising and in our contents, making this information available and transparent. As an example, in 2011, with the celebration of the 10th anniversary of the own brand Inapa Tecno, we launched the ecological performance indicator that is showed on the packaging of Tecno papers with information and performance assessment in ecological criteria as the origin of the fibers, air pollution and water and waste to landfill.

Inapa France develops the Oxygen Program, which is based on four areas: communication with the market; offering a range of products that enables an environmentally responsible purchase; certification program (PEFC / FSC) and selection of partners (general suppliers and logistics/distribution suppliers) that comply with environmental criteria. The program even has a website of its own, which exposes all the relevant information.

In 2012 a number of training sessions were carried out in the Group, aiming to raise awareness for environmental issues and ecology, among which we highlight the sessions of Inapa Portugal and Inapa Spain. In Inapa Portugal an action was developed that aimed to sensitize participants to the Integrated Management System - Quality, Environment and chain of custody FSC / PEFC, where relevant concepts were explained and best practices were recommended. In Inapa Spain employees received training on concepts



We include environmental information in our products, improving information transparency.



Environmental Performance Indicator



In 2012 we created a corporate carbon footprint indicator for the paper business in Germany.

related to the sale of ecological paper, including existing standards and certifications so that they could better advise clients that presented greater environmental concerns.

ii) Sustainable environment and carbon reduction

Inapa is committed to a continuous improvement, control and transparency in environmental performance. An important step was taken in this direction in 2012, with the creation of the corporate carbon footprint (CCFP) of the Group's German activities (Paper Union). This indicator defined the company's related environmental impact of logistics and distribution in the form of a balance sheet of CO₂e (equivalent) values. According to the recommendations of the GHG (Greenhouse Gas) Protocol, in addition to the direct emissions it includes indirectly attributable loads caused by sub-contractors or by electricity generation.

In the last year the change performed on Germany's PC equipment to more energy efficient systems reduced the IT related electricity consumption by about 15 %. Another contribution came from the introduction of new expedition software that allowed for an optimized route planning with better truck utilization and thus a return of the transport-related emission value by 7%. A further emission reduction has been achieved through optimization of the supplied electricity mix and increasing the share of electricity generated from renewable sources.

For the coming year it is planned to expand the CCFP to all subsidiaries of Inapa Group, in order to have a comprehensive group review and an overall environmental improvement program.

Transport plays a relevant role in the distribution activity, so Inapa has assumed strategic options to preserve the environment in this operational area. Among the various actions we highlight the fleet used for distribution. Given the fact that the majority of Group companies do not have its own fleet, Inapa imposes to its suppliers of transport services a requirement of compliance with the standards for the emission of CO₂ ruling in the European Union. When using external distributors, the Group has the concern to maximize the load factor. Regarding the Group's fleet, whose weight in the total transport is residual, Inapa uses Blue Tec vehicles, which consists in adding Adblue to diesel, thus substantially reducing the emission of CO₂.

iii) Use of renewable energies

The use of alternative energy sources, environmentally clean, is another of the measures implemented in the warehouses and offices of the Group. An example is the installation of solar panels in the Group's warehouses, alongside the use of renewable energies in the two largest warehouses in Germany.

All subsidiaries, in several countries, aim to increase the use of alternative energy sources that are more efficient, allow to achieve reductions in consumption and that are more eco-friendly.

iv) Supply chain certification

Today purchasers and consumers make their purchasing decisions increasingly under environmental concerns.

Inapa is aware of the importance of promoting environmental sustainability throughout the paper chain - starting in the forest, through production to distribution. In some cases, internal and external checks and confirmations are made in order to validate that all the procedures are environmentally sustainable.

Under this policy it should be noted that Inapa Switzerland was one of the first European merchants to obtain the supply chain certification according to the procedures of ISO 9001. The case of Papier Union should also be mentioned as the company's main suppliers (accounting for over 80% of sales) are certified according to ISO 14001 or EMAS (EU Eco-Management and Audit Scheme) and have systems for the monitoring and tracking of wood and fiber certified according to FSC or PEFC standards.

Our suppliers present the necessary evidence of good environmental performance, otherwise Inapa is proactive in suggesting improvements.

v) Waste management solutions

As regards to waste management, Inapa has in progress the development of a set of initiatives to offer its customers cost effective solutions and effective treatment of their waste. For example Inapa France provides waste collection and treatment services in partnership with Veolia.

Social responsibility

Inapa faces social responsibility as a contribution to the construction of a sustainable future, fair and balanced, reason why solidarity actions are part of the culture and management of Inapa in the various countries where it operates.

On behalf of the employees and shareholders, the Group takes a socially responsible attitude because it believes small gestures make a difference and can improve a life path. Through its subsidiaries, the Group responds each year to a set of requests from organizations to support social, cultural and sports at a local, national or international range.

In the context of social policy we should mention the granting of scholarships to young people of Portuguese Speaking Countries, donations to Fundação Cidade de Lisboa and Karacter, an organization dedicated to social inclusion projects.

Inapa Portugal made in-kind donations to the following organizations: Comunidade Vida e Paz, Mãos Libertas and Mãos Unidas Padre Damião.



In Inapa Belgium, for each pallet of Guardian paper (100% recycled) sold 12 euros are donated to the Belgian Cancer Foundation, in order to contribute to research, supporting patients and families, and campaigning for prevention, among others.

Inapa France protocols signed protocols with two companies that employ people with disabilities and provide maintenance services of the Corbeil facilities and recycling of packaging and pallets used in shipping the products. Also an agreement concerning the equality of the sexes when it comes to career progression was signed, with trade unions and employee representatives. Finally, selected Portuguese students were granted scholarships for good results.

Inapa is part of the Association EPIS - Entrepreneurs for Social Inclusion.

Social responsibility is already a part of Inapa's corporate culture in the sense of promoting the welfare of communities and agencies with which it relates, from the perspective of having them participating in the generated value.

SUMMARY OF GROUP ACTIVITY





Inapa is one of the European leaders in paper distribution, being one of the top three players in Germany, France, Switzerland, Spain and Portugal.

The Group offers its customers a diversified product range (paper, graphic and office supplies) from several brands (including own brands), delivering to the majority of its customers in less than 24 hours.

MAIN CONSOLIDATED INDICATORS

| MILLIONS EUROS | 2012 | 2011 | 2010 | 2009 | ▲12/11 |
|------------------------------------|--------------|----------|----------|----------|------------------|
| Tonnes ('000) | 833 | 885 | 914 | 887 | -5.8% |
| Sales | 926.7 | 986.5 | 980.3 | 937.8 | -6.1% |
| Gross margin | 166.7 | 174.0 | 181.2 | 170.3 | -4.2% |
| Gross margin % | 18.0% | 17.6% | 18.5% | 18.2% | 0.4 p.p. |
| Operational costs ¹ | 140.1 | 145.9 | 141.0 | 133.1 | -4.0% |
| Provision for current assets | 9.0 | 2.9 | 6.6 | 6.3 | 216.2% |
| Re-EBITDA | 17.5 | 25.2 | 33.7 | 30.9 | -30.5% |
| Re-EBITDA margin (%) | 1.9% | 2.6% | 3.4% | 3.3% | -0.7 p.p. |
| EBIT | 10.7 | 17.4 | 24.2 | 22.1 | -38.4% |
| EBIT margin (%) | 1.2% | 1.8% | 2.4% | 2.4% | -0.6 p.p. |
| Net financial costs ² | 16.7 | 20.4 | 16.1 | 19.1 | -18.0% |
| EBT | -4.7 | -3.1 | 8.1 | 3.4 | -51.6% |
| Net income | -6.0 | -6.2 | 2.9 | 0.6 | 2.1% |
| ROCE (%) | 6.8% | 8.8% | 10.6% | 10.4% | -1.9 p.p. |
| Market capitalization ² | 69.2 | 78.2 | 56.3 | 96.0 | -11.5% |
| | 31-12-12 | 31-12-11 | 31-12-10 | 31-12-09 | ▲12/11 |
| Net debt ³ | 346.1 | 357.7 | 434.0 | 422.1 | -3.2% |
| Interest coverage | 1.0 x | 1.2 x | 2.1 x | 1.7 x | -0.2 x |
| Working capital | 162.9 | 190.2 | 217.9 | 185.5 | -14.4% |

¹ Net of income from services and excludes provisions

² Includes preferred shares since 2011

³ Includes securitization

Glossary

Re-EBITDA:

Recurrent results before depreciation and amortization, non-recurrent cost, financial costs and taxes

Re-EBITDA margin:

Re-EBITDA/Sales

EBIT margin:

EBIT/Sales

Net debt:

Medium and long term loans + short term loans + Fixed asset supplies + Financial leases – cash and cash equivalents)

Working capital:

Customers + Stocks - Suppliers

Market capitalization:

number of shares x stock price

ROCE:

Re-EBITDA/ (Tangible fixed assets + non-current investments + working capital)

Interest coverage:

Re-EBITDA / Net financial costs

Relevant facts of the year:

FEBRUARY

02.13.2012

Acquisition of Semaq
(packaging company in
France)



02.15.2012

Increase of qualified stake
by Nova Expressão SGPS,
SA

02.23.2012

2012 Best Corporate
Governance in Portugal
award by World Finance
Magazine



MARCH

03.27.2012

Qualified stake by Tiago
Moreira Salgado

APRIL

04.20.2012

2011 results
announcement, annual
report disclosure and
notice of the General
Meeting

04.26.2012

First quarter 2012 results
announcement

MAY

05.11.2012

Ordinary General
Assembly resolutions

AUGUST

08.24.2012

First half 2012 results
announcement

OCTOBER

10.31.2012

Third quarter 2012 results
announcement

NOVEMBER

11.29.2012

Acquisition of Da Hora
Artigos de Embalagem,
Lda



Subsequent facts:

JANUARY

04.01.2013

Sale of PMF – Print Media
Factoring

MARCH

03.07.2013

Acquisition of Crediforma,
Lda



03.12.2013

2013 Best Corporate
Governance in Portugal
award by World Finance
Magazine



ECONOMICAL CONTEXT

Macroeconomic conditions

In 2012 the European economy crisis persisted. In Europe, according to Eurostat estimates, there was a 0.4% contraction on the GDP, which compares with a 1.4% growth in 2011. Contributing strongly to this contraction was the fall in private consumption and investment, which fell 0.6% and 1.5% from 2011 to 2012.

Real GDP growth trend in European Economies

| COUNTRY | 2011 | 2012 E |
|----------------|-------|--------|
| Germany | +3.0% | +0.7% |
| France | +1.7% | +0.2% |
| Spain | +0.4% | -1.4% |
| Switzerland | +1.9% | +1.0% |
| Portugal | -1.6% | -3.0% |
| Belgium | +1.8% | -0.2% |
| Luxembourg | +1.7% | +0.4% |
| Euro Zone (17) | +1.4% | -0.4% |

Source: Eurostat

In the European economies a weak private consumption was observed and the economic sentiment indicators didn't show any improvement. Budget control efforts continue to negatively impact economic activity and employment levels.

Inflation remained high, in 2.7%, due to fiscal measures that increased indirect taxes and increase in oil and food prices.

Unemployment kept rising, from 10.1% in the end of 2011 to 11.3% in 2012. The countries most affected by the sovereign debt crisis registered the highest increases: in Portugal unemployment raised 3% to 16% and in Spain increased from 21.7% in 2011 to 25.1% in 2012.

During 2012, measures taken to solve the sovereign debt crisis created high levels of instability, influencing the development of European financial markets. However, from the second half, the financial market tensions began to ease, largely due to the intervention of the ECB. The measures taken by the ECB (interest rates reduction, loans to banks, debt purchase program) have contributed to the stabilization and strengthening of the monetary union.

Banking sector problems and liquidity concerns remained in Europe, having several banks faced difficulties in market access, which was reflected in increased difficulties in access to credit for companies and individuals. In August the annual granted loans rate recorded the value of -1.2% year on year, having bank loans to the private sector declined about 0.2%.

The beginning of 2013 has revealed improvements in economic and business sentiment indicators. It is expected for this year a slight activity recovery due to an improvement in external demand and the favorable effect of monetary policy on domestic demand.

Paper market is strongly influenced by GDP evolution.

Paper sector

In 2012 the demand for paper in Europe showed a decline of about 4%*, due to factors such as the economic climate experienced in Europe, falling investment in advertising, replacement of paper for electronic/digital formats, company incentives to not print documents in an attempt to control costs and decreased volumes in the mail/correspondence sector.

In Europe, demand for coated paper (coated woodfree) and cut-size fell by 3% in 2012 and uncoated paper (Uncoated woodfree) fell about 4%.

Regarding paper production, 2012 saw the closure of several facilities and adjustments in production, in order to adjust supply to a decreasing demand.

Paper prices decreased on average 6% from 2011 to 2012, which can be explained by the fall in demand and adjustments between supply and demand.

According to Eugropa, the volume of paper sold in Inapa's five core markets (Germany, France, Switzerland, Spain and Portugal) decreased by about 4%. As expected, the decreases were higher in countries facing increased economic difficulties: in Portugal the reduction was near 19% from 2011 to 2012 and 15% in Spain. In France volumes decreased about 5%, 4% in Switzerland and 1% in Germany.

* Source EMGE



Warehouse in Sintra (Inapa Portugal)

CONSOLIDATED PERFORMANCE

Consolidated sales decreased 6% over 2011, reaching 926.7 million euros. The decrease is due to the sharp reduction in paper demand on key markets, the tight customer credit risk control and the margin protection initiatives. Despite the slowdown in paper sales, with a 9% decrease, complementary businesses continued the trend of strong growth with a 20% increase relatively to 2011.

The average paper price per ton decreased about 3%, registering a value of 990 euros per ton. Still, the paper business margin increased slightly, which also coupled with an increase in the complementary businesses margin led to an overall margin of 18.0%, higher than the margin of the previous year by 0.4 percentage points.

Operational costs recorded a significant reduction of approximately 5.8 million euros from 145.9 million euros to 140.1 million euros. This decrease was due to a general reduction in operational costs, especially administrative costs and personnel expenses, which showed reductions of 8% and 3%, respectively, reflecting a strict control on costs and adjustments in organizational structure. Distribution costs followed the downward trend, having reduced about 4% over the previous year.

The amount of customer impairment balances increased quite significantly, from 2.9 million euros to 9.0 million euros, mainly due to the adverse economic climate experienced in most markets where the Group is present, which affected particularly the graphic segment.

Re-EBITDA was 17.5 million euros, 31% less than in previous year, due to the strong negative impact resulting from volumes decrease and bad debts, albeit partially offset by an increase in percentage gross margin, the reduction of operating costs and increased contribution from complementary businesses to results.

Operational results (EBIT) fell 6.7 million euros to 10.7 million euros, representing 1.2% of sales.

In 2012, despite increases in bank spreads, the financial costs decreased by about 18%, amounting to EUR 16.7 million due to the reduction in the Group's consolidated debt, complemented by favorable developments in the Euribor. The main contributor for the reduction on the consolidated debt was the working capital decrease, as below refers.

Earnings before tax were -4.7 million euros, which compare with -3.1 million euros in the previous year.

Tax costs recorded a value of 1.2 million euros, of which about 560,000 euros related to deferred taxes and 640,000 euros are related to current taxes.

The consolidated net income stood at -6.0 million euros, which compares with -6.2 million euros in 2011.

Working capital registered an improvement of 27 million euros over 2011, to 163 million euros. This evolution was due to improved management of working capital held by reducing receivables days and improvement on inventory levels.

Inapa's consolidated net debt at December 2012 was 346 million euros, representing a decrease of 12 million euros when compared to December 2011. This evolution was mainly due to the strong reduction in the working capital.

Gross debt in December 2012 stood at 366.7 million euros. Current debt represented 60% of the overall debt, with an increase of 44.6 million euros relatively to 2011. Non-current debt decreased significantly from 148.5 million euros 84.1 million euros due to a sharp drop in the volume of medium and long term bank loans.



In the last 4 years net debt reduced in 129 million euros, having reduced 12 million euros in the last year



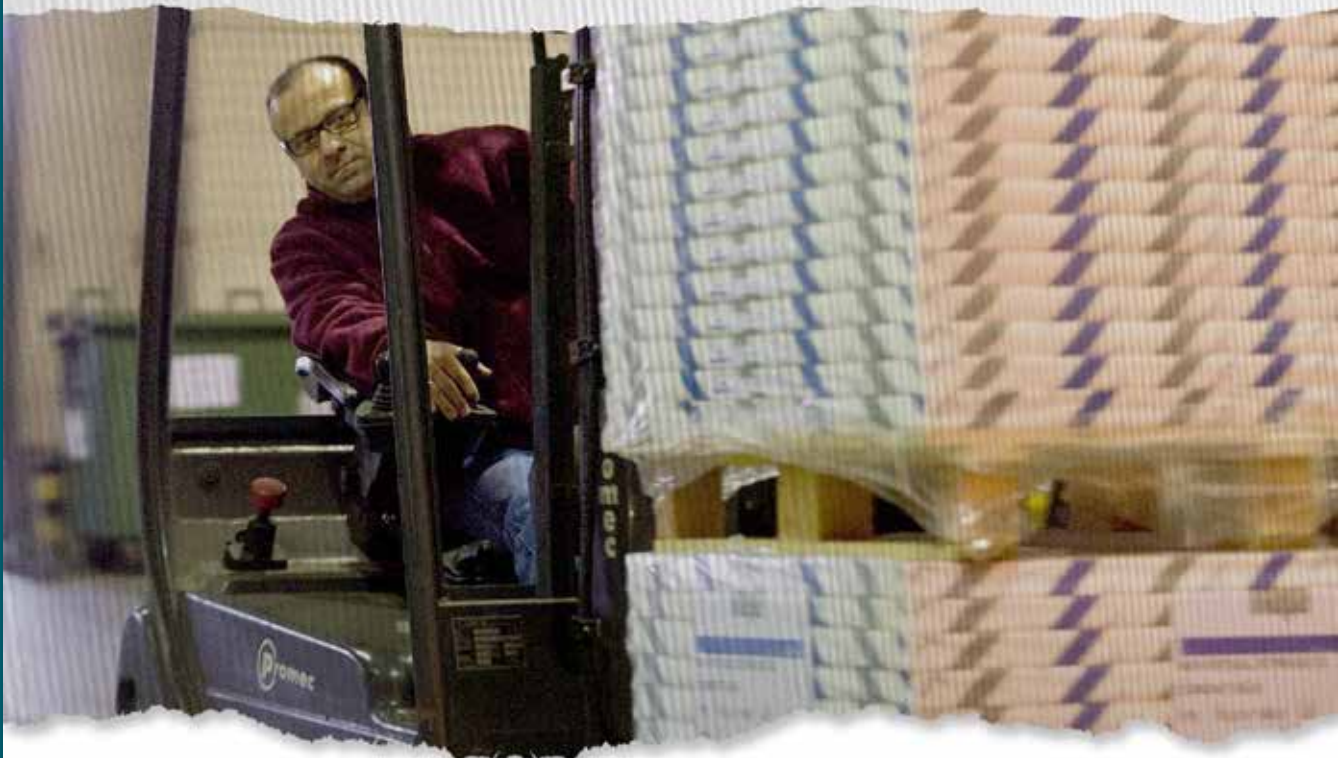
Inapa warehouse

PERFORMANCE OF THE GROUP'S BUSINESS AREAS

The evolution of the business mix in 2012 reflects the execution of the defined strategy, with an increase of complementary businesses weight in the group sales, from 9.3% to 12.0%. Packaging has grown 42% relatively to 2011 and visual communication grew 10%.

In the period under analysis the weight of complementary business (packaging and visual communication) on the Group operational results (EBIT), increased to 31% (from 18.9% in 2011), This two business areas were identified in the 2010-2012 strategic plan as investment areas in order to assure the growth, profitability and sustainability of the Group.

EBIT by business area





Paper gross margin recorded a slight improvement in 2012.

Sales in volume decreased 5.8% comparing with 2011, from 885 thousand to 833 thousand tonnes.

In 2012, Inapa maintained its relative position in the core 5 markets (Germany, France, Switzerland, Spain and Portugal) with a market share of 18.8%, 0.2 percentage points less than in 2011.

In value, due to the average price decrease, paper business sales presented an 8.7% drop to 846.7 million euros, which compare with 924.5 million euros in 2011. However, cross-selling in the paper business (namely the sale of graphic and office supplies) increased significantly, representing already 28 million euros of sales.

Paper average price decreased 32€ per ton relatively to 2011, from 1,022 to 990 euros.

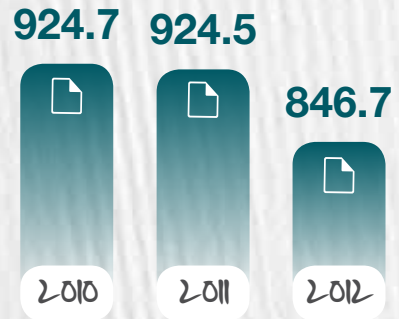
As a result of the margin protection actions developed and to the product mix improvement, which compensated partially the lower rebates volume associated with lower demand levels, gross margin improved 0.1 percentage points to 16.8% of sales.

Operational costs had a strong decrease due to the implementation of adjustment measures to compensate lower demand levels. Before provisions, operational costs decreased 8.8%. This evolution was achieved by i) reducing distribution costs, which maintained the same cost per ton, despite the lower volume levels, ii) reducing personnel costs as a result of freezing salaries and reducing headcount and iii) reducing administrative expenses, reflecting the second wave of operational efficiency.

Operational results (EBIT) in the paper business represented 1.5% of sales, which compare with 1.9% in the previous year, reaching 12.8 million euros. This development is consequence of lower volumes.

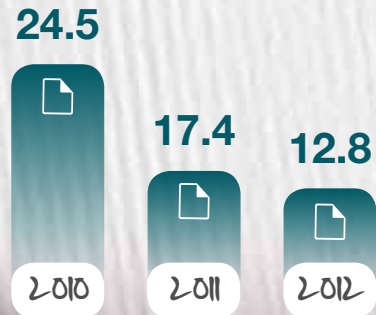
Sales

Million Euros



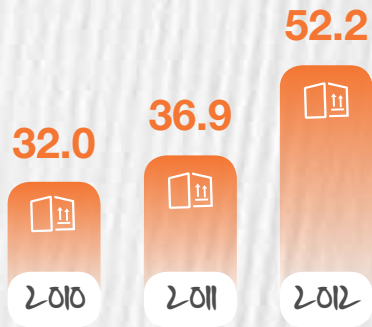
EBIT

Million Euros



Sales

Million Euros



EBIT

Million Euros



Packaging

Packaging business grew in all markets.

Packaging business continued to have a strong growth in 2012, due to organic growth and the acquisitions of Semaq (France) and Da Hora (Portugal). Overall sales have increased 42% to 52.2 million euros. In a proforma basis, sales have grown 4.8%.

Sales growth was particularly driven by direct sales channel and contract packaging, value added packaging services (such as fulfilling and consulting). In all geographies (Germany, France and Portugal) satisfactory growth rates over previous years were recorded.

Operational results (EBIT) grew 20% relatively to 2011, to 2.4 million euros, representing 4.7% of sales. This improvement was mainly caused by the sales growth.





Visual Communication

Visual communication business had a strong growth in 2012.

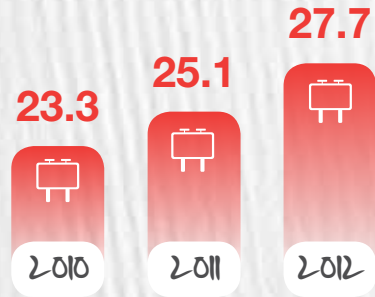
The technological developments that took place in large format digital printing, with higher productivity and better print quality printers, promoting the switch from screen and offset to digital printing, and the introduction of environmentally friendly technologies, like Latex inks, are the main drivers behind the growth of the industry.

Similar to previous years, this business area continued to achieve double digit growth. Visual communication sales grew 10% when compared with 2011, achieving 27.7 million euros. Despite the good performance, the context of the financial sector has placed strong obstacles to equipment sales, due to restrictions in the access to credit lines.

Operational results (EBIT) were 1.3 million euros, representing 4.8% of sales, a 1.4% increase relatively to 2011.

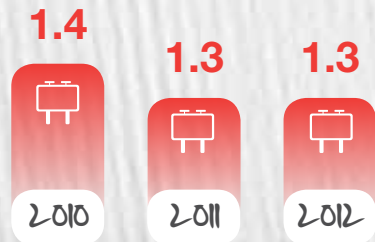
Sales

Million Euros



EBIT

Million Euros



SUMMARY OF INAPA-IPG ACTIVITY

Inapa – IPG main goal is the definition of Group guidelines, the coordination of the activities in the subsidiaries of the different countries, and the search for synergies between the different businesses. The company activity extended to the following areas:

- ↳ Definition of the Group's strategic guidelines;
- ↳ Definition of commercial guidelines for each market;
- ↳ Settlement of purchase and negotiation policies among the largest Group suppliers;
- ↳ Settlement of a funding policy and coordinate its implementation;
- ↳ Coordination of treasury and development of relationships within the financial system;
- ↳ Planning and management control;
- ↳ Definition of Group accounting policies;
- ↳ Internal audit;
- ↳ Definition of risk management and control systems and monitoring their implementation;
- ↳ Development of relationships with shareholders, investors and regulatory bodies;
- ↳ Settlement of an investment policy and coordinate its implementation;
- ↳ Definition and coordination of information systems;
- ↳ Corporate communications;
- ↳ Group legal advisory.

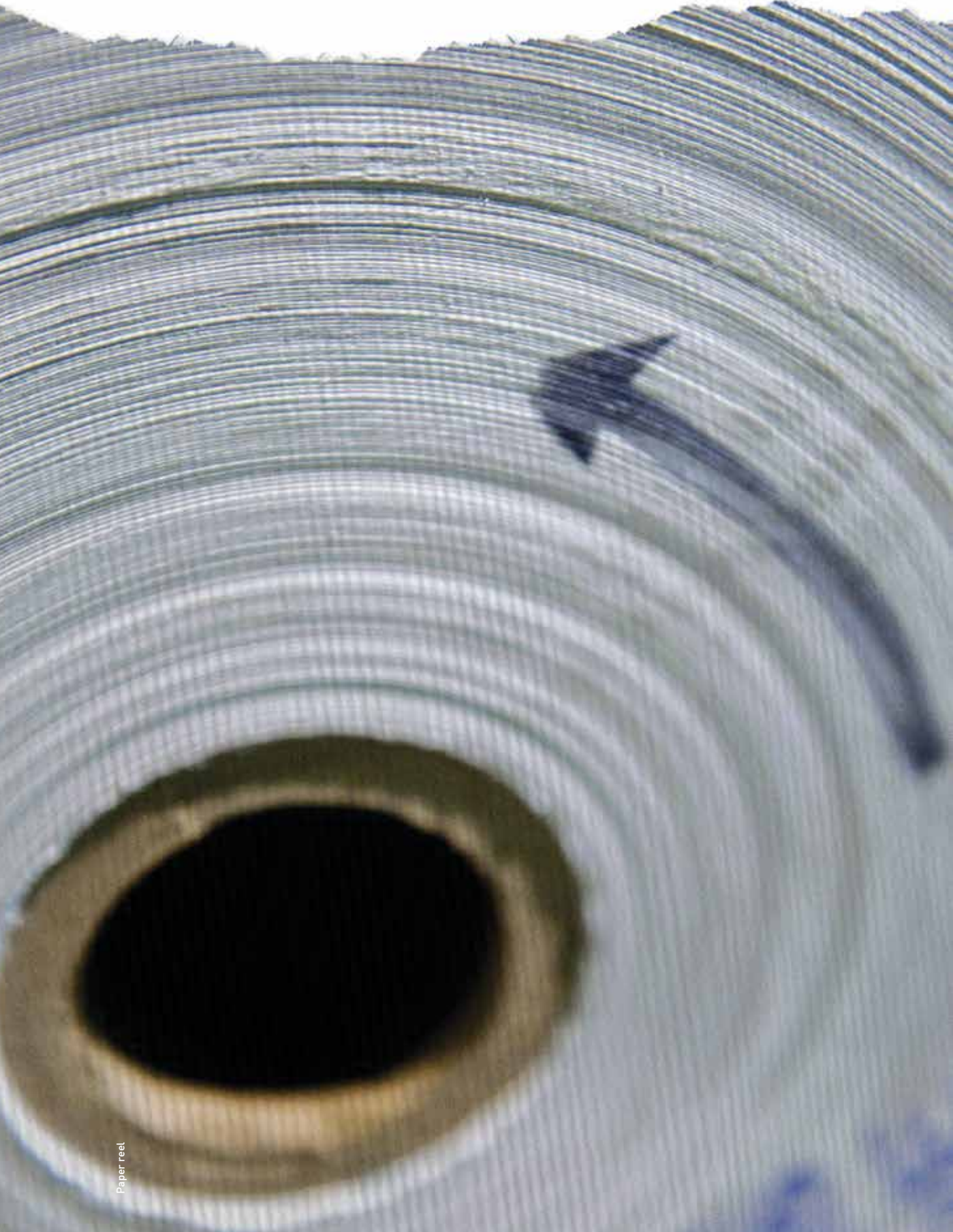
Inapa – Investimentos, Participações e Gestão, SA posted a net income of -6.0 million euros, which compare with -6.2 million euros in the previous financial year.

According to the new SNC accounting rules, sales and services rendered and other income (arising from services rendered to subsidiaries, the negotiation of purchases from leading suppliers and own brand management) reached 10.7 million euros. Operational results in 2012 were 2.3 million euros.

As of 31 December 2012, equity reached 193.1 million euros, down 6.2 million euros relatively to 2011. Total net assets reached 350 million euros, 7.2 million euros below previous year.



Paper samples



Paper reel

OUTLOOK FOR 2013

In 2013 the Group activity will be influenced by the evolution of main European economies. Current Eurostat estimates for 2013 point to a reduced GDP growth of 0.1%. With the exception of Portugal and Spain, where a recession is foreseen, the remaining markets where the Group has a presence have moderate positive growth perspectives. Germany, France, Belgium and Luxembourg should achieve a growth rate below 1%. Switzerland is the country with better growth perspectives for 2013, achieving 1.4%.

In the Group's core business, it is expected that the paper market will continue to be strongly correlated with the GDP growth.

The maintenance of strong competitive price pressure is expected, causing an average price decrease, reflecting the unbalance between the weak demand and excessive supply on the market.

In what regards the packaging and visual communication businesses, our expectations are optimistic, with the maintenance of the trend of the last quarter in what concerns the contribution to Group's sales and results.

Strategically the Group will maintain the focus on growth and diversification, reducing its exposure to mature markets and investing in emerging markets, with better growth and profitability perspectives.

Parallel to the growth and diversification, the Group will maintain the effort to improve its operational efficiency based on an even greater integration of its non-critic activities.

In what regards the Balance sheet, Inapa assumes the goal to further reduce its debt level in order to approach it to sustainable business levels, using 2/3 of the generated operation cash-flow for this goal.

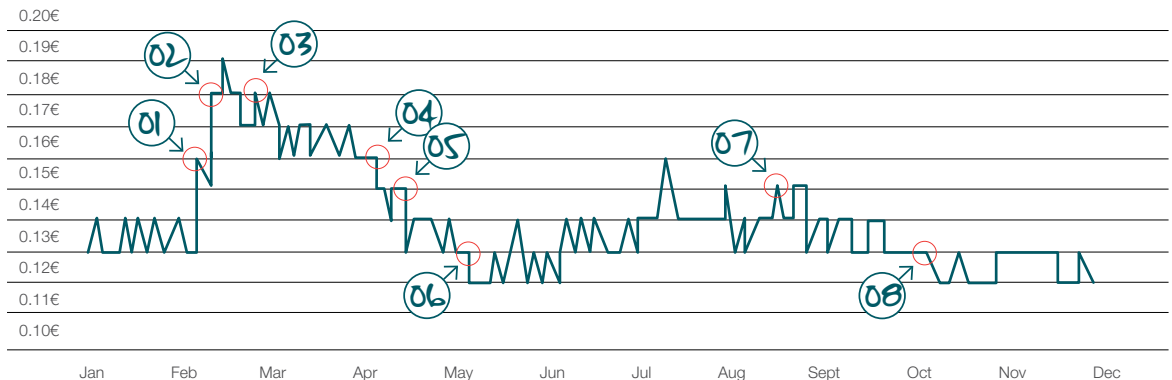
STOCK EXCHANGE PERFORMANCE

2012 was strongly affected by the economic environment, in particular by the national budget control measures on the Portuguese economy adjustment program and by uncertainty about the performance of Euro zone economies.

The Portuguese market stood at a similar level of last year, with an appreciation of the PSI-20 of 2.9%.

Ordinary shares in the first half have registered some variations, while the second half was marked by stability on the quote. On an aggregated level during 2012 Inapa shares fell by 14%, from 0.14 euros to 0.12 euros.

2012 ordinary shares stock quote evolution

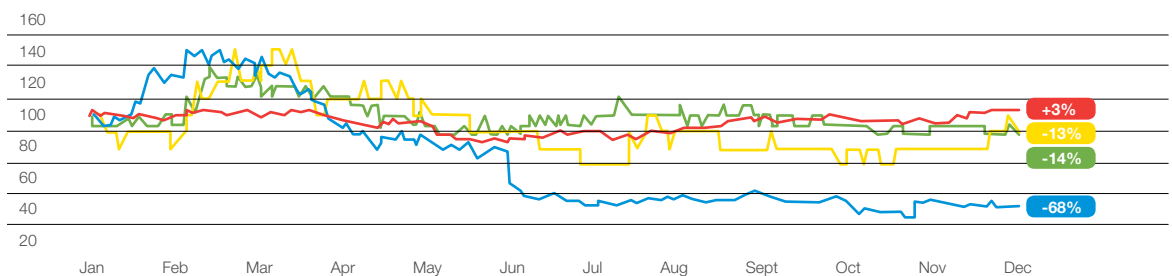


- 01 Acquisition of Semaq (13 February) 02 Qualified stake of Nova Expressão (15 February) 03 Qualified stake of Tiago Moreira Salgado (27 March)
 04 2011 results and notice of General Meeting (20 April) 05 1st quarter results (26 April) 06 General meeting (11 May)
 07 1st half results (24 August) 08 3rd quarter results (31 October)

The evolution of Inapa title was penalized by the Portuguese market context, despite its diminutive weight in consolidated sales, and high levels of debt which continues to present.

When we compare the performance of the title to comparable entities, it is clear that its development is in line or better than other companies in the sector.

Inapa's share price evolution vs. PSI20 vs. comparables



Inapa shares transaction volumes during 2012 continued the downward trend registered since 2010. The exit of the PSI-20 has contributed to the drop in volumes, due to the less exposure that the title has.

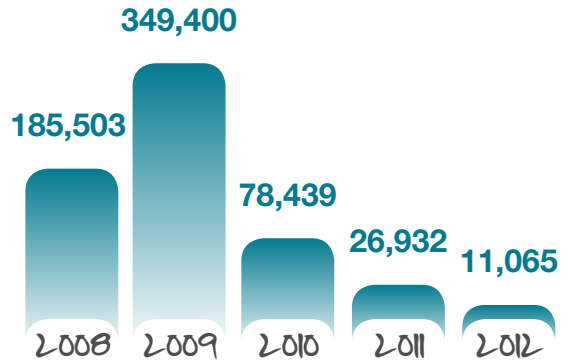
In 2012 preferred shares registered low transactional volumes. During the year, only 86,653 titles were traded, having finished the year with a quote of 0.17€. This evolution represented a decrease of 11% relatively to 2011 and is in line with the evolution of ordinary shares.

We would like to highlight the recognition that the prestigious international magazine World Finance gave Inapa with the attribution, for the third consecutive year of the award for Best Corporate Governance 2013 in Portugal. This recognition rewards transparency and the adoption of the best practices in corporate governance since 2007.

This award accentuates the AA rating attributed to Inapa by the Association of listed companies (AEM) together with the Portuguese Catholic University.

Total ordinary shares trading volume

(Thousand shares)



OWN SHARES

The Company did not sell or purchase any of its own shares during the course of 2012 and, as so, does not own any of its own shares.

Authorization granted for transactions between the company and its directors

During the course of the financial year under analysis, no transactions were entered into by the Company and any of its Directors, and no requests for authorization of any such transactions were submitted to the Company.

PROPOSED EARNINGS DISTRIBUTION

The Board of Directors hereby propose that Inapa – Investimentos, Participações e Gestão, SA's net profit for the year, totaling -6,035,049 euros, be transferred to Retained Income.



DECLARATION OF CONFORMANCE

In conformance with the provisions of Subparagraph c) of Paragraph 1 of Article 245 of the Código de Valores Mobiliários (the Securities Market Code), the members of the Board of Directors of Inapa – Investimentos, Participações e Gestão, SA hereby declare that, to the best of their knowledge, the information contained in the Directors' Report, the Annual Accounts, the Legal Certification of the Accounts, and ancillary financial statements reported through 31 December 2012 to be submitted in compliance with the provisions of applicable legislation and regulations were prepared in conformance with applicable accounting standards and regulations and represent the assets and liabilities, financial situation, and results of the Company and its subsidiary and associate companies included in its consolidation perimeter in a truthful and appropriate manner, and that the Directors' Report faithfully presents the performance of its corporate business and the financial performance and standing of the Company and its subsidiary and associate companies included in its consolidation perimeter, including a description of the main risks and uncertainties incurred by the aforementioned companies.

LISBON, MARCH 20, 2012

↳ **Álvaro João Pinto Correia**
CHAIRMAN OF THE BOARD OF DIRECTORS

↳ **José Manuel Félix Morgado**
VICE-CHAIRMAN OF THE BOARD OF DIRECTORS AND CEO

↳ **Arndt Jost Michael Klippgen**
DIRECTOR AND MEMBER OF THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS

↳ **António José Gomes da Silva Albuquerque**
DIRECTOR AND MEMBER OF THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS

↳ **Jorge Manuel Viana de Azevedo Pinto Bravo**
DIRECTOR AND MEMBER OF THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS

↳ **Emídio de Jesus Maria**
DIRECTOR AND CHAIRMAN OF THE AUDIT COMMITTEE

↳ **Acácio Jaime Liberado Mota Piloto**
DIRECTOR AND MEMBER OF THE AUDIT COMMITTEE

↳ **Eduardo Gonzalo Fernández Espinar**
DIRECTOR AND MEMBER OF THE AUDIT COMMITTEE

FINANCIAL INFORMATION

corrugated cardboard





Operating in Germany, France and Portugal (since 2010), Inapa offers packaging solutions and products to its customers.

It has a diverse product range, offering standard (cardboard and carton boxes, wraps, stretch films, tapes, strapping machines) and personalized products. Additionally, it offers specialized services that address all the customer needs (such as logistic and consulting services).

CONSOLIDATED ACCOUNTS

CONSOLIDATED BALANCE SHEET AS AT DECEMBER 31, 2012 and DECEMBER 31, 2011

(Amounts expressed in thousand euros)

| ASSETS | NOTES | DECEMBER 31, 2012 | DECEMBER 31, 2011 |
|-------------------------------------|-------|-------------------|-------------------|
| Non-current assets | | | |
| Tangible fixed assets | 7 | 92,088 | 95,884 |
| Goodwill | 8 | 144,170 | 140,338 |
| Other intangible assets | 9 | 111,552 | 111,227 |
| Investment in associate companies | 10 | 1,075 | 1,071 |
| Available-for-sale financial assets | 11 | 62 | 47 |
| Other non-current assets | 15 | 27,900 | 21,835 |
| Deferred tax assets | 12 | 20,784 | 19,526 |
| Total non-current assets | | 397,631 | 389,928 |
| Current Assets | | | |
| Inventories | 13 | 65,850 | 71,029 |
| Trade receivables | 14 | 146,328 | 166,619 |
| Tax to be recovered | 15 | 9,959 | 7,286 |
| Available-for-sale financial assets | 11 | 0 | 628 |
| Other current assets | 15 | 36,864 | 38,392 |
| Cash and cash-equivalents | 16 | 20,608 | 15,047 |
| Total current assets | | 279,609 | 299,000 |
| Total assets | | 677,239 | 688,928 |

CONSOLIDATED BALANCE SHEET AS AT DECEMBER 31, 2012 and DECEMBER 31, 2011

(Amounts expressed in thousand euros)

| | NOTES | DECEMBER 31, 2012 | DECEMBER 31, 2011 |
|--|-------|-------------------|-------------------|
| SHAREHOLDERS EQUITY | | | |
| Share capital | 18 | 204,176 | 204,176 |
| Own shares | | - | - |
| Share issue premium | 19 | 450 | 450 |
| Reserves | 19 | 44,342 | 44,465 |
| Retained earnings | 19 | -49,828 | -43,667 |
| Net profit for the period | | -6,035 | -6,161 |
| | | 193,105 | 199,263 |
| Minority interests | 21 | 4,068 | 3,991 |
| Total shareholders equity | | 197,173 | 203,254 |
| LIABILITIES | | | |
| Non-current liabilities | | | |
| Loans | 22 | 84,115 | 148,469 |
| Financing associated to financial assets | 22 | 52,872 | 38,061 |
| Deferred tax liabilities | 12 | 22,945 | 21,128 |
| Provisions | 23 | 286 | 391 |
| Liabilities for employee benefits | 24 | 4,002 | 3,518 |
| Other non-current liabilities | 25 | 7,582 | 8,711 |
| Total non-current liabilities | | 171,802 | 220,278 |
| Current liabilities | | | |
| Loans | 22 | 221,058 | 176,259 |
| Suppliers | 25 | 49,259 | 47,402 |
| Tax liabilities | 25 | 17,226 | 18,073 |
| Other current liabilities | 25 | 20,722 | 23,661 |
| Total current liabilities | | 308,265 | 265,395 |
| Total shareholders equity and liabilities | | 677,239 | 688,928 |

To be read in conjunction with the Notes to the consolidated financial statements

CONSOLIDATED SEPARATE INCOME STATEMENT AS AT DECEMBER 31, 2012

(Amounts expressed in thousand of Euros)

| | NOTES | 2012 | | 2011 | |
|---|-------|-----------------|-----------------|------------------|----------------|
| | | DECEMBER 31 | 4TH QUARTER * | DECEMBER 31 | 4TH QUARTER * |
| Tonnes * | | 833,256 | 214,305 | 884,612 | 215,359 |
| Sales and service rendered | 26 | 936,404 | 238,695 | 998,115 | 244,339 |
| Other Income | 26 | 27,590 | 9,483 | 27,328 | 6,673 |
| Total Income | | 963,994 | 248,177 | 1,025,443 | 251,013 |
| Cost of sales | 13 | -769,858 | -198,913 | -823,471 | -201,052 |
| Personnel costs | 27 | -78,230 | -19,432 | -80,682 | -21,411 |
| Other costs | 28 | -98,292 | -28,341 | -97,965 | -24,809 |
| | | 17,617 | 1,492 | 23,326 | 3,740 |
| Depreciations and amortizations | 29 | -5,527 | -1,424 | -5,977 | -1,505 |
| Gains / (losses) in associates | 10 | 4 | 2 | 3 | 1 |
| Net financial function | 30 | -16,749 | -3,416 | -20,423 | -4,771 |
| Net profit before Income tax | | -4,656 | -3,347 | -3,072 | -2,535 |
| Income tax | 31 | -1,199 | -181 | -2,906 | -2,617 |
| Net profit / (loss) for the period | | -5,856 | -3,527 | -5,978 | -5,152 |
| Attributable to : | | | | | |
| Shareholders of the company | | -6,035 | -3,568 | -6,161 | -5,192 |
| Non controlling interests | | 179 | 41 | 183 | 39 |
| Earnings per share of continued operations - € | | | | | |
| Basic | 20 | -0.040 | -0.024 | -0.041 | -0.035 |
| Diluted | 20 | -0.040 | -0.024 | -0.041 | -0.035 |

To be read in conjunction with the Notes to the consolidated financial statements

* Non audited

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME AS AT DECEMBER 31, 2012

(Amounts expressed in thousand of Euros)

| | 2012 | | 2011 | |
|---|---------------|---------------|---------------|---------------|
| | DECEMBER 31 | 4TH QUARTER * | DECEMBER 31 | 4TH QUARTER * |
| Net profit for the period before minority interest | -5,856 | -3,527 | -5,978 | -5,152 |
| Available-for-sale financial assets carried at fair value | - | - | - | - |
| Exchange differences on translating foreign operations | -123 | 66 | -93 | -364 |
| Earnings directly recognised in equity | -123 | 66 | -93 | -364 |
| Total comprehensive income for the period | -5,979 | -3,461 | -6,071 | -5,516 |
| Attributable to : | | | | |
| Shareholders of the company | -6,158 | -3,502 | -6,254 | -5,556 |
| Non controlling interests | 179 | 41 | 183 | 39 |
| | -5,979 | -3,461 | -6,071 | -5,516 |

To be read in conjunction with the Notes to the consolidated financial statements

* Non audited

CONSOLIDATED CASH FLOW STATEMENT AS AT DECEMBER 31, 2012

(Amounts expressed in thousand Euros) - direct method

| | Notes | 2012 | | 2011 | |
|--|------------|---------------|----------------|----------------|---------------|
| | | DECEMBER 31 | 4th QUARTER * | DECEMBER 31 | 4th QUARTER * |
| CASH FLOW GENERATED FROM OPERATING ACTIVITIES | | | | | |
| Cash receipts from customers | | 950,726 | 233,586 | 1,053,344 | 284,870 |
| Payments to suppliers | | -790,218 | -214,156 | -847,899 | -219,084 |
| Payments to personnel | | -75,196 | -19,494 | -77,189 | -19,172 |
| Net cash from operational activities | | 85,312 | -64 | 128,256 | 46,614 |
| Income taxes paid | | -3,100 | | -1,581 | -1,038 |
| Income taxes received | | 66 | | 775 | 464 |
| Other proceeds relating to operating activity | | 61,770 | | 78,160 | 32,586 |
| Other payments relating to operating activity | | -123,966 | | -157,863 | -49,050 |
| Net cash generated from operating activities | 1 | 20,082 | -13,797 | 47,748 | 29,576 |
| CASH FLOW FROM INVESTING ACTIVITIES | | | | | |
| Proceeds from: | | | | | |
| Financial investments | | 820 | - | 934 | 70 |
| Tangible fixed assets | | 1,386 | 14 | 382 | 10 |
| Intangible assets | | - | - | - | - |
| Interest and similar income | | 416 | 385 | 793 | 244 |
| Dividends | | - | - | - | - |
| | | 2,621 | 399 | 2,109 | 324 |
| Payments in respect of: | | | | | |
| Financial investments | | -4,407 | -38 | -818 | -3 |
| Tangible fixed assets | | -1,307 | -423 | -1,559 | -471 |
| Intangible assets | | -604 | -395 | -1,603 | -930 |
| Advances from third-party expenses | | - | - | - | - |
| Loans granted | | - | - | - | - |
| | | -6,318 | -856 | -3,980 | -1,404 |
| Net cash used in investing activities | 2 | -3,697 | -458 | -1,871 | -1,080 |

* Non audited

CONSOLIDATED CASH FLOW STATEMENT AS AT DECEMBER 31, 2012

(Amounts expressed in thousand Euros) - direct method

| | Notes | 2012 | | 2011 | |
|---|------------|---------------|---------------|----------------|----------------|
| | | DECEMBER 31 | 4th QUARTER * | DECEMBER 31 | 4th QUARTER * |
| CASH FLOW FROM FINANCING ACTIVITIES | | | | | |
| Proceeds from: | | | | | |
| Loans obtained | | 129,253 | 62,941 | 122,383 | 20,473 |
| Capital increases, repayments and share premiums | | - | - | 51,690 | 51,690 |
| Treasury placements | | - | - | 1 | 1 |
| Changes in ownership interests | | - | - | 700 | - |
| | | 129,253 | 62,941 | 174,774 | 72,163 |
| Payments in respect of: | | | | | |
| Loans obtained | | -121,987 | -10,036 | -165,539 | -81,819 |
| Amortization of financial leases | | -1,526 | -317 | -2,358 | -1,079 |
| Interest and similar expenses | | -13,295 | -3,602 | -17,693 | -6,163 |
| Dividends | | - | - | -710 | - |
| | | -136,808 | -13,955 | -186,300 | -89,060 |
| NET CASH USED IN FINANCING ACTIVITIES | 3 | -7,555 | 48,986 | -11,526 | -16,897 |
| Increase / (decrease) in cash and cash-equivalent 4 = 1 + 2 + 3 | | 8,830 | 34,750 | 34,350 | 11,599 |
| Effect of exchange differences | | -49 | -76 | 109 | -60 |
| | | 8,781 | 34,674 | 34,459 | 11,540 |
| Cash and cash-equivalents at the beginning of period | | -70,826 | - | -105,285 | - |
| Cash and cash-equivalents at the end of period | 11 | -62,045 | 34,673 | -70,826 | 11,540 |
| | | 8,781 | 34,673 | 34,459 | 11,540 |

To be read in conjunction with the Notes to the consolidated financial statements

* Non audited

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY AS AT DECEMBER 31, 2012 AND DECEMBER 31, 2011

(Amounts expressed in thousand of Euros)

| Attributable to shareholders | | | | | | | | |
|---|----------------|------------------------|------------------------------|--------------------------------------|------------------------------------|----------------|---------------------------|---------------------------|
| | Share Capital | Share issuance premium | Foreign Exchange Adjustments | Other reserves and Retained earnings | Net Profit / (loss) for the period | Total | Non-controlling interests | Total Shareholders Equity |
| BALANCE AS AT JANUARY 1, 2011 | 150,000 | 2,937 | 5,338 | -8,700 | 2,942 | 152,517 | 1,032 | 153,549 |
| Total earnings and costs recognized in the period | - | - | -93 | - | -6,161 | -6,254 | 183 | -6,071 |
| Previous year net profit and loss result | - | - | - | 2,942 | -2,942 | - | - | - |
| Changes in capital | - | - | - | - | - | - | - | - |
| Capital increase | 54,176 | -2,487 | - | - | - | 51,689 | - | 51,689 |
| Dividends | - | - | - | - | - | - | -102 | -102 |
| Other changes | - | - | - | 1,311 | - | 1,311 | 2,878 | 4,189 |
| Total Gains and losses of the period | 54,176 | -2,487 | -93 | 4,253 | -9,103 | 46,747 | 2,959 | 49,706 |
| BALANCE AS AT DECEMBER 31, 2011 | 204,176 | 450 | 5,245 | -4,447 | -6,161 | 199,263 | 3,991 | 203,254 |
| BALANCE AS AT JANUARY 1, 2012 | 204,176 | 450 | 5,245 | -4,447 | -6,161 | 199,263 | 3,991 | 203,254 |
| Total earnings and costs recognized in the period | - | - | -123 | - | -6,035 | -6,158 | 179 | -5,979 |
| Previous year net profit and loss result | - | - | - | -6,161 | 6,161 | - | - | - |
| Changes in capital | - | - | - | - | - | - | - | - |
| Capital increase | - | - | - | - | - | - | - | - |
| Dividends | - | - | - | - | - | - | -102 | -102 |
| Other changes | - | - | - | - | - | - | - | - |
| Total Gains and losses of the period | - | - | -123 | -6,161 | 126 | -6,158 | 77 | -6,081 |
| BALANCE AS AT DECEMBER 31, 2012 | 204,176 | 450 | 5,122 | -10,608 | -6,035 | 193,105 | 4,068 | 197,173 |

To be read in conjunction with the Notes to the consolidated financial statements.



Adhesive tapes

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

AS AT DECEMBER 31, 2012

(Values expressed in thousands of Euros, except where explicitly stated otherwise)

Note 1

INTRODUCTION

Inapa-Investimentos, Participações e Gestão, S.A. (Inapa - IPG) is the parent company of the Inapa Group, with the business purpose of owning and managing movable and fixed assets, holding shares in other companies, exploiting its own and third-party commercial and industrial establishments and providing support to companies in which it is a shareholder. Inapa - IPG is listed on the Euronext Lisbon stock exchange.

Head Office: Rua Castilho 44, 3º

1250-071 Lisboa, Portugal

Share capital: 204,176,479.38 euros

N.I.P.C. (Corporate Tax Identification Number):

500 137 994

The Group includes a sub-holding (Gestinapa - SGPS, SA) that holds the investments related to the paper merchant business.

As a result of its development and internationalisation plan, the Inapa Group holds shares in the Paper distribution sector in various European countries, specifically (i) Inapa Deutschland, GmbH headquartered in Germany, which has a stake in Papier Union, GmbH, which in turn holds shares in Inapa Packaging, GmbH, and Inapa Viscom, GmbH, headquartered in the same country, (ii) Inapa France, SA and subsidiary companies, operating in France and Belux, (iii) Inapa Suisse, a subsidiary controlled directly and indirectly through Inapa Deutschland, GmbH, which operates in the Swiss market, (iv) Inapa Portugal - Distribuição de Papel, SA, the Portuguese company in the Group which has a stake in Inapa Angola- Distribuição de Papel, SA, (v) Inapa Espana Distribucion de Papel, SA, operating in Spain, which has a stake in Surpapel, SL (a company that markets paper), (vi) Europackaging, SGPS, Lda, based in Portugal that develops in Portugal and France through its subsidiaries and (vii) in one company located in the United Kingdom - Inapa Merchants Holding, Ltd, company without activity. The subsidiary Inapa Packaging, GmbH, in turn has two companies for marketing packaging material, Hennessen & Pottthoff, GmbH and HTL - Verpackung, GmbH.

These consolidated financial statements were approved by the Inapa-IPG's Board of Directors on March 20, 2013, being subject to shareholder approval at a General Meeting. It is the opinion of the Board that these financial statements appropriately reflect the Group's operations and financial position.

Note 2

MAIN ACCOUNTING POLICIES

The main accounting policies used in the preparation of the consolidated financial statements are described below. These policies were applied consistently in all of the given exercises, unless otherwise stated.

2.1. Basis of presentation

The consolidated financial statements for the Inapa Group are prepared in accordance with the International Financial Reporting Standards (IAS/IFRS) issued by the International Accounting Standards Board (IASB) and with the interpretations issued by the International Financial Interpretations Committee (IFRIC) or by the earlier Standing Interpretations Committee (SIC), as adopted by the European Union and in force on December 31, 2012.

The Inapa consolidated financial statements are prepared assuming the continuity of operations, from the financial books and records of the companies that make up the Group, which are listed in Note 35.

The preparation of the consolidated financial statements demands the use of estimates and judgements regarding the application of the Group's accounting policies. The principal assertions, where a greater degree of judgement or complexity is involved, and the more significant assumptions and estimates used for preparing the consolidated financial statements are described in Note 5.

2.2. Basis for consolidation

Investments in subsidiary companies

The Group's holdings in companies that, directly or indirectly, give it the power to control their financial and operational policies, usually represented by holding more than 50% of the (subsidiary) voting shares, were included in this financial statements using the full consolidation method (Note 35). The equity and the net profit of companies where there is third-party participation are given under the heading non-controlling interests on the consolidated balance sheet and on the consolidated income statement.

The subsidiaries are included in the Consolidation from the date on which control was acquired until the date on which this effectively ends.

Accounting for the acquisition of subsidiaries is carried out using the purchase method, where the assets and liabilities of each subsidiary on the date of acquisition are identified at their fair value, in accordance with IFRS 3. Any surplus/(deficit) in the acquisition cost in comparison with the fair value of the net assets and liabilities is recognised as the consolidation difference (Goodwill), which is described in Note 8, and in the case of a deficit, if the fair value is maintained after reviewing the valuation, in the income statement for the period. The minority shareholder interests are given by the respective proportion of the fair value of the identified assets and liabilities.

Transactions of sale, acquisition of participation shares of non-controlling interests do not result in the recognition of expenses, loss or goodwill, being any difference between the transaction value and book value of the traded participation, recognize in Equity.

Whenever necessary, the financial statements of the subsidiaries are adjusted to bring them into line with the Group's current accounting policies. Inter-company transactions, balances and dividends distributed between Group companies and unrealised gains are eliminated during the consolidation process. Unrealised losses are also eliminated, unless they cannot be recovered due to evidence of impairment.

Investments in associated companies

Holdings in companies where Inapa exercises significant influence, directly or indirectly, but does not have control, generally where holdings represent between 20% to 50% of the (associated company) voting shares, are accounted for by the equity method.

In accordance with the equity method, the holdings are recorded at their acquisition cost, adjusted by an amount corresponding to the Group's share of variations in the equity of the associates (including net profit or loss) and by the dividends received. The variation in associate equity resulting from net profit or loss is recorded against the losses and gains for the period.

Positive differences between the acquisition cost and the fair value of the identifiable assets and liabilities of an associate on the date of acquisition are recognised as Goodwill and are included in the value of the investment in the associates (Note 10). If these differences are negative, they are recorded as revenue for the period in the line Gains/ (losses) in associated companies.

The investments in associated companies are evaluated if there are indications that there may be impairment of the asset and any impairment losses found to exist are recorded as a cost. When impairment losses recognised in previous years cease to exist, they are reversed,.

When the participation of the Group in the losses of an associate equals or exceeds its investment in the associate, including receivables not covered by guarantees, the Group no longer records additional losses, unless it has incurred obligations or made payments in the name of the associate.

Whenever necessary, adjustments are made to the financial statements of the associates to bring them into line with the Group's current accounting policies. The balances and dividends distributed between the companies of the Group and the associates, as well as the unrealised gains from inter-company transactions, are eliminated in the consolidation process, to the extent of the Group's holding in the associate. Unrealised losses are also eliminated, unless they cannot be recovered due to evidence of impairment.

The investments in associates are described in Note 10.

2.3. Goodwill (consolidation differences)

Goodwill corresponds to the difference between the acquisition cost of the investments in the companies of the Group and the fair value of the identifiable assets and liabilities (including contingent liabilities) of these companies on the date of their acquisition (Note 8). Goodwill is recorded in the reporting currency of the subsidiary and converted to the reporting currency of the Group (Euro) at the exchange rate in force on the date of the Group's financial statements. Exchange differences arising from this conversion are recorded in Foreign exchange adjustments.

The consolidation differences are not amortised as annual impairment tests are conducted and, whenever the value of the consolidation differences is greater than the recoverable amount, this is recognised as an impairment loss and recorded on the income statement. These impairment losses cannot be reversed.

2.4. Currency conversion

The financial statements of each of the companies in the Group are prepared in their functional currency, defined as the currency of the economic environment where they operate. The Group's functional and reporting currency is the Euro.

All of the monetary assets and liabilities expressed in foreign currency are converted to the functional currency at the exchange rate in force on the date of the balance sheet. Foreign currency transactions are converted at the rate in force on the date of each operation. The differences resulting from this conversion are recorded on the income statement.

The following criteria are used to convert the financial statements of the foreign companies included in the consolidated financial statements that use a functional currency different from the Group reporting currency:

Assets and liabilities: Exchange rate parities in force of the date of the balance sheet.

Gains and losses: Average exchange rates parities observed during the period.

The differences resulting from the currency conversion procedure described above are recorded in the heading specifically for Shareholders equity (Foreign exchange adjustments).

The exchange rates used for converting the financial statements of the English, Swiss and Angolan subsidiaries were as follows:

- GBP Exchange rate used for converting income statement items: 1.23218 Euros
- GBP Exchange rate used for converting balance sheet items: 1.22534 Euros
- CHF Exchange rate used for converting income statement items: 0.8303 Euros
- CHF Exchange rate used for converting balance sheet items: 0.82836 Euros
- USD Exchange rate used for converting income statement items: 0.77391 Euros
- USD Exchange rate used for converting balance sheet items: 0.75792 Euros

2.5. Intangible assets

Intangible assets are recorded at their acquisition cost, less amortisation and impairment losses, and are recognised to the extent that it is probable they will produce future economic benefits for the Group, provided their value can be reliably measured.

The heading Other intangible assets (Note 9) essentially consists of brand names identified during the acquisition of subsidiaries, initially recorded at their fair value. These are used by Papier Union, GmbH, Inapa France, SA and Inapa Portugal, SA, and annual amortisation is not applied as they were judged to have an indefinite useful life and are subject to regular impairment tests, either conducted internally by the Group or based on evaluations by a specialist entity external to the Group. When impairment losses recognised in previous periods cease to exist, they are reversed.

Also recorded under this heading are software, patents and other licenses, which are amortised using the straight line method over a period varying from three to five years, and the cost of acquiring customer portfolios, which are amortized over a period between ten to twenty years.

2.6. Tangible fixed assets

In accordance with the transitional arrangement included in IFRS 1, land was recorded at its fair value at the date of transition to IAS/IFRS (January 1, 2004). The adjustments resulting from the land revaluations were recorded as a correction to shareholders equity.

The other tangible assets acquired by December 31, 2003 were recorded at their deemed cost, which corresponds to the acquisition cost or to the acquisition cost revalued in accordance with accounting principles generally accepted in Portugal up to that date, less depreciations and accumulated impairment losses.

The tangible assets acquired after January 1, 2004 are recorded at their acquisition cost, less depreciations and accumulated impairment losses.

Depreciation is booked after the assets are in condition for use and is imputed on a systematic basis over their useful life, which is determined by taking into account the Group's planned use of the asset, its expected wear and tear, subject to a foreseeable technical obsolescence and the residual value attributable to the asset. The residual value attributable to the asset is an estimate based on the prevailing residual value, at the date of the estimate, for similar assets that have reached the end of their useful life and which have been operating under conditions similar to those under which the asset will be used.

Depreciations are calculated using the straight line method, on a monthly basis, at the following representative rates for estimated useful life:

| | |
|-----------------------------------|---------------|
| Buildings and other constructions | 2.0% - 10.0% |
| Basic equipment | 7.14% - 12.5% |
| Transport equipment | 12.5% - 25.0% |
| Office equipment | 10.0% - 33% |

Expenditure on maintenance and repair costs that neither increases the useful life nor results in significant benefits or improvements to the tangible asset elements, are recorded as costs in the year when they occur.

If the amount recorded is greater than the recoverable value of the asset, this is reduced to the estimated recoverable value by recording impairment losses.

When the item is disposed of or sold, the difference between the sales receipts and the sum recorded for the asset are recognised in the income statement, under Other income or Other costs headings.

2.7. Leases

Assets used under a finance lease, where the Group substantially assumes all of the risks and advantages inherent to its possession of the leased asset, are classified as tangible fixed assets and are depreciated in accordance with the policy established by the Group for such assets (Notes 7 and 22).

Interest included in the value of the rent and the depreciations of the respective tangible assets are recognised as costs in the income statement for the year to which they relate.

Operating leases are leases where the Group companies, is the lessee and the lesser and on which it assumes a significant part of the risks and benefits of ownership (Note 32 a). The payments arising as these contracts are implemented recorded on the income statement during the period of the lease.

2.8. Non-current assets held for sale and discontinued operations

Non-current assets are classified as held for sale if their balance sheet value is principally recoverable through sale and not through their continued use. For assets to be classified in this way, in accordance with IFRS 5, they must be available for immediate sale in their current condition, the sale has to be highly probable and the Board of Directors has to have committed to make the sale within a period of 12 months.

Non-current assets classified as held for sale are recorded at their acquisition value or at their fair value, whichever is smaller, less the expected costs of the sale.

The liquidation value of assets and liabilities relating to discontinued operations appear under their own heading on the consolidated balance sheet assets and liabilities, respectively, and the net profit or loss results for the period of these operations is recorded separately on the consolidated income statement.

2.9. Financial assets

The Group classifies financial assets as follows (excluding financial investments in subsidiaries and in associates):

Held-to-maturity investments:

Non-derivative financial assets, with fixed or variable repayments, with fixed maturity and which the Board of Directors intends to retain until their respective maturity dates;

Financial assets at fair value through profit or loss:

Financial assets which are held for short-term purposes, including financial assets held for trading and derived instruments not involved in hedging. The assets and liabilities are measured at fair value through profit or loss;

Loans and receivables:

Non-derivative financial assets, with fixed or determined payments, which are not quoted in an active market. The balances related to these assets are recorded on the consolidated balance sheet under Customers, Other current and non-current assets and Cash and cash equivalent;

Available-for-sale financial assets:

Non-derivative financial assets considered available for sale or which do not fit in any of the preceding categories.

Held-to-maturity investments, loans and receivables are classified as non-current assets, unless they will settle within 12 months of the date of the balance sheet. Investments registered at fair value through profit or losses are classified as current investments.

Investments and disinvestments are recognised on the trade date regardless of the settlement date.

Financial assets are initially recorded using their acquisition value, which corresponds to their fair value on that date, and includes transaction costs, with the exception of held-to-maturity investments, which are recorded at amortised cost using the effective interest method.

After initial recognition, the investments recorded at fair value through profit or loss and the available-for-sale investments are revalue for their fair values, with reference to their market value at the date of closing the balance sheet. Available-for-sale financial assets representing share capital in unlisted companies, where it is impossible to determine their fair value, are recorded at the acquisition cost, taking any impairment losses into account. Gains and losses arising from an alteration in the fair value of available-for-sale investments are recorded under equity until the investment is sold, matures or is otherwise liquidated, at which time the accumulated gain or loss that was recorded under equity is moved to the income statement. In situations in which the fair value of the investment is less than its acquisition cost and this situation is considered to be a permanent loss (impairment), the loss is recorded on the income statement and the sum recorded under equity is removed.

2.10. Financial liabilities

IAS 39 provides for two classifications for financial liabilities:

Financial liabilities at fair value through profit and loss:

Financial liabilities held for the purpose of selling in the short term, including financial liabilities held for trading and derivative instruments not involved in hedging. The liabilities are measured at fair value through profit and loss; and

Other financial liabilities:

Non-derivative financial liabilities, with fixed or determined payments, which are not quoted in an active market. Other financial liabilities include Loans (Note 2.18) and Suppliers and other payables (Note 2.22). These liabilities are initially recognised at fair value and are subsequently measured at amortised cost in accordance with the effective interest rate. Financial liabilities are derecognised when the underlying obligations are extinguished by payment, cancelled or expire.

2.11. Securitisation of trade receivables

In accordance with IAS 39, trade receivables balances subject to securitisation contracts are only derecognised if the following conditions are met simultaneously:

- The right to receive the remuneration underlying the asset has been transferred;
- A substantial part of the associated benefits and risks of the asset has not been retained;
- Control over the operations has been transferred.

The Group only derecognises customer balances and other receivables (removed from the asset) when it has substantially transferred the associated risks and benefits from holding those assets, as set out above. The pending receivables are included under Trade receivables and the funds received from securitisation are recorded under Financing associated to financial assets (Notes 22 and 37).

2.12. Impairment

An evaluation is conducted of asset impairment at the date on which the balance sheet is closed and whenever a change in circumstances indicates that the sum recorded for an asset cannot be recovered (Note 17). The non-current assets that are not amortised as they do not have a finite useful life are subjected to periodic impairment tests.

Whenever the carrying value of an asset is shown to be greater than its recoverable value, an impairment loss/provision is recognised and recorded on the income statement, or the asset is revalued and the revaluation recorded under equity. The recoverable value is either the fair value of an asset less the cost of selling it, or its value in use, whichever is the higher.

An impairment loss recognised in preceding years is reversed when the reasons for recording the loss no longer exist (with the exception of Goodwill). The reversal is recorded on the income statement, unless the asset has been revalued and the revaluation was recorded under shareholders equity, having been reduced by the impairment loss.

2.13. Inventories

Merchandise, maintenance and repair materials, and packaging materials are valued at either the net realisable value or the acquisition cost, including necessary expenditure on storage, whichever is the lower. The Group uses the weighted average cost method for costing goods sold.

2.14. Third party debts

Third party debts are recorded at their nominal value less any impairment losses, recognised under Other costs - impairment of current assets, so these reflect their net current realisable value.

Trade receivables balances securitised by discounted bills and pending at the date of the balance sheet, are recognised on the Group financial statements until these have been received.

2.15. Cash and cash equivalents

Cash and cash equivalents includes cash, bank deposits and other short-term investments maturing in less than 3 months, which can be immediately mobilised without significant risks of fluctuation in value. For the purposes of the cash flow statement, this heading also includes bank overdrafts, which are given on the balance sheet, under current liabilities and under Loans.

2.16. Share capital and own shares

The costs directly attributable to issuing new shares are given as a deduction, net of taxes, from the amount received as a result of the issue and are recorded under shareholders equity.

Costs directly attributable to the issuance of new shares are shown as a deduction, net of taxes, to the received amount, as a result of the issuance and are recorded in equity.

Own shares are accounted for by their acquisition value as a reduction to the shareholders equity. The gains and losses inherent in the sale of own shares are recorded under shareholders equity.

2.17. Dividends

Dividends are recorded as liabilities in the period in which their distribution is approved by the shareholders of Inapa - IPG until the date of payment.

2.18. Loans

Loans are initially recorded under liabilities at their nominal value, net of issuing costs, and subsequently at the amortised cost. Financial costs are calculated in accordance with the effective interest rate, including premiums, and accounted for in the income statement in accordance with the accruals basis of accounting and added to the current liabilities, if they are not paid during the period.

Loans are classified under current liabilities, unless the Group has the unconditional right to defer the reimbursement of the loan for a period of not less than 12 months counting from the date of the balance sheet.

2.19. Income tax

Income tax includes current taxes and deferred taxes.

Inapa - IPG and its subsidiaries headquartered in Portugal are taxable to Corporate Income Tax (IRC - Imposto sobre o Rendimento de Pessoas Colectivas), through the special tax regime for groups consisting of companies where the holding is 90% or more and which meet the requirements of articles 69 and after of the IRC Code. Inapa - IPG, as the parent company, is responsible for calculating the Group's taxable profit, through the algebraic sum of the taxable profits and the tax losses on the income statements of each of the subsidiary companies belonging to the Group. The foreign subsidiaries of the Company are taxed in accordance with the tax regimes in force in their respective countries of origin.

Deferred tax situations are recognised in the accounts, when relevant. The recognised deferred taxes correspond to temporary differences between the sums of assets and liabilities for the purposes of the financial report and the respective sums for tax purposes. Assets are recorded for deferred taxes when there is a reasonable expectation of future taxable income for them to be used. On the date of each balance sheet a reappraisal is carried out of the temporary differences underlying the assets for deferred taxes in accordance with the present expectation of their future recovery. The deferred taxes are recorded on the income statement, except when related to values that have been entered under shareholders equity, which implies their recognition in the shareholders equity.

The income tax is recognized in interim financial statements, based on estimated annual effective rate for the annual financial statements.

2.20. Provisions

Provisions are recognised when, and only when, there is a present (legal or implicit) obligation from a past event, it being probable that resource outflow will occur to meet this obligation and the sum of the obligation can be reasonably estimated. Provisions are reviewed on the date of each balance sheet, and are adjusted so as to reflect the best estimate on this date (Note 23).

2.21. Employee benefits

Pension plan – defined benefit plans

The subsidiaries Inapa France, SA and Papier Union, GmbH have taken responsibility for contributing to defined benefit pension plans for some of their employees.

The obligation of Inapa regarding each of these plans is estimated by specialised, independent entities, at least annually on the date of the balance sheet for each year, using the projected unit credit method. In accordance with IAS 19, the costs related to the obligations are recorded to the extent that the services are provided to the employees benefiting from the plans.

As allowed by IAS 19, the Group uses the “corridor” method by which the calculated actuarial gains and losses, resulting from the difference between the assumptions used in calculating the estimates of the obligations and reality, are deferred and only recognised in the income statement to the extent that, at the start of the year, its accumulated value exceeds (i) 10% of the value of the funds allocated to meeting the obligations of the Group's companies and (ii) 10% of the obligations for past services, whichever of the two is the higher. In years in which the initial accumulated value of the actuarial gains and losses still not reflected in the income exceeds the limits given above, the initial excess value will be imputed to the income for the year as a function of the average number of years of work remaining for the employees covered by the plans.

The calculated obligations for past services, less the market value of the funds that have been established to meet these obligations and the actuarial losses and gains, are recorded under Employee benefits. The income statement includes records of the costs of current services, interest, income expected from funds and the recognition value of actuarial losses and gains arising from applying the “corridor” method, if the situation warrants.

Pension plans - defined contribution plans

The subsidiary Inapa Suisse have a defined contribution plan for some of its employees, where a contribution to the plan is made annually, this being recorded in the income statement as a cost.

Post-retirement benefits

In accordance with local legislation, the subsidiaries Inapa France, SA and Logistipack, SA have to pay their employees a sum on the date of retirement based on the number of years of employment with the company. The value of this

obligation, resulting from past services, is estimated, at least annually on the date of the balance sheet for each year, by specialised, independent entities using the projected unit credit method and is recorded under Employee benefits, using a methodology similar to the benefit plans described above.

2.22. Suppliers and other current payables

The balances to be paid to suppliers, for taxes and other current liabilities are recorded by their nominal value, which on the date of initial entry corresponds to their fair value.

2.23. Recognition of income and expenses

Income resulting from sales is recognised on the consolidated income statement when the associated risks and benefits relating to the assets are transferred to the purchaser and the amount of income can be reasonably quantified. Income resulting from service rendered is recognised on the consolidated income statement with reference to the phase of completion of the service rendered at the date of the balance sheet. Sales and service rendered are recognised net of tax, discounts and other inherent costs at their concretisation, by the fair value of the amount received or receivable.

Group companies record their income and expenses in accordance with the accrual basis of accounting, in which the income and expenses are recognised as they arise, independently of when they are received or paid. The difference between the amounts received or paid and the corresponding income and expenses are recorded under Trade receivables, Other current assets, and Suppliers and Other current liabilities (Notes 14, 15 and 25).

2.24. Segment Report

An operating segment is an identifiable component of the Group that performs business activities and whose financial information is used in the Group Management decision making process.

The Group has identified three operating segments: paper distribution, packaging and visual communication. The financial information relating to the various operating segments is shown in Note 6. Paper distribution is performed in all of the countries where the Group is present. Packaging is performed in France, Germany and Portugal and the Visual communication is performed in Germany.

2.25. Contingent assets and liabilities

Contingent liabilities in which a possible outflow of funds affecting future economic benefits is unlikely are not recognised in the consolidated financial statements, being included in the Notes to the financial statements (see Note 33), unless the possibility of achieving the outflow of funds affecting future economic benefits is remote, in which case they are not included. Provisions are recognised for the situations satisfying the conditions set out in Note 2.20.

Contingent assets are not recognised in the consolidated financial statements, but are given in the Notes to the financial statements when a future economic benefit is likely.

2.26. Subsequent events

Events after the date of the balance sheet that provide additional information about conditions existing at the date of the balance sheet are reflected in the consolidated financial statements. Events after the date of the balance sheet that provide information about conditions that occur after the date of the balance sheet are given in the notes to the consolidated financial statements, if material (see Note 39).

2.27. New standards, interpretations and amendment to the standards

On January 1, 2012 came into effect the following change as a result of its publication by the IASB and its adoption by the European Union:

- IFRS 7 (amendment) – Financial Instruments - Disclosures; Transfers of financial assets.

The present financial statements of the Group were not affected by these coming into effect.

New standards, amendments to existing standards and interpretations, the application of which is still not obligatory for the period beginning until July 1, 2012 or after that Inapa has opted not to adopt them before time:

- IAS 1 (amendment) - Presentation of Financial Statements (to apply in periods beginning on or after July 1, 2012). Not yet approved by European Union.
- IAS 12 (amendment) – Income Taxes (to apply in periods beginning on or after January 1, 2013).
- IAS 19 (revision 2011) - Employee Benefits (to apply in periods beginning on or after January 1, 2013).
- IAS 27 (revision 2011) - Separate Financial Statements (to apply in periods beginning on or after January 1, 2014).
- IAS 28 (revision 2011) - Investments in Associates and Joint Ventures (to apply in periods beginning on or after January 1, 2014).

- ↘ IAS 32 (amendment) - Offsetting Financial Assets and Financial Liabilities (to apply in periods beginning on or after January 1, 2014).
- ↘ Annual improvements to standards 2009-2010, to apply mostly to periods beginning on or after January 1, 2013. The main standards subject to improvements were: IFRS 1, IAS 1, IAS 16, IAS 32 and IAS 34.
- ↘ IFRS 1 (amendment) - First time adoption of IFRS (to apply in periods beginning on or after July 1, 2013).
- ↘ IFRS 7 (amendment) - Financial Instruments: Disclosures – Offsetting Financial Assets and Financial Liabilities (to apply in periods beginning on or after January 1, 2013).
- ↘ IFRS 9 (new) - Financial Instruments – Classification and Measurement (to apply in periods beginning on or after January 1, 2015). Not yet approved by European Union.
- ↘ IFRS 10 (new) - Consolidated Financial Statements (to apply in periods beginning on or after January 1, 2014).
- ↘ IFRS 11 (new) - Joint Arrangements (to apply in periods beginning on or after January 1, 2014).
- ↘ IFRS 12 (new) - Disclosure of Interests in Other Entities (to apply in periods beginning on or after January 1, 2014).
- ↘ IFRS 10, IFRS 12 and IAS 27 (amendment) - Investment Entities (to apply in periods beginning on or after January 1, 2014). Not yet approved by European Union.
- ↘ IFRS 13 (new) - Fair Value Measurement (to apply in periods beginning on or after January 1, 2013).
- ↘ IFRIC 20 (new) - Stripping Costs in the Production Phase of a Surface Mine (to apply in periods beginning on or after January 1, 2013).

According to the company analysis it is not estimated that implementing the changes and new standards set out above, which were not yet applicable to years beginning on January 1, 2012 have a significant impact with its entry into force, with exception of IAS 19, which includes recognition in equity of actuarial gains and losses.

Note 3

FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risk factors: market risk (including foreign risk and risk associated with interest rates and prices), credit risk and liquidity risk. The Group's exposure to financial risk is essentially associated with customer receivables and loans obtained from financial entities, which give rise to risks derived from non-compliance with contract conditions and the risk of fluctuations in interest rates.

Financial risk is managed centrally by the Financial Department located in Portugal, in accordance with the policies approved by the Board of Directors, and in direct cooperation with the various subsidiaries. Fluctuations in the financial market, particularly with regard to interest rates, are continuously analysed and measures taken as considered necessary to minimise the Group's exposure to financial risk.

a) MARKET RISK

Changes in foreign Exchange rate

Variations in the exchange rate for the Euro into other currencies, particularly the Swiss franc and Kwanza, can impact on the financial situation of the company as Inapa operates in Switzerland and Angola.

Even though these markets do not represent more than 6.5% of Group sales, possible devaluations in these currencies against the Euro could have a negative impact on activity, the financial situation and income.

The Group also has indirect exposure to the US dollar and other currencies due to the impact that variations in these currencies have on its competitiveness, as whenever the Euro climbs against other currencies, the distributors based in the zone of influence of these currencies become more competitive compared to European producers, who are the principal suppliers of the Group.

The following table shows the Group's exposure to foreign exchange rate risk on 31 December, based on the balance sheet values for the financial assets and financial liabilities of the Group:

| | Euro | GBP | CHF | USD * | Total |
|---|-----------------|------------|---------------|--------------|-----------------|
| DECEMBER 31, 2012 | | | | | |
| Assets | | | | | |
| Cash and cash equivalents | 17,167 | 9 | 3,216 | 216 | 20,608 |
| Trade receivables and other assets | 200,857 | - | 9,064 | 1,171 | 211,092 |
| Available-for-sale assets | 22 | - | 40 | - | 62 |
| Total financial assets | 218,046 | 9 | 12,320 | 1,387 | 231,762 |
| Liabilities | | | | | |
| Loans and other financial instruments | 357,732 | - | - | 313 | 358,045 |
| Suppliers and other liabilities | 73,784 | - | 3,653 | 126 | 77,563 |
| Total of financial liabilities | 431,516 | 0 | 3,653 | 439 | 435,608 |
| Balance sheet - net financial position | -213,470 | 9 | 8,667 | 948 | -203,846 |
| DECEMBER 31, 2011 | | | | | |
| Assets | | | | | |
| Cash and cash equivalents | 10,229 | 6 | 4,613 | 199 | 15,047 |
| Trade receivables and other assets | 215,054 | 203 | 10,552 | 1,037 | 226,846 |
| Available-for-sale assets | 651 | - | 24 | - | 675 |
| Total financial assets | 225,934 | 209 | 15,189 | 1,236 | 242,568 |
| Liabilities | | | | | |
| Loans and other financial instruments | 362,426 | - | - | 363 | 362,789 |
| Suppliers and other liabilities | 75,947 | 4 | 3,751 | 72 | 79,774 |
| Total of financial liabilities | 438,373 | 4 | 3,751 | 435 | 442,563 |
| Balance sheet - net financial position | -212,439 | 205 | 11,438 | 801 | -199,995 |

*Information prepared simultaneously in two currencies: kwanzas and US dollars,

On December 31, 2012 a positive variation of the Euro on 1% against other currencies would result in a negative impact on Equity of 96 thousand euros (December 31, 2011: 124 thousand euros).

Changes in interest rates

The cost of the majority of the financial debt contracted by Inapa is indexed to variable reference rates, exposing Inapa to interest rate risk at the current time. As Inapa does not hedge this exposure to adverse variations in interest rates, these variations may have a negative material effect on its operations, financial situation and income to the extent of the lack of hedging. However, as a way of managing these variations, the Group financial department continuously

follows the development of the market, being ready to use financial instruments to minimise the effects of the volatility in interest rates.

On December 31, 2012, if the reference interest rate used for the contracted loans varied by 0.1%, keeping all other variables constant, the annualised financial charges would vary by about 367 thousand Euros. (December 31, 2011: 372 thousand euros)

On December 31, 2012 and 2011 the change in the financial assets and liabilities with exposure to foreign exchange rate risk because of maturity or the date of revision of the interest rate (Euribor 1, 3 or 6-month) is given below:

| | Less than 1 month | 1 to 3 months | 3 to 12 months | 1 to 5 years | More than 5 years | Total |
|--|-------------------|----------------|----------------|--------------|-------------------|----------------|
| December 31, 2012 | | | | | | |
| Assets | | | | | | |
| Non current assets | | | | | | |
| Available-for-sale financial assets | - | - | - | 62 | - | 62 |
| Other receivables | - | 6,208 | - | - | - | 6,208 |
| Current | - | - | - | - | - | - |
| Available-for-sale financial assets | - | - | - | - | - | - |
| Other receivables | - | 242 | - | - | - | 242 |
| Cash and cash equivalents | 20,608 | - | - | - | - | 20,608 |
| Total of financial assets | 20,608 | 6,450 | - | 62 | - | 27,120 |
| Liabilities | | | | | | |
| Non current | | | | | | |
| Loans | 1,321 | 13,813 | 67,517 | 1,464 | - | 84,115 |
| Financing associated to financial assets | 52,872 | - | - | - | - | 52,872 |
| Other liabilities - finance leases | 7,582 | - | - | - | - | 7,582 |
| Current | | | | | | |
| Loans | 91,050 | 101,636 | 27,858 | 514 | - | 221,058 |
| Other liabilities - finance leases | 1,116 | - | - | - | - | 1,116 |
| Total of financial liabilities | 153,941 | 115,449 | 95,375 | 1,978 | - | 366,743 |

| | Less than 1 month | 1 to 3 months | 3 to 12 months | 1 to 5 years | More than 5 years | Total |
|--|-------------------|----------------|----------------|--------------|-------------------|----------------|
| December 31, 2011 | | | | | | |
| Assets | | | | | | |
| Non current assets | | | | | | |
| Available-for-sale financial assets | - | - | - | 47 | - | 47 |
| Current | | | | | | |
| Available-for-sale financial assets | - | - | - | 628 | - | 628 |
| Cash and cash equivalents | 15,047 | - | - | - | - | 15,047 |
| Total of financial assets | 15,047 | - | - | 675 | - | 15,722 |
| Liabilities | | | | | | |
| Non current | | | | | | |
| Loans | - | 56,732 | 91,627 | 111 | - | 148,470 |
| Financing associated to financial assets | 38,061 | - | - | - | - | 38,061 |
| Other liabilities - finance leases | 8,711 | - | - | - | - | 8,711 |
| Current | | | | | | |
| Loans | 70,956 | 56,276 | 48,907 | 120 | - | 176,259 |
| Other liabilities - finance leases | 1,295 | - | - | - | - | 1,295 |
| Total of financial liabilities | 119,023 | 113,008 | 140,534 | 231 | - | 372,796 |

b) Credit risk

Inapa is exposed to this kind of risk because of the credit it provides to its customers. The Group does not have significant credit risk and has credit risk evaluation and monitoring policies that ensure that sales are made only to customers with an appropriate credit history.

Whenever appropriate solutions are available for the contingencies the companies face, they hedge these risks by contracting credit insurance.

In addition, Inapa has a policy of monitoring trades receivable accounts closely and continuously, particularly taking their age and associated risks into consideration and if risks are found regarding their collection, these will be recognised as an impairment loss.

The maximum exposure to credit risk corresponds to the accounting values of the financial assets given in the following tables regarding the concentration of credit risk.

On 31 December 2012 and 2011, the ageing of trade receivables balances and the credit limit for the customer portfolio were as follows:

| | 2012 | | 2011 | |
|---------------------------------------|----------------|------------------------|----------------|------------------------|
| | Customers | Other financial assets | Customers | Other financial assets |
| Current accounts not due | 124,005 | 64,055 | 136,324 | 60,145 |
| Past due accounts | | | | |
| 1 to 30 days | 10,122 | 47 | 13,567 | 47 |
| 31 to 90 days | 3,190 | 170 | 5,077 | 29 |
| + than 91 days | 6,414 | 492 | 9,001 | 6 |
| | 143,731 | 64,764 | 163,969 | 60,227 |
| Doubtfull accounts | 20,487 | 4,255 | 13,909 | 4,240 |
| Impairment | -17,890 | -4,255 | -11,259 | -4,240 |
| Net trade receivables balances | 146,328 | 64,764 | 166,619 | 60,227 |
| Trade credit insurance limit | 410,673 | | 340,217 | |

For past-due balances, Inapa considers that no risk of losses will be coming for no-payment debt.

The entities with debts for the Group have no known rated "rating".

c) Concentration of credit risk

Concentration of financial assets by operating segment

The table below gives Inapa's exposure to credit risk on December 31, 2012 and 2011, in accordance with the asset balances, categorised by operating segment:

| | Paper | Packaging | Visual Communication | Other business and activities | Total |
|-------------------------------------|----------------|--------------|----------------------|-------------------------------|----------------|
| December 31, 2012 | | | | | |
| Assets | | | | | |
| Cash and cash equivalents | 19,316 | 986 | 6 | 300 | 20,608 |
| Available-for-sale financial assets | 48 | 1 | - | 13 | 62 |
| Trade receivables and other assets | 175,568 | 6,595 | 3,236 | 25,693 | 211,092 |
| Total assets | 194,932 | 7,582 | 3,242 | 26,006 | 231,762 |
| December 31, 2011 | | | | | |
| Assets | | | | | |
| Cash and cash equivalents | 14,399 | 438 | 13 | 197 | 15,047 |
| Available-for-sale financial assets | 34 | 1 | - | 640 | 675 |
| Trade receivables and other assets | 192,708 | 3,726 | 2,927 | 27,485 | 226,846 |
| Total assets | 207,141 | 4,165 | 2,940 | 28,322 | 242,568 |

Concentration of financial assets by geographical region

The table below gives Inapa's exposure to credit risk on December 31, 2012 and 2011, in accordance with the asset balances, categorised by geographical region:

| | Iberia | France | Switzerland and Germany | Angola | Others | Total |
|-------------------------------------|---------------|---------------|----------------------------|--------------|--------------|----------------|
| December 31, 2012 | | | | | | |
| Assets | | | | | | |
| Cash and cash equivalents | 1,115 | 969 | 18,173 | 216 | 135 | 20,608 |
| Available-for-sale financial assets | 12 | 7 | 40 | - | 3 | 62 |
| Trade receivables and other assets | 66,618 | 49,786 | 91,169 | 1,171 | 2,348 | 211,092 |
| | 67,745 | 50,762 | 109,382 | 1,387 | 2,486 | 231,762 |
| December 31, 2011 | | | | | | |
| Assets | | | | | | |
| Cash and cash equivalents | 1,920 | 769 | 12,055 | 199 | 104 | 15,046 |
| Available-for-sale financial assets | 642 | 6 | 24 | - | 3 | 675 |
| Trade receivables and other assets | 71,893 | 57,640 | 93,411 | 1,037 | 2,865 | 226,846 |
| | 74,455 | 58,415 | 105,490 | 1,236 | 2,972 | 242,567 |

d) Liquidity risk

Inapa manages the Group's liquidity risk using two approaches: by ensuring that the medium and long-term component of its financial debt is appropriate to the volume of funds expected to be generated and by having credit facilities continuously available (lines in the current account).

The following table analyses the Group's remunerated financial liabilities on 31 December 31, 2012 and 2011 by applicable maturity groupings, based on the period remaining until contractual maturity. The sums given in the table are undiscounted contractual cash flows plus interests.

| | Less than 1 month | 1 to 3 months | 3 to 12 months | 1 to 5 years | More than 5 years | Total |
|--|----------------------|------------------|-------------------|-----------------|----------------------|----------------|
| December 31, 2012 | | | | | | |
| Liabilities | | | | | | |
| Loans and financial instruments | | | | | | |
| Commercial Paper | 405 | 338 | 52,590 | - | - | 53,333 |
| Bank loans | 2,260 | 34,229 | 96,584 | 64,601 | 24,465 | 222,139 |
| Other loans | 85 | 1,128 | 43,472 | - | - | 44,685 |
| Financing associated to financial assets | 87 | 165 | 768 | 54,655 | - | 55,675 |
| Other liabilities - finance lease | 284 | 5 | 927 | 5,742 | 2,176 | 9,134 |
| | 3,121 | 35,865 | 194,341 | 124,998 | 26,641 | 384,966 |

| | Less than 1 month | 1 to 3 months | 3 to 12 months | 1 to 5 years | More than 5 years | Total |
|--|-------------------|---------------|----------------|--------------|-------------------|---------|
| December 31, 2011 | | | | | | |
| Liabilities | | | | | | |
| Loans and financial instruments | | | | | | |
| Commercial Paper | - | 1,276 | 73,152 | - | - | 74,427 |
| Bank loans | 1,702 | 10,497 | 93,150 | 78,040 | 34,474 | 217,863 |
| Other loans | 160 | 2,303 | 8,787 | 46,816 | - | 58,066 |
| Financing associated to financial assets | 92 | 179 | 819 | 38,874 | - | 39,964 |
| Other liabilities - finance lease | 382 | 5 | 1,145 | 5,187 | 4,411 | 11,130 |
| | 2,337 | 14,259 | 177,053 | 168,917 | 38,885 | 401,452 |

Note 4

Financial assets and financial liabilities

Reconciliation of the consolidated balance sheet with the various categories of financial assets and liabilities it includes is detailed below:

| | Credit and receivables | Available-for sale financial assets | Other financial liabilities |
|---|------------------------|-------------------------------------|-----------------------------|
| December 31, 2012 | | | |
| Assets | | | |
| Available-for-sale financial assets | - | 62 | - |
| Other non-current assets | 27,900 | - | - |
| Trade receivables and others current assets | 183,192 | - | - |
| Cash and cash equivalents | 20,608 | - | - |
| Assets | 231,700 | 62 | - |
| Liabilities | | | |
| Loans and other non-current financial instruments | - | - | 84,115 |
| Other non-current liabilities | - | - | 7,582 |
| Current loans | - | - | 221,058 |
| Financing associated to financial assets | - | - | 52,872 |
| Suppliers and Other current liabilities | - | - | 69,981 |
| Liabilities | - | - | 435,608 |

| | Credit and receivables | Available-for sale financial assets | Other financial liabilities |
|---|------------------------|-------------------------------------|-----------------------------|
| December 31, 2011 | | | |
| Assets | | | |
| Available-for-sale financial assets | - | 675 | - |
| Other non-current assets | 21,835 | - | - |
| Trade receivables and others current assets | 205,011 | - | - |
| Cash and cash equivalents | 15,047 | - | - |
| Assets | 241,893 | 675 | - |
| Liabilities | | | |
| Loans and other non-current financial instruments | - | - | 186,530 |
| Other non-current liabilities | - | - | 8,711 |
| Current loans | - | - | 176,259 |
| Suppliers and Other current liabilities | - | - | 71,063 |
| Liabilities | - | - | 442,563 |

The fair value of the assets and liabilities is equivalent to their balance sheet value.

Financial assets and financial liabilities gains and losses for 2012 and 2011 breakdown as follows:

| | 2012 | 2011 |
|--|----------------|----------------|
| Gains / (losses) from loans and receivables | -3,197 | -1,105 |
| Gains / (losses) from other financial liabilities | - | - |
| Gains / (losses) from available-for-sale financial assets | - | - |
| Interest obtained: | | |
| From available-for-sale | 9 | 15 |
| From loans and other receivables | 602 | 573 |
| Interest paid: | | |
| From financial liabilities measured at amortised cost | -13,201 | -15,715 |
| Commission, guarantee and other costs of financial liabilities | -4,176 | -5,102 |
| Total net gains and losses | -19,963 | -21,334 |

Note 5

Relevant estimates and judgments

The preparation of the financial statements was in conformity with generally accepted accounting principles, using estimates and assumptions that affect the reported amounts of assets and liabilities and of income and expenses during the reporting year. While the estimates have been based on the best knowledge of the Board of Directors regarding current events and operations, actual results may differ from these in the final analysis. It is, however, the conviction of the Board of Directors that the estimates and assumptions do not incorporate significant risks that could cause material adjustments to the value of assets and liabilities during the course of the following year.

Estimates that present a significant risk of producing a material adjustment in the accounting value of the assets and liabilities in the following period are given below:

a) Estimates of impairment of Goodwill and own brands

The Group tests Goodwill for impairment annually, in accordance with the accounting policy given in Note 2.3. Recoverable values for cash flow generating units are determined based on calculated usage value. These calculations require estimates to be used (Note 8).

A figure for average sales growth was estimated for calculating the cash flow generated by cash-generating units. If this is 0.5% lower, with all other variables remaining constant, it is not necessary to record an impairment loss. Nor would an impairment loss be recorded if the discount rate is 0.5% higher and all other variables remained constant. However, in the case of an increase of not less than 1.0% discount rate would be required to register an impairment loss.

Similarly, impairment tests are conducted on the brands recorded in other intangible assets, where estimates were used (Note 9). If all other variables remain constant and the discount rate is 0.5% higher, it is not necessary to record an impairment loss. However, in the case of an increase of not less than 3.1% of the discount rate would be required to register an impairment loss. In the case of estimating the average sales growth down by 0.5% and all other variables remain constant, there would not be needed to recognize an impairment loss recorded in the value of own brands.

b) Actuarial assumptions

The obligations for defined benefits are calculated based on actuarial assumptions. Differences arising between the assumptions and reality may affect the financial statements in ways that may or may not be significant.

c) Income Tax

The Group is subject to income tax in various jurisdictions and the tax calculation made by the Group is subject to review by various tax authorities. If the final results from these reviews differ from the initially recorded values, the differences will have an impact on income tax and the provisions for deferred taxes in the year in which such differences are identified.

In addition, the assets for deferred taxes correspond to the value of tax losses for which there is an expectation of future recovery. A failure to recover tax losses or an alteration in the expectation of recovery in future years will have an impact on the income for the year in which the situation occurs.

d) Doubtful accounts

Impairment losses related to doubtful accounts are based on an evaluation the Group conducts into the probability of recovering receivables. This evaluation process is subject to various estimates and judgements. Alterations to these estimates may have an impact on impairment levels and, consequently, have an impact on the results.

e) Provisions for litigation

The Groups is involved in various on-going legal actions and provisions are made in accordance with management estimates whenever considered necessary, based on the legal opinion of the Group's lawyers (Note 2.20).

A negative decision in any on-going action may have an adverse effect on operations, the financial situation and Group results.

Note 6

Segment report

The information in the report by segment is presented in accordance with the identified operating segments: paper supply, packaging and visual communication. Holdings that are not imputed to the identified businesses are recorded under Other operations.

The results, assets and liabilities for each segment correspond to those that are directly attributable and those for which there is reasonable basis for attribution. Inter-segmental transfers are carried out at market prices and are not materially significant.

The breakdown of financial information on December 31, 2012 and 2011 for operating segments is as follows:

| December 31, 2012 | Paper | Packaging | Visual communication | Other operations | Eliminations on consolidations | Consolidated |
|---|----------------|---------------|----------------------|------------------|--------------------------------|----------------|
| REVENUES | | | | | | |
| External sales | 846,716 | 52,227 | 27,662 | 129 | - | 926,734 |
| Inter-segment sales | 616 | 1,980 | 3,254 | - | -5,850 | - |
| Other revenues | 35,693 | 683 | 520 | 364 | - | 37,260 |
| Total Revenues | 883,025 | 54,890 | 31,436 | 493 | -5,850 | 963,994 |
| RESULTS | | | | | | |
| Segment results | 12,760 | 2,365 | 1,330 | -4,982 | 615 | 12,088 |
| Operacional results | | | | | | 12,088 |
| Interest expenses | -7,923 | -426 | -230 | -12,260 | 3,406 | -17,434 |
| Interest income | 2,795 | 14 | 15 | 963 | -3,102 | 685 |
| Tax on profits | - | - | - | - | - | -1,199 |
| Income from ordinary activities | | | | | | -5,860 |
| Gains/ (losses) in associated companies | | | | | | 4 |
| Net profit /(loss) for the year | | | | | | -5,856 |
| Attributable : | | | | | | |
| Equity shareholders | | | | | | -6,035 |
| Minority interests | | | | | | 179 |
| OTHER INFORMATIONS | | | | | | |
| Segment assets | 577,839 | 24,981 | 14,372 | 37,183 | - | 654,375 |
| Non-imputable Group assets | | | | | | 22,864 |
| Total consolidated assets | | | | | | 677,239 |
| Segment liabilities | 296,569 | 8,663 | 2,402 | 1,003 | - | 308,637 |
| Non-imputable Group liabilities | | | | | | 171,430 |
| Total consolidated liabilities | | | | | | 480,067 |
| Capex | 2,904 | 165 | 41 | 61 | - | 3,171 |
| Depreciation | 4,300 | 359 | 71 | 797 | - | 5,527 |
| Provisions (impairment of assets) | 8,770 | 50 | 205 | - | - | 9,025 |

| December 31, 2011 | Paper | Packaging | Visual communication | Other operations | Eliminations on consolidations | Consolidated |
|---|----------------|---------------|----------------------|------------------|--------------------------------|------------------|
| REVENUES | | | | | | |
| External sales | 924,465 | 36,867 | 25,106 | 29 | - | 986,467 |
| Inter-segment sales | 758 | 1,757 | 3,043 | | -5,558 | - |
| Other revenues | 37,200 | 424 | 572 | 780 | - | 38,976 |
| Total Revenues | 962,423 | 39,048 | 28,721 | 809 | -5,558 | 1,025,443 |
| RESULTS | | | | | | |
| Segment results | 17,394 | 1,966 | 1,311 | -3,660 | 339 | 17,348 |
| Operacional results | | | | | | 17,348 |
| Interest expenses | -11,731 | -310 | -288 | -13,663 | 4,728 | -21,264 |
| Interest income | 3,844 | 8 | 1 | 2,337 | -5,349 | 841 |
| Tax on profits | - | - | - | - | - | -2,906 |
| Income from ordinary activities | | | | | | -5,981 |
| Gains/ (losses) in associated companies | | | | | | 3 |
| Net profit /(loss) for the year | | | | | | -5,978 |
| Attributable : | | | | | | |
| Equity shareholders | | | | | | -6,161 |
| Minority interests | | | | | | 183 |
| OTHER INFORMATIONS | | | | | | |
| Segment assets | 605,396 | 18,543 | 13,222 | 30,165 | - | 667,326 |
| Non-imputable Group assets | | | | | | 21,602 |
| Total consolidated assets | | | | | | 688,928 |
| Segment liabilities | 303,962 | 3,831 | 2,143 | 487 | - | 310,422 |
| Non-imputable Group liabilities | | | | | | 175,251 |
| Total consolidated liabilities | | | | | | 485,673 |
| Capex | 2,578 | 346 | 12 | 83 | - | 3,019 |
| Depreciation | 4,853 | 300 | 77 | 747 | - | 5,977 |
| Provisions (impairment of assets) | 2,899 | 14 | 51 | - | - | 2,964 |

On December 31, 2012 and 2011, the values of assets located in the different markets where Inapa has supply operations and the sales by country were as follows:

| | 2012 | | 2011 | |
|----------|----------------|----------------|----------------|----------------|
| | Assets | Sales | Assets | Sales |
| Germany | 210,417 | 447,035 | 207,567 | 472,256 |
| France | 111,308 | 217,282 | 109,489 | 230,996 |
| Portugal | 33,971 | 41,449 | 42,102 | 53,466 |
| Others | 222,143 | 140,950 | 246,238 | 167,748 |
| | 577,839 | 846,716 | 605,396 | 924,465 |

Non-current assets by geographical region

On December 31, 2012 and 2011 the values of non-current assets by location were as follows:

| 2012 | Germany | France | Portugal | Others | Total |
|-----------------------------|---------------|---------------|---------------|--------------|----------------|
| Tangible fixed assets - net | 37,498 | 24,131 | 27,566 | 2,893 | 92,088 |
| Other non current assets | 6,880 | 3,890 | 17,005 | 125 | 27,900 |
| | 44,378 | 28,021 | 44,571 | 3,018 | 119,988 |
| 2011 | | | | | |
| Tangible fixed assets - net | 40,230 | 24,202 | 28,313 | 3,139 | 95,884 |
| Other non current assets | 42 | 4,044 | 16,999 | 750 | 21,835 |
| | 40,272 | 28,246 | 45,312 | 3,889 | 117,719 |

Note 7

Tangible fixed assets

During the years 2012 and 2011, the tangible fixed assets movements and the related depreciations, were as follows :

| | Land | Buildings and other constructions | Basic equipment | Transport equipment | Office equipment and others | In progress | Total |
|--|---------------|-----------------------------------|-----------------|---------------------|-----------------------------|-------------|----------------|
| Tangible fixed assets | | | | | | | |
| Acquisition costs | | | | | | | |
| Balance as at January 1, 2012 | 27,503 | 93,072 | 41,852 | 2,186 | 11,948 | 532 | 177,093 |
| Exchange rate differences | - | - | 24 | 1 | 23 | | 48 |
| Increases | - | 370 | 443 | 50 | 620 | 160 | 1,643 |
| Disposals | -422 | -1,143 | -83 | -141 | -934 | -660 | -3,383 |
| Transfers/ cut | - | -24 | -2 | -9 | -169 | -3 | -207 |
| Changes in consolidation perimeter | - | 168 | 471 | 719 | 178 | - | 1,536 |
| Balance as at December 31, 2012 | 27,081 | 92,443 | 42,705 | 2,806 | 11,666 | 29 | 176,730 |
| Accumulated depreciation | | | | | | | |
| Balance as at January 1, 2012 | - | 34,978 | 34,053 | 1,812 | 10,367 | - | 81,209 |
| Exchange rate differences | - | - | 21 | 22 | 36 | - | 79 |
| Increases | - | 2,208 | 981 | 105 | 854 | - | 4,149 |
| Disposals | - | -243 | -348 | -122 | -1,158 | - | -1,871 |
| Transfers/ cut | - | -664 | 517 | 36 | -71 | - | -182 |
| Changes in consolidation perimeter | - | 87 | 423 | 602 | 146 | - | 1,258 |
| Balance as at December 31, 2012 | - | 36,366 | 35,647 | 2,455 | 10,174 | - | 84,642 |
| Net value | 27,081 | 56,077 | 7,058 | 352 | 1,492 | 29 | 92,088 |

| | Land | Buildings and other constructions | Basic equipment | Transport equipment | Office equipment and others | In progress | Total |
|--|---------------|-----------------------------------|-----------------|---------------------|-----------------------------|-------------|----------------|
| Tangible fixed assets | | | | | | | |
| Acquisition costs | | | | | | | |
| Balance as at January 1, 2011 | 27,247 | 101,732 | 37,064 | 2,292 | 14,951 | 94 | 183,380 |
| Exchange rate differences | - | - | 94 | 2 | 154 | - | 250 |
| Increases | - | 210 | 286 | 192 | 710 | 300 | 1,698 |
| Disposals | - | -415 | -330 | -179 | -543 | - | -1,467 |
| Transfers/ cut | 256 | -8,455 | 4,738 | -121 | -3,324 | 138 | -6,768 |
| Changes in consolidation perimeter | - | - | - | - | - | - | - |
| Balance as at December 31, 2011 | 27,503 | 93,072 | 41,852 | 2,186 | 11,948 | 532 | 177,093 |
| Accumulated depreciation | | | | | | | |
| Balance as at January 1, 2011 | - | 36,908 | 32,364 | 1,911 | 13,017 | - | 84,200 |
| Exchange rate differences | - | - | 91 | - | 363 | - | 454 |
| Increases | - | 2,188 | 1,240 | 221 | 746 | - | 4,394 |
| Disposals | - | -124 | -314 | -242 | -459 | - | -1,139 |
| Transfers/ cut | - | -3,994 | 672 | -78 | -3,300 | - | -6,700 |
| Changes in consolidation perimeter | - | - | - | - | - | - | - |
| Balance as at December 31, 2011 | - | 34,978 | 34,053 | 1,812 | 10,367 | - | 81,209 |
| Net value | 27,503 | 58,094 | 7,799 | 375 | 1,581 | 532 | 95,884 |

On December 31, 2012, the gross value of tangible fixed assets funded by finance leases amounts to 15,742 thousand Euros (2011: 15,742 thousand Euros), with accumulated depreciations of 4,252 thousand Euros (2011: 3,878 thousand Euros) and debt value of 8,703 thousand Euros (2011: 10,007 thousand Euros).

The net values of assets on December 31, 2012 and 2011 under the finance lease regime were registered as follows:

| | 2012 | 2011 |
|----------------------------------|---------------|---------------|
| Land | 2,182 | 2,182 |
| Buildings and other construction | 9,229 | 9,569 |
| Transport equipment | 79 | 113 |
| Total | 11,490 | 11,864 |

Note 8

Goodwill

During the years 2012 and 2011 the Goodwill's movements were as follows:

| Goodwill | |
|--|----------------|
| January 1, 2011 | |
| Acquisition value | 151,427 |
| Accumulated Impairment losses | -11,766 |
| Balance as at January 1, 2011 | 139,661 |
| Movements during 2011 | |
| Exchange rate differences | - |
| Increases | 769 |
| Impairment | - |
| Transfers and disposals | - |
| Changes in consolidation perimeter | -92 |
| | 140,338 |
| December 31, 2011 | |
| Acquisition value | 152,104 |
| Accumulated Impairment losses | -11,766 |
| Balance as at December 31, 2011 | 140,338 |
| Movements during 2012 | |
| Exchange rate differences | - |
| Increases | 3,832 |
| Impairment | - |
| Transfers and disposals | - |
| Changes in consolidation perimeter | - |
| | 144,170 |
| December 31, 2012 | |
| Acquisition value | 155,936 |
| Accumulated Impairment losses | -11,766 |
| Balance as at December 31, 2012 | 144,170 |

When the various subsidiaries were acquired, the difference between the value of the acquisition and the fair value of the assets and liabilities acquired were calculated.

The 2012 variation in the value of goodwill results mainly from the acquisition of two businesses in the area of packaging by the subsidiary Logistipack – Carton Services, SA and by Inapa Embalagem, Lda, in the amount of 3,857 thousand euros, being assigned a value of 841 thousand euros to the acquired net assets.

Additionally in 2012 in result from conditions contained in the acquisition contract for one of the Group subsidiaries, implemented in preceding years, a Goodwill variation in the packaging activity to the sum of 726 thousand Euros (2011: 769 thousand Euros).

As the subsidiaries principally perform the activity of "paper", the Board of Directors decided to treat the supply activity in its entirety as a group of cash-generating units, in compliance with IAS 36 and taking into consideration the direct inter-dependency of the supply operations. A similar approach is also applicable to the packaging activity performed in Germany.

Accordingly, the allocation of Goodwill can be broken down as follows:

| Paper Distribution | | |
|----------------------|----------------|--------------|
| | 125,572 | |
| Packaging | | |
| France | Germany | Portugal |
| 2,933 | 8,521 | 1,125 |
| Visual Communication | | |
| | 6,019 | |
| | 144,170 | |

As described in Note 2.3, the values recorded in Goodwill are tested for impairment annually or whenever there is an indication of a possible loss in value. Annually the Group calculates the recoverable value of the assets and liabilities associated with the paper activity, packaging, factoring and visual communication activities by determining the value in use by means of the discounted cash flow method.

The values from the impairment tests conducted for the purposes of the financial statement on December 31, 2012, were supported by the expectations of market performance as detailed in the future cash flow projections, based on medium and long-term plans approved by the Board of Directors that cover the period to 2017. The cash flow projections beyond the period of the plans are extrapolated, using the estimated growth rates given below. The growth

rates used for the impairment tests do not exceed the long-term average growth rate for the supply activity or other operations.

The management determines the budgeted gross margin based on past performance and their expectations for market performance. The weighted average growth rate used is consistent with the predictions given in reports for the sector. The after-tax discount rate used is 6.18%, corresponding to 8% before tax, and reflects specific risks related to the relevant segments

The assumptions used as a basis for the impairment test were as follows:

| | December 31, 2012 | December 31, 2011 |
|-----------------------------------|----------------------|----------------------|
| Sales growth rate (in perpetuity) | 1.85% | 1.85% |
| EBITDA margin (Paper) | 4.1% | 4.3% |
| Inflation rate | 2.0% | 2.0% |
| After-tax discount rate | 6.2% | 6.2% |
| Before-tax discount rate | 8.0% | 8.0% |

To calculate the discount rate of impairment tests were kept the same assumptions that were used in the previous year:

- ↘ Risk-free interest rate: bond yield of the German state for 30 years;
- ↘ Spread: Inapa average spread debt for the year;
- ↘ Beta: analysts' average reports following the Inapa (BPI and Caixa BI);
- ↘ Market risk premium: analysts' average reports following the Inapa (BPI and Caixa BI);
- ↘ Optimal capital structure: analysts' average reports following the Inapa (BPI and Caixa BI);
- ↘ Tax rate: Inapa nominal tax rate for the year.

The differences registered over the previous year, at the discount rate in each of the following assumptions were as follow:

| | December 31, 2012 | December 31, 2011 |
|---|----------------------|----------------------|
| 30 years bond yield of the German state | 2.25% | 2.46% |
| Inapa average spread | 3.5% | 3.1% |
| Beta | 1.11 | 1.11 |
| Market risk premium | 5.0% | 5.0% |
| Optimal capital structure | 43.0% | 43.0% |
| Tax rate | 30.0% | 30.0% |

Note 9

Other intangible assets

During the years 2012 and 2011, the movements in intangible assets and related depreciations were as follows:

| | Industrial property and other rights | Advances and intangible in progress | Total |
|--|---|--|----------------|
| Acquisition costs | | | |
| Balance as at January 1, 2012 | 158,228 | 1,838 | 160,066 |
| Exchange rates differences | 3 | - | 3 |
| Increases | 680 | 1,073 | 1,753 |
| Disposals | -585 | - | -585 |
| Transfers/cuts | 859 | -899 | -40 |
| Changes in consolidation perimeter | 153 | - | 153 |
| Balance as at December 31, 2012 | 159,338 | 2,012 | 161,350 |
| Accumulated depreciations | | | |
| Acquisition costs | 48,839 | - | 48,839 |
| Exchange rates differences | 8 | - | 8 |
| Increases | 1,293 | - | 1,293 |
| Disposals | -348 | - | -348 |
| Transfers/cuts | -98 | - | -98 |
| Changes in consolidation perimeter | 104 | - | 104 |
| Balance as at December 31, 2012 | 49,798 | - | 49,798 |
| Acquisition cost | 159,338 | 2,012 | 161,350 |
| Accumulated depreciations | 22,334 | - | 22,334 |
| Accumulated impairment losses | 27,464 | - | 27,464 |
| Net value | 109,540 | 2,012 | 111,552 |

| | Industrial property and other rights | Advances and intangible in progress | Total |
|--|---|--|----------------|
| Acquisition costs | | | |
| Balance as at January 1, 2011 | 157,493 | 1,300 | 158,793 |
| Exchange rates differences | 38 | - | 38 |
| Increases | 774 | 547 | 1,321 |
| Disposals | - | - | - |
| Transfers/cuts | -77 | -9 | -86 |
| Changes in consolidation perimeter | - | - | - |
| Balance as at December 31, 2011 | 158,228 | 1,838 | 160,066 |
| Accumulated depreciations | | | |
| Acquisition costs | 47,223 | - | 47,223 |
| Exchange rates differences | 11 | - | 11 |
| Increases | 1,583 | - | 1,583 |
| Disposals | -138 | - | -138 |
| Transfers/cuts | 160 | - | 160 |
| Changes in consolidation perimeter | - | - | - |
| Balance as at December 31, 2011 | 48,839 | - | 48,839 |
| Acquisition cost | 158,228 | 1,838 | 160,066 |
| Accumulated depreciations | 21,375 | - | 21,375 |
| Accumulated impairment losses | 27,464 | - | 27,464 |
| Net value | 109,389 | 1,838 | 111,227 |

Inapa identified as intangible assets with an indefinite useful life, a set of brand names created by itself or registered when acquired with subsidiaries, for which there is no time limit at which they will stop generating economic benefits for the Group.

That value of intangible assets is subject to annual impairment tests, in accordance with the definitions of IAS 36, which results in an impairment loss of 27,464 thousand Euros recorded in 2006, determining its value on December 31, 2012 and 2011 at 103,227 thousand Euros. The impairment tests are either based on an evaluation conducted by a specialised, independent entity or on calculations made by the Group following the same methodology.

In 2012 the Group proceed with an external evaluation that calculated the estimated value of the brands using the method of "discounted cash flow".

The assumptions used as a basis for the calculation were supported by expectations of market development, having been prepared projections of future "cash flows" based on plans of medium and long term covering a period up to 2017. The assumptions that formed the basis for calculations were as follows:

| | December 31, 2012 | December 31, 2011 |
|-----------------------------------|----------------------|----------------------|
| Sales growth rate (in perpetuity) | 1.85% | 1.85% |
| Inflation rate | 2.0% | 2.0% |
| After-tax discount rate | 6.2% | 6.2% |

In the brands evaluating, the methodology for determining the discount rate was the same assessment of the Goodwill (see Note 8).

The examination of the "discounted cash flow" has resulted in the following recoverable amount by brand:

| Designation | Evaluation amount |
|---------------|-------------------|
| Bavaria | 10,207 |
| Galaxi | 35,255 |
| Gemini | 5,624 |
| Inapa Imagine | 19,887 |
| Inapa Tecno | 58,294 |
| Primaset | 9,413 |
| Others | 123,648 |
| | 262,328 |

On December 31, 2011, the remaining of the value recorded in Industrial property and other rights net of amortisations, to the sum of 7,274 thousand Euros (December 31, 2011: 6,162 thousand Euros), corresponded essentially to the costs of software (2,145 thousand Euros), patents and other licences as well as customers portfolio amounting to 3,079 thousand Euros.

The most significant change in other industrial property rights in 2012 is mainly due to investment in commercial software of around 605 thousand euros.

Additions for the year and the balance shown as assets under construction and advances the 31 December 2012 amounted to 1,727 thousand euros (2011: 1,838 thousand euros) correspond mainly to advances made following the acquisition by Inapa France, SA and Papier Union GmbH of licenses for commercial software.

Note 10

Investment in associate companies

On December 31, 2012 and 2011, the breakdown of Investment in associate companies was as follows:

| | 2012 | 2011 |
|--------------------|--------------|--------------|
| Surpapel, SL | 1,025 | 1,021 |
| Inapa Logistics | 25 | 25 |
| Inapa Veerbereints | 25 | 25 |
| | 1,075 | 1,071 |

On December 31, 2012, the financial information regarding the holdings recorded in Investment in associate companies was as follows (Note 36):

| Company | Headquarter | Assets | Shareholders Equity | Revenues | Net profit and loss * | % share capital | Appropriated Net profit and loss | Balance sheet value |
|-----------------------------|---|--------|---------------------|----------|-----------------------|-----------------|----------------------------------|---------------------|
| Surpapel, SL | Polígono Industrial Guadalquivir, c/ Tecnología, 1 41120 Gelves Sevilla | 7,275 | 1,581 | 8,915 | 15 | 25% | 4 | 1,025 |
| Inapa Logistics | Warburgstasse, 28 20354 Hamburg Germany | 25 | 25 | - | - | 100% | - | 25 |
| Inapa Vertriebs GmbH | Warburgstasse, 28 20354 Hamburg Germany | 25 | 25 | - | - | 100% | - | 25 |
| | | | | | | | 4 | 1,075 |

The Group also holds a 40% stake in PMF - Print Media Factoring GmbH. This company was fully owned by the Group, having sold 60% ownership in late 2012, by the amount of 966 thousand euros (Note 36). The sale value will be received in four annual instalments of equal amount, the first of which on December 31, 2013, and bears interest. Additionally, and in accordance with the contract of sale has been agreed call options for the sale of 40% stake still not sold, by the amount of 644 thousand euros. Taking into account the characteristics of the transaction was determined in 2012 a gain in the amount of 1,576 thousand euros, for full participation. The value of 644 thousand euros, attributed to the participation not yet sold, was recorded in Other non-current assets (Note 15).

The movements that took place under the heading Investment in associate company, for the years 2012 and 2011 were as follows:

| | |
|--|--------------|
| Balance as at January 1, 2011 | 1,068 |
| Acquisitions | - |
| Disposals | - |
| Changes in consolidation perimeter | - |
| Share of results | 3 |
| Balance as at December 31, 2011 | 1,071 |
| Acquisitions | - |
| Disposals | - |
| Changes in consolidation perimeter | - |
| Share of results | 4 |
| Balance as at December 31, 2012 | 1,075 |

Note II

Available-for-sale financial assets

On December 31, 2012 and 2011, the breakdown of Available-for-sale financial assets was as follows:

| | 2012 | 2011 |
|--|-----------|------------|
| Non current | | |
| BANIF - Unidades de participação em fundos de investimento | - | - |
| Others | 62 | 47 |
| | 62 | 47 |
| Current | | |
| BANIF - Unidades de participação em fundos de investimento | - | 628 |
| | 62 | 675 |

The Available-for -sale financial assets movements for the year ending December 31, 2012 and 2011 was as follows:

| | |
|--|------------|
| Balance as at January 1, 2011 | 673 |
| Acquisitions | 2 |
| Disposals | - |
| Changes in fair value | - |
| Balance as at December 31, 2011 | 675 |
| Acquisitions | 15 |
| Disposals | -628 |
| Changes in fair value | - |
| Balance as at December 31, 2012 | 62 |

Note 12

Deferred tax

All situations that may significantly affect future taxes are recorded on the financial statements on December 31, 2012 and 2011.

In 2012 and 2011, the movements in assets and liabilities due to deferred tax were as follows:

| | 01-01-2012 | Changes in perimeter | Fair value reserve and Other reserves | Net profit and loss for the year | 31-12-2012 |
|---------------------------------|----------------|----------------------|--|-------------------------------------|----------------|
| Deferred tax assets | | | | | |
| Taxable provisions | 53 | - | - | 35 | 88 |
| Unused taxes losses | 16,425 | - | - | 1,007 | 17,432 |
| Others | 3,048 | - | - | 216 | 3,264 |
| | 19,526 | - | - | 1,258 | 20,784 |
| Deferred tax liabilities | | | | | |
| Revaluation of fixed assets | -8,152 | - | - | -120 | -8,272 |
| Depreciations | -12,461 | - | - | -1,093 | -13,554 |
| Others | -514 | - | - | -604 | -1,118 |
| | -21,128 | - | - | -1,817 | -22,945 |
| Net deferred tax | -1,602 | - | - | -559 | -2,161 |

| | 01-01-2011 | Changes in perimeter | Fair value reserve and Other reserves | Net profit and loss for the year | 31-12-2011 |
|---------------------------------|----------------|----------------------|--|-------------------------------------|----------------|
| Deferred tax assets | | | | | |
| Taxable provisions | 53 | - | - | - | 53 |
| Unused taxes losses | 17,848 | - | - | -1,423 | 16,425 |
| Others | 3,093 | - | - | -45 | 3,048 |
| | 20,994 | - | - | -1,468 | 19,526 |
| Deferred tax liabilities | | | | | |
| Revaluation of fixed assets | -8,142 | - | - | -10 | -8,152 |
| Depreciations | -11,363 | - | - | -1,098 | -12,461 |
| Others | -759 | - | - | 245 | -514 |
| | -20,264 | - | - | -864 | -21,128 |
| Net deferred tax | 730 | - | - | -2,332 | -1,602 |

With regard to deferred tax assets in respect of tax losses, the increase in 2012 was due to tax losses in Inapa Spain and Inapa Belgium. In 2011 there was a reduction related to the reversal of tax losses on years 2007 and 2008, whose use has not been considered likely.

The main change occurred in 2012 and 2011 under the heading of deferred tax liabilities, is related to depreciation, totalling 1,093 thousand euros and 1,098 thousand euros, respectively, and is justified by the effects of amortization of goodwill in Papier Union, accepted for tax purposes in their respective countries. The variation in Other at 2012 corresponds to a gain not tax accepted, which totals about 196 thousand euros and the impact of changes in tax rates.

Deferred tax assets for tax losses are recognised to the extent that it is probable that there will be a fiscal benefit, through the existence of future taxable income. The Group recognised deferred tax assets to the value of 17,432 thousand Euros regarding the tax losses that can be offset against future taxable profits, as given below:

| Company | Tax value | Final utilisation date |
|------------------------------------|---------------|------------------------|
| Inapa France | 8,253 | ilimited |
| Portuguese Group | 140 | 2017 |
| Inapa Distribución Ibérica (Spain) | 6,720 | 2021-2026 |
| Inapa Belgium | 1,915 | ilimited |
| Inapa Suisse | 349 | |
| Others | 55 | |
| | 17,432 | |

Note 13

Inventories

On December 31, 2012 and 2011, the Inventories consisted of the following:

| | 2012 | 2011 |
|---|---------------|---------------|
| Finished and intermediate products | 859 | 936 |
| Merchandise | 65,869 | 71,151 |
| | 66,728 | 72,087 |
| Adjustment for realisable value (Note 17) | -878 | -1,059 |
| | 65,850 | 71,029 |

No inventories were allocated as a guarantee of fulfilling contractual obligations.

The cost of sales for the years ended December 31, 2012 and 2011 amounted to 769,858 and 823,471 thousand euros, respectively, and was calculated as follows:

| | 2012 | 2011 |
|--------------------------------------|----------------|----------------|
| Initial inventories | 72,087 | 80,412 |
| Changes in perimeter | 1,199 | - |
| Purchasing and inventory adjustments | 763,483 | 815,201 |
| Final inventories | 66,728 | 72,087 |
| | 770,041 | 823,526 |
| Impairment losses | 285 | 114 |
| Reversals of impairment losses | -468 | -169 |
| | 769,858 | 823,471 |

Note 14

Trade receivables

On December 31, 2012 and 2011, trade receivables consisted of the following :

| | 2012 | 2011 |
|---|----------------|----------------|
| Trade receivables | | |
| Trade receivables - current account | 133,039 | 150,188 |
| Trade receivables - bills of exchange | 10,692 | 13,781 |
| Doubtful trade receivables | 20,487 | 13,909 |
| | 164,218 | 177,878 |
| Accumulated impairment losses (Note 17) | -17,890 | -11,259 |
| Trade receivables - net balance | 146,328 | 166,619 |

During the years 2012 and 2011, the Group recognised impairment losses of 8,995 thousand Euros and 2,854 thousand Euros, respectively, which was recorded under Other costs (Note 28).

Note 15

Tax to be recovered and Other assets

On December 31, 2012 and 2011, Tax to be recovered consisted as follows:

| | 2012 | 2011 |
|-------------|--------------|--------------|
| Income tax | 2,346 | 1,651 |
| VAT | 4,529 | 2,831 |
| Other taxes | 3,084 | 2,805 |
| | 9,959 | 7,286 |

On December 31, 2012 and 2011, the balances for Other non-current assets and Other current assets breakdown as follows:

| | 2012 | 2011 |
|---------------------------------|---------------|---------------|
| Other non-current assets | | |
| Other debtors | 29,136 | 23,056 |
| Accumulated impairment losses | -1,236 | -1,221 |
| | 27,900 | 21,835 |
| Other current assets | | |
| Stockholdings and stockholders | - | 1 |
| Advances to suppliers | 911 | 562 |
| Other debtors | 16,014 | 15,959 |
| Accumulated impairment losses | -3,019 | -3,019 |
| | 12,995 | 12,940 |
| Accrued income | 21,015 | 23,147 |
| Deferred costs | 1,943 | 1,742 |
| | 36,864 | 38,392 |

On December 2012 and 2011, the Other non-current debtors balance included an Inapa – IPG credit of 16.7 million Euros over Fimopriv H, SA, arising from this company acquiring shares held by Inapa – IPG. Inapa – IPG acknowledges that, in the future, it will utilize this credit to acquire the holding Fimopriv H, SA has in Papier Union, GmbH.

Additionally, on December 31, 2012, this balance includes a receivable balance from PMF - Print Media Factoring GmbH amounting to EUR 5,484 thousand on a 5 years loan period and a balance receivable in the amount of 1,368 thousand

euros due to the 2012 60% sale stake of PMF (724 thousand euros) and the existing option for the remaining 40% (644 thousand euros) (Note 10).

On December 31, 2012 and 2011, Accrued income corresponds, fundamentally, of the amounts to be received relative to revenue obtained by the Group from negotiations over purchases and bonuses, over receivables from suppliers.

Note 16

Cash and cash equivalents

The breakdown of Cash and cash equivalents on December 31, 2012 and 2011, was as follows:

| | 2012 | 2011 |
|---|----------------|----------------|
| Immediately available bank deposits | 20,522 | 14,865 |
| Cash | 86 | 182 |
| Cash and cash equivalents in balance sheet | 20,608 | 15,047 |
| Bank overdrafts | -82,653 | -85,873 |
| Cash and cash equivalents on the cash flow statement | -62,045 | -70,826 |

Bank overdrafts include the credit balances in current accounts with financial institutions, booked on the balance sheet under Loans (Note 22).

Note 17

Impairments

During the years 2012 and 2011, movements in the recognised asset impairments were as follows:

| | Goodwill (Note 8) | Other intangible assets (Note 9) | Inventories (Note 13) | Trade receivables (Note 14) | Other current assets (Note 15) | Total |
|--|----------------------|---|--------------------------|-----------------------------------|---|---------------|
| Balance as at January 1, 2011 | 11,766 | 27,464 | 1,114 | 10,766 | 11,476 | 62,586 |
| Increases | - | - | 110 | 2,854 | - | 2,964 |
| Utilisation | - | - | - | -592 | -7,236 | -7,828 |
| Reverseals | - | - | -169 | -1,741 | - | -1,910 |
| Changes in the consolidation perimeter | - | - | - | -84 | - | -84 |
| Exchange rate differences | - | - | 4 | 56 | - | 60 |
| Balance as at December 31, 2011 | 11,766 | 27,464 | 1,059 | 11,259 | 4,240 | 55,788 |
| Increases | - | - | 285 | 8,995 | 30 | 9,310 |
| Utilisation | - | - | - | -637 | -15 | -652 |
| Reverseals | - | - | -468 | -1,669 | - | -2,137 |
| Changes in the consolidation perimeter | - | - | - | -62 | - | -62 |
| Exchange rate differences | - | - | 2 | 4 | - | 6 |
| Balance as at December 31, 2012 | 11,766 | 27,464 | 878 | 17,890 | 4,255 | 62,253 |

In 2012 results the effect of increases and reversals of impairment losses of inventories are recorded in cost of sales (Note 13)

Note 18

Share capital and Own shares

Share capital

At 31 December 2012 and 2011 share capital was represented by 450,980,441 shares, of which 150,000,000 shares have no par value ordinary nature and 300,980,441 preferred shares without voting rights, certificated and bearer with no par value. As at December 31, 2011, Equity was fully subscribed and issued.

The preference shares confer the right to a preferential dividend of 5% of their issue price (0.18 euros per share), taken from the profits that, under applicable law, may be distributed to shareholders. In addition to the preferential dividend rights, preference shares confer all the rights attaching

to ordinary shares, except the right to vote. The preferred dividend that is not paid in a year must be paid within the following three years, before dividends on these, as long as there are distributable profits. In the case of the priority dividend is not fully paid during two years, preference shares are to confer voting rights on the same terms that the ordinary shares and only lost it in the year following that in which the dividends have been paid priority.

Other than Parública - Participações Públicas, SGPS, SA, which holds 49,084,738 shares, corresponding on December 31, to 32.72% of the equity and rights to vote, of Banco Comercial Português, SA, holding 27,361,310 shares corresponding to 18.24% of the equity and rights to vote (*), Nova Expressão SGPS, SA, holding 7,500,000 shares corresponding to 5.00% of the equity and rights to vote, and Tiago Moreira Salgado, holding 3,750,000 shares corresponding to 2.50% of the equity and rights to vote, no other individual or company was recognised on the date the year was closed as holding 2% or more of voting rights.

(*) the nominal shares held by Banco Comercial Português, SA is attributed as follows:

- ↳ Banco Comercial Português, SA 10,869,412 shares corresponding to 7.25% of the rights to vote;
- ↳ Fundo de Pensões do Grupo BCP 16,491,898 shares corresponding to 10.99% of the rights to vote;

The Shareholders with holdings of 2% or more December 31, 2012 and 2011, are summarised as follows:

| Shareholder | 2012 | | 2011 | |
|--|------------|--------|------------|--------|
| | Shares | % | Shares | % |
| Parública – Participações Públicas (SGPS), SA | 49,084,738 | 32.72% | 49,084,738 | 32.72% |
| Fundo de Pensões do Grupo Banco Comercial Português | 16,491,898 | 10.99% | 16,491,898 | 10.99% |
| Banco Comercial Português | 10,869,412 | 7.25% | 10,869,412 | 7.25% |
| Nova Expressão SGPS, SA | 7,500,000 | 5.00% | 3,000,000 | 2.00% |
| Tiago Moreira Salgado | 3,750,000 | 2.50% | - | - |

Own shares

The Group did not hold any of its own shares on December 31, 2012 and 2011.

Note 19

Share issuance premium, Reserves and Retained earnings

On December 31, 2012 and 2011, the breakdown of Share issuance premium, Reserves and Retained earnings was as follows:

| | 2012 | 2011 |
|-------------------------------|----------------|----------------|
| Share issuance premium | 450 | 450 |
| Foreign exchange adjustments | 5,122 | 5,245 |
| Revaluation reserve | 31,495 | 31,495 |
| Legal reserve | 7,500 | 7,500 |
| Other reserves | 225 | 225 |
| | 44,342 | 44,465 |
| Retained earnings | -49,828 | -43,667 |

The Share issuance premiums correspond to the difference between the nominal value of held Inapa – IPG shares and their issue value and cannot be distributed as dividends, but may be included in the Share capital or for covering losses.

The Foreign exchange adjustments account includes the difference in foreign exchange conversion for all the Group's assets and liabilities, expressed in foreign currency for Euros using the exchange rates applying on the date of the balance sheet.

The Revaluation reserves correspond to the value of the assets revalued on the date of transition to IAS/IFRS.

Business legislation requires that at least 5% of the net annual income is held in a legal reserve account until this represents at least 20% of the share capital. This reserve may not be distributed unless the company is liquidated, but may be used to absorb losses after other reserves are exhausted, or incorporated in the share capital.

In accordance with a decision taken on May 11, 2012 by the Inapa – IPG shareholder meeting, the net profit in the individual financial statements for the year 2011 to the sum of -6,161,365 Euros was transferred to the retained earnings.

Note 20

Earnings per share

The basic earnings per share is calculated from the net profit and loss for the year distributable to Inapa-IPG shareholders and the weighted average number of ordinary shares in circulation. As there were no diluting operations for Inapa – IPG shares, the diluted earnings per share is equal to the basic earnings per share, as follows:

| | 2012 | 2011 |
|---|-------------|-------------|
| Net profit and loss for the period - in euros | -6,035,049 | -6,161,365 |
| Weighted average number of ordinary shares | 150,000,000 | 150,000,000 |
| Basic earning per share - in euros | -0.040 | -0.041 |
| Diluted earning per share - in euros | -0.040 | -0.041 |

Note 21

Minority interest

On December 31, 2012 and 2011, the value of the Minority interests included under shareholders equity, refers to the following subsidiary companies:

| | 2012 | 2011 |
|-------------------|--------------|--------------|
| Papier Union | 968 | 968 |
| Inapa Deutschland | 3,036 | 2,960 |
| Others | 64 | 63 |
| | 4,068 | 3,991 |

Note 22

Loans and other financial instruments

On December 31, 2012 and 2011, the breakdown of loans was as follows:

| | 2012 | 2011 |
|---|----------------|----------------|
| Current debt | | |
| Bank loans | | |
| Bank loans and other current financial instruments | a) 82,653 | 85,873 |
| Commercial paper, redeemable at its nominal value, renewable, with maturity within one year | b) 50,211 | 68,310 |
| Medium and long-term financial instruments (portion maturity within 1 year) | c) 44,316 | 12,546 |
| Other current financial loans | d) 43,878 | 9,530 |
| | 221,058 | 176,259 |
| Financing associated to financial assets - securitisation (Note 37) | - | - |
| Total current debt | 221,058 | 176,259 |
| Non-current debt | | |
| Bank loans | | |
| Medium and long-term financial instruments | c) 84,115 | 102,572 |
| Other loans | - | 45,897 |
| | 84,115 | 148,469 |
| Financing associated to financial assets - securitisation Note 37 | 52,872 | 38,061 |
| Total non-current debt | 136,987 | 186,530 |
| | 358,045 | 362,789 |

a) The bank overdrafts are renewable annually and bear interest at the Euribor 1 or 3-month rate, plus an average spread of 2.67 percentage points.

b) The commercial paper debt is as follows:

i) A Commercial Paper Programme issued by Inapa – IPG in 2005 with a 2010's addition with a subscription guarantee, to the value of 22,500,000 Euros, to be repaid in 2015. The maximum nominal interest rate is the Euribor rate for the issue period plus 1.5 percentage points. Interest is debited on the dates of issue.

ii) A Commercial Paper Programme issued together by Inapa – IPG and Inapa Portugal in 2009 with a subscription guarantee, to the value of 20,000,000 Euros, to be repaid in 5 instalments, the first was due in October 2009 and the last in 2014. The maximum nominal interest rate is the Euribor rate for the issue period plus 4.80 percentage points. In December 2012, the value of this programme reached 11,800,000 Euros. Interest is paid in each issuance date.

iii) A Commercial Paper Programme issued by Inapa – IPG and Inapa Portugal in 2012 with a subscription guarantee, to the value of 4,250,000 Euros, to be repaid in 24 monthly instalments, the first is due in January 2013 and the last in December 2014. The nominal interest rate is the Euribor rate for the issue period plus 5.0 percentage points. Interest is paid in each issuance date.

iv) A Commercial Paper Programme issued by Inapa Portugal in 2010 with a subscription guarantee, to the value of 5,000,000 Euros, to be repaid in 2013. The nominal interest rate is the Euribor rate for the issue period plus 2.25 percentage points. Interest is paid in each issuance date.

v) A Commercial Paper Programme issued by Inapa-IPG in 2012 with a subscription guarantee, to the value of 5,000,000 Euros, to be repaid in 2017. The nominal interest rate is the Euribor rate for the issue period plus 5.5 percentage points. Interest is paid in each issuance date.

vi) A Commercial Paper Programme issued by Inapa-IPG in 2012 with a subscription guarantee, to the value of 2,000,000 Euros, to be repaid in 2017. The nominal interest rate is the Euribor rate for the issue period plus 6.0 percentage points. Interest is paid in each issuance date.

vii) Financial expenses in the amount of 339 thousand euros incurred in the hiring of commercial paper programs listed above.

c) The medium and long-term financial instruments, including the portion maturity within 1 year are, essentially, as follows:

a. Bank loans amounting to 58,100 thousand euros and 8,300 thousand euros. Interest rate is the 6-month Euribor plus 1.75 percentage points. Interest is debit twice a year, in April and October. Loans are repaid in 10 annually instalments, being the first between 2009 and 2018 and the second between 2013 and 2022.

b. Bank loan as commercial paper amounting to 21,000 thousand Euros. Interest is at the 3-month Euribor rate plus 3.6 percentage points. Interest is debited every 3 months. The loan shall be fully repaid in 2013.

c. Bank loan amounting to 526 thousand Euros. Interest is at the 6-month Euribor rate plus 2.75 percentage points. Interest is debit in a three month basis. Loan is repaid in 12 instalments, being the first in September 2010 and the last in 2013.

d. Bank loan amounting to 7,500 thousand Euros. Interest is at the 3-month Euribor rate plus 5.0 percentage points. Interest is debit every three month. The loan is reimbursed in 2013.

e. Bank loan amounting to 13,200 thousand Euros. Loan bears interest at 12-month Euribor rate plus 1.25 percentage points. Interest is debit every three month. The loan is reimbursed in 10 annually equal instalments, being the first in 2010 and the last in 2019.

f. Bank loan amounting to 3,333 thousand Euros. Loan bears interest at 3-month Euribor rate plus 1.0 percentage points. Interest is debit every three month. The loan capital is reimbursed in 8 annually instalments, being the first in 2010 and the last in 2018.

g. Bank loan in the amount of 12,165 thousand Euros. Interest is at 3-month Euribor rate plus 6.0 percentage points. Interest is debit every three month and the loan capital is reimbursed in 5 semi-annual instalments, being the first in December 2012 and the last in December 2014.

h. Bank loan in the amount of 2,500 thousand Euros. Interest is at 1-month Euribor rate plus 5.5 percentage points. Interest is debit every month and the loan capital is reimbursed every three month, being the first in July 2012 and the last in October 2014.

i. Bank loan in the amount of 1,700 thousand Euros. Interest is at a fix rate of 4.8 percentage points. Interest is debit every month and the loan capital is reimbursed in sixty instalments, being the first in March 2012 and the last in February 2017.

d) Bank loan related with factoring operations in the amount of 43,878 thousand Euros. Interest is at 1 and 3-month Euribor rate plus an average of 1.3 percentage points. The capital is guaranteed by trade receivables invoices and the interest is debit monthly. The loans will be total renewed in 2013.

On December 31, 2012 and 2011, the debit related to finance leases included in Other liabilities (Note 25) were as follows:

| | 2012 | 2011 |
|---|--------------|---------------|
| Debt related to finance leases | | |
| Suppliers of non-current fixed assets - finance lease | 7,582 | 8,711 |
| Suppliers of current fixed assets - finance lease | 1,116 | 1,295 |
| | 8,698 | 10,006 |
| Debt related to finance leases | | |
| Rents - not discounted | | |
| at less than a year | 1,216 | 1,532 |
| between 1 year and 5 years | 5,742 | 5,188 |
| at more than 5 years | 2,176 | 4,411 |
| | 9,134 | 11,131 |
| Finance costs to be supported | -436 | -1,125 |
| | 8,698 | 10,006 |

On December 31, 2012 and 2011, the non-current and current loans obtained and the obligations under finance lease contracts had the following repayment terms and periods:

| | | | | | | 2012 |
|--|----------|---------------|---------------------|----------------|-------------------------|----------------|
| | Currency | Interest rate | Less than 1 year | 1 to 5 years | Greater than 5 years | Total |
| Bank Loans | Eur | 3.9% | 82,653 | - | - | 82,653 |
| Commercial Paper | Eur | 7.0% | 50,211 | - | - | 50,211 |
| Other loans | Eur | 4.2% | 44,316 | 60,132 | 23,983 | 128,431 |
| Financing associated to financial assets | Eur | 2.1% | - | 52,872 | - | 52,872 |
| Factoring | Eur | 2.6% | 43,878 | - | - | 43,878 |
| Finance lease obligations | Eur | 1.5% | 1,116 | 5,468 | 2,114 | 8,699 |
| | | | 222,174 | 118,472 | 26,097 | 366,743 |
| <hr/> | | | | | | |
| | | | | | | 2011 |
| | Currency | Interest rate | Less than 1 year | 1 to 5 years | Greater than 5 years | Total |
| Bank Loans | Eur | 4.2% | 85,873 | - | - | 85,873 |
| Commercial Paper | Eur | 7.0% | 68,310 | - | - | 68,310 |
| Other loans | Eur | 3.0% | 12,546 | 69,805 | 32,767 | 115,118 |
| Financing associated to financial assets | Eur | 3.0% | - | 38,061 | - | 38,061 |
| Factoring | Eur | 3.4% | 9,530 | 45,897 | - | 55,427 |
| Finance lease obligations | Eur | 2.2% | 1,295 | 4,512 | 4,199 | 10,006 |
| | | | 177,554 | 158,275 | 36,966 | 372,795 |

On December 31, 2012, the group had about 72,200 thousand Euros available in unused lines of credit (December 31, 2011: 76,200 thousand Euros).

On December 31, 2012 and 2011, the net sum of the consolidated financial debt was as follows:

| | 2012 | 2011 |
|--|----------------|----------------|
| Loans | | |
| Current | 221,058 | 176,259 |
| Non-current | 84,115 | 148,469 |
| | 305,173 | 324,728 |
| Financing associated to financial assets | | 38,061 |
| Finance lease obligations | | 10,006 |
| | 366,743 | 372,795 |
| Cash and cash equivalents | | 15,047 |
| Bonds (listed shares) | | - |
| Available-for-sale financial investments (listed shares) | | - |
| | 20,608 | 15,047 |
| | 346,135 | 357,748 |

Several Loan contracts are subject to financial covenants, which if not complied with the definitions can obliged to its anticipated reimbursement.

The covenants in force and the ratios are as follows:

| Loans | 2012 Thousand euros | Racio description | Ratio |
|------------------|------------------------|---|-------|
| Bank loan | 17,437 | Adjusted gearing ratio = (Shareholders equity + Reserves - Goodwill + Net loans obtained from shareholders) / (Net assets - Goodwill) | 20.0% |
| Bank loan | 20,300 | Adjusted gearing ratio = (Shareholders equity - Goodwill + Net loans obtained from shareholders) / (Net assets - Goodwill) | 15.5% |
| Bank loan | 18,327 | Adjusted gearing ratio = (Shareholders equity - Goodwill + Net loans obtained from shareholders) / (Net assets - Goodwill - Loans conceded to shareholders) | 16.3% |
| Securitisation | 52,871 | Adjusted gearing ratio = (Shareholders equity - Goodwill + Net loans obtained from shareholders) / (Net assets - Goodwill - Loans conceded to shareholders) | 16.3% |
| Commercial paper | 5,000 | Gearing ratio = Shareholders equit / Net assets | 41.6% |
| | | Net Debt Cash Flow = Net debt / (RLE + Depreciation) | 11.6 |

The information used for this calculation corresponds to each company financial statement.

Given the contracted limits, the Group complied with the limits that the contracts require.

Note 23

Provisions

During the years 2012 and 2011, the following movements took place under Provisions:

| | |
|--|--------------|
| Balance as at January 1, 2011 | 1,202 |
| Increases | 49 |
| Utilisation | -861 |
| Transfers | - |
| Changes in the consolidation perimeter | - |
| Exchange rate differences | - |
| Balance as at December 31, 2011 | 391 |
| Increases | 239 |
| Utilisation | -344 |
| Transfers | - |
| Changes in the consolidation perimeter | - |
| Exchange rate differences | - |
| Balance as at December 31, 2012 | 286 |

The balance under this heading corresponds to the provisions for the risks inherent in litigation in ongoing legal actions.

Regarding the proceedings brought against the company by Papelaria Fernandes – Indústria e Comércio, SA, see Note 33 – Contingencies.

Note 24

Employee benefits

As explained in Note 2.21, the Group has implemented defined benefit pension plans for some of its employees. In addition, other types of post-employment benefits exist, as described below.

| | 2012 | 2011 |
|---|--------------|--------------|
| Balances on the balance sheet for: | | |
| Employee benefits: | | |
| Contribution to pension plan - defined benefits | 1,427 | 1,282 |
| Other post-employment benefits - defined benefits | 2,469 | 2,168 |
| Others | 106 | 68 |
| | 4,002 | 3,518 |
| Expenditure in the Income Statement: | | |
| Contribution to pension plan - defined benefits | 385 | 234 |
| Other post-employment benefits - defined benefits | 362 | 254 |
| Contribution to pension plan - defined contribution | 420 | 473 |
| | 1,167 | 961 |

The total amount of liabilities for past services and their funding for the defined benefit plans granted to employees are as follows

| December 31 of | 2012 | 2011 | 2010 | 2009 | 2008 |
|---|--------|--------|--------|--------|--------|
| Past service liabilities | -4,714 | -4,312 | -4,272 | -3,952 | -4,092 |
| Fund | 13 | 208 | - | 47 | 506 |
| Surplus or deficit of the plan | -4,701 | -4,104 | -4,272 | -3,905 | -3,586 |
| Experience adjustments plan liabilities | 9 | 138 | -361 | -314 | 581 |
| Experience adjustments on plan assets | -2 | 3 | -8 | -10 | -6 |

a) Defined benefits pension plan

Companies located in Portugal

On December 31, 2012 and 2011, there were no pension plans for members or employees of the Group's Portuguese companies.

Inapa France, SA

Defined benefit pension plans exist for five employees of Inapa France, which are managed by an external entity. The obligation is financed in part by the fair value of assets, also managed by an external entity (insurance company), and with contributions made annually.

Actuarial valuation conducted by an independent organization reported the following actuarial assumptions for December 31, 2012 and 2011:

| | 2012 | 2011 |
|------------------------------|-----------------|--------------------|
| Future salary increases rate | 1.5% | 2.5% |
| Discount rate | 2.90% | 4.70% |
| Mortality table | TGF/TGH 2005 | INSEE 2006-2008 |

In accordance with the respective actuarial valuations, on December 31, 2012 and 2011, the current value of the obligation for defined pension plans and the corresponding accounting provision, were as follows:

| Balance sheet amounts | 2012 | 2011 |
|---|------|------|
| Present value of the obligation | 748 | 858 |
| Fair value of the fund | 13 | 208 |
| Present value of the uncovered obligation | 735 | 650 |
| Past service costs not recognised | -278 | -363 |
| Obligation recognised | 457 | 287 |

The movements occurred in the past service liability related to pension supplements and respective fund was made up as follows:

| Defined benefit obligation | 2012 | 2011 |
|----------------------------|------------|------------|
| Beginning of year | 858 | 903 |
| Current service cost | 43 | 41 |
| Interest cost | 31 | 42 |
| Actuarial losses / (gains) | 182 | -128 |
| Benefits paid | -366 | - |
| End of year | 748 | 858 |

Due to the change in the discount rate used for the present value obligation calculation, a loss of 57 thousands Euros was recognized and booked under Actuarial loss / (gains) heading and a loss 45 thousand euros relating to the modification of the other assumptions.

The movements recorded in the Assets plan formed were as follows:

| Fund's fair value | 2012 | 2011 |
|---|-----------|------------|
| Beginning of year | 208 | - |
| Contributions to the Plan | 164 | 205 |
| Expected return on Plan assets | 10 | - |
| Actuarial (losses)/gains (dif. Between expected and real return on assets) | -3 | 3 |
| Benefits paid | -366 | - |
| End of year | 13 | 208 |

The movements verified in Past service cost not recognized in Income statement were as follows:

| Past service cost not recognised | 2012 | 2011 |
|--|------------|------------|
| Beginning of year | 363 | 588 |
| Actuarial losses/(gains) not recognised during the year in profit and loss | 185 | -131 |
| Actuarial (losses)/gains recognised during the year | -80 | -122 |
| Others | -190 | 28 |
| End of year | 278 | 363 |

The values recognised during the year in Income statement are as follows:

| Costs recognised in the year | 2012 | 2011 |
|--|------------|------------|
| Current service costs | 43 | 41 |
| Interest costs | 31 | 42 |
| Actual return on plan assets | -10 | - |
| Actuarial losses /(gains) recognised | 80 | 122 |
| Others | 190 | -28 |
| Total costs included in Personnel costs | 334 | 177 |

Papier Union, GmbH

Papier Union, GmbH, allocated a supplementary pension scheme (closed in 1982) to 22 of its current employees and ex-employees, active and retired, calculated on the basis of 0.4% of the salary earned in each year of service with the company up to a maximum of 12%. The obligation regarding this pension plan is not covered by any pension plan assets formed for this purpose and consequently it is recorded in its entirety on the Group balance sheet.

The obligation, calculated on the basis of an actuarial study valuation conducted by an independent organisation, for the purpose of applying the International Accounting Standard No. 19, is recognised under the balance sheet heading Liabilities for employee benefits and amounted, on December 31, 2012, 970 thousand Euros (2011: 955 thousand Euros).

The actuarial assumptions used by the independent entity, which carried the actuarial studies for December 31, 2012 and 2011 are as follows:

| | 2012 | 2011 |
|-------------------------------|----------------|----------------|
| Future salary increases rate | 2.0% | 2.0% |
| Discount rate | 3.8% | 5.0% |
| Future pension increases rate | 2.0% | 2.0% |
| Mortality table | Heubeck 2005 G | Heubeck 2005 G |

In accordance with the respective actuarial studies, on December 31, 2012 and 2011, the present value of the defined benefit obligation for defined pension plans and the corresponding accounting provision, were as follows:

| Balance sheet amounts | 2012 | 2011 |
|-----------------------------------|------------|------------|
| Past service costs | 1,040 | 1,000 |
| Past service costs not recognised | -70 | -5 |
| Net obligations | 970 | 995 |

The movements recorded under past service costs obligations were as follows:

| Responsibilities | 2012 | 2011 |
|---------------------------------------|--------------|--------------|
| Beginning of the year | 1,000 | 1,063 |
| Current services costs | 3 | 6 |
| Interest costs | 48 | 51 |
| Actuarial losses / (gains) recognised | 65 | -45 |
| Benefits paid | -76 | -75 |
| End of year | 1,040 | 1,000 |

The movements under past service costs not recognised in Income statement were as follows:

| Past services cost not recognised | 2012 | 2011 |
|---|-----------|----------|
| Beginning of year | 5 | 50 |
| Actuarial losses /(gains) not recognised in profit and loss during the year | 65 | -45 |
| Amortisation of actuarial losses / (gains) differed from previous years | - | - |
| End of year | 70 | 5 |

The values recognised on the Income statement, are as follows:

| Costs for the year | 2012 | 2011 |
|--|-----------|-----------|
| Current service costs | 3 | 6 |
| Interest costs | 48 | 51 |
| Total included in Personnel costs | 51 | 57 |

b) Other post-employment benefits

In accordance with local legislation, the French subsidiary is obliged to pay its workers a sum on the date of retirement based on the number of years of employment with the company, the profession category and the salary earned at the date of retirement. The value of these obligations is recorded on the balance sheet on December 31, 2012 amounting to 1,782 million Euros (2011: 1,823 million Euros).

The obligations relating to these pension benefits for services performed were determined based upon the following actuarial assumptions:

| | 2012 | 2011 |
|-----------------------------|--------------------|--------------------|
| Future salary increase rate | 1.50% | 2.50% |
| Discount rate | 2.90% | 4.70% |
| Mortality table | INSEE 2008-2010 | INSEE 2006-2008 |

In accordance with the respective actuarial studies valuation, on December 31, 2011 and 2010 the present value for the defined benefit obligation plans and the corresponding accounting provision were as follows:

| Balance sheet amounts | 2012 | 2011 |
|--|--------------|--------------|
| Past service costs | 2,459 | 2,110 |
| Past service cost not recognised | -457 | -287 |
| Net obligation is the balance sheet | 2,002 | 1,823 |

The movements recorded under past service costs obligations were as follows:

| Defined benefit obligations | 2012 | 2011 |
|-----------------------------|--------------|--------------|
| Beginning year | 2,110 | 1,977 |
| Current services | 103 | 102 |
| Interest costs | 95 | 91 |
| Actuarial losses / (gains) | 176 | -20 |
| Benefits paid | -245 | -40 |
| Perimeter change | 220 | - |
| Ending balance | 2,459 | 2,110 |

Due to the change in the discount rate used for the present value obligation calculation, a loss of 394 thousands Euros was recognized and a gain of 186 thousand euros related to the change of the other assumptions.

The values recognised on the Income statement, are as follows:

| Cost for the year | 2012 | 2011 |
|--|------------|------------|
| Current service costs | 103 | 102 |
| Interest costs | 95 | 91 |
| Amortisation of actuarial losses/ (gains) deferred | 6 | 8 |
| Total included on Personnel costs | 204 | 201 |

The movements under past service costs not recognised in Income statement were as follows:

| Past service costs not recognised | 2012 | 2011 |
|---|------------|------------|
| Beginning of year | 287 | 315 |
| Actuarial losses/(gains) not recognised in Income statement during the year | 176 | -20 |
| Amortisation of actuarial losses/ (gains) deferred from previous years | -6 | -8 |
| Closing balance | 457 | 287 |

In addition, Inapa France provides employees who have more than 20 years of service on the date of retirement with a fixed contribution based on their time of service, as follows:

| Time to service | Amount |
|-----------------|------------------------|
| 20 years | 0.5 net monthly salary |
| 30 years | 2/3 net monthly salary |
| 35 years | 1 net monthly salary |
| 40 years | 1 net monthly salary |

The obligations on December 31, 2012 reached 466 thousand Euros (2011: 345 thousand Euros), registered on the balance sheet in their entirety. These were calculated based on the following assumptions, using the INSEE 2008-2010 mortality table and the current value of projected salaries, for active personnel:

| | 2012 | 2011 |
|------------------------|--------------------|--------------------|
| Future salary increase | 1.50% | 2.50% |
| Discount rate | 2.90% | 4.70% |
| Mortality table | INSEE 2008-2010 | INSEE 2006-2008 |

The movements recorded with Past service obligations were as follows:

| Past service obligation | 2012 | 2011 |
|---------------------------|------------|------------|
| Beginning of year | 345 | 329 |
| Current services | 22 | 17 |
| Interest costs | 20 | 15 |
| Actuarial losses/ (gains) | 6 | 21 |
| Others | 110 | - |
| Benefits paid | -36 | -37 |
| End of year | 467 | 345 |

The values recognised on the Income statement, are as follows:

| Costs for the year | 2012 | 2011 |
|--|------------|-----------|
| Current service costs | 22 | 17 |
| Interest costs | 20 | 15 |
| Actuarial losses/(gains) | 6 | 21 |
| Others | 110 | - |
| Total included in Personnel costs | 158 | 53 |

c) Defined contribution pension plans

There is defined contribution plan at Inapa Switzerland. The value of contributions made in the period 2012 by subsidiary reached 420 thousand Euros (2011: 473 thousand Euros), and its recorded under Personnel costs.

Note 25

Tax liabilities, Other noncurrent liabilities, Suppliers and Other current liabilities

On December 31, 2012 and 2011 the heading Tax liabilities breakdown as follows:

| | 2012 | 2011 |
|-------------------------------|---------------|---------------|
| Income tax | 2,843 | 4,635 |
| VAT | 10,629 | 10,094 |
| Social security contributions | 2,182 | 2,077 |
| Other taxes | 1,572 | 1,267 |
| | 17,226 | 18,073 |

On December 31, 2012 and 2011, Other non-current liabilities, Suppliers and Other current liabilities consists of the following:

| | 2012 | 2011 |
|--------------------------------------|---------------|---------------|
| Other non-current liabilities | | |
| Other creditors | - | - |
| Fixed assets suppliers | 7,582 | 8,711 |
| | 7,582 | 8,711 |
| Suppliers | | |
| Current account | 48,268 | 42,722 |
| Bills of exchange | - | - |
| Invoices in progress | 991 | 4,680 |
| | 49,259 | 47,402 |
| Other current liabilities | | |
| Advances from trade receivables | 1,766 | 1,601 |
| Fixed assets suppliers | 1,116 | 1,295 |
| Other creditors | 9,082 | 10,724 |
| Accruals and deferrals | 8,758 | 10,041 |
| | 20,722 | 23,661 |

The balances with Fixed assets suppliers, are mainly related to finance lease operations (Notes 7 and 22).

On December 31, 2012 and 2011 the heading Accruals and deferrals breakdown as follows:

| | 2012 | 2011 |
|-------------------------------------|--------------|---------------|
| Personnel costs to be paid | 2,365 | 2,362 |
| Accrued interest | 408 | 630 |
| Transportation costs | 1,386 | 1,681 |
| Honoraries | 338 | 227 |
| Marketing support | 349 | 510 |
| Other accrued bank charges | 232 | - |
| Interest debit to trade receivables | 458 | 1,443 |
| Social charges | 557 | 649 |
| Others | 2,665 | 2,540 |
| | 8,758 | 10,041 |

Note 26

Sales, Service rendered and Other income

Sales and Service rendered for the years ending on December 31, 2012 and 2011, breakdown as follows:

| | 2012 | 2011 |
|---|----------------|----------------|
| Sales of merchandise and Other products | 926,733 | 986,467 |
| Service rendered | 9,671 | 11,648 |
| | 936,404 | 998,115 |

In 2012 and 2011, the balances under Other income break down as follows:

| | 2012 | 2011 |
|---|---------------|---------------|
| Supplementary income | 873 | 691 |
| Net cash discounts | 9,808 | 10,972 |
| Reversals of impairment of current assets | 1,669 | 1,741 |
| Other income | 15,240 | 13,924 |
| | 27,590 | 27,328 |

Other income refers to services charged to trade receivables, publicity, debt recovery, income for rental space, amongst others.

Note 27

Personnel costs

In 2012 and 2011, the balances under Personnel costs break down as follows:

| | 2012 | 2011 |
|-------------------------------|---------------|---------------|
| Wages and salaries | 58,219 | 59,585 |
| Social security contributions | 14,417 | 14,366 |
| Pension costs | 1,167 | 961 |
| Other personnel costs | 4,427 | 5,770 |
| | 78,230 | 80,682 |

The Other personnel costs heading include compensation for termination of work contracts, to the sum of 1,495 thousand Euros (2011: 2,281 thousand Euros).

During the year the Group employed, on average, 1,427 employees (2011: 1,455), of which 1,281 (2011: 1,321) were in companies headquartered in foreign countries.

Note 28

Other costs

In 2012 and 2011, the balances under Other costs breaks down as follows:

| | 2012 | 2011 |
|--|---------------|---------------|
| Administratives expenses | 83,850 | 88,457 |
| Indirect taxes | 4,003 | 3,574 |
| Other costs | 1,175 | 3,031 |
| Provisions (Note 23) | 239 | 49 |
| Impairment of current assets (Note 17) | 9,025 | 2,854 |
| | 98,292 | 97,965 |

Note 29

Depreciations and amortizations

In 2012 and 2011, the balances under this heading break down as follows:

| | 2012 | 2011 |
|-----------------------|--------------|--------------|
| Tangible fixed assets | 4,233 | 4,394 |
| Intangible assets | 1,293 | 1,583 |
| | 5,527 | 5,977 |

Note 30

Financial function

Financial income and financial costs for 2012 and 2011 are as follows:

| | 2012 | 2011 |
|------------------------------------|----------------|----------------|
| Financial income | | |
| Interest obtained | 290 | 222 |
| Gains from disposal of investment | - | - |
| Income from capital investments | - | - |
| Positive FX | 74 | 252 |
| Other profits and financial income | 321 | 366 |
| | 685 | 840 |
| Financial costs | | |
| Interest paid | 13,201 | 15,715 |
| Losses on disposal of investments | - | - |
| Negative FX | 57 | 446 |
| Other costs and financial losses | 4,176 | 5,102 |
| | 17,434 | 21,263 |
| Net financial function | -16,749 | -20,423 |

The heading Other costs and financial losses includes, amongst others, costs associated with costs for issuing commercial paper (2012: 1,779 thousand Euros, 2011: 1,576 thousand Euros), guarantee commissions (2012: 852 thousand Euros, 2011: 1,105 thousand Euros), stamp duty (2012: 471 thousand Euros, 2011: 454 thousand Euros), and factoring (2012: 1,028 thousand Euros, 2011: 1,032 thousand Euros). The interest expense includes interest associated with securitization contracts (2012: 1,307 thousand euros, 2011: 1,662 thousand euros).

Note 31

Income tax

Income tax for the years ending on December 31, 2012 and 2011 breaks down as follows:

| | 2012 | 2011 |
|--------------------------|---------------|---------------|
| Current taxes | -640 | -574 |
| Deferred taxes (Note 12) | -559 | -2,332 |
| | -1,199 | -2,906 |

In accordance with the tax law in force in each country, the tax declarations of the companies included in the consolidation are subject to revision and correction on the part of the tax authorities over the course of a period, which in Portugal is four years. In the majority of the companies where the Group operates, the tax losses can be deducted to collect in the following periods, in Portugal this being for a maximum period of 6 years for losses originated until 2009, 4 years for the ones generated in 2010 and 2011 and 5 years for 2012 and forward, and in other countries for a greater period, although subject to revision by tax authorities.

The Group Board of Directors understands that possible corrections may be made by the tax authorities as a result of inspections/revision will not have a significant impact on the financial statements consolidated on December 31, 2012.

The tax on Group profits before tax differs from the theoretical amount that would result from applying the weighted mean tax on profits to the consolidated profit as can be seen below:

| | 2012 | 2011 |
|---|---------------|---------------|
| Net income before tax on profits | -4,656 | -3,072 |
| Nominal average tax on profits | 1,397 | 922 |
| Income tax - value | -1,199 | -2,906 |
| | -2,596 | -3,828 |
| Write-off of deferred tax assets | - | -2,156 |
| Permanent differences - Switzerland | -27 | -47 |
| Permanent differences - Portugal | -1,533 | -806 |
| Permanent differences - France | -164 | -1,110 |
| Permanent differences - Germany | -304 | - |
| Permanent differences - other countries | - | 282 |
| Tributable dividends | -618 | - |
| Changes in tax rates - opening balances | - | -118 |
| Others | 50 | 127 |
| | -2,596 | -3,828 |

In 2012 the nominal weighted average rate of tax on profits is 30 % (2011: 30.0%).

The average nominal rate of tax resulting from the average of nominal rates of various countries in which the Group operates.

Note 32

Commitments

a) Operational lease

The Group leases various offices, warehouses and transportation equipment through operating leases. The contracts have different maturity terms, readjustment clauses and renewal rights.

On 31 December 2012 and 2011, the values for maturing rents, in accordance with their due dates, were as follows:

| | 2012 | 2011 |
|----------------------------|---------------|---------------|
| Less than 1 year | 7,244 | 7,840 |
| Between 1 year and 5 years | 13,956 | 17,520 |
| More than 5 years | 4,435 | 5,303 |
| | 25,635 | 30,662 |

In 2012 and 2011 the sums of 8,933 thousand Euros and 10,322 thousand Euros, respectively, were recorded as the operational lease costs for each year.

b) Guarantees

On December 31, 2012 and 2011, the obligations assumed by the Group in guarantees to third parties, were as follows:

| | 2012 | 2011 |
|---|----------------|----------------|
| Bank guarantees | | |
| In favour of financial institutions | 100,713 | 118,150 |
| In favour of third parties and of an operational nature | - | 500 |
| Real guarantees | | |
| On tangible fixed assets | 15,333 | 17,200 |
| | 116,046 | 135,850 |

On December 31, 2012, the financial obligations regarding the guarantees made by the Company to various financial institutions totalled 100.7 million Euros (2011: 118.2 million Euros), of which about (i) 6.5 million Euros (2011: 6.5 million Euros) in favour of Inapa France was for the purposes of contracted loans, (ii) 50.5 million Euros (2011: 90.6 million Euros) was for the purposes of issuing commercial paper of Inapa – IPG, (iii) 2.3 million euros for Inapa – Portugal financing purposes (2011: 1 million euros), (iv) 14 million Euros

in favour of Inapa Espanha related with the financing of factoring, (v) 1.4 million euros for Inapa – Spain financing purposes, and (vi) 26 million euros for Inapa – IPG for financing purposes.

A foreigner Group Inapa subsidiary had given several real guarantees on tangible fixed assets, amounting to 15.3 million Euros related to medium and long term loans.

Note 33

Contingencies

Contingent liabilities

On August 1, 2007, Papelaria Fernandes - Indústria e Comércio, SA brought proceedings against Inapa Investimentos, Participações e Gestão, SA and its subsidiaries Inaprest - Prestação de Serviços, Participações e Gestão, SA (now defunct) and Inapa Portugal - Distribuição de Papel, SA requesting, in summary:

- ↘ the cancellation of the following acts:
 - the formation in June 2006 of collateral security as a counter-guarantee for the letters of comfort issued by Inapa - Investimentos, Participações e Gestão, SA as a guarantee for the financial instruments held by that company with the Banco Espírito Santo and Caixa Central de Crédito Agrícola Mútuo;
 - the reorganisation performed in 1991 to concentrate the paper supply activity in SDP (the present Inapa Portugal) and the production and marketing of envelopes in Papelaria Fernandes;

- the acquisition in 1994 of the stake held by Papelaria Fernandes in SDP (the present Inapa Portugal);

- compensation for credits arising in 1994 between Papelaria Fernandes and Inaprest.

- ↘ demanding that Inapa:

- maintain the comfort letters issued in favour of Banco Espírito Santo and Caixa Central de Crédito Agrícola Mútuo;

- compensate Papelaria Fernandes should there be call on the collateral security as counter-guarantee for the letters of comfort.

Papelaria Fernandes - Indústria e Comércio, SA subsequently came to put its obligations to Banco Espírito Santo and Caixa Central de Crédito Agrícola Mútuo in order, such that:

- ↘ the letters of comfort issued by Inapa - IPG ceased to have purpose, having been returned by the respective beneficiaries;

- ↘ consequently this company communicated to Papelaria Fernandes - Indústria e Comércio, SA, the confirmation that the collateral security formed by this in its favour was terminated.

The action, which had a value of 24.46 million Euros allocated to it, was contested by Inapa – IPG and by its subsidiary Inapa Portugal – Distribuição de Papel, SA and presently the determination of the Court is awaited for dissolving / liquidating Inaprest – Prestação de Serviços, Participações e Gestão, SA. The Group understands that this process will not have financial impacts, and, consequently, no provision has been made.

Note 34

Related parties transactions

The balances on December 31, 2012 and 2011 with entities related to the Group are as follows:

| | Trade Receivables | Bank deposits | Other current assets | Bank loans | Fixed assets supplier | Suppliers | Other current liabilities |
|-------------|----------------------|------------------|----------------------------|---------------|--------------------------|-----------|---------------------------------|
| 2012 | | | | | | | |
| PMF | - | - | 5,242 | - | - | - | - |
| Surpapel SL | 28 | - | - | - | - | - | 1 |
| Megapapier | - | - | - | - | - | - | - |
| BCP | 12 | 162 | 76 | 76,036 | 4,819 | - | - |
| | 40 | 162 | 5,318 | 76,036 | 4,819 | - | 1 |
| 2011 | | | | | | | |
| Surpapel SL | 47 | - | - | - | - | - | 12 |
| Megapapier | - | - | - | - | - | - | - |
| BCP | 16 | 194 | - | 71,516 | 5,326 | - | 139 |
| | 63 | 194 | - | 71,516 | 5,326 | - | 151 |

The transactions during the years 2012 and 2011 with entities related to the Group are as follows:

| | Sales and service rendered | Other income | Other costs | Financial costs |
|-------------|----------------------------------|-----------------|----------------|--------------------|
| 2012 | | | | |
| PMF | - | 360 | - | - |
| Surpapel SL | 101 | - | 5 | - |
| Megapapier | - | - | - | - |
| BCP | 336 | - | - | 3,799 |
| | 437 | 360 | 5 | 3,799 |
| 2011 | | | | |
| Surpapel SL | 113 | 46 | 31 | - |
| Megapapier | - | - | - | - |
| BCP | 5 | - | - | 3,864 |
| | 118 | 46 | 31 | 3,864 |

The related parties considered relevant for the purposes of the financial statements were the subsidiaries mentioned on Note 35, the associated companies given in Note 10, the shareholders given in Note 18 and the Governing Bodies.

Governing Bodies - Remuneration Report

The remuneration paid by Inapa – IPG to the members of the management bodies in 2012 and 2011, breaks down as follows (Thousand Euros):

| | 2012 | 2011 |
|------------------------------|-----------------|-----------------|
| Board of Directors | | |
| Wages | 1,139,74 | 1,139,50 |
| Post-employment benefits | - | - |
| Other long-term benefits | - | - |
| Termination benefits | - | - |
| Payments in shares | - | - |
| | 1,139,74 | 1,139,50 |
| Audit Committee* | | |
| Remuneration | 103,50 | 103,50 |
| General Meeting Board | | |
| Remuneration | 7,00 | 7,00 |

* The remuneration paid to the members of the Audit Committee is included in the remuneration of the Board of Directors

Note 35

Companies included in consolidation

The subsidiaries included in the consolidation by the integral consolidation, on December 31, 2012, were as follows:

| Designation | Registered Office | Group % Stake | Activity | Direct shareholder | Incorporation date |
|---|--|---------------|-----------|-----------------------|--------------------|
| Gestinapa - SGPS, SA | Rua Castilho, nº 44-3º 1250-071 Lisboa | 100.00 | SGPS | Inapa – IPG, SA | June 1992 |
| Inapa-Portugal, SA | Rua das Cerejeiras, nº 5, Vale Flores São Pedro de Penaferrim 2710 Sintra | 99.75 | Paper | Gestinapa -SGPS, SA | 1988 |
| Inapa España Distribución de Papel, SA | c/ Delco Polígono Industrial Ciudad del Automóvil 28914 Leganés, Madrid | 100.00 | Paper | Gestinapa- SGPS, SA | December 1998 |
| Inapa France, SA | 91813 Corbeil Essones Cedex France | 100.00 | Paper | Inapa – IPG, SA | May 1998 |
| Logistipack – Carton Services, SA | 14, Impasse aux Moines 91410 Dourdon France | 100.00 | Packaging | Europacking SGPS, Lda | January 2008 |

| Designation | Registered Office | Group % Stake | Activity | Direct shareholder | Incorporation date |
|---|--|---------------|----------------------|--|--------------------|
| Inapa Belgique | Vaucampslan, 30 1654 Huizingen Belgium | 99.94 | Paper | Inapa-France, SA | May 1998 |
| Inapa Luxembourg | 211, Rue des Romains. L. 8005 Bertrange Luxembourg | 97.81 | Paper | Inapa Belgique | May 1998 |
| Inapa Deutschland, GmbH | Warburgstra, 28 20354 Hamburgo Germany | 97.60 | Holding | Gestinapa- SGPS, SA | April 2000 |
| Papier Union, GmbH | Warburgstrae, 28 20354 Hamburgo Germany | 94.90 | Paper | Inapa Deutschland, GmbH | April 2000 |
| Inapa Packaging, GmbH | Warburgstra, 28 20354 Hamburgo Germany | 100.00 | Holding | Papier Union, GmbH | 2006 |
| HTL Verpackung, GmbH | Werner-von-Siemens Str 4-6 21629 Neu Wulmstrof Germany | 100.00 | Packaging | Inapa Packaging, GmbH | January 2006 |
| Hennessen & Potthoff, GmbH | Tempelsweg 22 Tonisvorst Germany | 100.00 | Packaging | Inapa Packaging, GmbH | January 2006 |
| Inapa Viscom, GmbH | Warburgstra, 28 20354 Hamburgo Germany | 100.00 | Holding | Papier Union, GmbH | January 2008 |
| Complott Papier Union, GmbH | Industriestrasse 40822 Mettmann Germany | 100.00 | Visual Communication | Inapa VisCom, GmbH | January 2008 |
| Inapa – Merchants, Holding, Ltd | Torrington House, 811 High Road Finchley N12 8JW UK | 100.00 | Holding | Gestinapa – SGPS,SA | 1995 |
| Inapa Suisse | Althardstrasse 301 8105 Regensdorf Switzerland | 100.00 | Paper | Inapa-IPG,SA Papier Union, GmbH | May 1998 |
| Inapa Angola Distribuio de Papel,SA | Rua Amilcar Cabral n 211 Edifcio Amilcar Cabral 8 Luanda | 100.00 | Paper | Inapa Portugal,SA | December 2009 |
| Edioes Inapa, Lda | Rua Castilho, 44-3 1250-071 Lisboa | 100.00 | Editing | Inapa-IPG,SA Gestinapa, SGPS, SA | November 2009 |

| Designation | Registered Office | Group % Stake | Activity | Direct shareholder | Incorporation date |
|---|---|---------------|--------------------|---|--------------------|
| Europackaging SGPS, Lda | Rua Castilho, 44-3º 1250-071 Lisboa | 100.00 | Holding | Inapa – IPG, SA Gestinapa, SGPS, SA | October 2012 |
| Semaq Emballages, SA | Rue de Strasbourg – ZI de Bordeaux Fret France | 100.00 | Packaging | Logistipack – Carton Services,SA | February 2012 |
| Inapa Embalagem, Lda. | Rua das Cerejeiras, nº 5, Vale Flores São Pedro de Penaferrim 2710 Sintra | 100.00 | Packaging | Europackaging SGPS, Lda | March 2012 |
| Inapa Shared Center, Lda | Rua das Cerejeiras, nº 5, Vale Flores São Pedro de Penaferrim 2710 Sintra | 100.00 | Shared Services | Gestinapa,SGPS,SA Inapa Portugal, SA | July 2012 |
| Da Hora Artigos de Embalagem, Lda. | Urbanização das Minhoteiras, lote 3 - Crestins Maia 4470-592 Moreira Maia | 100.00 | Packaging | Inapa Embalagem, Lda. | November 2012 |

In 2012, there were the following amendments in respect of companies included in consolidation: (i) establishment of two new entities based in Portugal, Inapa Embalagem, Lda. and Inapa Shared Center, Lda (ii) Papier Union subsidiary sold 60% of the PMF - Print Media Factoring GmbH share capital, (iii) acquisition of Da Hora Artigos de Embalagem, Lda.

The subsidiary Papier Union, GmbH made Inapa – IPG aware of the relevance of the provisions of paragraph 3, Section 264 of the German Commercial Code.

All balances and transactions with the subsidiaries were eliminated in the consolidation process. All balances and transactions with associates, which were not consolidated using the full consolidation method (Notes 10 and 36), and other companies where the Inapa Group has shares, are given in Note 34.

Note 36

Companies excluded from consolidation

The stakes given below were not included in the consolidation using the full consolidation method. The impact of not integrating them is not materially relevant, as they have been recorded by the equity method, as described in Notes 10 and 2.3. Megapapier was not consolidated by the full consolidation method as it is the intention of the Group to liquidate it as its value has been evaluated as zero.

| Company | Registered Office | Direct shareholder | Group % stake |
|--|---|---------------------------|---------------|
| Megapapier - Mafipa Netherland BV | PO Box 1097 3430 BB Nieuwegein Holland | Inapa France, SA | 100% |
| Inapa Logistics | Warburgstrasse,28 20354 Hamburg Germany | Papier Union, GmbH | 100% |
| Inapa Vertriebs GmbH | Warburgstrasse,28 20354 Hamburg Germany | Papier Union, GmbH | 100% |

Note 37

Trade receivables securitisation

In the end of 2010, one of the Group companies, headquartered in Germany, had proceeded to a new securitization operation for a period of 7 years, with the maximum amount of 65,000 thousand Euros.

These credits are booked in Balance sheet under Trade receivables against the heading Financing associated to financial assets (Note 22).

Note 38

Costs related to the services provided by the current auditors

In the years ending on December 31, 2012 and 2011, the costs relating to the services provided to subsidiary companies by the principal auditors, were as follows:

| | 2012 | 2011 |
|--------------------------------|------------|------------|
| Chartered of Accounts services | 631 | 556 |
| Tax consultation services | 9 | 11 |
| Other services | 22 | 11 |
| | 662 | 578 |

Note 39

Subsequent events

The following events took place after December 31, 2012:

- ↘ Acquisition of Semaq (packaging company in France)
- ↘ Communication to the market on January 4, 2013 of the factoring operation sale in Germany, yet materialized in 2012
- ↘ Acquisition of Crediforma Lda (Visual Communication company in Portugal)

INFORMATION REQUIRED BY LEGISLATION

Under the terms of n° 1 of Art°21 of Decree Law n° 411/91, of October 17, we hereby declare that the consolidated companies do not owe any due Social Security contributions to the State.



AUDIT REPORT FOR STATUTORY AND STOCK EXCHANGE REGULATORY PURPOSES ON THE CONSOLIDATED FINANCIAL INFORMATION

Introduction

1 As required by law, we present the Audit Report for Statutory and Stock Exchange Regulatory Purposes on the financial information included in the Directors' Report and in the attached consolidated financial statements of Inapa – Investimentos, Participações e Gestão, SA, comprising the consolidated balance sheet as at December 31, 2012 (which shows total assets of Euro 677,239 thousand and total shareholder's equity of Euro 197,173 thousand, including non-controlling interests of Euro 4,068 thousand and a net loss of Euro 6,035 thousand), the consolidated separate income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in shareholders equity and the consolidated cash flow statement for the year then ended, and the corresponding notes to the accounts.

Responsibilities

2 It is the responsibility of the Company's Board of Directors (i) to prepare the Directors' Report and the consolidated financial statements which present fairly, in all material respects, the financial position of the Company and its subsidiaries, the consolidated results and the consolidated comprehensive income of their operations, the changes in consolidated equity and the consolidated cash flows; (ii) to prepare historic financial information in accordance with International Financial Reporting Standards as adopted by the European Union and which is complete, true, up to date, clear, objective and lawful, as required by the Portuguese Securities Market Code; (iii) to adopt appropriate accounting policies and criteria; (iv) to maintain appropriate systems of internal control; and (v) to disclose any significant matters which have influenced the activity, financial position or results of the Company and its subsidiaries.

3 Our responsibility is to verify the financial information included in the financial statements referred to above, namely as to whether it is complete, true, up to date, clear, objective and lawful, as required by the Portuguese Securities Market Code, for the purpose of issuing an independent and professional report based on our audit.

Scope

4 We conducted our audit in accordance with the Standards and Technical Recommendations issued by the Institute of Statutory Auditors which require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. Accordingly, our audit included: (i) verification that the Company and its subsidiaries' financial statements have been appropriately examined and, for the cases where such an audit was not carried out, verification, on a sample basis, of the evidence supporting the amounts and disclosures in the consolidated financial statements, and assessing the reasonableness of the estimates, based on the judgements and criteria of the Board of Directors used in the preparation of the consolidated financial statements; (ii) verification of the consolidation operations and the utilization of the equity method; (iii) assessing the appropriateness of the accounting principles used and their disclosure, as applicable; (iv) assessing the applicability of the going concern basis of accounting; (v) assessing the overall presentation of the consolidated financial statements; and (vi) assessing the completeness, truthfulness, accuracy, clarity, objectivity and lawfulness of the consolidated financial information.

5 Our audit also covered the verification that the information included in the Directors' Report is consistent with the financial statements, as well as the verification set forth in paragraphs 4 and 5 of Article 451^o of the Companies Code.

6 We believe that our audit provides a reasonable basis for our opinion.

Opinion

7 In our opinion, the consolidated financial statements referred to above, present fairly in all material respects, the consolidated financial position of Inapa – Investimentos, Participações e Gestão, SA as at December 31, 2012, the consolidated results and the consolidated comprehensive income of its operations, the changes in consolidated equity and the consolidated cash flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union and the information included is complete, true, up to date, clear, objective and lawful.

Report on other legal requirements

8 It is also our opinion that the information included in the Directors' Report is consistent with the consolidated financial statements for the year and that the Corporate Governance Report includes the information required under Article 245^o-A of the Portuguese Securities Market Code.

Emphasis

9 Without qualifying our opinion in paragraph 7 above, we draw attention that, as mentioned in Note 33 of the notes to the accounts, Papelaria Fernandes – Indústria e Comércio, SA has raised in 2007 against Inapa – Investimentos, Participações e Gestão, SA a legal proceedings, related to events occurred in previous years. Inapa – Investimentos, Participações e Gestão, SA considered that they do not have any relevant liability with Papelaria Fernandes – Indústria e Comércio, SA as a result of the transactions mentioned in the legal proceedings raised by this company, therefore, no provision had been created in the consolidated financial statements.

March 20, 2013

PricewaterhouseCoopers & Associados
– Sociedade de Revisores Oficiais de Contas, Lda
Registered in the Comissão do Mercado de Valores Mobiliários with no. 9077r
represented by:

José Pereira Alves, R.O.C.

INDIVIDUAL ACCOUNTS

BALANCE SHEET AS AT DECEMBER 31, 2012

(Amounts expressed in thousand Euros)

| ASSETS | Notes | December 31, 2012 | December 31, 2011 |
|-------------------------------|-------|-------------------|-------------------|
| Non-current assets | | | |
| Tangible fixed assets | 7 | 23.3 | 29.1 |
| Investment properties | 8 | 15,976.5 | 16,540.4 |
| Other intangible assets | 9 | 98.1 | 105.0 |
| Investments - equity method | 10 | 252,729.3 | 258,291.1 |
| Investments - others methods | 10 | 12.7 | 12.7 |
| Other non-current receivables | 15 | 37,212.3 | 37,212.3 |
| Deferred tax assets | 12 | 263.2 | 380.2 |
| Total non-current assets | | 306,315.4 | 312,570.8 |
| Current assets | | | |
| Trade receivables | 13 | 472.2 | 639.7 |
| Tax to be recovered | 14 | 1,083.5 | 922.1 |
| Other current receivables | 15 | 41,643.8 | 42,114.7 |
| Deferrals | | 260.9 | 192.6 |
| Other financial assets | 11 | - | 628.0 |
| Cash and bank deposits | 4 | 183.9 | 140.6 |
| Total current assets | | 43,644.3 | 44,637.7 |
| Total assets | | 34,959.7 | 357,208.5 |

| SHAREHOLDERS EQUITY | Notes | December 31, 2012 | December 31, 2011 |
|--|-------|-------------------|-------------------|
| Share capital | 17 | 204,176.5 | 204,176.5 |
| Issuance premium | 17 | 451.1 | 451.1 |
| Legal reserves | 17 | 7,500.0 | 7,500.0 |
| Other reserves | 17 | 225.5 | 225.5 |
| Retained earnings | 17 | -18,006.4 | -16,245.7 |
| Other shareholders equity changes | 17 | 4,793.7 | 9,317.4 |
| Net profit/ (loss) for the year | 17 | -6,035.1 | -6,161.4 |
| Total shareholders equity | | 193,105.3 | 199,263.4 |
| LIABILITIES | | | |
| Non-current liabilities | | | |
| Loans | 18 | 25,180.8 | 60,235.5 |
| Deferred tax liabilities | 12 | 22.7 | 34.0 |
| Other payables | 19 | 3,218.9 | 3,804.3 |
| Total non-current liabilities | | 28,422.5 | 64,073.8 |
| Current liabilities | | | |
| Suppliers | | 144.7 | 203.7 |
| Tax liabilities | 14 | 203.3 | 250.4 |
| Loans | 18 | 125,227.1 | 86,254.2 |
| Other payables | 19 | 2,856.8 | 7,163.0 |
| Other financial liabilities | | - | - |
| Total current liabilities | | 128,431.9 | 93,871.3 |
| Total liabilities | | 156,854.4 | 157,945.1 |
| Total shareholders equity and liabilities | | 349,959.7 | 357,208.5 |

To be read in conjunction with the Notes to the Individual financial statements

INCOME STATEMENT AS AT DECEMBER 31, 2012

(Amounts expressed in thousand Euros)

| INCOME AND EXPENSES | Notes | December 31, 2012 | December 31, 2011 | December 31, 2010 |
|--|-----------|-------------------|-------------------|-------------------|
| Sales and Service rendered | 20 | 742.2 | 1,462.0 | 2,249.7 |
| Gains / (losses) in associated/subsidiary companies | 10 | -2,696.4 | -1,658.4 | 4,531.6 |
| General and administrative expenses | 21 | -2,419.9 | -1,550.2 | -973.4 |
| Personnel costs | 22 | -2,410.1 | -3,199.9 | -2,832.5 |
| Impairment on current assets | 16 | - | - | -430.6 |
| Other gains and profits | 20 | 9,909.4 | 11,801.4 | 10,382.3 |
| Other losses and expenses | 23 | -224.9 | -259.0 | -344.6 |
| Net profit / (loss) before depreciations, financial function and income tax | | 2,900.2 | 6,595.9 | 12,582.4 |
| Depreciations and amortizations | 24 | -591.5 | -599.5 | -649.4 |
| Operational result (before financial function and income tax) | | 2,308.7 | 5,996.4 | 11,932.9 |
| Financial income - interest and similar gains | 25 | 1,680.4 | 977.4 | 2,200.9 |
| Financial costs - interest and similar costs | 25 | -9,881.8 | -10,938.1 | -10,710.3 |
| Net profit / (loss) before Income tax | | -5,892.7 | -3,964.3 | 3,423.5 |
| Income tax | 12 | -142.4 | -2,197.1 | -482.0 |
| Net profit / (loss) for the period | 26 | -6,035.1 | -6,161.4 | 2,941.5 |
| Earnings per share | | -0.040 | -0.041 | |

To be read in conjunction with the Notes to the Individual financial statements

STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY AS AT DECEMBER 31, 2012, AND DECEMBER 31, 2011

(Amounts expressed in thousand Euros)

| | Share capital | Share issuance premium | Reserves | Retained earnings | Adjustments on financial assets | Net profit / (loss) for the period | Total |
|--|------------------|------------------------|----------------|-------------------|---------------------------------|------------------------------------|------------------|
| As at December 31, 2010 | 150,000.0 | 2,937.3 | 7,725.5 | -14,887.4 | 3,798.4 | 2,941.5 | 152,515.3 |
| Changes in period | | | | | | | |
| Equity method application | - | - | - | -4,299.8 | 5,519.0 | - | 1,219.2 |
| Other changes on shareholders equity | - | - | - | - | - | - | - |
| | - | - | - | -4,299.8 | 5,519.0 | - | 1,219.2 |
| Net profit/ (loss) for the period | | | | | | -6,161.4 | -6,161.4 |
| Total profit / (loss) | - | - | - | -4,299.8 | 5,519.0 | -6,161.4 | -4,942.2 |
| Shareholders equity movements in the period | | | | | | | |
| Capital increase | 54,176.5 | - | - | - | - | - | 54,176.5 |
| Capital changes | - | -2,486.2 | - | - | - | - | -2,486.2 |
| Distributions | - | - | - | - | - | - | - |
| Other operations | - | - | - | - | - | - | - |
| - Net profit /(loss) applications | - | - | - | 2,941.5 | - | -2,941.5 | - |
| | 54,176.5 | -2,486.2 | - | 2,941.5 | - | -2,941.5 | 51,690.3 |
| As at December 31, 2011 | 204,176.5 | 451.1 | 7,725.5 | -16,245.7 | 9,317.4 | -6,161.4 | 199,263.4 |
| Changes in period | | | | | | | |
| Equity method application | - | - | - | 4,400.7 | -4,523.7 | - | -123.0 |
| Other changes on shareholders equity | - | - | - | - | - | - | - |
| | - | - | - | 4,400.7 | -4,523.7 | - | -123.0 |
| Net profit/ (loss) for the period | - | - | - | - | - | -6,035.1 | -6,035.1 |
| Total profit / (loss) | - | - | - | 4,400.7 | -4,523.7 | -6,035.1 | -6,158.1 |
| Shareholders equity movements in the period | | | | | | | |
| Capital increase | - | - | - | - | - | - | - |
| Capital changes | - | - | - | - | - | - | - |
| Distributions | - | - | - | - | - | - | - |
| Other operations | - | - | - | -6,161.4 | - | 6,161.4 | - |
| - Net profit /(loss) applications | - | - | - | -6,161.4 | - | 6,161.4 | - |
| As at December 31, 2012 | 204,176.5 | 451.1 | 7,725.5 | -18,006.4 | 4,793.7 | -6,035.1 | 193,105.3 |

To be read in conjunction with the Notes to the Individual financial statements

CASH FLOW STATEMENT AS AT DECEMBER 31, 2012

(Amounts expressed in thousand Euros) - direct method

| | Notes | December 31, 2012 | December 31, 2011 |
|--|----------|-------------------|-------------------|
| Cash flow generated from operating activities | | | |
| Cash receipts from customers | | 1,223.5 | 2,573.1 |
| Payments to suppliers | | -3,148.2 | -2,150.2 |
| Payments to personnel | | -2,561.8 | -2,985.5 |
| Net cash from operational activities | | -4,486.5 | -2,562.6 |
| Income taxes paid | | -193.1 | -121.3 |
| Income taxes received | | - | - |
| Other proceeds relating to operating activity | | 23,579.4 | 32,544.0 |
| Other payments relating to operating activity | | -6,992.9 | -24,542.2 |
| Net cash generated from operating activities | 1 | 11,906.9 | 5,317.9 |
| Cash flow from investing activities | | | |
| Proceeds from: | | | |
| Financial investments | | 628.0 | - |
| Tangible fixed assets | | - | 2.0 |
| Interest and similar income | | 790.5 | 441.0 |
| Loans conceded | | 14,290.7 | 27,425.2 |
| Dividends | | 4,742.3 | 231.8 |
| | | 20,451.5 | 28,099.9 |
| Payments in respect of: | | | |
| Financial investments | | -1,796.0 | -600.0 |
| Tangible fixed assets | | - | - |
| Intangible assets | | - | - |
| Loans granted | | -3,066.0 | -24,400.2 |
| | | -4,862.0 | -25,000.2 |
| Net cash used in investing activities | 2 | 15,589.5 | 3,099.7 |

CASH FLOW STATEMENT AS AT DECEMBER 31, 2012

(Amounts expressed in thousand Euros) - direct method

| | Notes | December 31, 2012 | December 31, 2011 |
|---|----------|-------------------|-------------------|
| Cash flow from financing activities | | | |
| Proceeds from: | | | |
| Loans obtained | | 107,953.6 | 107,580.0 |
| Capital increases, repayments and share premiums | | - | 51,690.4 |
| Treasury placements | | - | - |
| | | 107,953.6 | 159,270.4 |
| Payments in respect of: | | | |
| Loans obtained | | -125,238.9 | -155,111.2 |
| Amortization of financial leases | | -998.5 | -901.2 |
| Interest and similar expenses | | -8,249.1 | -9,042.8 |
| Dividends | | - | - |
| | | -134,486.5 | -165,055.2 |
| Net cash used in financing activities | 3 | -26,532.9 | -5,784.8 |
| Increase / (decrease) in cash and cash-equivalent | 1+2+3 | 963.4 | 2,632.7 |
| Effect of exchange differences | | -0.2 | 0.3 |
| | | 963.2 | 2,633.0 |
| Cash and cash equivalents - beginning of period | 4 | -18,399.2 | -21,032.2 |
| Cash and cash equivalents - end of period | 4 | -17,436.0 | -18,399.2 |
| | | 963.2 | 2,633.0 |

To be read in conjunction with the Notes to the Individual financial statements

NOTES TO THE INDIVIDUAL FINANCIAL STATEMENTS

(Amounts in thousands of euros, except if mentioned otherwise)

Note 1

INTRODUCTION AND IDENTIFICATION

Inapa - Investimentos, Participações e Gestão, S/A (Inapa - IPG) is the parent company of Inapa Group, being a stakeholder in the ownership and management of movable goods and real estate, making equity investments in other companies, the exploration of commercial and industrial establishments, whether its own or of others, as well as providing assistance to companies whose equity it partakes in. Inapa - IPG is listed on Euronext Lisbon. The most significant shareholdings are set out in note 17.

Registered Office: Rua Castilho nº44 3º, 1250-071 Lisbon, Portugal

Capital: 204,176,479.48 euros

NIPC (Corporate Taxpayer ID Nr): 500 137 994

The financial statements of the fiscal year were prepared in all material respects, in accordance to the standards of the Sistema de Normalização Contabilística [Accounting Standardisation System] (SNC)

These financial statements were approved by the Board of Administration, at the meeting of March 20th 2013. It is the Administration's opinion that these financial statements truly and properly reflect the transactions of Inapa - IPG as well as its status, financial performance and cash flows.

Note 2

ACCOUNTING REFERENCE IN THE PREPARATION OF THE FINANCIAL STATEMENTS

2.1 Basis of Preparation

These financial statements have been prepared under the disclosures in force in Portugal, issued by Decree-Law nº 158/2009, of 13 July, and according to the Estrutura Conceptual [Framework] (EC), Normas Contabilísticas e de Relato Financeiro [Accounting and Financial Reporting Standards] (NCRF) and Normas Interpretativas [Interpretative Standards] (NI) listed in the Accounting Standardisation System (SNC)

2.2 Waiver of the SNC provisions

In this exercise no SNC provisions were waived.

2.3 Comparability of financial statements

The figures in the financial statements for the fiscal year ended 31 December 2012 are comparable in all significant aspects with those of fiscal year 2011.

Note 3

MAIN ACCOUNTING PRINCIPLES AND VALUATION CRITERIA

The attached financial statements have been prepared assuming the continuity of operations, from the Company's accounting records. The main accounting principles and valuation criteria adopted in preparing the financial statements are the following:

(i) Tangible fixed assets (NCRF 7)

The tangible fixed assets are booked at cost of acquisition, less accumulated depreciation and impairment losses. This cost includes the cost estimated on the date of transition to the SNC, and the costs for acquisitions of assets obtained afterwards.

The acquisition cost includes the purchase price of the asset, the costs directly attributable to their acquisition, including non-deductible taxes, and charges incurred in preparing the asset so as to be in a usable condition.

The land plots are not depreciated. Depreciation of other assets is calculated after the date on which the goods are available for use by the straight-line method, according to the period of useful life for each one and which correspond to the following rates:

| | |
|--|---------------|
| Buildings and other constructions | 2% - 5% |
| Basic equipment | 6.66% - 12.5% |
| Equipment transport | 20% - 50% |
| Office equipment | 10% - 12.5% |

The depreciation process by twelfths starts in the fiscal year's month when the respective asset goes into operation.

The costs of maintenance and repairs that do not increase the useful life of the assets, nor result in significant benefits or enhancement in items of tangible fixed assets, are booked as expenses in the fiscal year they occur.

(ii) Investment Properties (NCRF 11)

Tangible fixed assets are classified as investment property when held with the aim of achieving capital appreciation and income.

Investment property is initially valued at cost of acquisition, including transaction costs that can be directly assignable. After the initial recognition, the investment properties are stated at cost less the depreciation and accumulated impairment losses.

Costs incurred for investment property in use, namely, maintenance, repairs, insurance and taxes on proprietries are recognized as expenses in the period to which they relate. The leasehold improvements or investment property for which there are expectations that they will generate additional future economic benefits beyond initial estimates, are capitalized under the heading of investment properties.

(iii) Intangible Assets (NCRF 6)

Intangible assets are booked at cost of acquisition, less depreciation and accumulated impairment losses. Intangible assets are recognized only if it is likely that future economic benefits attributable to the asset will flow to the Company, are controllable and their cost can be assessed reliably.

The cost of acquisitions correspond to the price of purchase, including costs related to intellectual property rights and taxes on non-redeemable purchases, after deducting trade discounts and rebates.

The assets without defined useful life are not subject to depreciation, but to an annual impairment tests.

The development expenses are recognized whenever the Company demonstrates the ability to complete its development and initiate their use and for which it is likely that the asset created will generate future economic benefits. The development costs that do not meet these criteria are recorded as expenses in the fiscal year they are incurred.

The amortization of an intangible asset with finite useful lives is calculated from the date of first use, according to the the straight-line method, in accordance with the estimated period of useful life, taking into account the residual value.

Intangible assets booked are depreciated over a period of 5 years.

(iv) Lease contracts (NCRF 9)

The assets used under financial leasing contracts, for which the Company assumes substantially all risks and rewards inherent to its possession of the leased asset are classified as tangible fixed assets and the debts pending settlement are recognized according to the contractual financial plan.

Interest included in the income and depreciation value of the respective tangible fixed asset is recognized as expenses in the profit and loss account for the fiscal year to which they relate.

In lease contracts where the lessor undertakes a significant portion of the risks and benefits to the property, being the company the lessee, is classified as operating leases. The payments resulting from the completion of these contracts are booked in the profit and loss account over the lease term.

The classification of leases as either financial or operational depends on the substance of the transaction rather than the form of contract.

(v) Investments in subsidiaries and associates (NCRF 15 & NCRF 13)

Investments in subsidiaries and associates are booked under the equity method.

The subsidiaries are all entities (including special-purpose ones) over which Inapa - IPG has the power to decide on the financial or operational policies, what normally is associated with direct or indirect control of more than half of the voting rights. The associates are entities over which Inapa - IPG has between 20% and 50% of the voting rights or over which Inapa - IPG has significant influence, but cannot exercise control.

Upon acquisition, the excess cost in relation to the fair value of the Inapa - IPG portion in the identifiable assets acquired is booked as goodwill, which, less accumulated impairment losses, is considered under the heading of Investments – equity method. If the cost of acquisition is less than the fair value of net assets of the acquired subsidiary, the difference is recognized directly in the profit and loss account.

Under the equity method, the financial statements include the Company's share of total recognized gains and losses since the date that the control or significant influence begins until the date it effectively ends. Gains or losses that are not due to transactions made between companies of the Inapa Group, including associates, are eliminated. Dividends allocated by the subsidiary or associate are considered reductions of the investment held.

When the share of losses of a subsidiary or associate exceeds the investment value, the Group recognizes additional losses in the future, if the Group has incurred obligations or made payments on behalf of the associate or subsidiary.

The accounting policies implemented by subsidiaries and associates are changed, where necessary, to ensure that they are consistently applied by Inapa - IPG and by its subsidiaries and associates.

Entities that qualify as subsidiaries and associated companies are listed in Note 10.

(vi) Goodwill (NCRF 14)

Goodwill is booked as an asset under the heading of Investments - equity method and is not subject to depreciation. On an annual basis, or whenever there is evidence to a possible loss of value, the goodwill values are subject to impairment tests. Any impairment loss is recorded as an expense in the profit and loss account for the fiscal year and cannot be prone to later reversal.

(vii) Financial assets and liabilities (NCRF 27)

Investments - other methods

Financial contributions corresponding to equity instruments that are not traded in active market and whose fair value cannot be obtained reliably are measured at cost less any impairment loss. The remaining investments are measured at fair value with changes in fair value being recognized in the profit and loss account.

Customers and other receivables

Entries of Customers and Other receivables constitute rights to receive for the sale of goods or services in the Company's ordinary course of business, being recognized initially at fair value and subsequently measured at amortized cost less impairment adjustments, if applicable (Notes 13 and 15).

Impairment losses of customer balances and accounts receivable are booked, whenever there is objective evidence that they are not recoverable. Identified impairment losses are booked in the profit and loss account on impairment of receivables, being subsequently reversed by income, if the impairment indicators no longer exist (Note 16).

Financing

Financing obtained is initially recognized at fair value, net of transaction and set-up costs incurred. The loans are subsequently reflected at amortized cost being the difference between the face value and the initial fair value recognized in the profit and loss account over the period of the loan, using the effective interest rate.

The loans obtained are classified as current liabilities, unless the Company has an unconditional right to defer payment of the liability for at least 12 months from the balance sheet date, being, in this case, classified as non-current liabilities (Note 18).

Suppliers and other payables

Entries of Suppliers and Other accounts payable are obligations to pay for the purchase of goods or services, being recognized initially at fair value and subsequently measured at amortized cost, using the effective interest rate.

(viii) Cash and cash equivalents

Cash and cash equivalents include cash, bank deposits, other short-term investments of high liquidity and with initial maturities up to three months and bank overdrafts. Bank overdrafts are shown on the balance sheet as current liabilities in the heading bank loans, and are considered in drafting the statement of cash flows, such as cash and cash equivalents (Note 4).

(ix) Impairment of assets (NCRF 12)

An impairment of assets is assessed on the balance sheet date and whenever a change occurs to circumstances indicating that the amount for which an asset is booked may not be recovered (Note 16). In the case of non-current assets that are not amortized because they do not have a finite useful life, impairment tests are carried out on a regular basis.

Whenever an asset amount accounted is higher than its recoverable amount, an impairment loss/provision is recognized, which is booked in the profit and loss account or in equity when the asset has been appraised, a situation where the respective appreciation will be decreased. The recoverable amount is the highest value from the fair value of an asset less selling costs and its value in use.

The reversal of impairment losses recognized in prior fiscal years is booked when the reasons that caused the booking thereof ceased to exist (except goodwill). The reversal is booked in the profit and loss account unless the asset has been revalued and its revaluation booked in equity has been reduced as a result of impairment loss.

(x) Provisions, contingent liabilities and contingent assets (NCRF 21)

Provisions are recognized when and only when, the Company has a present obligation (legal or implicit) resulting from a past event, and it is likely that to settle the obligation, an outflow of resources occurs and the obligation amount can be reasonably estimated.

Provisions are reviewed at each balance sheet date and adjusted to reflect the best estimate at that date, taking into account the risks and uncertainties inherent in such estimates.

Provisions for restructuring expenses are recognized when there is a formal and detailed restructuring plan, which has been notified to the parties involved.

The present obligations arising from onerous contracts are valued and booked as provisions. There is an onerous contract when the company is an integral part of the provisions of a contract or agreement, compliance with which entails associated expenses that cannot be avoided, which exceed the economic benefits derived from it.

Contingent liabilities are not recognized in financial statements but are disclosed whenever the likelihood of an outflow of resources encompassing economic benefits is not remote. Contingent assets are not recognized in the financial statements, but are disclosed when likelihood exists of a future economical inflow of resources.

(xi) Revenue (NCRF 20)

Revenue is valued at fair value of the consideration received or receivable.

The income from services is recognized at fair value of amount receivable and according to the degree of the service execution.

Revenue from royalties is recognized in accordance with the economic periodization system and meeting the substance of corresponding contracts, provided it is likely that the economic benefits will flow to the Company and its amount can be reliably valued and is accounted for under the heading of Other income and gains.

Interest revenue is recognized using the effective interest method, provided it is likely that economic benefits will flow to the Company and its amounts can be reliably valued.

(xii) Earnings basis

The transactions are recognized in the accounts when earned, regardless of when they are received or paid. The differences between the amounts received and paid and the corresponding income and expenses are booked under Other receivable and payable accounts and Deferred income.

(xiii) The effects of fluctuations in exchange rates (NCRF 23)

All assets and liabilities denominated in foreign currencies are converted into euros using the exchange rates prevailing at balance sheet dates. Exchange differences, gains and losses arising from differences between exchange rates in force on the date of the transactions and those in effect on the settlement date, or the balance sheet date were booked as income and expenses for the year.

Exchange differences arising from the conversion to euro from subsidiaries financial statements denominated in foreign currency are included in equity under the heading Other changes in equity.

(xiv) Income taxes (NCRF 25)

The income tax comprises current tax and deferred taxes.

Current tax on income is calculated based on the Company's taxable income under the tax rules, and the deferred tax results from temporary differences between the amount of assets and liabilities for accounting report purposes (written-down value) and their amounts for taxing purposes (tax base).

Deferred tax assets and liabilities are calculated using tax rates in effect or announced to take effect at the date of the expected reversal of temporary differences.

The deferred tax assets are recognized only when there are reasonable prospects of obtaining future taxable income enough for its use, or in situations where there are taxable temporary differences to offset deductible temporary differences in the reversal period.

At the end of each period, the calculation of these deferred taxes is reviewed, and they are reduced whenever its future use is no longer likely.

The deferred taxes are recognized as expense or income for the fiscal year, except if they relate to amounts booked directly in equity, where the deferred tax is also revealed under the same heading.

(xv) Relevant estimates and judgements

The preparation of financial statements was conducted in accordance to generally accepted accounting principles, using the estimates and assumptions that affect the reported amounts of assets and liabilities and revenue and expenses during the reporting period. It should be noted that although estimates have been based on the best knowledge of the Board in relation to current events and actions, actual results may ultimately come to differ from them. However, the Administration Board is convinced that the adopted estimates and assumptions do not involve significant risks that may cause material adjustments to the value of assets and liabilities during the next fiscal year.

The estimates that show a significant risk of entailing a material adjustment to the accounting values of assets and liabilities in the following fiscal year are listed below:

a) Estimated impairment of goodwill

Inapa - IPG on an annual basis tests whether goodwill impairment exists or not in accordance with the accounting policy described in Note 3 (vi). The recoverable values of the cash flow generating units are determined based on the calculation of usage values. These calculations require the use of estimates (note 10).

b) Income Tax

Inapa - IPG is subject to taxes over income, being the calculation of the tax subject to review by the tax authorities. When the final result of this review is different from the values initially booked, the differences will impact on the income tax and provisions for deferred tax, within the period in which such differences are identified.

Additionally, deferred tax assets include the effect of the value of tax losses for which there is expectation of recovery in the future. The non-recovery of tax losses or changes to the recovery expectation in future fiscal years will impact the income of the fiscal year in which the situation arises.

c) Doubtful collections

Impairment losses on bad loans are based on evaluation by Inapa - IPG as regards the likelihood of recovery of the balances of receivables. This evaluation process is subject to several estimates and judgements. The updates of these estimates may involve the determination of different impairment levels and, therefore, different impacts on results.

d) Provisions for litigation

Inapa - IPG is a party in some on-going lawsuits, having set provisions that are considered necessary always according to estimates made by management, based on the Company's lawyer's advice (Note 3 (x)).

A negative decision in any on-going lawsuit may have an adverse effect on business, financial condition and results of the Company.

Note 4

CASH FLOWS

The Cash and cash equivalents as at 31 December 2012 and 2011 are analysed as follows:

| | 2012 | 2011 |
|--|----------------|----------------|
| Immediately available bank deposits | 181 | 136 |
| Funds | 3 | 5 |
| Cash and bank deposits in balance sheet | 184 | 141 |
| Bank overdrafts (Note 18) | -17,620 | -18,540 |
| Cash and its equivalents | -17,436 | -18,399 |

Note 5

ACCOUNTING POLICIES, CHANGES IN ACCOUNTING ESTIMATES AND ERRORS

In the year 2012 there were no updates of accounting policies used under the new regulatory environment.

Note 6

RELATED PARTIES

6.1 Related to the parent company

As mentioned in Note 1, Inapa - IPG is the parent company of the Inapa Group, whereas in Note 6.3 the balances with shareholders are disclosed.

6.2 Remuneration provided to members of the Corporate Board

The remuneration paid by Inapa - IPG to the members of the Governing Board in 2012 and 2011 are analysed as follows (euros):

| | 2012 | 2011 |
|---|------------------|------------------|
| Board of Administration | | |
| Remunerations | 1,139,743 | 1,139,500 |
| Post-employment benefits | - | - |
| Other long-term benefits | - | - |
| Benefits from employment termination | - | - |
| Payment in shares | - | - |
| | 1,139,743 | 1,139,500 |
| Audit Committee* | | |
| Remunerations | 103,500 | 103,500 |
| Presiding Board of General Meeting | | |
| Remunerations | 7,000 | 7,000 |

*Remuneration paid to members of the Audit Committee is included in the Administration Board's remuneration amount.

6.3 Balances with other related parties

The Company maintains business and financing relationships with subsidiaries.

The subsidiaries owned directly by the Company at 31 December 2012, are as follows:

| Designation | Headquarters | % of Direct participation | Activity |
|--------------------------------|--|---------------------------|--------------------|
| Gestinapa - SGPS,SA | Rua Castilho, nº 44-3º 1250-071 Lisbon | 100.00 | SGPS |
| Inapa France, SA | 91813 Corbeil Essones Cedex France | 100.00 | Paper Distribution |
| Inapa Deutschland, GmbH | Warburgstra, 28 20354 Hamburgo Germany | 47.00 | SGPS |
| Inapa Suisse | Althardstrasse 301 8105 Regensdorf Switzerland | 32.50 | Paper Distribution |
| Edioes Inapa, Lda | Rua Castilho, 44-3º 1250-071 Lisbon | 99.20 | Publishing |
| Europackaging SGPS, Lda | Rua Castilho, 44-3º 1250-071 Lisbon | 98.00 | SGPS |

On 31 December 2012 and 2011, balances with Inapa Group of companies were as follows:

2012

| Company | Current assets | | | | Bonds | Liabilities | | |
|--------------------------------|----------------|-------------------|---------------|--|-----------------|------------------------------|----------------|------------------------------|
| | Clients | Other receivables | | Non-current Assets Oth. Receivables | | Financing obtained (Note 18) | | Other liabilities Current |
| | | Group companies | Other debtors | | | Other borrowings | | |
| | | | | | | Non-current | Current | |
| Gestinapa - SGPS, SA | - | 27,646.1 | - | - | - | - | - | - |
| Inapa Portugal, SA | 59.3 | - | - | - | - | - | - | 497.1 |
| Edições Inapa, Lda | - | 1,215.4 | - | - | - | - | - | - |
| Inapa France, SA | 103.3 | 102.7 | - | - | 32,247.8 | - | - | 1,281.1 |
| Inapa Belgique, SA | 0.6 | - | - | - | - | - | - | 81.3 |
| Inapa España, SA | 77.3 | 210.9 | - | - | - | - | - | 21.2 |
| Inapa Deutschland, GmbH | 87.5 | 2,251.6 | - | 20,517.0 | - | - | - | - |
| Papier Union | 122.3 | - | - | - | - | - | - | - |
| Inapa Shared Center | - | 123.9 | - | - | - | - | - | - |
| Inapa Suisse | 21.8 | 4.0 | - | - | - | 4,601.9 | 1,739.6 | 23.6 |
| Europackaging | - | 5,216.4 | - | - | - | - | - | - |
| Others | 0.1 | 17.8 | - | - | - | - | - | - |
| | 472.2 | 36,788.8 | - | 20,517.0 | 32,247.8 | 4,601.9 | 1,739.6 | 1,904.2 |

2011

| Company | Current assets | | | | Bonds | Liabilities | | |
|--------------------------------|----------------|-------------------|---------------|--|-----------------|------------------------------|----------------|------------------------------|
| | Clients | Other receivables | | Non-current Assets Oth. Receivables | | Financing obtained (Note 18) | | Other liabilities Current |
| | | Group companies | Other debtors | | | Other borrowings | | |
| | | | | | | Non-current | Current | |
| Gestinapa - SGPS, SA | - | 28,906.7 | - | - | - | - | - | - |
| Inapa Portugal, SA | 65.5 | 1,052.7 | - | - | - | - | - | 320.6 |
| Edições Inapa, Lda | - | 1,237.2 | - | - | - | - | - | - |
| Inapa France, SA | 62.3 | - | 2.7 | - | 29,744.7 | - | - | 713.4 |
| Inapa Belgique, SA | - | - | - | - | - | - | - | 120.0 |
| Inapa España, SA | - | 145.7 | - | - | - | - | - | 6.7 |
| Inapa Deutschland, GmbH | 106.3 | 4,584.6 | 230.9 | 20,517.0 | - | - | - | 4,373.6 |
| Papier Union | 187.7 | - | - | - | - | - | - | 6.2 |
| Inapa Suisse | 217.9 | 4.0 | - | - | - | 1,727.5 | 3,821.8 | - |
| Europackaging | - | 816.0 | - | - | - | - | - | - |
| Others | - | - | - | - | - | - | - | 23.3 |
| | 639.7 | 36,747.0 | 233.5 | 20,517.0 | 29,744.7 | 1,727.5 | 3,821.8 | 5,563.7 |

The balances receivable from Gestinapa - SGPS, SA and Europackaging SGPS, Lda do not bear interest nor have fixed term of repayment. The receivable balances booked under Other receivable accounts - Group Companies related to Inapa France SA, and Inapa Deutschland, GmbH bear interest at current market rates. From the receivable balance from Europackaging Lda, only 2,5 million euros bear interest at current market rates.

The liabilities balances to Inapa Suisse and Inapa France bear interest at current market rates.

Additionally, Inapa - IPG has financing contracted with Banco Comercial Português SA, an entity that has a qualifying holding in the Company (Note 17). Bank overdrafts with Banco Comercial Português S.A. reach 7,904.2 thousand euros as at December 31, 2012 (2011: 4,752.5 thousand euros) (Note 18).

During the years 2012 and 2011, transactions with related parties were as follows:

2012

| | Sales and Services rendered | Other income | Other expenses | Financial costs |
|--------------------------------|-----------------------------|--------------|----------------|-----------------|
| Inapa Portugal, SA | 117 | - | 404 | - |
| Edições Inapa, Lda | 9 | - | - | - |
| Inapa France, SA | 240 | 99 | 900 | 1.145 |
| Inapa Belgique,SA | - | - | 110 | - |
| Inapa Luxembourg,SA | - | - | - | - |
| Inapa España, SA | 153 | 744 | - | - |
| Inapa Deutschland, GmbH | 181 | 1.469 | - | - |
| Papier Union | - | - | - | - |
| Inapa Shared Service | - | - | 47 | - |
| Inapa Suisse | 42 | - | - | 142 |
| Europackaging | - | 104 | - | - |
| BCP | - | - | - | 675 |
| | 742 | 2.416 | 1.461 | 1.962 |

2011

| | Sales and Services rendered | Other income | Other expenses | Financial costs |
|--------------------------------|-----------------------------|--------------|----------------|-----------------|
| Inapa Portugal, SA | 194 | 2 | 38 | - |
| Edições Inapa, Lda | 9 | - | 2 | - |
| Inapa France, SA | 281 | 79 | 500 | 1.339 |
| Inapa Belgique,SA | 5 | 1 | 120 | - |
| Inapa Luxembourg,SA | - | - | 25 | - |
| Inapa España, SA | 231 | 1.078 | - | - |
| Inapa Deutschland, GmbH | 218 | 877 | - | - |
| Papier Union | - | 467 | 19 | - |
| Inapa Suisse | 523 | 3 | - | 123 |
| BCP | - | - | - | 1.151 |
| | 1.461 | 2.508 | 704 | 2.614 |

Note 7

TANGIBLE FIXED ASSETS

During the fiscal year ended 31 December 2012, the transactions under the heading of tangible fixed assets were as follows:

| | Buildings and other constructions | Basic equipment | Transport Equipment | Administrative equipment | Other tangible assets | Total |
|--|---|--------------------|------------------------|-----------------------------|--------------------------|--------------|
| Acquisition cost | | | | | | |
| Balance as at 1 January 2012 | 92.7 | 10.5 | - | 113.4 | 6.3 | 222.9 |
| Increases | - | - | - | - | - | - |
| Divestitures | - | - | - | - | - | - |
| Transfers/deductions | -79.0 | - | - | - | - | -79.0 |
| Balance as at 31 December 2012 | 13.7 | 10.5 | - | 113.4 | 6.3 | 143.9 |
| Accrued depreciations | | | | | | |
| Balance as at 1 January 2012 | 79.0 | 6.4 | - | 106.2 | 2.2 | 193.8 |
| Reinforcement | 2.7 | 1.5 | - | 1.2 | 0.4 | 5.8 |
| Divestitures | - | - | - | - | - | - |
| Transfers/deductions | -79.0 | - | - | - | - | -79.0 |
| Balance as at 31 December 2012 | 2.7 | 7.9 | - | 107.4 | 2.6 | 120.6 |
| Net value as at beginning of 2012 | 13.7 | 4.1 | - | 7.2 | 4.1 | 29.1 |
| Net value as at end of 2012 | 11.0 | 2.6 | - | 6.0 | 3.7 | 23.3 |

During the fiscal year ended 31 December 2011, the transactions that occurred under the heading of tangible fixed assets were as follows:

| | Buildings and other constructions | Basic equipment | Transport Equipment | Administrative equipment | Other tangible assets | Total |
|--|---|--------------------|------------------------|-----------------------------|--------------------------|--------------|
| Acquisition cost | | | | | | |
| Balance as at 1 January 2011 | 92.7 | 10.5 | 5.9 | 112.7 | 6.3 | 228.1 |
| Increases | - | - | - | 0.7 | - | 0.7 |
| Divestitures | - | - | -5.9 | - | - | -5.9 |
| Transfers/deductions | - | - | - | - | - | - |
| Balance as at 31 December 2011 | 92.7 | 10.5 | - | 113.4 | 6.3 | 222.9 |
| Accrued depreciations | | | | | | |
| Balance as at 1 January 2011 | 79.0 | 4.9 | 5.9 | 105.0 | 1.9 | 196.7 |
| Reinforcement | - | 1.5 | - | 1.2 | 0.4 | 3.0 |
| Divestitures | - | - | -5.9 | - | - | -5.9 |
| Transfers/deductions | - | - | - | - | - | - |
| Balance as at 31 December 2011 | 79.0 | 6.4 | - | 106.2 | 2.3 | 193.8 |
| Net value as at beginning of 2011 | 13.7 | 5.6 | - | 7.7 | 4.4 | 31.4 |
| Net value as at end of 2011 | 13.7 | 4.1 | - | 7.2 | 4.0 | 29.1 |

Note 8

INVESTMENT PROPERTIES

During the fiscal year ended on 31 December 2012, the transactions under the category of investment properties were as follows:

| | Land plots | Buildings and other constructions | Total |
|--|----------------|-----------------------------------|-----------------|
| Cost of acquisition | | | |
| Balance as at 1 January 2012 | 3,906.6 | 14,044.4 | 17,951.0 |
| Increases | - | - | - |
| Divestitures | - | - | - |
| Transfers/write-offs | -2.0 | 1.0 | -1.0 |
| Balance as at 31 December 2012 | 3,904.6 | 14,045.4 | 17,950.0 |
| Accrued depreciations | | | |
| Balance as at 1 January 2012 | - | 1,410.6 | 1,410.6 |
| Reinforcements | - | 563.8 | 563.8 |
| Divestitures | - | - | - |
| Transfers/write-offs | - | -0.9 | -0.9 |
| Balance as at 31 December 2012 | - | 1,973.5 | 1,973.5 |
| Net value as at beginning of 2012 | 3,904.6 | 12,633.8 | 16,540.4 |
| Net value as at end of 2012 | 3,904.6 | 12,071.9 | 15,976.5 |

During the fiscal year ended on 31 December 2011, the transactions under the category of investment properties were as follows:

| | Land plots | Buildings and other constructions | Total |
|--|----------------|-----------------------------------|-----------------|
| Cost of acquisition | | | |
| Balance as at 1 January 2011 | 3,906.6 | 14,044.4 | 17,951.0 |
| Increases | - | - | - |
| Divestitures | - | - | - |
| Transfers/write-offs | - | - | - |
| Balance as at 31 December 2011 | 3,906.6 | 14,044.4 | 17,951.0 |
| Accrued depreciations | | | |
| Balance as at 1 January 2011 | - | 846.8 | 846.8 |
| Reinforcements | - | 563.8 | 563.8 |
| Divestitures | - | - | - |
| Transfers/write-offs | - | - | - |
| Balance as at 31 December 2011 | - | 1,410.6 | 1,410.6 |
| Net value as at beginning of 2011 | 3,906.6 | 13,197.6 | 17,104.2 |
| Net value as at end of 2011 | 3,906.6 | 12,633.8 | 16,540.4 |

The Investment Property account refers mainly to the acquisition in 2009 by cession of the real estate and basic equipment leasing contracts from the Group's Spanish subsidiary, of the property designed for warehousing and its robotic equipment located in Leganés (Madrid) (See Note 19). The assets underlying these contracts were subsequently leased to Inapa Spain, S/A for a period of six years, whereas the rents charged for this transaction are reflected under the heading "Other income and gains."

Note 9

INTANGIBLE ASSETS

During the year ended 31 December 2012, the transactions in the items of intangible assets were as follows:

| | Software | Other Intangible assets | In progress | Total |
|--|--------------|----------------------------|----------------|--------------|
| Cost of acquisition | | | | |
| Balance as at 1 January 2012 | 190.2 | 129.6 | 40.3 | 360.0 |
| Increases | 7.2 | | 11.0 | 18.2 |
| Divestitures | - | - | - | - |
| Transfers/write-offs | - | -3.3 | - | -3.3 |
| Balance as at 31 December 2012 | 197.4 | 126.3 | 51.3 | 374.9 |
| Accrued amortizations | | | | |
| Balance as at 1 January 2012 | 179.1 | 76.0 | 1,410.6 | 255.1 |
| Increases | 8.6 | 13.2 | 563.8 | 21.8 |
| Divestitures | - | - | - | - |
| Transfers/write-offs | 2.4 | -2.4 | -0.9 | - |
| Balance as at 31 December 2012 | 190.1 | 86.8 | - | 276.9 |
| Net value as at beginning of 2012 | 11.1 | 53.6 | 40.3 | 105.0 |
| Net values as at end of 2012 | 7.3 | 39.5 | 51.3 | 98.1 |

During the year ended 31 December 2011, the transactions in the items of intangible assets were as follows:

| | Software | Other Intangible assets | In progress | Total |
|--|--------------|----------------------------|-------------|--------------|
| Cost of acquisition | | | | |
| Balance as at 1 January 2011 | 171.6 | 104.4 | 1.9 | 277.8 |
| Increases | 18.6 | 25.2 | 38.4 | 82.2 |
| Divestitures | - | - | - | - |
| Transfers/write-offs | - | - | - | - |
| Balance as at 31 December 2011 | 190.2 | 129.6 | 40.3 | 360.0 |
| Accrued amortizations | | | | |
| Balance as at 1 January 2011 | 159.0 | 63.6 | - | 222.6 |
| Increases | 20.1 | 12.4 | - | 32.5 |
| Divestitures | - | - | - | - |
| Transfers/write-offs | - | - | - | - |
| Balance as at 31 December 2011 | 179.1 | 76.0 | - | 255.1 |
| Net value as at beginning of 2011 | 12.6 | 40.8 | 1.9 | 55.3 |
| Net values as at end of 2011 | 11.1 | 53.6 | 40.3 | 105.0 |

Note 10

INVESTMENTS

On 31 December 2012 and 2011, investments in subsidiaries and associated companies booked under Investments - equity method, as well as other financial investments booked under Investments - other methods, are broken down as follows:

| | Headquarters | Assets* | Equity* | Net Income* | % of share | Allocated Income | 2012 | % of share | 2011 |
|--|--------------|-----------|-----------|-------------|------------|------------------|------------------|------------|------------------|
| | | | | | | | Balance Value | | Balance Value |
| Stock shares in subsidiary & associates | | | | | | | | | |
| a) Portuguese | | | | | | | | | |
| Gestinapa - SGPS, SA | Lisbon | 205,624.7 | 131,754.2 | 2,691.5 | 100.0% | -2,854.6 | 132,469.9 | 100.0% | 132,469.9 |
| Edições Inapa, Lda | Lisbon | 1,250.1 | 216.2 | -300.0 | 99.2% | -301.8 | 595.1 | 99.2% | 595.1 |
| Europackaging - SGPS, SA | Lisbon | 7,196.7 | 4.5 | 79.8 | 98.0% | 106.0 | 4.9 | 98.0% | 4.9 |
| | | | | | | -3,050.4 | 133,069.9 | | 133,069.9 |
| b) Foreign | | | | | | | | | |
| Inapa France, SA | France | 246,738.7 | 145,285.9 | 493.2 | 100.0% | -177.7 | 235,245.1 | 100.0% | 235,245.1 |
| Inapa Deutschland, GmbH | Germany | 149,606.4 | 72,601.0 | -2,584.8 | 47.0% | 1,511.9 | 72,000.0 | 47.0% | 72,000.0 |
| Inapa Switzerland | Switzerland | 25,489.0 | 21,801.8 | -1,256.0 | 32.5% | -980.2 | 5,123.1 | 32.5% | 5,123.1 |
| | | | | | | 354.0 | 312,368.2 | | 312,368.2 |
| Adjustment by application of the equity method | | | | | | | -192,708.8 | | -187,147.0 |
| | | | | | | -2,696.4 | 252,729.2 | | 258,291.0 |
| Stock share in other companies | | | | | | | | | |
| Medialivros - Actividades Editoriais, SA | Lisbon | ** | ** | ** | 3.9% | | 83.1 | 3.9% | 83.1 |
| Others | | | | | | | 12.7 | | 12.7 |
| Impairment | | | | | | | -83.1 | | -83.1 |
| | | | | | | | 12.7 | | 12.7 |

* Information relating to statutory financial statements

** Financial information not available on the date

The appropriate income was calculated after the regulatory adjustments within the scope of the equity method application.

The transactions occurred under the caption of Investments - equity method is derived primarily from application of the equity method.

As mentioned in Note 3 (vi), the goodwill calculated during application of the equity method is recorded under the heading Investments - equity method. The goodwill booked by Inapa-IPG, together with the remaining goodwill booked in the consolidated accounts of the Inapa Group, was allocated as a whole to each of the several segments of the Group's business and its impairment was also tested considering each segment of business throughout the Group. Thus, in the sequence of the Group's goodwill impairment booking in 2006 as a whole, it was not possible to quantify the amount of goodwill included in the section above.

The Group calculates on an annual basis the recoverable amount of assets and liabilities associated with the activity of the various business segments, by determining the value in use, according to the method of "discounted cash flow".

The amounts were supported by expectations of market development, whereas future cash flow projections have been compiled based on medium and long-term plans approved by the Administration Board covering a period up to 2016. The projections of cash flows beyond the plan period are extrapolated using the estimated growth rates shown below. The growth rate does not exceed the average long term growth of the various activities.

Management determines the gross budgeted margin according to past performance and its expectations for market development. The weighted average growth rate used is consistent with the forecasts included in reports of the sector. The discount rates used are post-tax and reflect specific risks related to the relevant segments.

The assumptions which were the basis for Goodwill impairment testing were the following

| | 2012 | 2011 |
|-----------------------------------|-------|-------|
| Growth rate of sales | 1.85% | 1.85% |
| EBITDA margin | 4.1% | 4.3% |
| Inflation rate | 2.0% | 2.0% |
| Discount rate after taxes | 6.2% | 6.2% |
| Discount rate before taxes | 8.0% | 8.0% |

Note 11

OTHER FINANCIAL ASSETS

On 31 December 2012 and 2011 the heading Other financial assets, noncurrent, is analysed as follows:

| | 2012 | 2011 |
|--|------|------------|
| Non current financial assets | | |
| BANIF - Unidades de participação em fundos de investimento | - | 628 |
| Others | - | - |
| | - | 628 |

Note 12

INCOME TAX - CURRENT AND DEFERRED

The Company and three subsidiaries based in Portugal (Inapa Portugal, Gestinapa and Edições Inapa), since 2003, are taxed on the basis of the Corporate Income Tax (IRC) under the special regime for taxation of corporate groups, comprising companies with a stake equal to or greater than 90% and which meet the conditions laid down in Article 69 and ensuing under the IRC Code. Inapa - IPG as the dominant company, is responsible for calculating the taxable profits of the Group, through the algebraic sum of taxable fiscal profit and loss ascertained in the income statements of each one of the controlled companies belonging to the Group.

The current tax gain or loss is calculated by each subsidiary based on its individual tax situation. Any gain or loss arising from the consolidated tax regime is recognized by the Company as operating reward or defrayal within the fiscal year itself.

The payment of income tax is based on self-assessment statements that are subject to inspection and possible adjustment by the Tax Authority within the next four years. If tax losses are determined, they can be used in the six subsequent years if they have been generated up to 2009 and in the four subsequent years to those generated in 2010 and 2011, and five years for those generated in 2012 and forwards and shall be subject to possible adjustment by the Tax Authorities following revisions to be made to statements in the fiscal years they are used.

The Company is subject to IRC (Corporate Income Tax) at the regular rate of 25%, plus 1.5% spread, resulting in an aggregate tax rate of 26.5%. Additionally since 2010 Inapa is subject to a state tax spread rate corresponding to a rate of 2,5%, levied on taxable income that exceed 2 million euros. In 2012 the state tax spread rate is of 3% on taxable income that exceed 1,5 million euros or 5% when superior to 10 million euros. The state tax spread rate is applied to the taxable income before deduction of tax losses.

The value of deferred taxes relating to 31 December 2012 and 31 December 2011 is as follows:

| | December 31, 2012 | | December 31, 2011 | | Income of fiscal year |
|--|-------------------|--------------|-------------------|--------------|-----------------------|
| | Base | Deferred tax | Base | Deferred tax | |
| Deferred tax asset: | | | | | Dr/(Cr) |
| Fiscal losses | 510 | 128 | 706 | 177 | 49 |
| Transitional adjustment | | | | | |
| - intangible assets | 444 | 118 | 666 | 176 | 59 |
| - financial discount | 24 | 6 | 36 | 9 | 3 |
| Others | 45 | 12 | 67 | 18 | 6 |
| | | 263 | | 380 | |
| Deferred tax liabilities: | | | | | |
| Adjustment of transition | | | | | |
| - financial discount | 86 | 23 | 128 | 34 | -11 |
| Deferred tax of the fiscal year | | | | | 106 |

The deferred taxes were calculated on the tax loss ascertained under the special tax regime for corporate groups. As at 31 December 2012, the amount of unused tax losses of group companies and the limit-years for their use are:

| Fiscal Year Loss | Value | Year limit for deduction |
|------------------|-------|--------------------------|
| 2007 | 6,826 | 2013 |
| 2008 | 1,248 | 2014 |
| 2011 | 510 | 2015 |
| 2012 | 2,535 | 2017 |

The tax on profit before tax differs from the theoretical amount that would result from applying the weighted average rate of income tax on profits as follows:

| | 2012 | 2011 |
|------------------------------------|---------------|---------------|
| Net income on profits before taxes | -5,893 | -3,964 |
| Nominal tax rate (26,5%) | 1,562 | 1,051 |
| Tax amount on income | -142 | -2,197 |
| | -1,704 | -3,248 |
| Equity method effect | -715 | -439 |
| Tax losses | -803 | -716 |
| Elimination of deferred tax assets | -49 | -2,058 |
| Others (*) | -137 | -35 |
| | -1,704 | -3,248 |

(*) Includes annulation by equity method

The taxes booked in the profit and loss account for 2012 and 2011 are detailed as follows:

| | 2012 | 2011 |
|---------------------|------------|--------------|
| Current tax | 36 | 26 |
| Deferred tax | 106 | 2,172 |
| | 142 | 2,197 |

Note 13

CLIENTS

On 31 December 2012 and 2011, the breakdown of the Clients item is as follows:

| | 2012 | 2011 |
|-----------------------------------|------------|------------|
| Clients - group (Note 6.3) | 472 | 640 |
| Clients - others | - | - |
| Bad debt clients | - | - |
| | 472 | 640 |
| Impairment losses | - | - |
| | 472 | 640 |

Note 14

THE STATE AND OTHER PUBLIC ENTITIES

On 31 December 2012 and 2011 there were no debts in arrears vis-à-vis the State and other public entities. The balances with these entities were as follows:

| | Debit Balances | | Credit balances | |
|---------------------------------|----------------|------------|-----------------|------------|
| | 2012 | 2011 | 2012 | 2011 |
| Tax on Added Value | 649 | 480 | - | - |
| Tax on Personal Income | 434 | 442 | 104 | 152 |
| Collections | - | - | 32 | 39 |
| Social Security | | | | |
| Tax on Personal Income | - | - | 67 | 59 |
| Single - withholding tax | 1,083 | 922 | 203 | 250 |

Note 15

OTHER RECEIVABLES

On 31 December 2012 and 2011, the breakdown of the item Other receivable accounts, is as follows:

| | 2012 | 2011 |
|--|---------------|---------------|
| Other receivables - noncurrent | | |
| Inapa Deutschland | 20,517 | 20,517 |
| Fimopriv | 16,695 | 16,695 |
| Others | 348 | 348 |
| | 37,560 | 37,560 |
| Impairment losses | -348 | -348 |
| | 37,212 | 37,212 |
| Other receivables - current | | |
| Income increases | | |
| Bank interest receivable | 270 | 234 |
| Amounts to be invoiced | 3,530 | 4,697 |
| | 3,800 | 4,931 |
| Others debtors | | |
| Cash advances to personnel | - | - |
| Group Companies (Note 6) | 36,789 | 36,747 |
| Cash advances for account of Group companies | - | - |
| Insurances | - | - |
| Other debtors | 1,055 | 437 |
| | 37,844 | 37,184 |
| Impairment losses | - | - |
| | 41,644 | 42,115 |

On 31 December 2012 and 2011, Other non-current receivables include a credit of 16.7 million euros on Fimopriv H S/A resulting from acquisition by this company of equity that Inapa - IPG owned. Inapa - IPG admits, in future, to raise this credit to purchase its stake which Fimopriv H, S/A owns in the capital of Papier Union, GmbH.

The balances of non-current receivables from Inapa Deutschland GmbH bear interest at current market rates.

Note 16

IMPAIRMENTS

During the years 2012 and 2011, the recognized asset impairments had the following transactions:

| | Financial sharing | Other receivables M/L Term | Other receivables short term | Total |
|---------------------------------------|-------------------|-------------------------------|---------------------------------|--------------|
| Balance as at 1 January 2011 | 83 | 348 | 7,309 | 7,740 |
| Reinforcement | - | - | - | - |
| Utilizations | - | - | -7,309 | -7,309 |
| Transfers | - | - | - | - |
| Reversals | - | - | - | - |
| Balance as at 31 December 2011 | 83 | 348 | - | 431 |
| Reinforcement | - | - | - | - |
| Utilizations | - | - | - | - |
| Reversals | - | - | - | - |
| Balance as at 31 December 2012 | 83 | 348 | - | 431 |

Note 17

CAPITAL, RESERVES AND OTHER ITEMS OF EQUITY

On 31 December 2012 and 2011, the equity details are as follows:

| | 2012 | 2011 |
|----------------------------------|------------------|------------------|
| Capital | 204,176.5 | 204,176.5 |
| Bonus for issue of shares | 451.1 | 451.1 |
| Legal reserves | 7,500.0 | 7,500.0 |
| Other reserves | 225.5 | 225.5 |
| Profits & Losses Brought Forward | -18,006.4 | -16,245.7 |
| Adjustments in financial assets | | |
| - Listed with the equity method | 4,793.7 | 9,317.4 |
| Net income of the fiscal year | -6,035.1 | -6,161.4 |
| | 193,105.3 | 199,263.4 |

On 31 December 2012, the share capital was represented by 450,980.441 shares, of which 150,000.000 are of ordinary nature with no par value and 300,980.441 preferred shares certificated and bearer without voting rights and no par value. Share capital is fully paid in.

The preferred shares confer the right to a preference dividend of 5% of their issue price (0.18 euros per share), taken from the profits that, under applicable law, may be distributed to shareholders. In addition to the preference dividend right, preferred shares confer all the rights attaching to ordinary shares, except the right to vote.

The preferred dividend that is not paid in a fiscal year must be paid within the following three years, before dividends of these, since there are distributable profits. In the case of the priority dividend is not fully paid during two fiscal years, preferred shares are to confer voting rights on the same terms that the ordinary shares and will only lost this right in the year following that in which the dividends have been paid.

Inapa - Investimentos, Participações e Gestão S/A was notified under articles 16 and 248-B of the Securities Code and the CMVM Regulation 5/2008, regarding retention of stake qualified by the following persons, individual or corporate:

- ✎ Parpública – Participações Públicas, SGPS, SA: - 49,084,738 shares representing 32.72% of capital stock and voting rights;
- ✎ Banco Comercial Português S/A, to whom 27,361,310 shares were to allocate, corresponding to 18.24% of stock and of voting rights (*), and;
- ✎ Nova expressão SGPS, SA, to whom 7,500,000 shares were to allocate, corresponding to 5% of stock and voting rights;
- ✎ Tiago Moreira Salgado, to whom 3,750,000 shares were to allocate, corresponding to 2.5% of stock and voting rights.

Notes:

(*) The share allocated to Banco Comercial Português S/A is broken down as follows:

- Banco Comercial Português S/A 10,869,412 shares corresponding to 7.25% of voting rights;
- Fundo de Pensões do Grupo BCP 16,491,898 shares corresponding to 10.99% of voting rights

The Company was not notified, under the invoked legal and regulatory provisions, of any alterations to the aforesaid shares or through other holders, who are in charge by granting partnership shares with voting rights equal to or greater than 2%.

On 31 December 2012 and 2011, the shareholders with stocks equal to or greater than 2% are summarized as follows:

| Shareholder | 2012 | | 2011 | |
|--|------------|--------|------------|--------|
| | Shares | % | Shares | % |
| Parpública – Participações Públicas (SGPS), SA | 49,084,738 | 32.72% | 49,084,738 | 32.72% |
| Fundo de Pensões do Grupo Banco Comercial Português | 16,491,898 | 10.99% | 16,491,898 | 10.99% |
| Banco Comercial Português | 10,869,412 | 7.25% | 10,869,412 | 7.25% |
| Nova Expressão SGPS, SA | 7,500,000 | 5.00% | 3,000,000 | 2.00% |
| Tiago Moreira Salgado | 3,750,000 | 2.50% | - | - |

On 31 December 2012, the Company did not own treasury stocks nor were treasury stock transactions verified in this fiscal year.

The awards for issue of shares correspond to the difference between the face value of Inapa - IPG shares acquired and its fair realization value and cannot be allocated in the form of dividends but may be used to increase share capital or to cover losses. This item is reduced by the expenses incurred by Inapa - IPG totalling 2,486.2 thousand euros, with the capital increase carried out in 2011.

The commercial legislation establishes that at least 5% of the annual net income must be used for reinforcement of the legal reserve until it represents at least 20% of the capital. This reserve is not distributable except in case of liquidation of the Company, but can be used to absorb losses after all other reserves have been exhausted, or incorporated into the capital.

The item Adjustments on financial assets includes transactions in the equity of subsidiaries and associates of Inapa-IPG, following application of the equity method.

At the General Meeting held on 11 May 2012, the 2012 net profit of -6,161,365.0 euros was approved and transferred to profits and losses brought forward.

Note 18

FINANCING OBTAINED

On 31 December 2012 and 2011, loans obtained items are analysed as follows:

| | 2012 | 2011 |
|---|------------------|------------------|
| Noncurrent | | |
| Guaranteed bonds (Note 6) | 2,516.4 | 29,744.7 |
| Bank loans | 18,062.5 | 28,763.3 |
| Group Companies (Note 6) | 4,601.9 | 1,727.5 |
| | 25,180.8 | 60,235.5 |
| Current | | |
| Guaranteed bonds (Note 6) | 29,731.4 | - |
| Commercial paper | 45,229.0 | 63,235.1 |
| Overdrafts and bonded accounts | 17,619.6 | 18,539.9 |
| Bank loans | - | 657.4 |
| Medium and long-term financial instruments (portion maturity within 1 year) | 30,907.5 | - |
| Group Companies (Note 6) | 1,739.6 | 3,821.8 |
| | 125,227.1 | 86,254.2 |
| | 150,407.9 | 146,489.7 |

The bond loans account correspond to issue of two bonds made by Inapa – IPG, one in the amount of 29,748 thousand euros with full repayment in June 2013, earning interest at an Euribor rate over 12 months plus a spread and the second in the amount of 2,500 thousand euros with full repayment in February 2017, earning interest at the rate of 4.62 percentage points. On 31 December 2012 and 2011 these bonds were in possession of Inapa France, SA.

The bank loans item - non current (18,062.15 thousand euros) and current (30,907.6 thousand euros) include four bank loans maturing in 2013.

The loans obtained include 44,550 thousand euros, corresponding to the emissions of commercial paper, vis-à-vis five financial Institutions, refundable by its face value over

the period of one year, renewable for a period of five years, except 2,000 thousand euros renewable for two and a half years and 4,250 thousand euros renewable for two years.

The debts to credit institutions, including commercial paper, bear interest at the current market rates.

At the end of fiscal year 2012, the Company also had bank credit lines under contract, not used, in the amount of 3,425.8 thousand euros.

On 31 December 2012 and 2011, the maturity of non-current loans is as follows:

| | 2012 | 2011 |
|-----------------------|---------------|---------------|
| Up to 1 year | - | - |
| Between 2 and 5 years | 25,181 | 60,236 |
| Over 5 years | - | - |
| | 25,181 | 60,236 |

On 31 December 2012 and 2011, exposure of loans to changes in interest rates pursuant to the contract periods for rate setting are as follows:

| | 2012 | 2011 |
|--------------------------------------|----------------|----------------|
| Interest rate setting periods | | |
| Up to 6 months | 141,550 | 140,160 |
| Between 6 and 12 months | 1,740 | 4,602 |
| Between 1 and 5 years | 7,118 | 1,728 |
| Over 5 years | - | - |
| | 150,408 | 146,490 |

On 31 December 2012 and 2011, the net financial debt is as follows:

| | 2012 | 2011 |
|--|------------------|------------------|
| Loans | | |
| Current | 125,227.1 | 84,254.2 |
| Noncurrent | 25,180.8 | 60,235.5 |
| | 150,407.9 | 144,489.7 |
| Debts for financial leasings (Note 19) | | 4,574.1 |
| | 154,203.5 | 149,063.8 |
| Cash and bank deposits | | 140.6 |
| | 154,019.6 | 148,923.2 |

Note 19

OTHER PAYABLES

On December 31, 2012 and 2011, breakdown of the item Other payable accounts, is as follows:

| | 2012 | 2011 |
|--|----------------|----------------|
| Other accounts payable - noncurrent | | |
| Investment Suppliers | 3,218.9 | 3,804.3 |
| Others | - | - |
| | 3,218.9 | 3,804.3 |
| Other accounts payable - current | | |
| Expenditure increases | | |
| Remunerations payable | 305.0 | 614.2 |
| Charges on financing | - | - |
| Others | 15.0 | 15.0 |
| | 320.0 | 629.2 |
| Other Creditors | | |
| Investment Suppliers | 576.6 | 769.8 |
| Group Companies (Note 6) | 1,904.2 | 5,563.7 |
| Others | 56.0 | 200.3 |
| | 2,536.8 | 6,533.8 |
| | 2,856.8 | 7,163.0 |

The providers of investments correspond to the debt for acquisition of assets under financial leasing, which assets are booked under Investment properties (see Note 8).

On 31 December 2012 and 2011 the debt on financial leases included under the items of Other accounts payable - current and non-current was as follows:

| | 2012 | 2011 |
|--|----------------|----------------|
| Debt relating to financial leases | | |
| Investment suppliers - noncurrent | 3,218.9 | 3,804.3 |
| Investment suppliers - current | 576.7 | 769.8 |
| | 3,795.6 | 4,574.1 |
| Debt relating to financial leases | | |
| Value of income - not discounted | | |
| less than 1 year | 601.7 | 858.9 |
| more than 1 year and less than 5 years | 3,278.5 | 2,549.8 |
| more than 5 years | - | 1,508.9 |
| | 3,880.2 | 4,917.6 |
| Financial onus to bear | -84.6 | -343.5 |
| Updated value of debt with leases | 3,795.6 | 4,574.1 |

The debt relating to financial leases corresponds to the amount owed to BPI leasing arising from a financial lease contract maturing in 2017.

Note 20

SALES, SERVICES AND OTHER INCOME AND GAINS

On 31 December 2012 and 2011, the item Sales and services rendered essentially consists of services provided to companies belonging to the Inapa Group (Note 6).

In 2012 and 2011, the item Other income and earnings is detailed as follows:

| | 2012 | 2011 |
|------------------------------|--------------|---------------|
| Other supplementary income | 8,401 | 9,360 |
| Royalties of Group companies | 325 | 473 |
| Revenues | 744 | 1,077 |
| Others | 439 | 891 |
| | 9,909 | 11,801 |

The item Other supplementary income consists mainly of additional income earned by the Company with the intervention in negotiation processes involving the Inapa Group. Of this amount, approximately 3,530 thousand euros (2011: 4,697 thousand euros) are booked under Other accounts receivable.

Note 21

EXTERNAL SUPPLIES AND SERVICES

In the fiscal years 2012 and 2011, the breakdown of expenses on external supplies and services is as follows:

| | 2012 | 2011 |
|-------------------|----------------|----------------|
| Specialized works | 696.9 | 360.4 |
| Income and rents | 151.8 | 146.2 |
| Travel | 104.5 | 86.9 |
| Communication | 23.4 | 60.8 |
| Insurances | 62.2 | 53.4 |
| Marketing | 1,222.0 | 655.1 |
| Others | 159.1 | 187.4 |
| | 2,419.9 | 1,550.2 |

Note 22

PERSONNEL EXPENSES

In 2012 and 2011, the balances under the heading Personnel Expenses are analysed as follows:

| | 2012 | 2011 |
|----------------------------------|----------------|----------------|
| Payrolls | 2,006.3 | 2,529.8 |
| Contributions to Social Security | 256.5 | 350.2 |
| Other costs on personnel | 147.3 | 319.9 |
| | 2,410.1 | 3,199.9 |

During the fiscal year, the Company had on average 19 employees (2011: 26 employees) working for it.

Note 23

OTHER EXPENSES AND LOSSES

Breakdown of the item Other expenses and losses for years 2012 and 2011 is shown in the following table:

| | 2012 | 2011 |
|---------------------------------|--------------|--------------|
| Taxes | 121.8 | 84.8 |
| Contributions | 10.8 | 25.3 |
| Donations | 5.0 | 20.0 |
| Losses of previous fiscal years | 40.3 | 18.7 |
| Others | 47.0 | 110.2 |
| | 224.9 | 259.0 |

Note 24

EXPENSES/REVERSAL OF DEPRECIATION AND AMORTIZATION

In 2012 and 2011, the balances of this item are analysed as follows:

| | 2012 | 2011 |
|-----------------------|------------|------------|
| Tangible fixed assets | 6 | 3 |
| Intangible assets | 22 | 33 |
| Investment properties | 564 | 564 |
| | 591 | 599 |

Note 25

FINANCIAL INCOME AND EXPENDITURES

The breakdown of financial income and expenses for fiscal years 2012 and 2011 is as follows:

| | 2012 | 2011 |
|------------------------------------|-----------------|------------------|
| Financial Income | | |
| Interest obtained | 1,680.4 | 977.4 |
| Favourable Forex Differences | - | - |
| Other earnings | - | - |
| | 1,680.4 | 977.4 |
| Financial Expenses | | |
| Interest incurred | -6,914.8 | -7,470.8 |
| Unfavourable Forex Differences | -38.8 | -198.6 |
| Stamp Duty | -399.1 | -352.6 |
| Other financial costs and expenses | -2,529.2 | -2,916.1 |
| | -9,881.8 | -10,938.1 |
| | -8,201.4 | -9,960.7 |

Note 26

EARNINGS PER SHARE

The basic earnings per share is calculated from the net profit and loss for the year distributable to Inapa-IPG shareholders and the weighted average number of ordinary shares in circulation, as follows:

| | 2012 | 2011 |
|---|-------------|-------------|
| Net profit and loss for the period - in euros | -6,035,052 | -6,161,365 |
| Weighted average number of ordinary shares | 150,000,000 | 150,000,000 |
| Basic earning per share - in euros | -0.040 | -0.041 |
| Diluted earning per share - in euros | -0.040 | -0.041 |

Note 27

CONTINGENT LIABILITIES AND CONTINGENT ASSETS

Contingent liabilities

On 1 August 2007, Papelaria Fernandes – Indústria e Comércio, SA filed against Inapa – Investimentos, Participações e Gestão, SA and its subsidiaries Inaprest – Prestação de Serviços, Participações e Gestão, SA (extinct) and Inapa Portugal – Distribuição de Papel, SA a lawsuit whereby the pleading reads, in short:

↳ the annulment of the following acts:

- constitution in June 2006 of a commercial pledge to counter-guarantee letters of comfort issued by Inapa - Investimentos, Participações e Gestão, as security for loans held by that company from Banco Espírito Santo and Caixa Central de Crédito Agrícola Mútuo;
- business conducted in 1991 of concentrated activities in the distribution of paper at SDP (now Inapa Portugal) and the production and marketing of envelopes at Papelaria Fernandes;

- acquisition of shares in 1994 held by Papelaria Fernandes in SDP (now Inapa Portugal);
- compensation of credits carried out, also in 1994 between Papelaria Fernandes and Inaprest.

↘ condemnation of Inapa:

- to maintain the comfort letters issued in favor of Banco Espírito Santo and Caixa Central de Crédito Agrícola Mútuo;
- to indemnify Papelaria Fernandes in case of any mobilization of the commercial pledge as a counter-guarantee for the letters of comfort.

Papelaria Fernandes - Indústria e Comércio S/A later came to settle their liabilities toward Banco Espírito Santo and Caixa Central de Crédito Agrícola Mútuo and therefore:

- ↘ the letters of comfort issued by Inapa - IPG are no longer applicable, having been returned by their beneficiaries;
- ↘ this Company consequently notified Papelaria Fernandes – Indústria e Comércio SA to verify the resolute condition of the commercial pledge made by it in favor of this Company.

The lawsuit, which was assigned a value of 24,460 thousand euros, was challenged by Inapa - IPG and by its subsidiary Inapa Portugal – Distribuição de Papel, SA, is currently awaiting the Court to determine the effects on the dissolution or liquidation action of Inaprest – Prestação de Serviços, Participações e Gestão, SA. The Inapa Group believes that the aforesaid process should not result in significant charges and no provision has been made.

Liabilities for bank guarantees

The Company has provided several bank guarantees through several financial institutions, totalling 117,500 thousand euros, in favour of Inapa France, SAS (6.5 million) and for the purpose of issuing commercial paper (113 million euros). Additionally, we provided a bank guarantee of an operational nature and in favour of third parties amounting to 1,000 thousand euros.

Note 28

FEES FOR SERVICES PROVIDED BY THE CHARTERED ACCOUNTANT

In the fiscal years ended on 31 December 2012 and in 2011, the amounts incurred, in euros, for services rendered by the chartered accountant to Inapa - IPG are as follows:

| | 2012 | 2011 |
|---|---------------|---------------|
| Legal Review Services of Accounts and auditing | 67,609 | 73,904 |
| Chartered accountant fiscal consulting services | 6,500 | 11,100 |
| Other services | 1,500 | - |
| | 75,609 | 85,004 |

Note 29

EVENTS AFTER THE BALANCE SHEET DATE

After 31 December 2012, the following event occurred that merits mention:

- ↘ Acquisition of Semaq (Packaging company in France);
- ↘ Acquisition of Crediforma Lda (Visual Communication company in Portugal).

AUDIT REPORT FOR STATUTORY AND STOCK EXCHANGE REGULATORY PURPOSES ON THE INDIVIDUAL FINANCIAL INFORMATION

Introduction

1 As required by law, we present the Audit Report for Statutory and Stock Exchange Regulatory Purposes on the financial information included in the Directors' Report and in the attached financial statements of Inapa – Investimentos, Participações e Gestão, SA, comprising the balance sheet as at December 31, 2012 (which shows total assets of Euro 349,960 thousand and total shareholder's equity of Euro 193,105 thousand, including a net loss of Euro 6,035 thousand), the income statement, the statement of changes in shareholders equity, the cash flow statement for the year then ended and the corresponding notes to the accounts.

Responsibilities

2 It is the responsibility of the Company's Board of Directors (i) to prepare the Directors' Report and the financial statements which present fairly, in all material respects, the financial position of the Company, the results of its operations, the changes in equity and the cash flows; (ii) to prepare historic financial information in accordance with generally accepted accounting principles in Portugal and which is complete, true, up to date, clear, objective and lawful, as required by the Portuguese Securities Market Code; (iii) to adopt appropriate accounting policies and criteria; (iv) to maintain an appropriate system of internal control; and (v) to disclose any significant matters which have influenced the activity, financial position or results of the Company.

3 Our responsibility is to verify the financial information included in the financial statements referred to above, namely as to whether it is complete, true, up to date, clear, objective and lawful, as required by the Portuguese Securities Market Code, for the purpose of issuing an independent and professional report based on our audit.

Scope

4 We conducted our audit in accordance with the Standards and Technical Recommendations issued by the Institute of Statutory Auditors which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. Accordingly, our audit included: (i) verification, on a sample basis, of the evidence supporting the amounts and disclosures in the financial statements, and assessing the reasonableness of the estimates, based on the judgements and criteria of the Board of Directors used in the preparation of the financial statements; (ii) assessing the appropriateness of the accounting principles used and their disclosure, as applicable; (iii) assessing the applicability of the going concern basis of accounting; (iv) assessing the overall presentation of the financial statements; and (v) assessing the completeness, truthfulness, accuracy, clarity, objectivity and lawfulness of the financial information.

5 Our audit also covered the verification that the information included in the Directors' Report is consistent with the financial statements, as well as the verification set forth in paragraphs 4 and 5 of Article 451º of the Companies Code.

6 We believe that our audit provides a reasonable basis for our opinion.

Opinion

7 In our opinion, the financial statements referred to above, present fairly in all material respects, the financial position of Inapa – Investimentos, Participações e Gestão, SA as at December 31, 2012, the results of its operations, the changes in equity and the cash flows for the year then ended in accordance with generally accepted accounting principles in Portugal and the information included is complete, true, up to date, clear, objective and lawful.

Report on other legal requirements

8 It is also our opinion that the information included in the Directors' Report is consistent with the financial statements for the year and that the Corporate Governance Report includes the information required under Article 245º-A of the Portuguese Securities Market Code.

Emphasis

9 Without qualifying our opinion in paragraph 7 above, we draw attention that, as mentioned in Note 27 of the notes to the accounts, Papelaria Fernandes – Indústria e Comércio, SA has raised in 2007 against Inapa – Investimentos, Participações e Gestão, SA a legal proceedings, related to events occurred in previous years. Inapa – Investimentos, Participações e Gestão, SA considered that they do not have any relevant liability with Papelaria Fernandes – Indústria e Comércio, SA as a result of the transactions mentioned in the legal proceedings raised by this company, therefore, no provision had been created in the financial statements.

March 20, 2013

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Registered in the Comissão do Mercado de Valores Mobiliários with no. 9077r
represented by:

José Pereira Alves, R.O.C.

REPORT AND OPINION OF THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS

Shareholders,

In conformance with the provisions of sub-paragraph g) of paragraph 1 of Article 423-F of the “Código das Sociedades Comerciais” (the Portuguese Companies Act), the Audit Committee of the Board of Directors of INAPA – Investimentos, Participações e Gestão, SA hereby presents its annual report on its auditing activities and its assessment of the Management Report and the individual and consolidated financial statements, relating to the financial year ended on December 31, 2012, as well as the proposal on the distribution of earnings, presented by the Board of Directors.

Activities Undertaken by the Audit Committee

In the exercise of the competences and legal, statutory and regulatory responsibilities that it is committed to, in 2012 the Audit Committee regularly monitored the evolution of the Company’s business and its subsidiaries in Portugal and abroad and its management, particularly through the participation of its members in meetings of the Board of Directors, specific meetings and contacts with the Executive Committee and through the verification of the minutes of its meetings, the systematic analysis of operational and financial information periodically available and also through the contacts it considered appropriate with the various responsible for the group, the Chartered Accountant and the External Auditor.

The supervisory activity undertaken aimed to verify:

- ↳ that the action of the administration is guided always by the defense of the company’s interests, the law and the bylaws;
- ↳ the accuracy of the accounts and books, accounting records and supporting documents and materials;
- ↳ that the adopted accounting policies and valuation criteria lead to a correct assessment of the assets and earnings;
- ↳ the effectiveness of the systems of risk management and internal control.

The Audit Committee has analysed the major executive decisions taken within the Group related with investments in companies, restructuring services, financing and cost rationalization, not having occurred transactions that, under the Rules of the Company’s business with related parties, demanded the issuance of specific opinion by the Commission.

It also did not come to the attention of the Audit Committee any report of irregularities – as foreseen in the internal regulations of the society - presented by shareholders, company employees or others.

In what concerns the accounting policies, regularity of the registration books and reporting, the Audit Committee has regularly monitored the preparation and analysis of periodical financial information – quarterly, semi-annual and annual - published pursuant to law, and for this reason, whether individually or collectively, its members held meetings and established contacts considered appropriate with both the executive directors and the heads of the departments involved, as well as with the Chartered Accountant and External Auditor.

The Committee proceeded, in particular, with the supervision of the work performed by the Chartered Accountant and the External Auditor in the examination of the accounts, in its various stages from planning to the issuance of an opinion, and confirmed the independence of the Chartered Accountant, in particular with regard to the provision of additional services.

In this context the Committee analysed and specifically assessed the rendering of services other than the auditing, including tax advisory services, albeit of limited extent, by the network to which the Chartered Accountant belongs, including the objectives, the specific conditions under which services were provided and the safeguards adopted, as well as in terms of the reasonableness of the level of the respective fees, terms considered appropriate to preserve the independence of the Auditor.

The Committee also paid special attention to the analysis of the main risks and of the efficacy of the respective management and internal monitoring systems.

To this purpose, the Audit Committee has reviewed the restructuring measures taken in the context of shared services and the development of IT platforms for sustaining operations, common to the various operating companies of the Group.

The Audit Committee maintained a close and regular monitoring of progress of the work on formalization of systematic data and important elements that compose the systems of risk management and internal control of Inapa IPG and societies that integrate the Group.

During the year of 2012, in addition to its members having participated in all meetings of the Board of Directors within the scope of its responsibilities and powers, the Audit Committee held nine (9) meetings and performed other measures it deemed necessary and appropriate.

Under the monitoring of the business and activity of its subsidiaries, the Audit Committee conducted a working visit to Inapa France, aiming at a better knowledge of the organization, business and operating conditions of the subsidiary.

With the intention of proposing to the Annual Meeting of the Society the election of the auditor for the next three years, the Commission has developed for this purpose, in 2013 already, and according to the "Terms of Reference" previously established, a market consultation process and selection of an audit firm.

In order to constantly improve the conditions of their own functioning and performance, including through the adoption of best practices, the Audit Committee followed the main changes in the regulatory framework applicable and especially in matters of corporate governance through its president, benefited from an information session about an "annual agenda for effective supervision."

In the exercising of its auditing activities, from which the corresponding minutes were drawn up, the Audit Committee has always counted on the availability and collaboration of the Executive Board and the company's services, as well as the Chartered Accountant and External Auditor.

In the course of its action, the Audit Committee has not come across any constraints worth noting.



Warehouse of Inapa Portugal.

Assessment regarding reports and accounts

The Audit Committee examined the Management Report and the individual and consolidated financial statements relating to the financial year ending on December 31st 2012 (which include balance sheet, profit and loss accounts, income statements, statements of cash flow and those regarding changes in shareholder's equity, as well as the respective notes in attachment), documents with which it agrees.

The individual statements were drafted in accordance with the accounting principles generally accepted in Portugal (namely SNC) and the consolidated statements were drafted in accordance with the International Financial Reporting Standards (IFRS), as adopted by the European Union.

The Audit Committee examined the legal Certificates for the Accounts and Audit Reports regarding the individual and consolidated financial information issued in March 20th 2013 by the company's Chartered Accountant and External Auditor, documents with which it is in agreement.

In view of the above mentioned points and the activities performed, the Audit Committee is of the opinion that the Management Report and the individual and consolidated financial statements, relating to the financial year of 2012, as well as the proposal for the distribution of earnings contained in the Management Report, are in accordance with applicable laws and regulations, due to which they are worthy of approval at the Shareholders Meeting.

Declaration of conformance

In conformance with the provisions of nr. 1, sub-paragraph c) of Article 245 of CVM (the Securities Code), the members of the Audit Committee of the Board of Directors of INAPA – Investimentos, Participações e Gestão, SA, hereby declare that, to the best of their knowledge, the information contained in the Management Report, in the annual accounts, in the Legal Certification of Accounts and in all other documents for the rendering of individual and consolidated accounts, required by law or regulations, with regards to December 31st 2012, was drafted in accordance with applicable accounting standards, thereby giving a truthful and appropriate view of the assets and liabilities, the financial situation and the earnings of the company and the companies included within consolidated statements, and that the Management Report faithfully represents the growth of the company's business, the performance and the standing of the company and the companies included in consolidated statements, including a description of the main risks and uncertainties affecting the companies.

In conformance with the provisions of nrs. 5 and 6 of Article 420 of the Commercial Companies Act, in order to fulfil the provisions of nr. 2 of Article 423-F of the same code, the Audit Committee hereby declares that:

- ↘ The report on the structure and practices of the company's corporate governance, which follows the CMVM model and constitutes a specific chapter of the Management Report, includes the elements referred in article 245-A CVM (the Securities Code);
- ↘ It agrees with the above mentioned Management Report and annual accounts.

Lisbon, March 20th 2013

The Audit Committee

Emídio de Jesus Maria

Board Member and Chairman of the Audit Committee

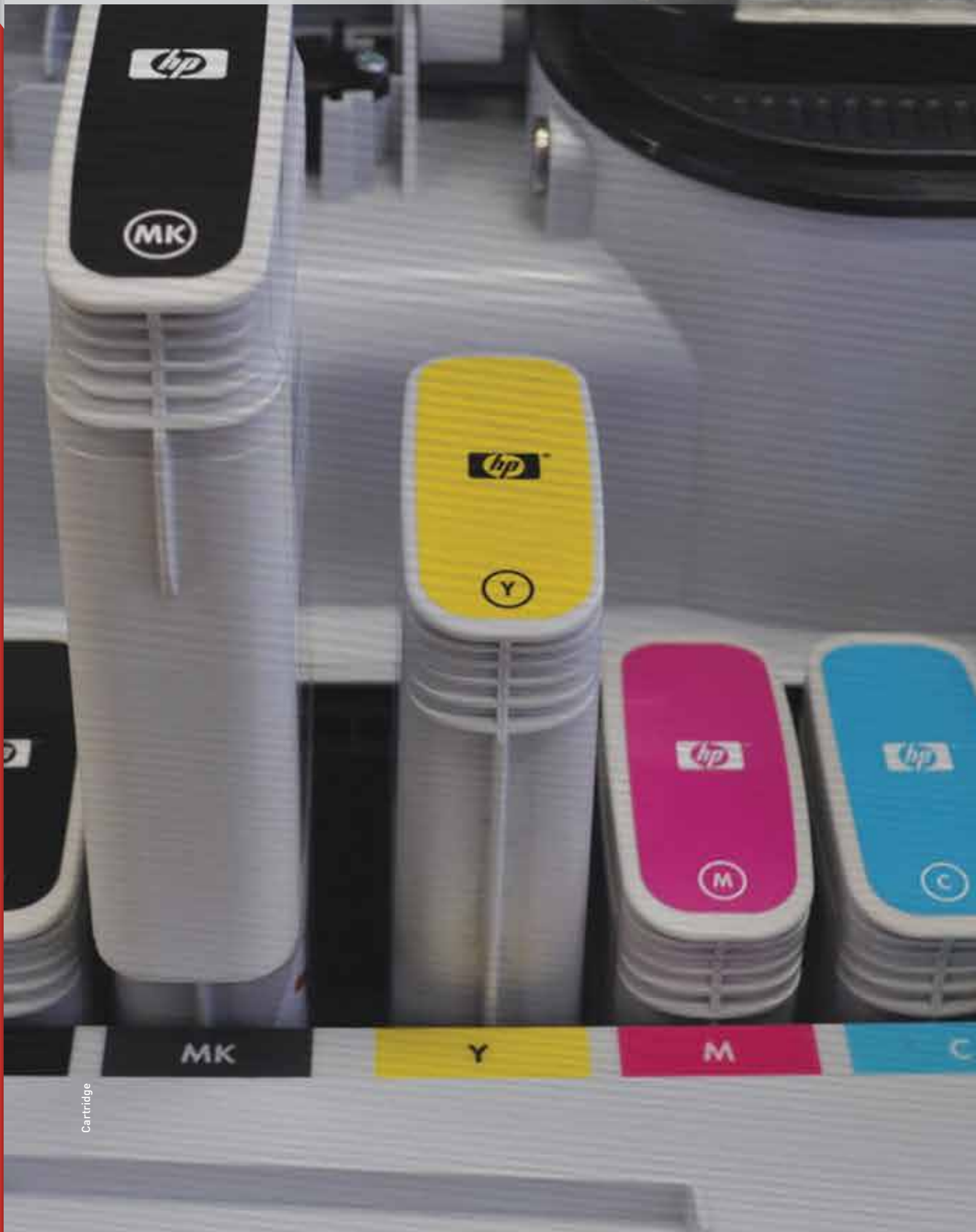
Acácio Jaime Liberado Mota Piloto

Board Member and member of the Audit Committee

Eduardo Gonzalo Fernandez Espinar

Board Member and member of the Audit Committee

CORPORATE GOVERNANCE REPORT



Cartridge



Visual Communication is a very dynamic business segment with constant technological innovations. The development of digital printing has been the changing driver that boosted the growth in this industry.

Inapa operates only in the German market. Its product and services range from the sale of large format printer, all media substrates used for printing, inks, consumables, software and technical support.

INTRODUCTION

This Corporate Governance Report was compiled in conformance with the provision of CMVM (Portuguese Securities Exchange Commission) Regulation no.1/2007, of 7 January.

This report follows the structure of Annex I of CMVM Regulation previously mentioned.

Best Corporate Governance in Portugal
for the third consecutive year



CHAPTER Ø COMPLIANCE STATEMENT

0.1.

Location where the public may find the Corporate Governance Codes to which the issuer is subject or those which the issuer voluntarily abides by, if applicable

The CMVM text of the corporate governance code to which the issuer is subject (CGS CMVM 2010) is written in paragraph 0.2, and the text of the governance reports referring to this company are available at:

- The Company's Head Office, in Rua Castilho, nr 44 – 3rd floor, in Lisbon
- The company's corporate website: - www.inapa.pt;
- The website of Comissão do Mercado de Valores Mobiliários (CMVM): www.cmvm.pt;

The company hereby informs that this Report will be available for consultation at all of the aforementioned locations and may be obtained separately or as an Addendum to the Annual Report and Accounts of the Company, of which it is an integral part.

0.2.

Disclosure of which of the specific recommendations of CMVM's Corporate Governance Code have and have not been adopted:

| RECOMMENDATION / CHAPTER | COMPLIANCE | REMISSION IN THE REPORT |
|--|---|-------------------------|
| I. GENERAL MEETING | | |
| I.1. GENERAL MEETING | | |
| I.1.1. The Presiding Board of the General Meeting shall be equipped with the necessary and adequate human resources and logistic support, taking the financial position of the company into consideration | Yes | I.1. |
| I.1.2. The remuneration of the Presiding Board of the General Meeting shall be disclosed in the Annual Report on Corporate Governance | Yes | I.3. |
| I.2. PARTICIPATION AT THE MEETING | | |
| I.2.1. The requirement for the Board to receive statements for share deposit or blocking for participation at the general meeting shall not exceed 5 working days | Yes <small>(with the coming into force of Decree-Law 49/2010, of May 19, the regime is the one stated in Article 23-C CVM, as written in this bylaw)</small> | I.4. |
| I.2.2. Should the general meeting be suspended, the company shall not compel share blocking during the interim period until the meeting is resumed and shall then prepare itself in advance as required for the first session | Yes <small>(with the coming into force of Decree-Law 49/2010, of May 19, the regime is the one stated in Article 23-C CVM, as written in this bylaw)</small> | I.5. |
| I.3. VOTING AND EXERCISING VOTING RIGHTS | | |
| I.3.1. Companies shall not impose any statutory restriction on postal voting and whenever adopted or admissible, on electronic voting | Yes <small>(clarifying that the Company did not use electronic voting)</small> | I.9. I.12. |
| I.3.2. The statutory deadline for receiving early voting ballots by mail may not exceed three working days | Yes | I.11. |
| I.3.3. Companies shall ensure the level of voting rights and the shareholder's participation is proportional, ideally through the statutory provision that obliges the one share-one vote principal. The companies that: i) hold shares that do not confer voting right; ii) establish non-casting of voting rights above a certain number, when issued solely by a shareholder or by shareholders related to former | Yes | I.6. |
| I.4. RESOLUTION-FIXING QUORUM | | |
| I.4.1. Companies shall not set a resolution-fixing quorum that outnumbers that which is prescribed by law | Yes | I.8. |

| RECOMMENDATION / CHAPTER | COMPLIANCE | REMISSION IN THE REPORT |
|--|--|-------------------------|
| I.5. MINUTES AND INFORMATION ON RESOLUTIONS PASSED | | |
| <p>I.5.1. Extracts from the minutes of the general meetings or documents with corresponding content must be made available to shareholders on the company's website within a five day period after the General Meeting has been held, irrespective of the fact that such information may not be classified as material information.</p> <p>The information disclosed shall cover the resolutions passed, the represented capital and the voting results. Said information shall be kept on file on the company's website for no less than a 3 year period</p> | Yes | I.13. |
| I.6. MEASURES ON CORPORATE CONTROL | | |
| <p>I.6.1. Measures aimed at preventing successful takeover bids, shall respect both the company's and the shareholders' interests. The company's articles of association that by complying with said principal, provide for the restriction of the number of votes that may be held or exercised by a sole shareholder, either individually or in concert with other shareholders, shall also foresee for a resolution by the General Assembly (5 year intervals), on whether that statutory provision is to be amended or prevails – without super quorum requirements as to the one legally in force – and that in said resolution, all votes issued be counted, without applying said restriction</p> | Yes (the Company' Bylaws do not provide for any restriction of this nature) | I.19. |
| <p>I.6.2. In cases such as change of control or changes to the composition of the Board of Directors, defensive measures shall not be adopted that instigate an immediate and serious asset erosion in the company, and further disturb the free transmission of shares and voluntary performance assessment by the shareholders of the members of the Board of Directors</p> | Yes | I.20. I.21. I.22. |
| II. BOARD OF DIRECTORS AND SUPERVISORY BOARD | | |
| II.1. GENERAL POINTS | | |
| II.1.1. STRUCTURE AND DUTIES | | |
| <p>II.1.1.1. The Board of Directors shall assess the adopted model in its Annual Report on Corporate Governance and pin-point possible hold-ups to its functioning and shall propose measures that it deems fit for surpassing such obstacles</p> | Yes | II.1. |
| <p>II.1.1.2. Companies shall set up internal control and risk management systems in order to safeguard the company's worth and which will identify and manage the risk. Said systems shall include at least the following components: i) setting of the company's strategic objectives as regards risk assumption; ii) identifying the main risks associated to the company's activity and any events that might generate risks; iii) analyse and determine the extent of the impact and the likelihood that each of said potential risks will occur; iv) risk management aimed at aligning those actual incurred risks with the company's strategic options for risk assumption; v) control mechanisms for executing measures for adopted risk management and its effectiveness; vi) adoption of internal mechanisms for information and communication on several components of the system and of risk-warning ; vii) periodic assessment of the implemented system and the adoption of the amendments that are deemed necessary</p> | Yes (under the terms referred on item II.5.) | II.5. |

| RECOMMENDATION / CHAPTER | COMPLIANCE | REMISSION IN THE REPORT |
|--|------------|----------------------------|
| II.1.1.3. The Board of Directors shall ensure the establishment and functioning of the internal control and risk management systems. The Supervisory Board shall be responsible for assessing the functioning of said systems and proposing the relevant adjustment to the company's needs | Yes | II.6. |
| II.1.1.4. The companies shall: i) identify the main economic, financial and legal risk that the company is exposed to during the exercise of its activity; ii) describe the performance and efficiency of the risk management system, in its Annual Report on Corporate Governance | Yes | II.9. |
| II.1.1.5. The Board of Directors and the Supervisory Board shall establish internal regulations and shall have these disclosed on the company's website | Yes | II.4. |
| II.1.2. GOVERNANCE INCOMPATIBILITY AND INDEPENDENCE | | |
| II.1.2.1. The Board of Directors shall include a number of non-executive members that ensure the efficient supervision, auditing and assessment of the executive members' activity | Yes | II.14. |
| II.1.2.2. Non-executive members must include an adequate number of independent members. The size of the company and its shareholder structure must be taken into account when devising this number and may never be less than a fourth of the total number of Board Directors | Yes | II.14. |
| II.1.2.3. The independency assessment of its non-executive members carried out by the Board of Directors shall take into account the legal and regulatory rules in force concerning the independency requirements and the incompatibility framework applicable to members of other corporate boards, which ensure orderly and sequential coherence in applying independency criteria to all the company. An independent executive member shall not be considered as such, if in another corporate board and by force of applicable rules, may not be an independent executive member | Yes | II.15. |
| II.1.3. ELIGIBILITY AND APPOINTMENT CRITERIA | | |
| II.1.3.1. Depending on the applicable model, the Chair of the Supervisory Board and of the Auditing and Financial Matters Committees, shall be independent and adequately competent to carry out his/her duties | Yes | II.14. II.15. II.18. |
| II.1.3.2. The selection process of candidates for non-executive members shall be conjured so as prevent interference by executive members | Yes | II.16. |
| II.1.4. POLICY ON THE REPORTING OF IRREGULARITIES | | |
| II.1.4.1. The company shall adopt a policy whereby irregularities occurring within the company are reported. Such reports shall contain the following information: i) the means by which such irregularities may be reported internally, including the persons that are entitled to receive the reports; ii) how the report is to be handled, including confidential treatment, should it be required by the reporter | Yes | II.35. |
| II.1.4.2. The general guidelines on this policy shall be disclosed in the Annual Report of Corporate Governance | Yes | II.35. |

| RECOMMENDATION / CHAPTER | COMPLIANCE | REMISSION IN THE REPORT |
|--|--|-------------------------|
| II.1.5. REMUNERATION | | |
| <p>II.1.5.1. The remuneration of the Members of the Board of Directors shall be structured so that the formers' interests are capable of being aligned with the long-term interests of the company. Furthermore, the remuneration shall be based on performance assessment and shall discourage taking on extreme risk. Thus, remunerations shall be structured as follows:</p> | | II.22. |
| | | II.30. |
| | | II.32. |
| | | II.33. |
| <p>(i) The remuneration of the Board of Directors carrying out executive duties shall include a variable element which is determined by a performance assessment carried out by the company's competent bodies according to pre-established quantifiable criteria. Said criteria shall take into consideration the company's real growth and the actual growth generated for the shareholders, its long-term sustainability and the risks taken on, as well as compliance with the rules applicable to the company's activity</p> | <p>Not Applicable (the variable remuneration does not foresee the allotment of shares)</p> | II.34. |
| <p>(ii) The variable component of the remuneration shall be reasonable overall as regard the fixed component of the remuneration and maximum limits shall be set for all components</p> | Not Applicable | |
| <p>(iii) A significant part of the variable remuneration shall be deferred for a period not less than three years and its payment shall depend of the company's steady positive performance during said period</p> | Not Applicable | |
| <p>(iv) Members of the Board of Directors shall not enter into contracts with the company or third parties that will have the effect of mitigating the risk inherent in the variability of the remuneration established by the company</p> | Yes | |
| <p>(v) The Executive Directors shall hold, up to twice the value of the total annual remuneration, the company shares that were allotted by virtue of the variable remuneration schemes, with the exception of those shares that are required to be sold for the payment of taxes on the gains of said shares</p> | Not Applicable | |
| <p>(vi) When the variable remuneration includes stock options, the beginning of the period for exercising shall be deferred for a period of not less than three years</p> | Not Applicable | |
| <p>(vii) The appropriate legal instruments shall be established so that in the event of a Director's dismissal without due cause, the envisaged compensation shall not be paid out if the dismissal or termination by agreement is due to the Director's inadequate performance</p> | No | |
| <p>(viii) The remuneration of Non-Executive Board Members shall not include any component the value of which is subject to the performance or the value of the company</p> | Yes | |
| <p>II.1.5.2. Statement on the remuneration policy of the Board of Directors and Supervisory Board referred to in Article 2 of Law No. 28/2009 of 19 June, shall contain, in addition to the content therein stated, adequate information on: i) which groups of companies the remuneration policy and practices of which were taken as a baseline for setting the remuneration ii) the payments for the dismissal or termination by agreement of the Directors' duties</p> | <p>No (statement of remuneration does not include information on comparative elements to its fixation nor ruling on payments for the dismissal or termination by agreement administrators)</p> | |

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| II.1.5.3. The remuneration policy statement referred to in Article 2 of Law No. 28/2009 shall also include the directors' remunerations which contain an important variable component, within the meaning of Article 248-B/3 of the Securities Code. The statement shall be detailed and the policy presented shall particularly take the long-term performance of the company, compliance with the rules applicable to its business and restraint in taking risks into account | Yes (the statement on the remuneration policy submitted to the General Assembly for the purpose of the Law. No. 28/2009 covers all the Company's directors within the meaning of paragraph. 3 of article 248. B of Securities Code, namely the members of the Management and Supervisory Board) | II.30. |
| II.1.5.4. A proposal shall be submitted at the General Meeting on the approval of plans for the allotment of shares and/or options for share purchase or further yet on the variations in share prices, to members of the Board of Directors and Supervisory Board and other managers within the context of Article 248/3/B of the Securities Code. The proposal shall mention all the necessary information for its correct assessment. The proposal shall contain the regulation plan or in its absence, the plan's conditions. The main characteristics of the retirement benefit plans established for members of the Board of 8 Directors and Supervisory Board and other managers within the context of Article 248/3/B of the Securities Code, shall also be approved at the General Meeting | Not Applicable (the Company has no plan for the allotment of shares and/or options to buy shares) | I.17. II.33. |
| II.1.5.6. At least one of the Remuneration Committee's representatives shall be present at the Annual General Meeting for Shareholders | No | I.15. |
| II.1.5.7. The amount of remuneration received, as a whole and individually, in other companies of the group and the pension rights acquired during the financial year in question shall be disclosed in the Annual Report on Corporate Governance | Yes | II.31. |
| II.2. BOARD OF DIRECTORS | | |
| II.2.1. Within the limits established by law for each management and supervisory structure, and unless the company is of a reduced size, the Board of Directors shall delegate the day-to-day running and the delegated duties shall be identified in the Annual Corporate Governance Report | Yes | II.3. |
| II.2.2. The Board of Directors must ensure that the company acts in accordance with its goals, and shall not delegate its duties, namely in what concerns: i) definition of the company's strategy and general policies; ii) definition of the corporate structure of the group; iii) decisions taken that are considered to be strategic due to the amounts, risk and particular characteristics involved | Yes | II.3. |
| II.2.3. Should the Chair of the Board of Directors carry out executive duties, the Board of Directors shall set up efficient mechanisms for coordinating non-executive members that can ensure that these may decide upon, in an independent and informed manner, and furthermore shall explain these mechanisms to the shareholders in the corporate governance report | Not applicable (The Chairman of the Board of Directors does not have any executive functions) | II.8. |
| II.2.4. The annual management report shall include a description of the activity carried out by the Non-Executive Board Members and shall mention any restraints encountered | Yes | II.17. |

| RECOMMENDATION / CHAPTER | COMPLIANCE | REMISSION IN THE REPORT |
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| II.2.5. The company shall expound its policy of portfolio rotation on the Board of Directors, including the person responsible for the financial portfolio, and report on same in the Annual Corporate Governance Report | Yes | II.11. |
| II.3. CHIEF EXECUTIVE OFFICER (CEO), EXECUTIVE COMMITTEE AND EXECUTIVE BOARD OF DIRECTORS | | |
| II.3.1. When Managing Directors that carry out executive duties are requested by other Board Members to supply information, the former must do so in a timely manner and the information supplied must adequately suffice the request made | Yes | II.3. |
| II.3.2. The Chair of the Executive Committee shall send the convening notices and minutes of the meetings to the Chair of the Board of the Directors and, as applicable, to the Chair of the Supervisory Board or the Auditing Committee, respectively | Yes | II.13. |
| II.3.3. The Chair of the Board of Directors shall send the convening notices and minutes of the meetings to the Chair of the General and Supervisory Board and the Chair of the Financial Matters Committee | Not Applicable | II.1. |
| II.4. GENERAL AND SUPERVISORY BOARD, FINANCIAL MATTERS COMMITTEE, AUDIT COMMITTEE AND SUPERVISORY BOARD | | |
| II.4.1. Besides carrying out its supervisory duties, the General and Supervisory Board shall advise, follow-up and carry out an on-going assessment on the management of the company by the Executive Board of Directors. Besides other subject matters, the General and Supervisory Board shall decide on: i) the definition of the strategy and general policies of the company; ii) the corporate structure of the group; and iii) decisions taken that are considered to be strategic due to the amounts, risk and particular characteristics involved | Not Applicable | II.1. |
| II.4.2. The annual reports and financial information on the activity carried out by the General and Supervisory Committee, the Financial Matters Committee, the Auditing and Supervisory Committee must be disclosed on the company's website | Yes | III.15. |
| II.4.3. The annual reports on the activity carried out by the General and Supervisory Board, the Financial Matters Committee, the Audit Committee and the Supervisory Board must include a description on the supervisory activity and shall mention any restraints that they may have come up against | Yes | II.4. |
| II.4.4. The General and Supervisory Board, the Auditing Committee and the Supervisory Board (depending on the applicable model) shall represent the company for all purposes at the external auditor, and shall propose the services supplier, the respective remuneration, ensure that adequate conditions for the supply of these services are in place within the company, as well as being the liaison officer between the company and the first recipient of the reports | Yes | II.3. |
| II.4.5. According to the applicable model, the General and Supervisory Board, Auditing Committee and Supervision Board shall assess the external auditor on an annual basis and advise the General Meeting that he/she be discharged whenever justifiable grounds are present | Yes | II.3. |

| RECOMMENDATION / CHAPTER | COMPLIANCE | REMISSION IN THE REPORT |
|---|--|-------------------------|
| <p>II.4.6. The internal audit services and those that ensure compliance with the rules applicable to the company (compliance services) shall functionally report to the Audit Committee, the General and Supervisory Board or in the case of companies adopting the Latin model, an independent director or Supervisory Board, regardless of the hierarchical relationship that these services have with the executive management of the company</p> | Yes | II.3. II.5. |
| II.5. SPECIAL COMMITTEES | | |
| <p>II.5.1. Unless the company is of a reduced size and depending on the adopted model, the Board of Directors and the General and Supervisory Committees, shall set up the necessary Committees in order to: i) ensure that a competent and independent assessment of the Executive Directors' performance is carried out, as well as its own overall performance and further yet, the performance of all existing committees; ii) study the adopted governance system and verify its efficiency and propose to the competent bodies, measures to be carried out with a view to its improvements; iii) in due time identify potential candidates with the high profile required for the performance of director's duties</p> | Yes <small>(given the size of the Company, of its Board of Directors, and of the duties performed by its Audit Committee, it was considered that the appointment of any of the indicated committees is not necessary)</small> | II.2. |
| <p>II.5.2. Members of the Remuneration Committee or alike shall be independent from the Members of the Board of Directors and include at least one member with knowledge and experience in matters of remuneration policy</p> | Yes | II.38. II.39. |
| <p>II.5.3. Any natural or legal person which provides or has provided, over the past three years, services to any structure subject to the Board of Directors, to the Board of Directors of the company or that has to do with the current consultant to the company shall not be recruited to assist the Remuneration committee. This recommendation also applies to any natural or legal person who has an employment contract or provides services</p> | Yes | II.39. |
| <p>II.5.4. All the Committees shall draw up minutes of the meetings held</p> | Yes | II.37. II.38. |

| RECOMMENDATION / CHAPTER | COMPLIANCE | REMISSION IN THE REPORT |
|--|------------|-------------------------|
| III. INFORMATION AND AUDITING | | |
| III.1. GENERAL DISCLOSURE DUTIES | | |
| III.1.1. Companies shall maintain permanent contact with the market thus upholding the principle of equality for shareholders and ensure that investors are able to access information in a uniform fashion. To this end, the company shall create an Investor Assistance Unit | Yes | III.16. |
| III.1.2. The following information that is made available on the company's Internet website shall be disclosed in the English language: | Yes | III.16. |
| <ul style="list-style-type: none"> a) The company, public company status, headquarters and remaining data provided for in Article 171 of the Commercial Companies Code b) Articles of Association c) Credentials of the Members of the Board of Directors and the Market Liaison Officer d) Investor Assistance Unit – its functions and access means e) Accounts Reporting documents f) Half-Yearly Calendar on Company Events g) Proposals sent through for discussion and voting during the General Meeting h) Notices convening meetings | | |
| III.1.3. Companies shall advocate the rotation of auditors after two or three terms in accordance with four or three years respectively. Their continuance beyond this period must be based on a specific opinion for the Supervisory Board to formally consider the conditions of auditor independence and the benefits and costs of replacement | Yes | III.18. |

| RECOMMENDATION / CHAPTER | COMPLIANCE | REMISSION IN THE REPORT |
|---|---|-------------------------|
| III.1.4. The external auditor must, within its powers, verify the implementation of remuneration policies and systems, the efficiency and functioning of internal control mechanisms and report any shortcomings to the company's Supervisory Board | Yes <small>(each year the auditor analyses the policies and compensation systems, as well as the internal control mechanisms and their functioning. Any deficiency is reported to the Audit Committee)</small> | II.6. |
| III.1.5. The company shall not recruit the external auditor for services other than audit services, nor any entities with which same takes part or incorporates the same network. Where recruiting such services is called for, said services should not be greater than 30% of the total value of services rendered to the company. The hiring of these services must be approved by the Supervisory Board and must be expounded in the Annual Corporate Governance Report | Yes | III.17. |

IV. CONFLICTS OF INTEREST

IV.1. SHAREHOLDER RELATIONSHIP

| | | |
|---|-----|--------------------|
| IV.1.1. Where deals are concluded between the company and shareholders with qualifying holdings, or entities with which same are linked in accordance with Article 20 of the Securities Code, such deals shall be carried out in normal market conditions | Yes | III.12. |
| IV.1.2. Where deals of significant importance are undertaken with holders of qualifying holdings, or entities with which same are linked in accordance with Article 20 of the Securities Code, such deals shall be subject to a preliminary opinion from the Supervisory Board. The procedures and criteria required to define the relevant level of significance of these deals and other conditions shall be established by the Supervisory Board | Yes | III.12. III.13. |

0.3.

The Company analysed in detail its compliance to the recommendations of CMVM on corporate governance matters.

0.4.

The structure and corporate governance practices do not diverge from CMVM recommendations, except on the signalized on the table above.

CHAPTER I

GENERAL MEETING

I.1.

Members of the Presiding Board of the General Meeting

At present, the Board of the General Meeting of Shareholders is composed by the following members:

- **Chairman** João Vieira de Almeida
- **Secretary** Sofia Barata

Besides the support of the secretary, the Chairman of the Board of the General Meeting also has the support of the company's secretary as well as its administrative services that are deemed adequate and sufficient for the right performance of his duties.

I.2.

Indication of the start and end dates of mandates

The members of the Board of the General Meeting of Shareholders are currently serving a three year term running from 2010 to 2012 and were appointed by resolution of the shareholders at their meeting of May 11, 2010.

I.3.

Details of the remuneration of the Chairman of the Board of the General Meeting

Pursuant to a resolution of the Remunerations Committee dated May 21, 2008, and confirmed by the approval at the General Meeting of May 11, 2012 of the Declaration on the Remuneration Policy presented by the referred committee, the remuneration of the Chairman of the General Meeting of Shareholders is set at € 5,000.00 (five thousand Euros) payable for every meeting chaired.

I.4.

Indication of the prior notice required for the blocking of shares for participation in the General Meeting

Paragraph 1 of Article 23-C CVM (Securities Exchange Commission) stipulates, as written in Decree-Law 49/2010 of May 19, that *"Shareholders may participate and exercise their voting rights at meetings of the General Meeting provided they hold shares, at 0 hours (TMG) of the fifth business day prior to the date of the meeting (registration date), that entitle them, according to the law and the Company's Articles of Associations, to at least one vote"*.

I.5.

Indication of the rules for blocking shares in the event of the General Meeting being suspended

In paragraph 2 of Article 23-C CVM it is stipulated that *"the exercising of rights (to participate, discuss and vote in the general meeting) shall not be harmed by the allotment of shares in a period after the registration date, and is not dependent on the blocking of shares between that date and the date of the general meeting"*.

I.6.

Number of shares corresponding to one vote

Paragraph 5 of Article 13 of Inapa's Bilaws stipulates that *"every share registered or deposited in conformance with the provisions of paragraph 1 of this Article shall be entitled to one vote"*.

I.7.

Indication of statutory regulations which envisage the existence of shares that do not confer voting rights or which enable voting rights over a certain number not to be counted, when issued by a single shareholder or shareholders related thereto

The only statutory provision that foresees the existence of shares that do not confer voting rights is set out in paragraph 3 of its Article 8 which stipulates that the Company may issue preference shares carrying no voting rights. The company during the course of 2011, has issued 300 980 441 preferred shares with no voting right, increasing the company's share capital from € 150,000,000 to € 204,176,479.38.

The Company's Articles of Association does not stipulate any restrictions on the counting of voting rights of ordinary shares above a certain number, when such votes are exercised by a single shareholder or by shareholders associated with the shareholder in question.

I.8.

The existence of articles of association rules on the exercise of voting rights, including constitutive and decision-making quorums or systems for equity rights

The statutory provisions on this matter are set out in paragraphs 2 and 3 of Article 17, regarding the quorum, which respectively stipulate that:

- ↘ *“The General Meeting shall meet at first call whenever a number of shareholders or their representatives, whose holdings represent at least one third of the share capital, are in attendance.”*
- ↘ *“Resolutions passed at a meeting held at second call shall be deemed valid regardless of the number of shareholders in attendance or duly represented and whichever the percentage of share capital their holdings may represent.”*

The Company' Bylaws do not contain provisions on any systems based on special rights having to do with equity.

I.9.

The existence of articles of association rules on the exercise of voting by post

Statutory regulations on the exercise of voting by post are set out in the provisions of paragraphs 2, 3 and 4 of Article 13 of the company's bylaws which respectively stipulate that:

- ↘ *“Shareholders may exercise their voting rights by post. To do so, they should address a registered letter with recorded delivery to the Chairman of the Board of the General Meeting at least three working days prior to the date of the session of the General Meeting in question.”*
- ↘ *“Postal votes count towards forming the quorum for the General Meeting. The Chairperson of the Board of the General Meeting is responsible for checking the authenticity and regularity of these votes, as well as ensuring their confidentiality until the time of the vote. Postal votes are considered revoked if the shareholder or their representative attends the General Meeting.”*
- ↘ *“Postal votes for motions tabled after these votes have been issued count as ‘no’ votes.”*

I.10.

Providing a form for the right to vote by post

The Company provides its shareholders with a registration form specifically designed for purposes of voting by post, which is always forwarded upon request and which is also available on its corporate website: www.inapa.pt, under Investor Relations in the chapter “General Meeting of Shareholders”.

I.11.

A deadline requirement for the receipt of the postal ballots and the date on which the General Meeting is held

The statutory provisions ruling this matter are stipulated in paragraph 2 of Article 13 of Inapa's Articles of Association, as follows:

- ↘ *“Shareholders may exercise their voting rights by post, for which purpose they shall notify the Chairman of the Board of the General Meeting of their intention, in writing with acknowledgement of receipt, in the three business days prior to the date of the meeting of the General Meeting of Shareholders to which such intention relates.”*

I.12.

The exercise of voting rights by electronic means

To date, it has not been possible to reconcile Inapa's concerns that meetings of its General Meeting of Shareholders are to be convened in a venue providing adequate and satisfactory facilities with the technical requirements to provide systems for voting by electronic means, but it is important to note that, up till now, the Company has not received from its shareholders any indication showing their possible interest in exercising their voting rights via such means.

I.13.

Possibility of shareholders gaining access to excerpts from the Minutes of the General Meetings in the company's website within five days after the general meeting was held

A summary of the resolutions adopted in the General Meeting shall be provided to shareholders on the Company's website immediately after the general meeting is held.

I.14.

Existence of a historical record on the company's website with the resolutions passed at the company's General Meetings, share capital and voting results referring to the previous three years

The Company keeps a historical record on its website with the resolutions passed at the company's General Meetings including copies of the Minutes and presence lists, referring to the previous three years, specifically organized under the terms of the law.

I.15.

Indication of the representative(s) from the Remuneration Committee present at General Meetings

In the General Assembly realized on May 11, 2012, none of the Remuneration Committee members was present.

I.16.

Information of the intervention by the General Meeting on matters concerning the company's remuneration policy and the assessment of the performance of members of the Board of Directors and other Directors

The settlement of the remuneration and benefits to the members of the Board of Directors, whether monthly salaries or other, is governed by a committee comprising three members especially appointed by the General Meeting for a term of service of three years for which service they may be appointed one or more times.

Pursuant to Act nr. 28/2009, of July 19, coming into force and to its subsequent adoption of specific regulations issued by CMVM, concerning the Corporate Governance Code of listed companies approved by Regulation nr. 1/2010, Inapa shall submit to its shareholders at their general meetings a declaration on the remuneration policies applicable to members of its statutory bodies with the information stipulated in paragraph 3 of Article 2 of the mentioned legal bylaw.

The General Meeting of Shareholders assesses both the performance of the members of the Board of Directors of the Company and the annual accounts, on an annual basis.

The assessment of the performance of the members of the Board of Directors at the General Meeting of Shareholders is conducted by means of its approval *"by a vote of confidence in all or some of its administration and supervisory boards and their members or the dismissal of one or more of those members."*

I.17.

Information of the intervention by the General Meeting on matters concerning the proposal on the share allocation plan, and/or stock option plans, or based on share price fluctuations, the members of the Board of Directors, Supervisory Board and other Directors, within the meaning of Article 248-B/3 of the Securities Code together with the details provided to the General Meeting for the purposes of correctly assessing said plans

The Company has not implemented any plans to allocate shares and/or options to buy shares or schemes based on share price fluctuations to members of management and supervisory boards and senior management as defined in accordance with paragraph 3 of Article 248-B of the CVM.

I.18.

Information of the intervention by the General Meeting on matters concerning the approval of the main features of the retirement benefit system as enjoyed by the members of the Board of Directors, Supervisory Board and other Directors, within the meaning of Article 248-B/3 of the Securities Code

The Company has not implemented any retirement benefit plans for members of the management and supervisory boards as well as for senior management as defined in accordance with paragraph 3 of Article 248-B of the CVM.

I.19.

Existence of statutory provision that envisages for a duty to be subject, at least every five years, to a resolution by the General Meeting, for the maintenance or withdrawal of the statutory provision providing for the limitation of the number of votes capable of being held or exercised by a single shareholder individually or together with other shareholders

The Bylaws do not stipulate any restrictions on the counting of voting rights above a certain number, when such votes are exercised by a single shareholder or by shareholders associated with the shareholder in question.

I.20.

Indication of the defensive measures that have the effect of automatically causing a serious asset erosion of company assets in case of transfer of control or changes to the composition of the Board of Directors

The Company has not adopted any measures of that nature.

I.21.

Important agreements to which the company is a party and that come into force, are changed or terminated in cases such as a change in company control, and also related outcome, unless the disclosure of same, due to its nature, is highly damaging to the company and except when the company is specifically obliged to disclose said information by virtue of other legal requirements

The Company is not a party to any agreement that will come into force, be amended or terminate in the event of a mere change in the Company's controlling shareholder, provided such a change does not interfere with the Company's ability to honour its commitments.

The previous paragraph does not include the existence of change of control standard provisions in contractual clauses of medium or long-term finance contracts entered into by the Company and certain financial institutions provided that the new shareholding structure is not in a position to offer a guarantee of identical solvency.

I.22.

Agreements between the company and the Board of Directors, within the meaning of Article 248-B/3 of the Securities Code, that provide for compensation in cases of dismissal, unfair dismissal or termination of employment following a change in company control

No agreements between the Company and members of the Board of Directors and/or senior management containing provisions on the payment of compensations upon resignation, unfair dismissal or termination of employment following a change in the company's controlling shareholder are in force.



CHAPTER II

BOARD OF DIRECTORS AND SUPERVISORY BOARD

SECTION I – GENERAL ISSUES

II.1.

Identification and composition of corporate boards

Pursuant to a resolution of the General Meeting of Shareholders of May 31, 2007, the Company adopted the governance model set out in the provisions of sub-paragraph b) of paragraph 1 of Article 278 of the CSC (Companies Act) as its statutory administration and supervisory structure, comprising a Board of Directors, an Audit Committee and a Chartered Accountant and Auditor.

The composition of the aforementioned statutory bodies is as follows:

Board of Directors

| | |
|---|---------------|
| Álvaro João Duarte Pinto Correia | Chairman |
| José Manuel Félix Morgado | Vice-Chairman |
| Arndt Jost Michael Klippgen | |
| Emídio de Jesus Maria | |
| António José Gomes da Silva Albuquerque | |
| Jorge Manuel Viana de Azevedo Pinto Bravo | |
| Acácio Jaime Liberado Mota Piloto | |
| Eduardo Gonzalo Fernandez Espinar | |

Executive Committee of the Board of Directors

| | |
|---|----------------|
| José Manuel Félix Morgado | Chairman (CEO) |
| Arndt Jost Michael Klippgen | |
| António José Gomes da Silva Albuquerque | |
| Jorge Manuel Viana de Azevedo Pinto Bravo | |

Audit Committee

| | |
|-----------------------------------|----------|
| Emídio de Jesus Maria | Chairman |
| Acácio Jaime Liberado Mota Piloto | |
| Eduardo Gonzalo Fernandez Espinar | |

Chartered Accountants and external auditor

PricewaterhouseCoopers & Associados, SROC, Lda represented by José Pereira Alves – **Appointed Chartered Accountant**

José Manuel Henriques Bernardo – **Substitute Chartered Accountant**

The Board of Directors believes that the corporate governance model has fully met the requirements of the Company and the Group it controls, both in terms of its management and in terms of the monitoring and control of its operations by its supervisory bodies.

To date, no constraints arising from its application that may advise the adoption of measures to correct the adopted model have been identified.

II.2.

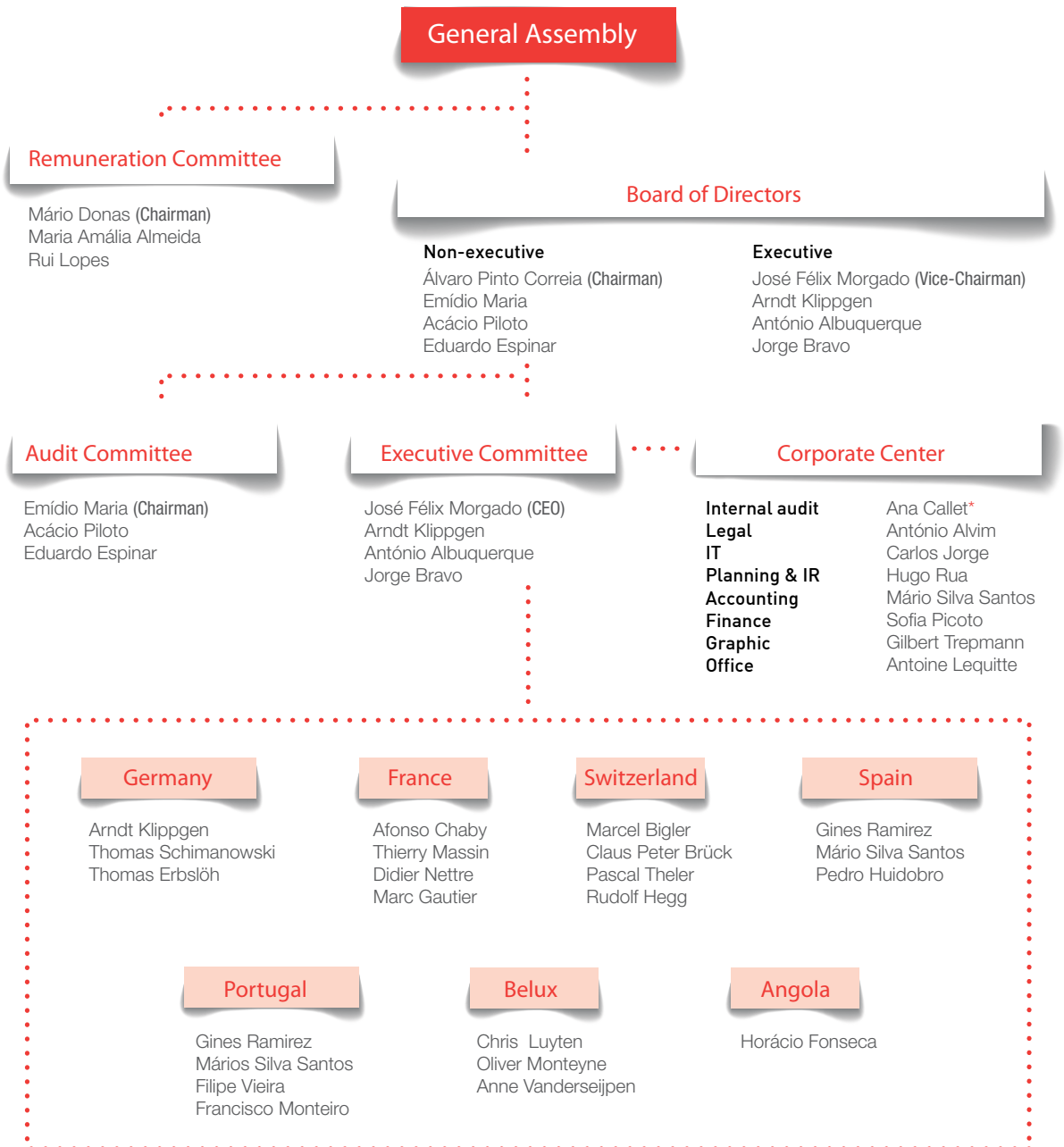
Identification and composition of special committees established with responsibilities for the management or the supervision of the company

Bearing in mind the provisions of article 413 ° n. 2 of the CSC and the individual financial statements, this company should be considered as a society of small size for purposes of the Code of Corporate Governance.

Given the small size of the company, the limited number of members of the Board of Directors - 8 - and the functions performed by its Audit Committee, the Board deems that the appointment of any of the indicative special committees, besides an Executive Committee, is not justifiable.

II.3.

Organisational structure and functional chart relating to the division of powers among the various boards, committees and/or departments within the company, including information on the scope of the delegation of powers, particularly with regard to the delegation of day-to-day management of the company, or distribution of functions among the members of the Board of Directors or Supervisory Board, and a list of non-delegable matters and powers actually delegated



* Also reports to the Audit Committee

In accordance with the resolution of May 17, 2010 of the Board of Directors and the provisions of paragraphs 3 and 4 of Article 407 of the Companies Act, the following powers have been delegated to the Executive Committee, without prejudice to the Board of Directors, in conformance with the provisions of paragraph 8 of the aforementioned Act, of being entitled to pass resolutions on the matters it delegated:

- The day-to-day management of the Company;
- Setting out plans for the implementation of Company and Group policies, objectives and strategy for approval by the Board of Directors;
- Setting out general guidelines concerning the Company's internal organisation for approval by the Board of Directors;
- Compiling operational budgets and medium and long-term investment and development plans for approval by the Board of Directors;
- Approving contracts for the procurement of goods and services up to a limit of € 500,000.00 or less, per category of goods or services;
- Negotiating and contracting short-term bank finance agreements to fund the Company or subsidiary companies, under the terms and conditions that most adequately suit the interests of the Group;
- Negotiating bank finance agreements with a term longer than a year and a day to fund the Company and its subsidiary companies and the issuing of corporate bonds and commercial paper programs, for which purpose binding the Company under any such transactions shall be made expressly conditional to a prior resolution of the Board of Directors to the effect;
- Purchasing, selling and pledging goods or assets accounted for as fixed assets of the Company in accordance with budgets approved by the Board of Directors;
- Purchasing, selling and pledging goods or assets accounted for as fixed assets of the Company not included in budgets approved by the Board of Directors up to a value of 1.5% of realised share capital per item and up to an annual limit of 5% of the aforementioned capital;
- Renting or letting out any buildings or sectional title properties;
- Representing the Company in court and out of court, either as plaintiff or as defendant, as well as proposing and filing any legal suits, admitting guilt, withdrawing or settling out of court and committing to abide by arbitrage proceedings;
- Purchasing, selling or pledging shares in other companies, provided the transactions in question are included in the budget or in approved action plans not

exceeding a limit of € 5,000,000.00 per transaction, above which limit prior approval from the Board of Directors shall be required;

- Entering into, amending and terminating employment contracts and exercising powers of discipline over the staff;
- Opening, transacting and closing bank accounts;
- Appointing duly mandated representatives of the Company;

In the aforementioned resolution the Board of Directors expressly barred to the Executive Committee the delegation of the following powers:

- The powers set out in the provisions of sub-paragraphs a) to m) of Article 406 of the Companies Act;
- Resolve, in the terms and limits of the law, on instructions that are binding on subsidiary companies;
- Approval of the Plan and Budget of the Company and subsidiary companies;
- Approval of investment or disinvestment transactions of relevance into and by subsidiary companies;
- Resolve on the purchase and sale of majority or controlling shareholdings or holdings subject to special purchase or selling offers in accordance with the Securities Market Code (CVM);
- Resolutions on splits, mergers or dissolution transactions by subsidiary or associate companies;

It is important to note that in the aforementioned resolution the Board of Directors has granted to the Chairman of the Executive Committee the power/duty to recommend to this Board the names of the Directors to be elected for the Executive Committee and, according to provisions stipulated in paragraph 6 of Article 407 CSC, has specially granted him the following powers:

- Ensure that all relevant information is provided to the other members of the Board of Directors regarding the operations and resolutions of the Executive Committee;
- Ensure the fulfilling of the delegated limits, the company's strategy and the duties to collaborate before the Chairman of the Board of Directors.

In conformance with the provisions of applicable legislation and with the aforementioned resolution of the Board of Directors of May 17, 2010, the following powers have specifically been granted to the Audit Committee:

- Supervising the administration of the Company;
- Ensuring due compliance with the law and the provisions of the Bylaws;
- Verifying due compliance of the accounting books, records and supporting documentation;

- ↘ Verifying, when and in the form deemed convenient, cash balances and stocks of any type of goods or assets owned by the Company or held in lieu of security or in trust or under any other entitlement;
- ↘ Verifying the accuracy of the financial statements;
- ↘ Verifying whether the accounting policies and valuation criteria adopted by the Company are conducive to appropriately represent its assets and results;
- ↘ Compiling, on an annual basis, an audit report on its audit and supervisory action and issuing an opinion on the annual report and accounts and proposals of the Board of Directors;
- ↘ Convening a meeting of the General Meeting of Shareholders, having a duty so to act, should its Chairman fail to do so;
- ↘ Auditing the efficacy of the risk management system, the internal control system and the internal audit system;
- ↘ Being the recipient of reports on irregularities which shareholders, employees of the Company or other parties may submit;
- ↘ Auditing the process of preparation and disclosure of financial statements;
- ↘ Recommending to the General Meeting of Shareholders the appointment of a Chartered Accountant and Auditor;
- ↘ Supervising the audit to the financial statements of the Company;
- ↘ Supervising the Chartered Accountant and Auditor's independence, particularly with regard to provision of additional services;
- ↘ Notifying the Office of the Public Prosecutor of any contraventions of the law constituting a public crime of which it may have become aware;
- ↘ Contracting for the provision of expert services in order to assist one or more of its members in the performance of their duties.

In the performance of its duties the Audit Committee meets with the external auditor and the chartered accountant - the two functions are assigned to the same entity - and is the first recipient of the reports.

Annually, the Audit Committee makes an assessment of the work performed by the auditor. If its dismissal is deemed appropriate, the replacement is proposed in the General Assembly.

11.4.

Reference to the annual reports on the activities undertaken by the General and Supervisory Board, the Financial Board,

the Audit Board and the Supervisory Board including the description of the supervisory activity and indicating any restraints found, and being subject to disclosure on the website of the company, together with the financial statements

In its annual report on the Company's commercial activities, the Audit Committee of the General and Supervisory Board describes its supervisory activity during the fiscal year and refers specifically to the constraints it may have faced or, being the case, to their absence.

The annual report on the activities undertaken by the Audit Committee of the General and Supervisory Board is subject to disclosure on the company's website together with the financial statements of the fiscal year concerned.

11.5.

Description of the company's internal control and risk management systems, particularly with regard to financial reporting and the functioning and effectiveness thereof

Given the fact that the Group's commercial activities are operationally carried out by several affiliate companies of Inapa, it is the responsibility of the Company to ensure its economic and financial control and the management of its risks.

For this purpose, the Company has put in place a functional structure as described in paragraph 11.3 above and considers that such structure has proven adequate in achieving internal control and risk management objectives.

In its efforts to ensure effective internal control of Inapa's business and adequate management of the risks inherent in the conduct of its business, as described above, Inapa Group companies submit monthly reports, compiled in accordance with preset procedures and parameters, containing information on their sales performance and variances in stocks, receivables, liabilities, treasury and costs related to the period in question.

This information is thoroughly examined by Inapa's Management Control, Finance and Accounting departments.

It should be noted that Inapa Group's software systems, which are under the control of an autonomous manager, reconcile and validate the data submitted by Group companies.

The activities of the aforementioned departments are, in turn, permanently controlled by the Executive Committee of the Board and are subject to regular scrutiny by the Board of Directors, the Audit Committee and the Chartered Accountant and Auditor in the performance of the duties attributed to them by the Law or the Company's Articles of Association.

It is also important to highlight that all management information gathered is subject to regular scrutiny in conformance with applicable legal or regulatory provisions by the external auditors, whose full compliance to requirements is subject to monitoring by the Audit Committee of the Board of Directors within the scope of its own duties.

Notwithstanding what was previously referred, the Executive Committee of the Board of Directors, supported by the internal audit, has a timely ongoing program for the revision/implementation of procedures and standard analysis and information reports in terms of risk management, for a global implementation in all Group companies.

The aforementioned revision/implementation of the procedures and information report has been implemented, at first, at the level of the Portuguese subsidiary – Inapa Portugal Distribuição de Papel, SA – and is now being implemented in all the other Group companies.

Finally, it should be noted that the financial information will only be disclosed by the Company after scrutiny by the services of the corporate center, the Executive Committee, the Audit Committee, the Board of Directors and, whenever required by law, by the Chartered Accountant and External Auditor.

II.6.

Responsibility of the Board of Directors and the Supervisory Board in establishing and operating the company's internal control and risk management systems, and also in assessing said system's functioning and adaptation to the company's requirements

It is the responsibility of the Audit Committee of the Board of Directors, on its own initiative or by suggestion of the Board of Directors, to settle the internal control and risks management systems of the Company and the Group, for approval by the Board of Directors.

The assessment of the conduct of the Company's and the Group's operations and adjustment to its needs are monitored on an ongoing basis by the Audit Committee and, within the scope of its own duties, by the External Auditor.

The aforementioned revision of the procedures and information report, as far as risk management is concerned, will be validated in due time by an external autonomous entity.

II.7.

Indication of the existence of regulations on the functioning of the corporate boards or other internally defined rules on incompatibility and the maximum number of positions that a member is entitled to hold and the place where said rules may be consulted

The Company has approved, by a resolution of the Board of Directors dated May 17, 2010, the following regulations governing the operations of its statutory bodies:

- ↳ Board of Directors;
- ↳ Audit Committee;
- ↳ Executive Committee of the Board of Directors

Rules concerning incompatibility are exclusively the ones arising from the Law and are not specifically regulated by the Company.

Regulations on the functioning of the Board of Directors, the Audit Committee and the Executive Committee are made available to the shareholders and other interested parties in the Company's corporate website – www.inapa.pt.

SECTION II – BOARD OF DIRECTORS

II.8.

In the event of the Board of Directors' Chairman carrying out an executive role, an indication of the mechanisms coordinating the tasks of non-executive members in order to ensure independence and notification of decisions

The Chairman of Inapa's Board of Directors does not serve in an executive role, and so there is no need to implement effective mechanisms to coordinate the initiatives of its non-executive members namely for purposes of ensuring that those members can act in an independent and informed capacity.

II.9.

Identification of the major economic, financial and legal risks to which the company is exposed in pursuing its business activity

The Group's main activity is the distribution of paper, and as such, it acts as a link between the upstream paper producers and the downstream intermediate consumers (namely companies and paper manufacturing industries, such as printers, advertisers, media companies, and newspaper and book publishers, among others), modern distributors (large-scale suppliers and specialized retail chains) and end consumers (companies in the office segment and individuals).

Inapa is subject to the inherent risks of the economic sector where it operates and especially to fluctuations in paper price, short-term imbalances between demand and supply, changes in consumption patterns and the performance of the economy in general.

In this context, the most relevant risks to which Inapa is exposed while conducting its business are associated with its capacity to pass changes in the purchase price of paper and in its operating costs on to customers through selling prices, particularly costs related to logistics and transportation.

Additionally, the paper distribution business is sensitive to changes in the behavioral patterns of the demand, mainly in segments such as advertising and media, and to changes in the distribution structure.

Balance between supply and demand depends on a variety of factors, among which we highlight the trends in installed production capacity and the level of overall economic activity.

The Group's ability to pass paper price and/or oil price increases on to its customers through the selling prices of its products, or the fees it charges for the services it provides, is not fully elastic, and so the direct margins of products sold and the net contribution of services rendered may be adversely impacted by such adverse trends, with the result that transport costs associated with its delivery services may increase and consequently adversely impact on the Group's performance, financial situation, and earnings.

Inapa counts with some means of mitigating this risk, among which stand out its systems, which introduce various levels of authority according to the margin generated by the operation in the sales process.

The developments in the productive capacity of the different geographical markets, trends in paper demand in emerging economies such as China and India and its impact on those markets' suppliers, the impact of exchange rate fluctuation on the competitiveness of the various markets, and a number of regulatory issues that affect the world paper trade are all factors which, either in combination or in isolation, may directly or indirectly impact the performance of the Company, its financial situation, and its earnings performance.

Furthermore, the paper distribution business has undergone structural changes in recent years, as a result of mergers among paper merchants, especially in Europe. Competitor moves may directly or indirectly impact the Company's future strategic decisions and, therefore, its positioning in each particular market and, consequently, affect its economic and financial returns and asset allocation.

Given the fact that Inapa conducts its business in seven European countries, and, since 2009, in Angola as well, in conjunction with the fact that about 95% of its total turnover is originated in foreign markets, the company is naturally exposed to risks arising as a result of the specific performance of the economies of the countries where it operates, notwithstanding the fact that the very nature of that exposure may equally constitute a risk-mitigating factor as a result of the low probability that exactly the same economic performance pattern will occur at once in every one of those markets.

The exposure to currency risk is limited but real on account of the fact that the Group's aggregate turnover in currencies other than Euro (namely Swiss Franc, US Dollar and Angolan Kwanza) accounts for approximately 6.5% of the total turnover.

As it is the case with any other company or group of companies, Inapa's performance depends on its ability to retain its customer base.

In addition to serving quite a significant customer base – of over 70,000 customers – that are widely distributed from a geographical perspective and to offering a wide range of competitive, top-quality products and appropriate service levels, Inapa has been developing a customer loyalty program aimed at its traditional clientele through a comprehensive offer of products and services that complement its core business with a view to increasingly assert itself as a global Paper Service Provider.

The impact on local economies of a downturn in the world economy may make it difficult for customers of the Inapa Group to meet their obligations towards the Group.

As a credit risk mitigation factor, Inapa contracted in 2011, a credit insurance policy to cover for credit risk of its operating subsidiaries with a major insurance company in Europe. This insurance covers the five core countries of the Group (Germany, France, Switzerland, Portugal and Spain), thus covering more than 95% of Group sales.

Regardless of the coverage contemplated above, Inapa also manages credit risk by acting as follows: each Group subsidiary has its credit collections committee composed by the CEO, CFO and head of sales and purchases; credit limits are defined and recorded in the information system and inhibit new orders when limit is fully utilized; limits of credit granting are subject to annual review and/or whenever there is relevant information arising from the recommendation of the internal and external monitoring systems; approval of sales above the defined credit limits are subject to Board approval.

A slowdown in economic growth rates or a decrease in consumer and producer confidence indexes may, in turn, lead to a slowdown or fall in the paper demand, namely the demand for writing and printing paper, thereby adversely affecting its operations, sales, earnings, and the overall financial standing of the Inapa Group.

The Group's ability to successfully implement the established strategy is a function of its ability to retain, and if necessary to hire, the most competent and adequately skilled staff to perform each duty.

Although the Group's human resources policy strives to reach these objectives, it is not possible to guarantee that constraints may not arise in that regard.

Inapa awards supplemental retirement and subsistence pension benefits to the personnel of the subsidiaries Inapa France, Logistipack, Semaq, Inapa Switzerland and Papier Union, having duly accounted for the inherent expenses and costs associated with such benefits in accordance with the specifications of International Accounting Standard 19 (IAS 19).



Paper samples

The balance reported in the consolidated accounts under liabilities for pension benefits is based on predefined assumptions on mortality rates, whereas the beneficiaries of the pension fund schemes in question may live longer than what such assumptions accounted for and, as such, may draw benefits from the pension fund in excess of the provisions for such benefits. Therefore, liabilities for pension benefits may have an adverse impact on cash flows.

As regards the consolidation of accounts, Inapa has methods to mitigate internal and external risks.

Internally, the holding company has a team that sets the accounting policies to be used in the Group, validates all the consolidation movements of each company and controls the processing of local accounts under IFRS. Additionally, all companies report their monthly accounts to the Group's holding company (income statements and balance sheets), enabling to monitor regularly the progress of the accounts of each Group company.

Externally, in order to mitigate the risks arising from the classification into different accounting categories, proper accounting and consolidation reports of each company and standardization of criteria, we opted to use a common auditor in the main geographical regions in which Inapa operates, in this case PricewaterhouseCoopers. The work developed by the holding company is also subject to verification by the same external auditor, ensuring the adequacy and transparency of the consolidated accounts.

In the future, Inapa may be a party in litigation arising from the conduct of its business, including legal proceedings which may have been ruled in favor of the Group, fully or partially, or sentences that may be subject to recourse or petition for their annulment by the counterparties in conformance with applicable legal procedure and until that time as such sentences have been upheld in a court of final appeal.

At present, the main legal suit to which Inapa is a party concerns a petition under ordinary procedure filed by Papelaria Fernandes – Indústria e Comércio, SA, in August 01, 1997, which claim has been valued at 24,459,906.14 Euros, relative to events occurring from 1991 to 1994.

In the aforementioned legal suit, and in essence, Papelaria Fernandes is petitioning to be declared null the contracts and transactions entered into during the above mentioned period by the Group and Papelaria Fernandes. Notwithstanding the Group's firm belief that it is right, Inapa cannot guarantee that the court case in question will be ruled in its favor or that any other such legal suits relative to its operations will be ruled in its favor in the future. Unfavorable rulings on legal suits filed against it may have an adverse impact on the operations, financial situation, and earnings performance of the Inapa Group.

Inapa Group's operations require investments. It is Inapa's intention to partly fund those investments with cash resources generated from operations. However, should its operations fail to generate sufficient cash resources, Inapa may be required to partly fund the envisaged investments with funding raised from external sources, including bank finance and bond issues.

In addition, Inapa Group is exposed to a number of other risks, namely liquidity risk, interest rate risk, market risk on the price of raw materials, operating risk, and other risks.

Interest costs on most of the Group's financial indebtedness bears interest at rates linked to variable market rates, on account of which Inapa is exposed to market risk on changes in interest rates.

Considering that Inapa does not hedge its exposure to adverse changes in market interest rates, such changes may, in turn, have an adverse impact on its performance, financial situation, and earnings.

Nevertheless, and in order to manage such risks, the Group's Finance Department strives to manage the impact of changing interest rates by monitoring market developments on an ongoing basis and by being in a position to contract financial instruments to mitigate the impact of interest rate volatility.

In a context of sector consolidation, Inapa may be the target of a public tender offer.

Despite the fact that the Group has been implementing careful risk management methodologies to manage every type of risk to which it is exposed, in the event of exceptionally adverse scenarios materializing, the policies and procedures employed by Inapa to identify, monitor, manage, and mitigate such risks may prove not to be fully effective.

The Company believes that it is sufficiently equipped to effectively control the risks arising from the business conducted by the Company and the companies it controls, and deems that the actions being conducted by the Heads of its Management Control and Finance Departments, who have been specifically charged to manage its risks, particularly Inapa Group's liquidity risk, are effective.

Inapa manages the Group's liquidity risk by acting as follows: striving to structure the Group's financial indebtedness to feature a large percentage of medium and long-term debt, with a maturity that adequately matches its ability to generate cash resources; resorting to credit facilities it may draw on at any time (credit facilities on current accounts); treasury management is done locally in each Group company supervised by the Holding Company; cash flow forecast is regularly updated and monitored to avoid potential deviations.

In the course of conducting Inapa's normal business, and owing to its organizational structure, the Group is subject to certain operational risks, including possible interruptions in the services it renders or delays in providing such services, omissions, errors.

Those risks are monitored by the Company on an ongoing basis by means of the administrative and information systems it implemented for that purpose, having also arranged for insurance policies to cover certain operational risks.

Inapa Group's operations are also dependent on IT processing, which involves the storing and processing of financial reporting records, monitoring and control records from its logistics, warehousing and delivery services, and internal accounting records.

Notwithstanding the ongoing assessment of the condition of its information systems and the fact that our capacity has proven to be reliable, it is not possible to absolutely guarantee a full identification and timely redressing of every single issue concerning the information technology systems or the unqualified success of every single implementation of a technological enhancement to such systems.

In this scenario, there could be significant changes in Inapa's current strategy with implications for the several businesses and markets where it operates.

Inapa Group may be adversely affected by amendments to ruling legislation and to other tax legislation applicable in Portugal, the European Union, and the particular countries where it operates.

The Group's units are subject to risks that are inherent to the conduct of any economic activity, such as accidents, faults, or natural catastrophes that may cause damages to the Group's assets or a temporary interruption of its trading activities.

II.10.

Powers of the Board of Directors, particularly regarding resolutions concerning capital increase

In accordance with the provisions of Article 20 of the Articles of Association, the Board of Directors shall be entitled to exercise, in general, full powers in managing the affairs of the Company and shall represent it in court and out of court, either as plaintiff or as defendant, as well as conduct all necessary acts in the pursuit of the business purposes of the Company, namely the following:

- Setting up, maintaining, relocating or closing down any of the Company's premises, plants, laboratories;
- Setting up, maintaining, relocating or closing down any of the Company's offices, branches, agencies or any other type of Company premises;
- Purchasing, selling and pledging in any manner Company shares and securities held on its own account or any other Company securities of an identical or similar nature;
- Purchasing, selling and pledging in any manner shares, rights, or any other type of shareholdings of an identical or similar nature held on other companies, together with public debt securities;
- Purchasing and selling any assets other than fixed assets held by the Company or pledging such assets in any manner;
- Acquiring fixed assets, as well as selling or pledging them under any acts or contracts, even if for purposes of providing tangible security against credit facilities provided that a recommendation for approval thereof has been obtained from the Audit Committee in any of those instances;
- Admitting guilt, withdrawing or setting out of court on any legal proceedings, as well as committing to abide by the findings of arbitration proceedings;
- Appointing duly mandated representatives in accordance with applicable legislation.

By deliberation of the General Meeting of April 6 2011, the Board of Directors is entitled to resolve on a share capital increase up to a maximum of € 225,000,000.00, having changed number 1 article 7 of the company' bylaws, which now states that "The Board of Directors may increase the share capital one or more times, by means of cash payments, up to a maximum of € 225,000,000.00 (two hundred and twenty five million Euros), through preferred shares with no voting right and a priority dividend of 5% of subscription value, with a subscription reserve to current shareholders."

Under this statutory authorization, the share capital of the company has been increased from € 150,000,000.00 to € 204,176,479.38, through the issuance of 300,980,441 shares.

The Board of Directors is entitled to resolve up to the maximum legal term – 5 years from the authorization – on a share capital increase up to € 45,823,520.62, through the emission of preferred shares with no voting right and a priority dividend of 5% of subscription value, with a subscription reserve to current shareholders and realized by means of cash payments.

II.11.

The information on the rotation policy of the Board of Directors' functions, namely as to the financial responsibility division and the rules applicable to the appointment and replacement of members of the board of directors and of the supervisory board

Without prejudice of what is stated in the paragraphs that follow, the Board of Directors is constituted by five to twelve members, to be appointed by the shareholders attending the General Meeting responsible for the appointment. Among the appointees, the shareholders will designate the Chairman.

In conformity with the provisions of paragraphs 2 and 3 of Article 18 of its Bylaws, "The shareholders who vote against a motion to elect the Directors have the right to appoint one Director, as long as this minority represents at least 10% of the share capital; In order to enact the provision in the item above, the election will take place by a vote of the aforementioned minority at the same meeting, and the Director thus elected will automatically substitute the least voted person on the winning list, or, in case of a tie, the person in last place on that same list".

In conformity with the provisions of paragraph 7 of Article 18 of its Bylaws, "If the Board of Directors is composed of fewer members than the maximum set forth in item 1 of this article and it deems it necessary for the management of the company business to increase the number of Directors, it may appoint two new members prior to the next scheduled annual General Meeting...; The first annual General Meeting to be held after such appointment will either confirm or reject the advice of the Board of Directors with regard to the number of Directors. If the instruction is confirmed, the appointment of the new members will be ratified."

In conformity with the provisions of paragraph 9 of Article 18 of its Bylaws, "The Board of Directors will elect replacements for any members deemed definitively absent, dismissed under the terms of the law, or who resign their post. Any replacements thus made will remain in force until the end of the term to which the members of the Board of Directors who made the selection were elected, unless the selection is not ratified by the first subsequent General Meeting..."

The Company has not implemented in its Bylaws or internal regulations a policy for the rotation of the members in charge, namely the member of the Board of Directors in charge of Finance and Administration.

However, it is important to note in this respect that the member of the Board of Directors presently in charge of Finance and Administration has only been appointed on May 31, 2010, and that as far as the other members of the Executive Committee are concerned, the ones that have the longest permanence in their duties are only serving their second term of office as Directors of the Company.

II.12.

The number of meetings held by the board of directors and the supervisory board as well as reference to the minutes of said meetings

During the course of 2012, the Board of Directors held 8 (eight) meetings.

Also during the course of 2012 the Audit Committee held 9 (nine) meetings.

Minutes of all those meetings of the two Boards were drawn up and are duly written in a special book organized to the effect.

II.13.

The number of meetings held by the Executive Committee or by the Executive Board of Directors, as well as reference to the drawing up of the minutes of those meetings and whenever applicable, the submission of same with the convening notices to the Chair of the Board of Directors, the Chair of the Supervisory Board or of the Audit Committee, the Chair of the General and Supervisory Board and to the Chair of the Financial Matters Committee

During the course of 2012, the Executive Committee of the Board of Directors held 10 (ten) formal meetings and minutes were drawn up of those meetings.

A copy of these minutes has been sent by the Chairman of the Executive Committee to the Chairmans of the Board of Directors and of the Audit Committee.

II.14.

Distinction between executive and non-executive members and among these, differentiating those members that would comply if the incompatibility rules were to be applied (Article 414-A/1 of the Commercial Companies Code, except for item /b and the independency criteria provided for in article 414/5, both of the Commercial Companies Code).

II.14.1.

Executive members of the Board of Directors

| | |
|---|----------|
| José Manuel Félix Morgado | Chairman |
| Arndt Jost Michael Klippgen | Director |
| António José Gomes da Silva Albuquerque | Director |
| Jorge Manuel Viana de Azevedo Pinto Bravo | Director |



II.14.2.

Non- executive members of the Board of Directors and incompatibility rules set by paragraph 1 of Article 414-A of the Companies Act and independence criteria set out in paragraph 5 of Article 414-A of the Companies Act

| NAME | FUNCTION | INCOMPATIBILITIES | INDEPENDENCE |
|-----------------------------------|----------|-------------------|--------------|
| Álvaro João Duarte Pinto Correia | Chairman | No | Yes |
| Emídio de Jesus Maria | Director | No | Yes |
| Acácio Jaime Liberado Mota Piloto | Director | No | No |
| Eduardo Gonzalo Fernandez Espinar | Director | No | Yes |

II.15.

A description of the legal and regulatory rules and other criteria that have been used as a basis for assessing the independency of its members carried out by the board of directors

The incompatibility and independence criteria that served as a basis to the evaluation of the function of the Directors were the provisions set out in the Companies Act – Articles 414 and 414-A.

II.16.

A description of the selection rules for candidates for non-executive member positions and the way in which executive members refrain from interfering in the selection process

The selection of non-executive directors is carried out by shareholders without the interference of the executive directors.

The non-executive members of the Board of Directors have been representing the interests of shareholders, holding an independence position from the executive directors.

As such, the Company has not established formal rules for the selection of candidates to the position of non-executive Directors.

II.17.

Reference to the fact that the company's annual management report includes a description on the activity carried out by non-executive members and possible obstacles that may be detected

In the Company's annual management report, Chapter 1, a short summary of the activities developed by non-executive Directors is written, referring eventual constraints arising from the exercise of their duties.



II.18.

The professional qualifications of the members of the board of directors, the professional activities carried out by same during the last five years at least, the number of company shares they hold, the date of the first appointment and the date of the end of mandate

II.18.1.

Qualifications of the members of the Board of Directors and Professional activities carried out by same during the last five years at least

II.18.1.1.

Álvaro João Duarte Pinto Correia

II.18.1.1.1.

Academic qualifications

- ↘ Degree in Engineering by Instituto Superior Técnico (Superior Technical Institute)
- ↘ Associate Professor in Instituto Superior Técnico (Superior Technical Institute)
- ↘ Professor in Academia Militar (Military Academy)

II.18.1.1.2.

Professional qualifications

- ↘ Chairman of the Board of Directors of Tagusgás – Empresa de Gás do Vale do Tejo, SA (from 06.02.1997 to 30.05.2008)
- ↘ Director of SHCB – Sociedade Hidroeléctrica de Cabora Bassa (from 27.11.2007 to 12.04.2010)
- ↘ Chairman of the Board of Directors of Sofid – Sociedade para o Financiamento do Desenvolvimento – Instituição Financeira de Crédito, SA (from 04.04.2008 to 12.05.2010)
- ↘ Chairman of the Supervisory Board of UCCLA – União das Cidades Capitais Luso-Afro-Américo-Asiáticas (since 16.02.1989)
- ↘ Chairman of the Supervisory Committee of Instituto de Seguros de Portugal (Portuguese Insurance Institute) (since 19.12.2004)
- ↘ Chairman of the Board of Directors of Fundação Cidade de Lisboa (since 01.07.2000)
- ↘ Chairman of the General Board of Nersant – Associação Empresarial da Região de Santarém (since 17.07.2000)
- ↘ Coordinator of the Business Committee of Angola's Debt Negotiation (since 07.02.2003)
- ↘ Coordinator of the Project Team for the follow-up of the study and implementation of the New Lisbon Airport, and coordination with the privatization of ANA, SA (since 12.12.2006)
- ↘ Chairman of the Remuneration Committee of PT – Portugal Telecom, SGPS, SA (since 22.06.2007)
- ↘ Chairman of the Supervisory Board of CPF – Centro Português de Fundações (since 24.03.2010)
- ↘ Member of the Remuneration Committee of Banco Espírito Santo, S.A. (since 22.03.2012)
- ↘ Member of the Remuneration Committee of EDP – Energias de Portugal (since 17.04.2012)

II.18.1.2.

José Manuel Félix Morgado

II.18.1.2.1.

Academic qualifications

- ↘ Degree in Business Economics and Administration by Universidade Católica Portuguesa
- ↘ Specialization in Asset and Liabilities Management with INSEAD

II.18.1.2.2.

Professional qualifications

- ↘ Managing Director of Seguros e Pensões (BCP), Ocidental Vida, Ocidental Seguros, Médis, Império Bonança, Companhia de Seguros de Macau and Pensõesgerere (from 1993 to 2005)
- ↘ President of Imperio Vida y Diversos (from 1993 to 2008)
- ↘ Managing Director of ONI – SGPS, SA (from 2005 to 2006)
- ↘ Manager of Poresin – Investimentos Mobiliários e Imobiliários, Lda
- ↘ Vice-President of the Board of Directors (since 17.05.2010) and Chairman of the Executive Committee of Inapa – Investimentos, Participações e Gestão, SA (since 15.02.2007)
- ↘ Director and Chairman of the Audit Committee of Gestmin – SGPS (since 2010)
- ↘ Director of REN, SGPS, S.A. (since 15.09.2011)
- ↘ Chairman of the Board of Directors/Management of the subsidiary companies of Inapa Group:
 - ↘ Gestinapa – Sociedade Gestora de Participações Sociais, SA
 - ↘ Inapa Portugal Distribuição de Papel, SA
 - ↘ Inapa Deutschland, GmbH
 - ↘ Inapa France, SAS
 - ↘ Inapa España Distribución de Papel, SA
 - ↘ Inapa Suisse, SA
 - ↘ Inapa Belgium, SA
 - ↘ Inapa Luxembourg, SA
 - ↘ Logistipack, SAS
 - ↘ Inapa Merchants Holding, Ltd
 - ↘ Europackaging – SGPS, Lda
 - ↘ Inapa Embalagem, Lda
 - ↘ Da Hora – Artigos de Embalagem, Lda

II.18.1.3.

Emídio de Jesus Maria

II.18.1.3.1.

Academic qualifications

- ↘ Degree in Business Economics and Administration by Instituto Superior de Economia de Lisboa
- ↘ Chartered Accountant (registered in the respective Association)
- ↘ Chartered Accountant and Auditor (registered in the respective Association, having voluntarily suspended such duties for the time being)

II.18.1.3.2.

Professional qualifications

- ↘ Member of the Supervisory Board of Santander Totta Seguros – Companhia de Seguros de Vida, SA (from 2009 to 2012)
- ↘ Chartered Accountant and Auditor and independent Consultant (from 1990 to 2008)
- ↘ Chairman of the Monitoring Committee of the Work Accidents Fund (from 2001 to 2006)
- ↘ Member and Chairman of the Audit Committee of the EIB – European Investment Bank – Luxembourg (from 1996 to 2003)
- ↘ Inspector of Finance in IGF – technical career and manager until Assistant Inspector-General (from 1980 to 2003)

II.18.1.4.

Arndt Jost Michael Klippgen

II.18.1.4.1.

Academic qualifications

- ↘ Diplom-Kaufmann academic degree from the University of Hamburg

II.18.1.4.2.

Professional qualifications

- ↘ General Manager of the following subsidiary companies of Inapa Group:
 - ↘ Papier Union, GmbH
 - ↘ Inapa Deutschland, GmbH
 - ↘ PMF – Print Media Factoring, GmbH
 - ↘ Inapa Packaging, GmbH
 - ↘ Inapa VisCom, GmbH

II.18.1.5.

António José Gomes da Silva Albuquerque

II.18.1.5.1.

Academic qualifications

- ↘ Degree in Finance Administration from Instituto Superior de Ciências Económicas e Financeiras (current ISEG)

II.18.1.5.2.

Professional qualifications

- ↘ Director of Parpública – Participações Públicas, SGPS, SA (from 2004 to 2010)
- ↘ Director and President of Sagesecur, SGPS, SA (from 2004 to 2010)
- ↘ Director of Capitalpor, SGPS, SA (from 2008 to 2010)
- ↘ General Manager of the following subsidiary companies of Inapa Group:
 - ↘ Europackaging – SGPS, Lda
 - ↘ Inapa Shared Center, Lda

II.18.1.6.

Jorge Manuel Viana de Azevedo Pinto Bravo

II.18.1.6.1.

Academic qualifications

- ↘ Bachelor's Degree in Engineering from Instituto Superior de Engenharia de Lisboa
- ↘ Post-graduation in Management and Marketing with Stockley Park Management Center

II.18.1.6.2.

Actividade profissional

- ↘ Vice-Chairman of the Board of Directors of Reditus Gestão, SA (from 2009 to 2010)
- ↘ Director of the Grupo Tecnidata (from October 2007 to 2010)
- ↘ Managing Director of Financial Services Iberia of Logica (ex-Edinfor) (from January 2006 to July 2007)

- ↘ General Manager of the following subsidiary companies of Inapa Group:
 - ↘ Inapa Portugal Distribuição de Papel, SA
 - ↘ Inapa España Distribución de Papel, SA
 - ↘ Inapa Suisse, SA
 - ↘ Inapa France, SAS

II.18.1.7.

Acácio Jaime Liberado Mota Piloto

II.18.1.7.1.

Academic qualifications

- ↘ Degree in Law from Faculdade de Direito de Lisboa
- ↘ Scholarship from Foundation Hans Seidel, Munich
- ↘ Post-graduation in Community Law with University Ludwig Maximilian, Munich
- ↘ Post-graduation in Competition Community Law with Max Planck Institut, Munich
- ↘ Intern in European Patent Institut, Munich
- ↘ Insead – Executive Programme

II.18.1.7.2.

Professional qualifications

- ↘ Director of Bank Millennium BCP Investimento, SA (from 2000 to 2009)
 - ↘ General Manager of Bank Millennium BCP, SA (from 2000 to 2012)
 - ↘ Director of Elos – Ligações de Alta Velocidade, SA
 - ↘ Director of TIIC – Transport Infrastructure Investment Company
 - ↘ Member of the General Board of Asterion, ACE
 - ↘ Director of Millennium BCP Gestão de Activos, SGFI, SA
 - ↘ President of the Board of Directors of Millennium SICAV, Luxembourg
-

II.18.1.8.

Eduardo Gonzalo Fernandez Espinar

II.18.1.8.1.

Academic qualifications

- ↘ B.S. in Business Administration from Universidade Católica de Santiago do Chile
- ↘ MBA with Wharton School of Pennsylvania University

II.18.1.8.2.

Professional qualifications

- ↘ Director of Emergence Capital Partner, SA (Madrid) (since January 2006)
- ↘ Director of Akoleo, SA (Geneva) (since January 2006)
- ↘ Director of Patris Capital, SA (since January 2006)
- ↘ Director of Ongoing TMT, SA (from February 2011 to November 2012)

II.18.2.

Number of company shares they hold, the date of the first appointment and the date of the end of mandate

| | NUMBER OF ORDINARY SHARES | NUMBER OF PREFERRED SHARES | DESIGNATION DATE | TERMINATION OF TERM SERVICE |
|---|---------------------------------|----------------------------------|---------------------|--------------------------------|
| Álvaro João Duarte Pinto Correia | 0 | 0 | 11.05.2010 | 31.12.2012 |
| José Manuel Félix Morgado | 563 631 | 0 | 15.02.2007 | 31.12.2012 |
| Emídio de Jesus Maria | 0 | 0 | 09.04.2008 | 31.12.2012 |
| Arndt Jost Michael Klippgen | 0 | 0 | 31.05.2007 | 31.12.2012 |
| António José Gomes da Silva Albuquerque | 0 | 0 | 11.05.2010 | 31.12.2012 |
| Jorge Manuel Viana de Azevedo Pinto Bravo | 0 | 0 | 11.05.2010 | 31.12.2012 |
| Acácio Jaime Liberado Mota Piloto | 0 | 0 | 11.05.2010 | 31.12.2012 |
| Eduardo Gonzalo Fernandez Espinar | 200 000 | 0 | 11.05.2010 | 31.12.2012 |

II.19.

Duties that the members of the board of directors carry out in other companies and a description of duties carried out in other companies of the same holding

II.19.1.

Álvaro João Duarte Pinto Correia

II.19.1.1.

Activities in other companies outside Inapa Group

- ↘ Chairman of the Board of Directors of Sofid – Sociedade para o Financiamento do Desenvolvimento – Instituição Financeira de Crédito, SA

II.19.1.2.

Activities in other companies of Inapa Group

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II.19.2.

José Manuel Félix Morgado

II.19.2.1.

Activities in other companies outside Inapa Group

- ↘ Director and Chairman of the Audit Committee of Gestmin – SGPS
- ↘ Director of REN, SGPS, SA
- ↘ Manager of Poresin – Investimentos Mobiliários e Imobiliários, SA

II.19.2.2.

Activities in other companies of Inapa Group

- ↳ Chairman of the Board of Directors of Gestinapa – Sociedade Gestora de Participações Sociais, SA
- ↳ Chairman of the Board of Directors of Inapa Portugal Distribuição de Papel, SA
- ↳ Chairman of the Management Board of Inapa Deutschland, GmbH
- ↳ Chairman of Inapa France, SAS
- ↳ Chairman of the Board of Directors of Inapa España Distribución de Papel, SA
- ↳ Chairman of the Board of Directors of Inapa Suisse, SA
- ↳ Chairman of the Board of Directors of Inapa Belgium, SA
- ↳ Chairman of the Board of Directors of Inapa Luxembourg, SA
- ↳ Chairman of the Board of Directors of Logistipack, SA
- ↳ Director of Europackaging – SGPS, Lda
- ↳ Director of Inapa Embalagem, Lda
- ↳ Director of Da Hora – Artigos de Embalagem, Lda

II.19.3.

Emídio de Jesus Maria

II.19.3.1.

Activities in other companies outside Inapa Group

–

II.19.1.3.2.

Activities in other companies of Inapa Group

–

II.19.4.

Arndt Jost Michael Klippgen

II.19.4.1.

Activities in other companies outside Inapa Group

–

II.19.4.2.

Activities in other companies of Inapa Group

- ↳ Manager of Papier Union, GmbH
- ↳ Manager of Inapa Deutschland, GmbH
- ↳ Manager of PMF – Print Media Factoring, GmbH
- ↳ Manager of Inapa Packaging, GmbH
- ↳ Manager of Inapa VisCom, GmbH

II.19.5.

António José Gomes da Silva Albuquerque

II.19.5.1.

Activities in other companies outside Inapa Group

–

II.19.5.2.

Activities in other companies of Inapa Group

- ↳ Director of Europackaging – SGPS, Lda
 - ↳ Director of Inapa Shared Center, Lda
-

II.19.6.

Jorge Manuel Viana de Azevedo Pinto Bravo

II.19.6.1.

Activities in other companies outside Inapa Group

—

II.19.6.2.

Activities in other companies of Inapa Group

- ↳ Director of Inapa Portugal Distribuição de Papel, SA
 - ↳ Director of Inapa España Distribución de Papel, SA
 - ↳ Director of Inapa Suisse, SA
 - ↳ Director of Inapa France, SAS
-

II.19.7.

Acácio Jaime Liberado Mota Piloto

II.19.7.1.

Activities in other companies outside Inapa Group

- ↳ Director of Millennium BCP Gestão de Activos, SGFI, SA
 - ↳ President of the Board of Directors of Millennium SICAV, Luxembourg
 - ↳ President of the Board of Directors of BII International, Luxembourg
-

II.19.7.2.

Activities in other companies of Inapa Group

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II.19.8.

Eduardo Gonzalo Fernandez Espinar

II.19.8.1.

Activities in other companies outside Inapa Group

- ↳ Director of Emergence Capital Partner, SA (Madrid)
 - ↳ Director of Akoleo, SA (Geneva)
 - ↳ Director of Patris Capital, SA
-

II.19.8.2.

Activities in other companies of Inapa Group

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SECTION III – GENERAL AND SUPERVISORY BOARD, FINANCIAL MATTERS COMMITTEE AND SUPERVISORY BOARD

II.21. a II. 29.

Not applicable

The Company adopted the governance model set out in the provisions of sub-paragraph b) of paragraph 1 of Article 278 of the Companies Act as its statutory administration and supervisory structure, comprising a Board of Directors, and Audit Committee and a Chartered Accountant and Auditor.

SECTION IV – REMUNERATION

II.30.

Description of the remuneration policy of the board of directors and the supervisory board, as provided for in article 2 of Law 28/2009 of 19 June

The remuneration policy has been the object of a separate assessment by the General Meeting of May 11, 2012.

In such Meeting, the following description on remuneration policy has been approved by a majority of 98.87% of votes:

1. 1. The remuneration of the members of the Board of Directors comprises exclusively a fixed sum, except in the case of the members of the Executive Committee that shall also have a variable component.
2. 2. The Remunerations Committee stipulates the amount of the fixed sum in the remuneration of the Governing Bodies has to be included in the Governance Report.
3. 3. The remuneration of the members of the Governing Bodies is determined based on general criteria: alignments of the remuneration with the interests of the Company' Stakeholders, evaluation of the performance and financial conditions of the Group and justice and equilibrium on the evaluation and application.
4. 4. The statutory account auditor will be remunerated in the terms and conditions that will be agreed between him and Inapa, in accordance with the market practices and legal and recommendation framework.
5. 5. For 2012 it was established to maintain the fixed remuneration of the Governing Bodies, notwithstanding the provisions on mandatory legal standards may state the reverse.
6. 6. The setting of a variable component of the remuneration of the members of the Executive Committee should be based on the evaluation of their performance, following the criteria that consider the financial results improvement in line with the settled strategy and goals, the value creation for the shareholders and the Group image on the market and its interventions.
7. 7. In case there is a variable component of the remuneration, it will be compose by two components;
 - a) An annual component, based on the annual goals achievement;
 - b) A pluri-annual component, based on mandate goals achievement (or on the years ok work, in case of an incomplete mandate).
8. 8. Exceptional restrictions to the variable component of the remuneration: Given the available information on the current situation of the company, the relevant markets and, in general, the global economic situation, it is considered to maintain the guidelines stated for the years of 2010 and 2011, regarding the non-allocation of any variable remuneration or management bonuses in respect of the year 2012.

II.31.

Indication on the amount concerning the annual remuneration paid individually to

members of the board of directors and of the supervisory board of the company, including fixed and variable remuneration and as to the latter, mentioning the different components that gave rise to same, the parts that have been deferred and paid

| | INAPA – IPG | | SUBSIDIARIES | |
|---|---------------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|
| | FIXED REMUNERATION PAID IN 2012 | VARIABLE REMUNERATION IN 2012 | FIXED REMUNERATION PAID IN 2012 | VARIABLE REMUNERATION IN 2012 |
| Álvaro João Duarte Pinto Correia | € 84,000.00 | - | - | - |
| José Manuel Félix Morgado | € 399,243.60 | - | - | - |
| Arndt Jost Michael Klippgen | € 35,000.00 | - | € 260,000.00 | € 220,000.00* |
| António José Gomes da Silva Albuquerque | € 259,000.00 | - | - | - |
| Jorge Manuel Viana de Azevedo Pinto Bravo | € 259,000.00 | - | - | - |
| Emídio de Jesus Maria | € 70,500.00 | - | - | - |
| Acácio Jaime Liberado Mota Piloto | € 16,500.00 | - | - | - |
| Eduardo Gonzalo Fernandez Espinar | € 16,500.00 | - | - | - |

(*) see II.33.12.

II.32.

Information on the way the remuneration is structured so as to allow aligning the interests of the members of the board of directors with the long-term interests of the company as well as how it is based on the performance assessment and how it discourages excessive risk assumption

9. The remuneration of the members of the Board of Directors, as it was approved in the General Meeting, is determined based on three general criteria: (i) alignments of the remuneration with the interests of the Company's Stakeholders, (ii) evaluation of the performance and financial conditions of the Group and (iii) justice and equilibrium on the evaluation and application.
10. The remuneration of the members of the Board of Directors comprises exclusively a fixed sum, except in the case of the members of the Executive Committee that shall also have a variable component.
11. The Remunerations Committee stipulates the amount of the fixed sum in the remuneration of the Governing Bodies that has to be included in the Governance Report.
12. The setting of a variable component of the remuneration of the members of the Executive Committee should be based on the evaluation of their performance, following the criteria that considers the

financial results improvement in line with the settled strategy and goals, the value creation for the shareholders and the Group image on the market and its interventions.

13. In case there is a variable component of the remuneration, it will be composed by two components:
 - c) An annual component, based on the annual goals achievement;
 - d) A pluri-annual component, based on mandate goals achievement (or on the years that have been working, in case of an incomplete mandate).
14. 6. For 2012 it was established that there will be no variable component on the remuneration, maintaining the fixed remuneration of 2010 and 2011.

II.33.

As regards the remuneration of the executive members:

II.33.1.

Reference to the fact that the executive members' remuneration includes a variable component and information on the way said component relies of the assessment performance

The remuneration of Directors with executive duties shall comprise a variable component dependent on regular assessments of their performance to be determined under previously stated terms.

Notwithstanding what has been previously mentioned, the General Meeting has approved that, at exceptional level, in the year of 2012 no variable component of remuneration shall be distributed to executive Members.

II.33.2.

The corporate bodies responsible for assessing the performance of executive members

The performance assessment of the executive Members for purposes of remuneration is the responsibility of:

- The Remunerations Committee;
- The General Meeting

II.33.3.

The pre-established criteria for assessing the performance of executive Members

There are no pre-established criteria for assessing the performance of executive Members besides the principles mentioned in II.32..

II.33.4.

The relative importance of the variable and fixed components of the members' remuneration, as well as the maximum limits for each component

Notwithstanding what regards to the financial year of 2012, in which the General Meeting established the principle of non-distribution of a variable component of remuneration, maximum limits for this component have not been established.

II.33.5.

The deferred payment of the remuneration's variable component and the relevant deferral period

Notwithstanding what is referred in relation to the financial year of 2012, when there is a variable component of the remuneration, it will have two components:

- e) An annual component, based on the annual goals achievement;
- f) A pluri-annual component, based on mandate goals achievement (or on the years that have been working, in case of an incomplete mandate).

II.33.6.

An account of the way whereby the payment of the variable remuneration is subject to the company's continual positive performance during the deferral period

Having the General Meeting approved, for the year of 2012, the principle of non-distribution of variable component of remunerations to Directors with executive duties; it is no longer a subject the fact that it should be dependent on the company's long-term positive performance.

II.33.7.

Sufficient information on the criteria whereon the allocation of variable remuneration on shares is based, as well as on maintaining company shares that the executive members have had access to, on the possible share contracts, namely hedging contracts or risk transfer, the relevant limit and its relation apropos the value of the total annual remuneration

Notwithstanding what is referred in relation to the financial year of 2012, it should be noted that the remuneration policy of executive members does not foresee the allocation of shares.

II.33.8.

Sufficient information on the criteria whereon the allocation of variable remuneration on options is based as well as its deferral period and exercising price

Notwithstanding what is referred in relation to the financial year of 2012, it should be noted that the remuneration policy of executive members does not foresee the option to buy shares.

II.33.9.1.

The main factors and reasons for any annual bonus scheme and any other non-financial benefits

Notwithstanding what is referred in relation to the financial year of 2012, the parameters and basis of the bonus payments made to executive members are the ones mentioned in II.32..

II.33.9.2.

Remuneration paid in the form of a share in the profits and/or the payment of bonuses and the rationale behind the act of awarding such bonuses and/or share in profits

The remuneration policy approved in General Meeting does not include any share in profits.

II.33.10.

Compensation paid or owed to former executive directors in relation to early contract termination

During the course of the financial year under analysis, no compensation was paid or is due to former Executive Directors.

II.33.11.

Reference to the envisaged contractual restraints for compensation owed for undue dismissal of executive directors and its relation apropos their remunerations' variable component

There are no contractual restraints for compensations owed for undue dismissal of executive Directors.

II.33.12.

Amounts paid on any basis by other companies in a group relationship or exercising control over the company

The amounts paid to Directors by other companies in a group relationship or controlled by the group are the ones referred to in II.31. and arise from the agreement settled with the beneficiary in question to assume duties as CEO quite before his appointment for the Board of Directors of Inapa – Investimentos, Participações e Gestão, SA.

II.33.13.

A description of the main characteristics of the supplementary pensions or early retirement schemes set up for executive directors and whether said schemes were subject or not to the approval of the general meeting

At present, the Company does not provide complementary retirement benefit plans for members of the management and supervisory boards and senior management.

II.33.14.

An estimate of the non-financial benefits considered as remuneration which do not fall under the categories listed above

The Directors do not receive non-financial benefits that may be deemed to constitute remuneration which do not fall under the categories listed above.

II.33.15.

Mechanisms for prevent executive directors from having employment contracts that questions the grounds of the variable remuneration

If, on one hand, there are no specific mechanisms to prevent executive Directors from questioning the variable component of their remuneration, on the other hand there is no contract or other form of agreement signed by them that can produce the same effect as remuneration through share or options attributed.

II.34.

Reference to the fact that remuneration of non-executive members of the Board of Directors is not included in the variable component

The remuneration of non-executive members of the Board of Directors does not include a variable component.

II.35.

Information on the reporting of irregularities adopted by the company (reporting means, persons entitled to receive said reports, how the reports are to be handled and the names of the persons or bodies that have access to the information and the relevant involvement in the procedure)

The Board of Directors has adopted internal regulations for disclosure of irregular practices, containing the following features:

1. 1. The employees of Inapa Group (management and staff of the parent company, Directors, and management and staff of its affiliate companies) are bound to report any irregular practices of which they may have become aware being perpetrated in Inapa Group companies to the following officials:
 - g) To the Chairman of the Executive Committee of the Board of Directors of Inapa – Investimentos, Participações e Gestão, SA should such irregular

practices involve the management and staff of the parent company, Directors and the management and staff of its affiliate companies;

- h) To the Chairman of the Audit Committee of the Board of Directors should such irregular practices involve the Directors of Inapa – Investimentos, Participações e Gestão, SA or of its supervisory board and/or its staff;
 - i) To the Chairman of the Board of Directors should such irregular practices involve a member of the Audit Committee of the Board of Directors of the Company.
2. In the situations referred in sub-paragraph a) of paragraph 1 above, the Chairman of the Executive Committee shall submit such allegations, with the urgency deemed necessary, to the Chairman of the Audit Committee of the Board of Directors.
 3. Such allegations shall be submitted in writing, and their author shall be entitled to demand from the recipient a written statement to the effect that the information in question shall be treated in the strictest confidence.
 4. The reporting official shall be assured that, barring allegations of a calumnious nature, any information provided within the scope of these regulations shall neither be raised as grounds for instituting proceedings against him or her nor for any unfavourable treatment towards him or her.

SECTION V – SPECIAL COMMITTEES

II.36.

Identification of members of those committees that have been constituted for the purposes of individual and overall performance assessment of the executive members, consideration on the governance system that has been adopted by the company and the identification of potential candidates with the professional profile fitting the member position

To date, the Company has not appointed any special committee to assess the individual and global performance of executive Directors, ponder on the adopted governance model and identify potential candidates with a professional profile for the position of Director.

II.37.

Number of meetings held by the committees that have been constituted for management

and supervision during the period concerned, as well as reference to the minutes of said meetings that have been held

During the course of 2012, the Executive Committee of the Board of Directors held 10 meetings.

During the course of 2012, the Audit Committee of the Board of Directors held 9 meetings.

Minutes of all those meetings of the referred committees were drawn up and are duly written in a special book organized to the effect.

II.38.

Reference to the fact that one member of the remuneration committee has knowledge and experience in remuneration policy issues

The Remunerations Committee is a statutory body for which, either in the mandate terminated on May 11, 2010 (mandate from 2007 to 2009) or in the mandate of 2010 to 2012, individuals or entities with experience in remunerations policy have been appointed.

For the present mandate, the following appointments were made to constitute this Committee: as Chairman, Mário Alberto Duarte Donas and two members to be appointed by corporate shareholders Parpública – Participações Públicas SGPS, SA and Millennium BCP which have indicated to the effect the names of Maria Amália Freire de Almeida and Rui Manuel Alexandre Lopes, respectively.

The resolutions of the Remunerations Committee are reasoned and written in a special book.

II.39.

Reference to the independency of natural or legal persons with an employment contract or providing services to the remuneration committee, as regards the Board of Directors as well as, when applicable, to the fact that these persons have an existing relation with the company consultant

None of the members of the Remunerations Committee has an employment contract or services to the Company and do not have an existing relation with the company consultant.

Moreover, the Remunerations Committee did not hire a person or entity to support it within the scope of its duties that rendered services over the last three years to any structure depending on the Board of Directors, the Board of Directors itself or that may have a current relation with the company consultant.

CHAPTER III INFORMATION AND AUDITING

III.1.

The equity structure including those shares that are not admitted to trading, the different category of shares, rights and duties of these shares and the equity percentage that each category represents

The share capital of the Company is represented by 150,000,000 ordinary shares with no face value and a €1 emission value and 300,980,441 preferred shares with no voting right, no face value and €0.18 emission value. All shares are listed in the Euronext Stock Exchange.

All shares give their respective owners the same right to participate on the results of the company, being considered that the preferred shares, due to its nature, have a dividend preference corresponding to 5% of their emission value, being the remaining dividend distributed in the proportion of ordinary and preferred shares owners.

All ordinary shares qualify for the same voting rights – 1 vote per share.

III.2.

Qualifying holdings in the issuer's equity calculated as per article 20 of the Securities Code

| | NUMBER OF ORDINARY SHARES | VOTING RIGHTS | PERCENTAGE OF VOTING RIGHTS |
|-------------------------|------------------------------|---------------|--------------------------------|
| Parpública | 49,084,738 | 32.72% | 32.72% |
| Millennium BCP | 27,361,310 | 18.24% | 18.24% |
| Nova Expressão SGPS, SA | 7,500,000 | 5.00% | 5.00% |
| Tiago Moreira Salgado | 3,750,000 | 2.50% | 2.50% |

III.3.

Identification of the shareholders that hold special rights and a description of those rights
No shareholders are entitled to special rights.

III.4.

Possible restrictions on share-transfer i.e. consent clauses for their disposal or restrictions on share-ownership

There are no restrictions to the free transfer of ownership of the shares other than the ones arising from the applicable law (namely the obligation to launch a public tender offering when the shareholder ownership exceeds 1/3 or 1/2 of the total voting rights).

III.5.

Shareholder agreements that the company may be aware of and that may restrict the transfer of securities or voting rights

The Company is not aware of any shareholder agreements that may restrict the free transfer of securities or voting rights.

III.6.

Rules applicable to the amendment of the articles of association

The amendment of the articles of association is exclusively ruled by the provisions of the Companies Act, as follows:

- In terms of quorum:
 - The General Meeting shall meet at first call whenever a number of shareholders or their representatives, whose holdings represent at least 1/3 of share capital are in attendance (Article 383, paragraph 2 of the Bylaws);
 - Resolutions passed at a meeting held at second call shall be deemed valid regardless of the number of shareholders in attendance or duly represented and whichever the percentage of share capital their holdings may represent (Article 383, paragraph 3 of the Bylaws).
 - In terms of resolution majorities:
 - At a first call, resolutions require a majority of 2/3 of the issued votes (Article 386, paragraph 3 of the Bylaws);
 - At second call, the resolutions on statutory changes require approval, as follows:
 - A majority of 2/3 of the issued votes (Article 386, paragraph 3);
- or,
- A simple majority of the votes provided that the resolutions are based on a minimum number of attending shareholders or duly represented in the General Meeting that hold, at least half of the share capital (Article 386, paragraph 4 of the Bylaws).

III.7.

Control mechanisms for a possible employee-shareholder system in as much as the voting rights are not directly exercised by them

The Company does not have any stock option scheme to award shares in the capital of the Company to its personnel.

III.8.

Description concerning the evolution of the issuer's share price and taking the following into account:

III.8.1.

The issuance of shares or other securities that entitle the subscription or acquisition of shares

During the financial year, the Company has not issued shares or securities giving the right to subscribe for or acquire shares.

III.8.2.

The outcome announcement

In the transaction periods that followed to the announcement of the Company's outcome there were slight movements on its earnings performance. In the total year, the shares traded registered a fall of 14%.

III.8.3.

The dividend payment for each share category including the net value per share

The Company did not distribute dividends to its shareholders.

III.9.

Description of the dividend distribution policy adopted by the company, including the dividend value per share distributed during the last three periods

Over the last three financial years, the Company paid no dividends to shareholders.

III.10.

A description of the main characteristics of the share and stock-option plans adopted or valid for the financial year in question, the reason for adopting said scheme and details of the category and number of persons included in the scheme, share-assignment conditions, non-transfer of share clauses, criteria on share-pricing and the exercising option price, the period during which the options may be exercised, the characteristics of the shares to be allocated, the existence of incentives to purchase and/or exercise options, and the responsibilities of the Board of Directors for executing and/or changing the plan

The Company has not approved any scheme to allocate shares or options to buy shares for the financial year in question.

III.10.1.

The number of shares required for the share allotment and the number of shares required for the exercise of the exercisable options at the start and end of the year in question

Not applicable, according to what is stated in III.10.

III.10.2.

The number of allotted, exercisable and extinct shares during the year

Not applicable, according to what is stated in III.10.

III.10.3.

The general meetings' appraisal of the plans adopted or in force during the period in question

Not applicable, according to what is stated in III.10.

III.11.

A description of the main data on business deals and transactions carried out between the company and between the members of the Management and Supervisory Board or companies in a control or group relationship, provided the amount is economically significant for any of the parties involved, except for those business deals or transactions that are cumulatively considered within the bounds of normal market conditions for similar transactions and are part of the company's current business

No business or transactions were entered into by the Company and/or its subsidiaries and the members of its board of directors and supervisory board during the financial year under analysis.

III.12.

A description of the vital data on business deals and transactions carried out in the absence of normal market conditions between companies and owners of qualifying holdings or entity-relationships with the former, as envisaged in article 20 of the Securities Code

No business or transactions, out of normal market conditions, were entered into by the Company and owners of qualifying holdings or entity relationships with the former, as envisaged in Article 20 of the CVM (Securities Code).

III.13.

A description of the procedures and criteria applicable to the supervisory body when same provides preliminary assessment of the business deals to be carried out between the company and the owners of qualifying holdings or entity-relationships with the former, as envisaged in article 20 of the Securities Code

The Board of Directors of Inapa – Investimentos, Participações e Gestão, SA has approved, on proposal of the Audit Committee, regulations related to business deals to be carried out between the Company and entity relationships with the former.

For purposes of the aforementioned regulations, the owners of qualifying holdings or entity relationships as well as the Company board members and/or of its subsidiaries are considered, under the terms of Article 20 of the CVM (Securities Code).

With such regulations it has been defined, as object of specific supervisory duties of the Audit Committee, the deals carried out between those entities and the Company and/or its subsidiary companies establishing three supervisory actions:

- ↘ Previous binding recommendation;
- ↘ Previous recommendation;
- ↘ *A posteriori* appraisal.

Under the terms of the referred regulations, the deals to be carried out between the Company board members and/or of its subsidiary companies with the Company or subsidiaries, are subjected to previous and binding recommendation of the Audit Committee, with exception of the deals within the scope of the company's business itself, in which no special advantage is granted to the persons in question.

The relevant deals or transactions to be carried out between the Company and/or its subsidiary companies with owners of qualifying holdings or entity relationships with the former are subjected to previous recommendation, in conformance with Article 20 of CVM (Securities Code).

Given the situation of the Company and its subsidiary companies, and following an advice of the External Auditor, the following limits have been fixed, after which the business or transactions are deemed as significantly relevant:

| TYPE OF TRANSACTION | LIMIT |
|--|-----------------|
| Purchasing and selling of goods and services | € 750,000.00 |
| Financial investments | € 5,000,000.00 |
| Loans and other type of funding, excluding simple renewals | € 10,000,000.00 |
| Other transactions | € 500,000.00 |

Notwithstanding the aforementioned criteria, the deals or transactions with owners of qualifying holdings or entity relationships with the former that, due to its nature, value or conditions may have particular relevance in terms of transparency and/or conflict of interests, are also subject to a previous recommendation of the Audit Committee.

Finally, it is stated in the referred regulations that all transactions with entities having a relationship with the Company that do not require a previous recommendation of the Audit Committee (either binding or not) are compulsorily submitted to the appraisal by this supervisory body and, for this effect, shall be notified up to the end of the month subsequent to said transactions.

In addition, the regulations stipulate that the Audit Committee shall deem the reasonability and transparency of the business and transactions submitted to its appraisal, namely in what regards to pursuing the interests of the Company and its subsidiary companies, taking into account the normal market conditions where such operations are carried out and that they do not provide, directly or indirectly, a more favourable treatment than the one obtained by third parties under equal circumstances and, in the case of owners of qualifying holdings or entity relationships with the former, an unfair treatment in relation to the other shareholders.

III.14.

A description of the statistical data (number, average and maximum values) on the business deals subject to preliminary opinion by the supervisory board

During the course of the financial year under analysis, there were no deals or transactions carried out between the Company and/or companies related with its board members.

During the course of the financial year under analysis, there were no deals or transactions between the Company and/or its subsidiary companies and owners of qualifying holdings and/or entity relationships with the former that, for its nature and value, fit the limits mentioned in the previous paragraph or that, by its nature, value or conditions may have particular relevance in terms of transparency and/or conflict of interests.

III.15.

Indication of the availability on the company's website, of annual activity reports drawn up by the general and supervisory board, by the financial matters committee, the audit committee and the supervisory board, including constraints that might be encountered, as well as financial information documents

The annual reports on the activities developed by the Audit Committee, including a reference to any constraints they may have faced, are available to the interested parties at the company's website: www.inapa.pt, together with the Annual Report and Accounts.

III.16.

Reference to an Investor Assistance Unit or a similar service, describing:

The Company has an Investor Relations Office headed by the responsible for relations with the market.

III.16.1.

The role of said office

To provide all investors – corporate or particular – with the most complete and accurate information, in the strict respect for the applicable legislation, concerning the corporate structure of the Company and the Group, on the rights and duties of the shareholders in conformance with the legislation and the Company's Articles of Association, on its financial and economic situation according to the disclosed elements and the indication of the probable calendar of the most relevant events of corporate initiative.

To provide investors, in due respect for applicable legislation, with any additional or complementary information and clarification they may ask for.

III.16.2.

Type of information made available

The Office provides interested parties with a wide range of information divulged by the Company on corporate and financial and economic nature on the course of, at least, the three previous years.

III.16.3.

Access means to said Office

By post to:

Rua Castilho, n.º 44 -3 .º, 1250-071 Lisboa

By fax + 351 21 382 30 16

By telephone + 351 21 382 30 07

By e-mail hugo.rua@inapa.pt

III.16.4.

The company's website

The corporate website on the internet is: www.inapa.pt

III.16.5.

The market liaison officer's credentials

The Company's representative for market relations is Mr. Hugo Duarte de Oliveira Rua.

III.17.

Indication of the annual compensation paid to the auditor and to other individuals or groups that belong to the same network supported by the company and/or by any group that bears with it a control or group relationship and the percentage of the total amount paid for the following services:

III.17.1.

Statutory account review services

The fees paid during the financial year of 2012 to the external auditor (and to other individual or corporate entities belonging to the same network) supported by the company or companies that bear with it a control or group relationship amounted to 630,589 Euros.

III.17.2.

Other audit reliability services

The fees to be supported by the company or companies that bear with it a control or group relationship amounted to 18,840 Euros.

The object of the services rendered was essentially related with the support on the process of refinancing the securitization and on the process of carve-out of the packaging and shared services areas.

The Audit Committee considered that the works should be carried out due to the limited relevance of the costs and the fact that there is no conflict of interest.

III.17.3.

Tax consulting services

The external auditors (and/or individual or corporate entities belonging to the same network) rendered tax consultancy services, in 2012, in the amount of 8,500 Euros.

The services consisted in the specific revision of the annual corporate income tax declaration and tax support.

The possible conflict between providing these services and the independence of the external auditor has been duly considered, and the Company concluded that his independence would not be affected for the following reasons:

- ↘ The very limited remuneration considering the total amount due for the auditing services provided;
- ↘ The attribution of these services to a work team not only independent in relation to the team performing the auditing services but also being part of an autonomous sector that does not depend on the audit department of this entity.

III.17.4.

Other non-statutory auditing services

In addition to the services mentioned in the previous paragraph, the only services provided by the auditor (and other singular or plural persons belonging to the same network) worth € 3,000, due to training given to the company and / or companies with it in a control or group.

III.18.

Reference to the external auditor's rotation period.

The Chartered Accountant and external auditor is presently serving his second mandate, after being appointed for these duties on May 31, 2007, in substitution of the company Grant Thornton.



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