



## Consolidated Results

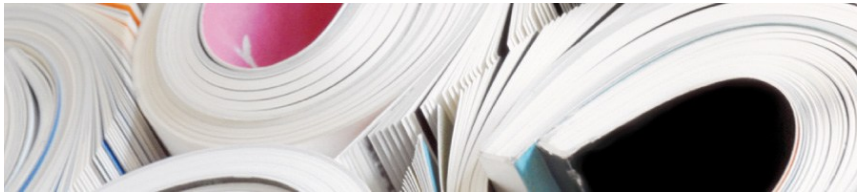
**1st Half 2012**

**inapa**



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## 1. Highlights

Gross margin recovery partially compensates sales decrease

Financial equilibrium reinforcement with 80M€ debt reduction

### Generation of results

- Sales decrease 6.8% relatively to 2011
- Gross margin increased 0.8 percentage points to 18,4%
- Operational costs reduced 1.4%
- Recurrent EBITDA was 13.4 million Euros
- Operational results were 10.3 million Euros
- Financial costs decreased 13.6%
- Earnings before taxes were 1.1 million Euros
- Net income of 0.3 million Euros

### Financial strength

- Working capital has decreased by 14.2% relatively to 1<sup>st</sup> half 2011
- Net debt decreased 80.0 million Euros comparing with the 1<sup>st</sup> half 2011 and 2.6 million Euros relatively to year end

Chart 1 \_Main Consolidated Indicators

Million euros	1H12	1H11	Δ 12/11	2Q12	2Q11	Δ 12/11
Tons ('000)	424	455	-6.9%	205	212	-3.2%
Sales	472.8	507.5	-6.8%	230.0	241.1	-4.6%
Gross margin	87.0	89.3	-2.5%	41.7	43.1	-3.1%
Gross margin (%)	18.4%	17.6%	0.8 pp	18.1%	17.9%	0.3 pp
Operating costs <sup>1</sup>	71.8	71.8	0.1%	35.2	35.1	0.5%
Proforma operating costs <sup>2</sup>	70.1	71.8	-2.3%	34.2	35.1	-2.4%
Provisions	1.8	1.5	20.9%	0.9	0.5	62.9%
Re-EBITDA	13.4	16.1	-16.5%	5.6	7.4	-24.9%
Re-EBITDA margin (%)	2.8%	3.2%	-0.3 pp	2.4%	3.1%	-0.7 pp
EBIT	10.3	12.8	-19.4%	4.1	6.0	-31.8%
Net financial costs	9.2	10.7	-13.6%	4.6	5.5	-16.9%
EBT	1.1	2.1	-45%	-0.5	0.1	-491%
Net income	0.3	1.1	-75%	-0.7	-0.4	62%
Pro forma net income <sup>3</sup>	0.3	0.7	-58%			
	<b>30/6/12</b>	<b>30/6/11</b>	<b>Δ 12/11</b>	<b>31/12/11</b>	<b>Δ 6 months</b>	
Net Debt <sup>4</sup>	355.1	435.1	-18.4%	357.7	-0.7%	
Working capital	183.5	213.9	-14.2%	190.2	-3.5%	

(1) Net of income from services and other income and excludes provisions (2) Without Semaq effect

(3) Excluding Tavistock effect (4) Includes securitization

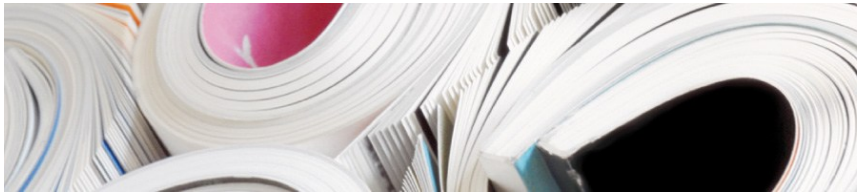


## 2. Relevant facts

During the first half of 2012, the relevant facts to the business were:

- 2/13/2012 Acquisition of Semaq (packaging company in France)
- 2/23/2012 Increase of qualified stake by Nova Expressão SGPS, SA
- 3/27/2012 Qualified stake by Tiago Moreira Salgado
- 4/20/2012 2011 results announcement, annual report disclosure and notice of the General Meeting
- 4/26/2012 First quarter 2012 results announcement
- 5/11/2012 Ordinary General Assembly resolutions

Until the date of publication of the report there were no additional relevant facts with impact on the business evolution.



### 3. Management report

#### 3.1. Market analysis

The first half of 2012 was marked by uncertainty and the economic slowdown has been reported widely in the Euro area impacting the level of business investment in advertising and promotion, one of the key factors for the consumption of paper and that has translated in a strong decrease in paper demand.

Market conditions were particularly adverse when it comes to volumes, with a fall in demand and strong competition to compensate for shrinkage. In the first five months of 2012, according to data from Eugropa (European Association of Paper Wholesalers), in Inapa's five major markets, volumes were down 5.0%. Spain and Portugal were the markets with the most significant losses, with decreases of 16.1% and 16.7% of volumes traded.

**Chart 2\_Evolution of volumes in Inapa core 5 (until May 2012)**

Thousand tons	Volume		
	2012	2011	Δ 12/11
Germany	1,182	1,215	-2.8%
France	363	384	-5.5%
Switzerland	127	135	-5.7%
Portugal	35	42	-16.7%
Spain	145	173	-16.1%
Core 5	1,852	1,950	-5.0%

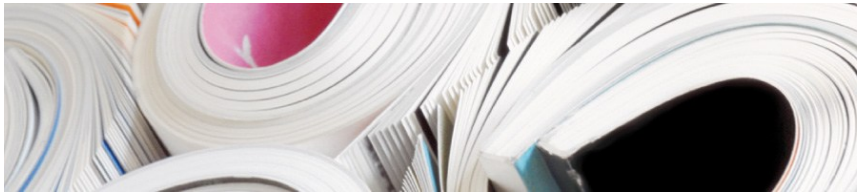
Source: Eugropa

The negative effect in terms of sales was amplified by the difficult economic context, the worst financial risk of the graphic and enterprise sector and paper price decreased.

The less favorable paper market trend was compensated by the growth maintenance on the packaging and visual communication business.

#### 3.2. Consolidated performance

Consolidated sales until June 2012 decreased 6.8% over the same period in 2011, reaching 472.8 million euros. The decrease is due to the sharp reduction in paper demand of 9.4% on key markets, the tight control of customer credit risk and the margin protection initiatives.



Despite the slowdown in activity, complementary businesses continued the trend of strong growth that has been registered, an increase of 20.3% reaching 52.2 million euros, representing 11.0% of sales compared to 8.5% in 2011.

**Chart 3\_ Developments of the Paper, Packaging and Visual Communication Business**

Million euros	1H12			1H11	
	Sales	Weight	Δ 12/11	Sales	Weight
Paper	420.7	89.0%	-9.4%	464.1	91.5%
Complementary business	52.2	11.0%	20.3%	43.4	8.5%
Packaging	25.2	5.3%	34.2%	18.8	3.7%
Visual communication	15.2	3.2%	11.0%	13.7	2.7%
Others <sup>1</sup>	11.7	2.5%	8.1%	10.9	2.1%
Total	472.8	100%	-6.8%	507.5	100%

**Note: (1)** Cross-selling with the paper business, office and graphic supplies

During the first half of 2012 the above mentioned effort to recover commercial margin translated into a gross margin increased of 0.8 percentage points over 2011 to 18.6%, compensating partially the sales decrease.

Operational costs, due to the rigor on cost management, decreased 2.3% compared to 2011, on a comparable basis, as a result of lower distribution costs and administrative costs.

Despite the difficult economic context, client provisions remained at a low level, representing only 0.4% of sales, reflecting the protection of the credit insurance policy and a prudent view of the sales collection risk.

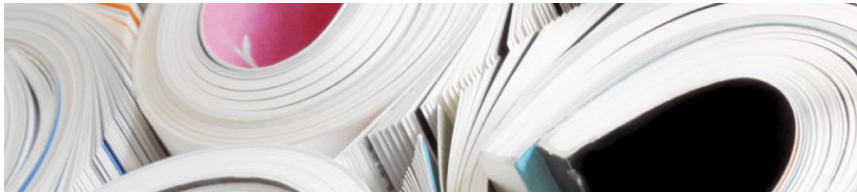
Until June, the re-EBITDA was 13.4 million euros, representing 2.8% of sales. Despite the reduction of volumes recorded, the evolution of complementary businesses and gross margin improvement allowed offset the negative evolution of the paper business. The complementary businesses - packaging and visual communication - continued to increase its weight in the Group's business, accounting for 17.7% of re-Consolidated EBITDA.

Operational results (EBIT) fell 19.4% to 10.3 million euros, representing 2.2% of sales.

In this regard it should be noted that both EBITDA and EBIT margin, stood at the top levels of market benchmarks.

Financial costs, when compared with the first half of 2011, declined 13.6% to 9.2 million, a decrease of 1.5 million euros. Despite the increase registered in credit conditions, the reduction of the gross debt led to a lower level of financial charges.

Earnings before tax were 1.1 million. The performance was affected by the volume decrease, which was partially compensated by the gross margin improvement, the operational costs contention and financial costs reduction.



Taxes for the period totaled 0.7 million euros, 0.1 million less than in 2011.

Until June, the consolidated net income stood at 0.3 million euros, which compares with 0.7 million euros in 2011 if the effect of Tavistock sale is excluded.

Working capital registered an improvement of 14.2% over June 2011, ie a reduction of 30.4 million euros. This evolution was due to improved management of working capital held by reducing the receivables days and improvement on stock management.

Due to the strong reduction in the working capital and the capital increase in 2011, net debt Inapa at June 2012 in a pro-forma basis (deducting 2.0 million euros of net debt due to Semaq acquisition) was 353.1 million euros, a decrease of 82.0 million compared to June 2011 or 4.6 million euros compared with December 2011.

### 3.3. Performance of the Group Business Areas

In the period of analysis the weight of complementary business (packaging and visual communication) on the Group operational results (EBIT), increased to 12.3% and 8.3% respectively, while paper reduced its weight from 84.7% to 79.4%.

#### PAPER

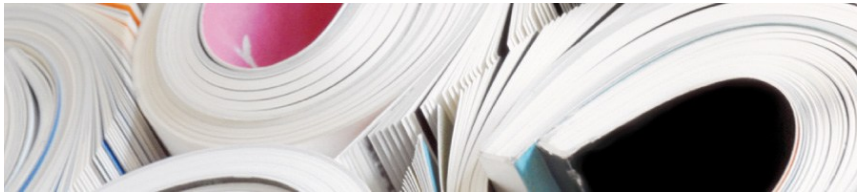
In volume, sales in 1H12 decreased 10.1% comparing with 2011, from 455 thousand to 424 thousand tons. In value, paper business sales add to 435.0 million Euros, a 8.9% drop. The decrease on the average price relatively to the same period of 2011, 22 euros per ton, and the Group strict credit risk policy explained sales performance.

Until May, according to Eugropa, the Group market share was 18.8%, a 0.8 percentage point decrease relatively to the previous year.

Cross-selling in the paper business (namely the sale of graphic and office supplies) maintained the trend it has been registering, increasing 9%.

The strong effort to recover gross margin and improve the quality of the business, has allowed a gross margin improvement of 0.6 percentage points to 17.2%.

Operational results (EBIT) in the paper business were 9.7 million Euros, representing 2.2% of sales, a 15.3% decrease compared with previous year.



## PACKAGING

Packaging business had the highest growth, with a growth in the 1H12 of 34% relatively to 2011, with sales of 25.2 million Euros. In parallel with the registered growth, gross margin levels have also increased 1.3 percentage points comparing with the previous year.

Operational results (EBIT) grew 17% to 1.3 million Euros, representing 5.0% of sales.

## VISUAL COMMUNICATION

Visual communication had a strong growth, 11% when compared with 2011, with 15.2 million Euros of sales. Digital printing has registered a strong growth due to the innovation introduced in the market that has speed up the change from offset technologies.

Operational results (EBIT) grew 22%, to 0.9 million Euros, representing 5.7% of sales.

### 3.4.Future prospects

For 2012 it is expected a decrease in paper sales, due to slowdown that the major European economies have been experiencing and the customer credit risk management. Conversely, it is anticipated that complementary businesses, because of the partnerships established and best prospects for the industry, continue to grow.

With regard to major markets, including Germany, France and Switzerland (85% of consolidated sales) it is foreseen a better performance in volumes compared to the Iberian market (13% of Group sales) due to different economic environments and rhythms of the respective economies.

In order to extract the maximum value of the paper business, the Group will remain focused on the analysis of possible opportunities for optimization in the markets in which it operates, to reduce their operating costs, particularly through the standardization of information systems supporting the business and the consolidation of shared services center.

Complementary businesses should maintain the trend of growth and profitability have been recorded, with a consequent increase in its weight in revenues and operating results of the Group. The business of packaging will continue to absorb a significant portion of the Group's investment.

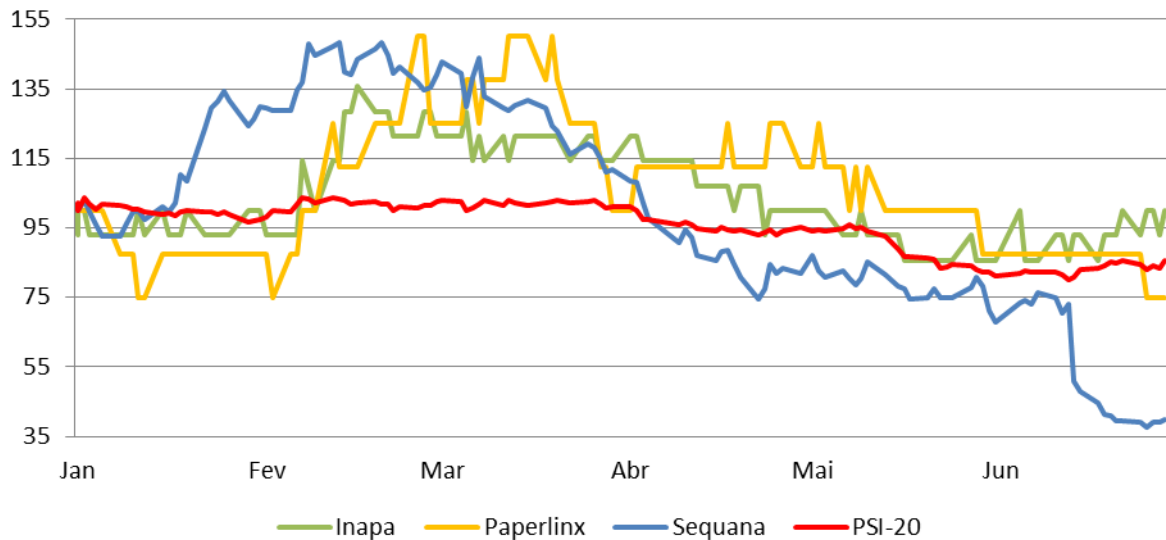




### 3.5. Stock market

#### Inapa stock price vs. PSI20 vs. comparables

1st half 2012



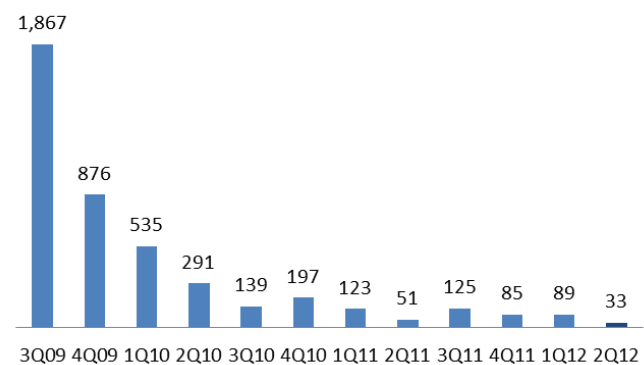
At the end of the first half of 2012 ordinary shares quote was similar to the 2011 year end, a performance above comparable.

In 1H11 Inapa's stock price remained unchanged at 0.14 Euros, which compares with a 14.5% drop of the PSI-20. The evolution of the shares followed a trend above other players in the industry, which saw their value decrease, especially during the second quarter of 2012.

Inapa trading volumes during the first half continue to reduce, comparing with the last semesters, with a 30% volume drop relatively to the first half of 2011.

#### Average trading volumes

Thousands of shares





## 4. Interim Consolidated Accounts

### INAPA - Investimentos, Participações e Gestão, SA

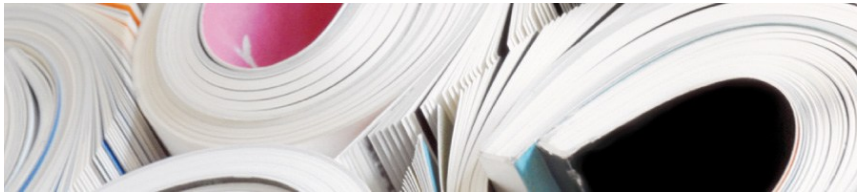
CONSOLIDATED INCOME STATEMENT AS AT JUNE 30, 2012 AND JUNE 30, 2011

(Amounts expressed in thousand of Euros)

	Notes	JUNE 30, 2012	2nd QUARTER 2012 *	JUNE 30, 2011	2nd QUARTER 2011 *
<b>Tonnes *</b>		<b>423,909</b>	<b>205,245</b>	<b>455,470</b>	<b>211,938</b>
Sales and service rendered	3	478,761	233,071	513,424	244,185
Other Income	3	12,526	6,353	14,600	7,690
<b>Total Income</b>		<b>491,287</b>	<b>239,424</b>	<b>528,024</b>	<b>251,876</b>
Cost of sales		-391,128	-190,831	-424,124	-200,723
Personal costs		-39,238	-19,469	-39,574	-19,614
Other costs	5	-47,816	-23,628	-48,637	-26,620
		<b>13,107</b>	<b>5,496</b>	<b>15,688</b>	<b>9,727</b>
Depreciations and amortizations		-2,769	-1,388	-2,966	-1,476
Gains / (losses) in associates		-1	-	12	-396
Net financial function	6	-9,203	-4,576	-10,655	-4,420
<b>Net profit before Income tax</b>		<b>1,134</b>	<b>-468</b>	<b>2,079</b>	<b>119</b>
Income tax	15	-738	-161	-824	-507
<b>Net profit / (loss) for the period</b>		<b>396</b>	<b>-629</b>	<b>1,255</b>	<b>-387</b>
<b>Attributable to :</b>					
Shareholders of the company		277	-699	1,109	-431
Non controlling interests		119	71	146	43
<b>Earnings per share of continued operations - €</b>					
Basic		0.002	-0.004	0.007	-0.003
Diluted		0.002	-0.004	0.007	-0.003

To be read in conjunction with the Notes to the consolidated financial statements

\* Non audited



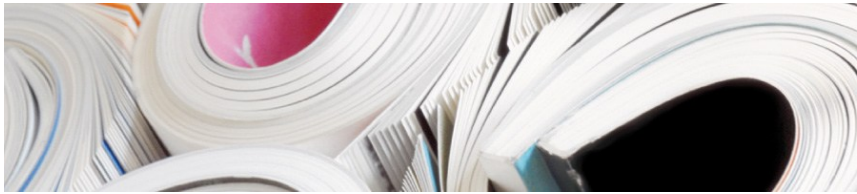
## INAPA - Investimentos, Participações e Gestão, SA

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME AS AT JUNE 30, 2012 (Amounts expressed in thousand of Euros)

	<u>JUNE 30, 2012</u>	<u>2nd QUARTER 2012 *</u>	<u>JUNE 30, 2011</u>	<u>2nd QUARTER 2011 *</u>
<b>Net profit for the period before minority interest</b>	<b>396</b>	<b>-629</b>	<b>1,255</b>	<b>-387</b>
Available-for-sale financial assets carried at fair value	-	-	-	-
Exchange differences on translating foreign operations	-108	153	423	1,822
<b>Earnings directly recognised in equity</b>	<b>-108</b>	<b>153</b>	<b>423</b>	<b>1,822</b>
<b>Total comprehensive income for the period</b>	<b><u>289</u></b>	<b><u>-476</u></b>	<b><u>1,678</u></b>	<b><u>1,434</u></b>
<b>Attributable to :</b>				
Shareholders of the company	169	-547	1,532	1,391
Non controlling interests	<u>119</u>	<u>71</u>	<u>146</u>	<u>43</u>
	<b><u>288</u></b>	<b><u>-476</u></b>	<b><u>1,678</u></b>	<b><u>1,434</u></b>

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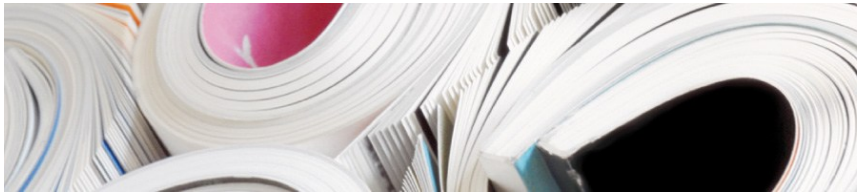
## INAPA - Investimentos, Participações e Gestão, SA

CONSOLIDATED BALANCE SHEET AS AT JUNE 30, 2012 and DECEMBER 31, 2011

(Amounts expressed in thousand euros)

	Notes	June 30, 2012	December 31, 2011
<b>ASSETS</b>			
<b>Non-current assets</b>			
Tangible fixed assets		94,688	95,884
Goodwill		143,044	140,338
Other intangible assets		110,772	111,227
Investment in associate companies		1,070	1,071
Available-for-sale financial assets	7	47	47
Other non-current assets	10	21,873	21,835
Deferred tax assets	16	19,900	19,526
<b>Total non-current assets</b>		<b>391,394</b>	<b>389,928</b>
<b>CURRENT ASSETS</b>			
Inventories		70,957	71,029
Trade receivables	10	172,384	166,619
Tax to be recovered		6,667	7,286
Available-for-sale financial assets	7	-	628
Other current assets	10	38,041	38,392
Cash and cash-equivalents	11	10,396	15,047
<b>Total current assets</b>		<b>298,445</b>	<b>299,000</b>
<b>Total assets</b>		<b>689,840</b>	<b>688,928</b>
<b>SHAREHOLDERS EQUITY</b>			
Share capital	13	204,176	204,176
Own shares		-	-
Share issue premium		450	450
Reserves		44,357	44,465
Retained earnings		-49,829	-43,667
Net profit for the period		277	-6,161
		199,432	199,263
Minority interests		4,007	3,991
<b>Total shareholders equity</b>		<b>203,439</b>	<b>203,254</b>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Loans	14	137,974	148,469
Financing associated to financial assets	14	37,112	38,061
Deferred tax liabilities	16	21,687	21,128
Provisions		304	391
Liabilities for employee benefits		3,557	3,518
Other non-current liabilities		8,162	8,711
<b>Total non-current liabilities</b>		<b>208,797</b>	<b>220,278</b>
<b>Current liabilities</b>			
Loans	14	181,059	176,259
Suppliers	15	59,845	47,402
Tax liabilities		15,413	18,073
Other current liabilities	15	21,287	23,661
<b>Total current liabilities</b>		<b>277,604</b>	<b>265,395</b>
<b>Total shareholders equity and liabilities</b>		<b>689,840</b>	<b>688,928</b>

To be read in conjunction with the Notes to the consolidated financial statements

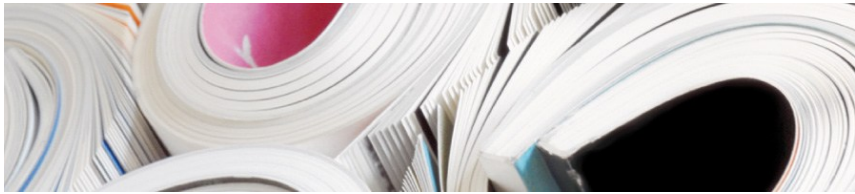


**INAPA - Investimentos, Participações e Gestão, SA**

**CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY AS AT JUNE 30, 2012 AND JUNE 30, 2011**  
(Amounts expressed in thousand of Euros)

	Attributable to shareholders					Total	Non-controlling interests	Total Shareholders Equity
	Share Capital	Share issuance premium	Foreign Exchange Adjustments	Other reserves and Retained earnings	Net Profit / (loss) for the period			
<b>BALANCE AS AT DECEMBER 31, 2010</b>	<b>150,000</b>	<b>2,937</b>	<b>5,338</b>	<b>-3,115</b>	<b>3,666</b>	<b>158,826</b>	<b>1,032</b>	<b>159,858</b>
Total earnings and costs recognized in the period	-	-	423	-	1,109	1,532	146	1,678
Previous year net profit and loss result	-	-	-	3,666	-3,666	-	-	-
Dividends	-	-	-	-	-	-	-146	-146
Other changes	-	-	-	1,460	-	1,460	2,921	4,381
<b>Total de Gains and losses of the period</b>	<b>-</b>	<b>-</b>	<b>423</b>	<b>5,126</b>	<b>-2,557</b>	<b>2,992</b>	<b>2,921</b>	<b>5,913</b>
<b>BALANCE AS AT JUNE 30, 2011</b>	<b>150,000</b>	<b>2,937</b>	<b>5,761</b>	<b>2,011</b>	<b>1,109</b>	<b>161,818</b>	<b>3,953</b>	<b>165,771</b>
<b>BALANCE AS AT DECEMBER 31, 2011</b>	<b>204,176</b>	<b>450</b>	<b>5,245</b>	<b>-4,447</b>	<b>-6,161</b>	<b>199,263</b>	<b>3,991</b>	<b>203,254</b>
Total earnings and costs recognized in the period	-	-	-108	-	277	169	119	288
Previous year net profit and loss result	-	-	-	-6,161	6,161	-	-	-
Dividends	-	-	-	-	-	-	-103	-103
Other changes	-	-	-	-	-	-	-	-
<b>Total de Gains and losses of the period</b>	<b>-</b>	<b>0</b>	<b>-108</b>	<b>-6,161</b>	<b>6,438</b>	<b>169</b>	<b>17</b>	<b>185</b>
<b>BALANCE AS AT JUNE 30, 2012</b>	<b>204,176</b>	<b>450</b>	<b>5,137</b>	<b>-10,609</b>	<b>277</b>	<b>199,432</b>	<b>4,007</b>	<b>203,439</b>

To be read in conjunction with the Notes to the consolidated financial statements



**INAPA - Investimentos, Participações e Gestão, SA**

**CONSOLIDATED CASH FLOW STATEMENT AS AT JUNE 30, 2012  
AND JUNE 30, 2011**

(Amounts expressed in thousand Euros) - direct method

	Notes	JUNE 30, 2012	2nd QUARTER 2012 *	JUNE 30, 2011	2nd QUARTER 2011 *
<b>Cash flow generated from operating activities</b>					
Cash receipts from customers		489,453	244,550	526,546	271,930
Payments to suppliers		-391,086	-205,112	-437,381	-219,562
Payments to personnel		-38,444	-18,666	-40,617	-19,362
<b>Net cash from operational activities</b>		<b>59,923</b>	<b>20,773</b>	<b>48,548</b>	<b>33,006</b>
Income taxes paid		-1,297	-191	-136	-80
Income taxes received		95	-	284	31
Other proceeds relating to operating activity		16,705	2,660	34,497	10,798
Other payments relating to operating activity		-60,305	-23,017	-70,522	-43,389
<b>Net cash generated from operating activities</b>	<b>[1]</b>	<b>15,121</b>	<b>225</b>	<b>12,672</b>	<b>366</b>
<b>Cash flow from investing activities</b>					
Proceeds from:					
Financial investments		799	634	816	143
Tangible fixed assets		-	-	372	6
Intangible assets		-	-	-	-
Interest and similar income		28	17	379	308
Dividends		-	-	-	-
		<b>827</b>	<b>651</b>	<b>1,567</b>	<b>457</b>
Payments in respect of:					
Financial investments		-3,627	-745	-807	-782
Tangible fixed assets		-577	-480	-664	-438
Intangible assets		-201	-66	-517	-249
Advances from third-party expenses		-	-	-	-
Loans granted		-	-	-	-
		<b>-4,405</b>	<b>-1,292</b>	<b>-1,988</b>	<b>-1,469</b>
<b>Net cash used in investing activities</b>	<b>[2]</b>	<b>-3,578</b>	<b>-641</b>	<b>-421</b>	<b>-1,012</b>
<b>Cash flow from financing activities</b>					
Proceeds from:					
Loans obtained		44,626	12,919	66,487	41,012
Capital increases, repayments and share premiums		-	-	-	-
Treasury placements		-	-	-	-
Changes in ownership interests		-	-	700	700
		<b>44,626</b>	<b>12,919</b>	<b>67,187</b>	<b>41,712</b>
Payments in respect of:					
Loans obtained		-81,392	-39,639	-70,815	-48,073
Amortization of financial leases		-776	-392	-880	-479
Interest and similar expenses		-6,732	-3,815	-7,741	-5,137
Dividends		-	-	-710	-710
		<b>-88,900</b>	<b>-43,845</b>	<b>-80,147</b>	<b>-54,400</b>
<b>Net cash used in financing activities</b>	<b>[3]</b>	<b>-44,274</b>	<b>-30,926</b>	<b>-12,960</b>	<b>-12,688</b>
Increase / (decrease) in cash and cash-equivalent	<b>[4] = [1] + [2] + [3]</b>	-32,731	-31,342	-709	-13,334
Effect of exchange differences		50	-44	177	116
		<b>-32,681</b>	<b>-31,386</b>	<b>-532</b>	<b>-13,218</b>
Cash and cash-equivalents at the beginning of period		-70,826	-	-105,285	-
Cash and cash-equivalents at the end of period	<b>11</b>	<b>-103,507</b>	<b>-31,386</b>	<b>-105,817</b>	<b>-13,218</b>
		<b>-32,681</b>	<b>-31,386</b>	<b>-532</b>	<b>-13,218</b>

To be read in conjunction with the Notes to the consolidated financial statements



## **INAPA - INVESTIMENTOS, PARTICIPAÇÕES E GESTÃO, SA**

### **NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF SIX MONTHS ENDED 30 JUNE 2012**

(All amounts are expressed in thousands of Euros, unless otherwise specified)

#### **1. INTRODUCTION**

Inapa-Investimentos, Participações e Gestão, S.A. (Inapa -IPG) is the parent company of the Inapa Group, with the business purpose of owning and managing movable and fixed assets, holding shares in other companies, exploiting its own and third-party commercial and industrial establishments and providing support to companies in which it is a shareholder. Inapa - IPG is listed on the Euronext Lisbon stock exchange.

Head Office: Rua Castilho nº44 3º, 1250-071

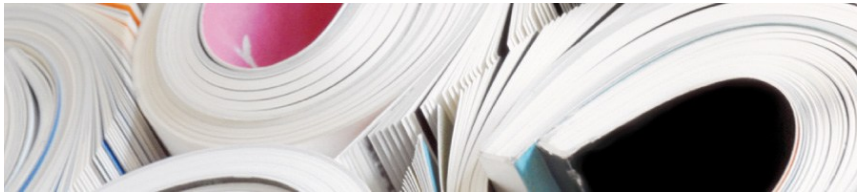
Lisbon, Portugal

Share capital: 204,176,479.38 euros

N.I.P.C. (Corporate Tax Identification Number): 500 137 994

The Group comprises a "sub-holding" company (Gestinapa - SGPS, S.A.), which purposes is to directly hold all stakes in companies operating in Paper Merchancing.

As a result of its development and internationalisation plan, the Inapa Group holds shares in the paper merchancing sector in several European countries, specifically (i) Inapa Deutschland, GmbH headquartered in Germany, which holds stakes in Papier Union, GmbH, which, in turn is the controlling shareholder of Inapa Packaging, GmbH, Inapa VisualCom GmbH, and PMF-Factoring, GmbH, all of which are incorporated in the same country, (ii) Inapa France, SA and subsidiary companies, operating in France and Belux, (iii) Inapa Switzerland, a subsidiary controlled directly and indirectly through Inapa Deutschland, GmbH, which operates in the Swiss market, (iv) Inapa Portugal – Distribuição de Papel, SA, the Portuguese company of the Group which has a stake in Inapa Angola- Distribuição de Papel,SA, (v) Inapa España Distribución Ibérica, SA, operating in Spain, which has a stake in Surpapel SL (a company that markets paper). and (vi) in one company located in the United Kingdom - Inapa Merchants Holding, Ltd, company without activity. The subsidiary Inapa Packaging, GmbH, in turn has two companies selling packaging material, namely Hennessen & Potthoff, GmbH and HTL - Verpackung, GmbH, respectively.



These consolidated financial statements were approved by Inapa-IPG's Board of Directors of 24 August 2012. It is the opinion of the Board that these financial statements appropriately reflect the Group's operations and financial position.

## **2. ACCOUNTING POLICIES**

### **Basis of presentation**

The consolidated financial statements of the Inapa Group were prepared under the assumption that it will continue to operate and are based on the accounting books and records of the companies which comprise the Group. On the other hand, the interim financial statements for the six months ending 30 June 2012 were prepared in compliance with the provisions of IAS 34 – Interim Financial Reporting and are published in conjunction with condensed Notes thereto, on account of which they are to be perused in conjunction with the annual consolidated financial statements reported to financial year ended 31 December 2011.

The consolidated financial statements of the Inapa Group are also prepared in compliance with the International Financial Reporting Standards (IAS/IFRS) issued by the International Accounting Standards Board (IASB) subject to the interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) or its former representative, the Standing Interpretations Committee (SIC), as endorsed in the European Union.

### **Accounting policies**

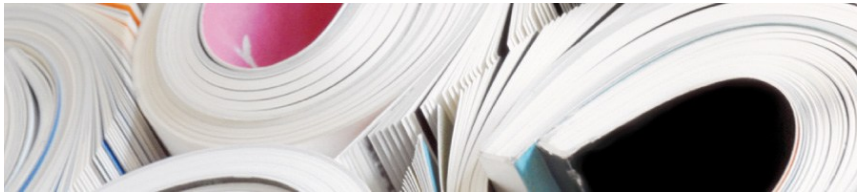
The accounting policies applied in compiling these interim consolidated financial statements are consistent with the policies adopted by the Inapa Group in preparing its annual consolidated financial statements reported to the financial year ended 31 December 2011 and are detailed in the Notes to those financial statements.

After 1 January 2012 the following standards, interpretations and amendments to existing standards came into effect following their publication by the IASB, by IFRIC and their adoption by the European Union:

- IFRS 7 (amendment) – Financial Assets and Financial Liabilities: disclosures - transfers of financial assets;

The present financial statements of the Group were not affected by these coming into effect.





IASB and IFRIC published new standards, amendments to existing standards and interpretations, the application of which is still not obligatory for the period beginning until 30 June 2012 as they have not been adopted by European Union. These standards are either not relevant in the context of the present financial statements or Inapa has opted not to adopt them before time:

- IAS 1 (amendment) – Presentation of Financial Statements (effective for periods beginning on or after July 1, 2012);
- IAS 12 (amendment) – Income taxes (effective for periods beginning on or after January 1, 2012);
- IAS 19 (amendment) – Employee Benefits (effective for periods beginning on or after January 1, 2013);
- IAS 27 (revision) – Separate Financial Statements (effective for periods beginning on or after January 1, 2013);
- IAS 28 (revision) – Investments in Associates and Joint Ventures (effective for periods beginning on or after January 1, 2013);
- IAS 32 (amendment) – Offsetting Financial Assets and Financial Liabilities (effective for periods beginning on or after January 1, 2014);
- Amendments resulting from Annual Improvements 2009-2011 Cycle (effective for periods beginning on or after January 1, 2014). The process affects the following standards: IFRS 1, IAS 1, IAS 16, IAS 32 and IAS 34.
- IFRS 1 (amendment) – First-time adoption of IFRS (effective for periods beginning on or after 1 January 2012);
- IFRS 1 (amendment) – First-time adoption of IFRS - Government loans (effective for periods beginning on or after 1 January 2013);
- IFRS 7 (amendment) – Financial Instruments: Disclosures – offsetting of financial assets and financial liabilities (effective for periods beginning on or after 1 July 2013);
- IFRS 9 – Financial instruments – accounting and measurement (effective for periods beginning on or after 1 January 2015);
- IFRS 10 – Consolidated Financial Statements (effective for periods beginning on or after 1 January 2013);
- IFRS 11 – Joint Arrangements (effective for periods beginning on or after 1 January 2013);
- IFRS 12 – Disclosure of Interests in Other Entities (effective for periods beginning on or after 1 January 2013);
- IFRS 13 – Fair Value Measurement (effective for periods beginning on or after 1 January 2013);
- IFRIC 20 - Stripping Costs in the Production Phase of a Surface Mine (effective for periods beginning on or after 1 January 2013);

Of the various standards, revisions and amendments already published by IASB or by IFRIC given above that are not yet in force, have not yet been adopted by European Union, coming into effect only after their publication in the associated Regulation.



### Estimates and material errors

No material errors or significant changes to accounting estimates relative to prior periods were recognised during the course of the first half of 2012.

Estimates made in preparing the financial statements for the six months ended June 30, 2012 have the same characteristics as in the preparation of financial statements for 2011.

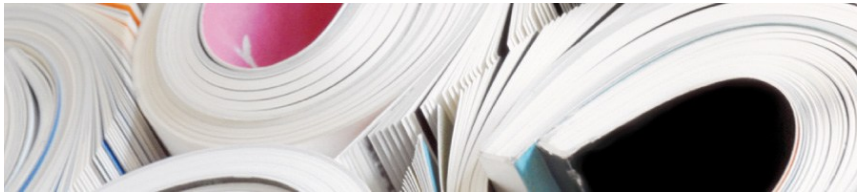
### 3. SALES AND SERVICE RENDERED AND OTHER INCOME

Sales and services rendered during the six months to 30 June 2012 and 30 June 2011 brake down as follows:

	<u>30 June 2012</u>	<u>30 June 2011</u>
<b><i>Domestic market</i></b>		
Goods sold	21.261	29.132
Service rendered	40	93
	<u>21.301</u>	<u>29.225</u>
<b><i>Exports</i></b>		
Goods sold	451.597	478.336
Service rendered	5.863	5.863
	<u>457.460</u>	<u>484.199</u>
<b>Total</b>	<u><b>478.761</b></u>	<u><b>513.424</b></u>

As at 30 June 2012 and 2011, Other income balance brake down as follows:

	<u>30 June 2012</u>	<u>30 June 2011</u>
Supplementary income	363	298
Net cash discounts	5.270	5.926
Other income	6.893	8.376
	<u><b>12.526</b></u>	<u><b>14.600</b></u>



#### 4. OPERATING SEGMENTS

The information in the report by segment is presented in accordance with the identified operating segments: paper supply, packaging and visual communication. Holdings that are not imputed to the identified businesses are recorded under Other operations.

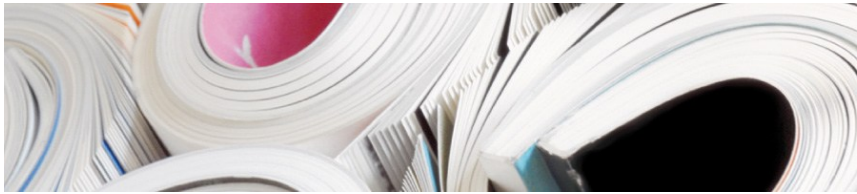
The results for each segment correspond to those that are directly attributable and those for which there is reasonable basis for attribution. Inter-segmental transfers are carried out at market prices and are not materially significant.

The breakdown of financial information on June 30, 2012 and 2011 for operating segments is as follows:

	30 June 2012					Consolidated	30 June 2011					Consolidated
	Paper	Packaging	Visual Communication	Other operations	Eliminations on consolidations		Paper	Packaging	Visual Communication	Other operations	Eliminations on consolidations	
<b>REVENUES</b>												
External sales	434,773	24,139	13,932	14	-	<b>472,858</b>	476,865	17,891	12,704	8	-	<b>507,468</b>
Inter-segment sales	253	1,052	1,300	-	-2,605	-	402	887	1,024	-	-2,313	-
<b>Other revenues</b>	17,599	293	270	267	-	<b>18,429</b>	19,391	126	333	706	-	<b>20,556</b>
<b>Total Revenues</b>	<b>452,625</b>	<b>25,483</b>	<b>15,502</b>	<b>281</b>	<b>-2,605</b>	<b>491,287</b>	<b>496,658</b>	<b>18,904</b>	<b>14,061</b>	<b>714</b>	<b>-2,313</b>	<b>528,024</b>
<b>RESULTS</b>												
Segment results	9,745	1,334	880	-1,661	40	10,338	11,504	1,072	736	-1,195	605	12,722
<b>Operacional results</b>						<b>10,338</b>						<b>12,722</b>
Interest expenses	-4,374	-203	-121	-6,449	1,794	-9,353	-5,971	-146	-147	-7,011	2,138	-11,137
Interest income	1,590	4	7	496	-1,947	150	1,619	2	1	1,152	-2,292	482
Tax on profits	-	-	-	-	-	-738	-	-	-	-	-	-824
<b>Income from ordinary activities</b>						<b>397</b>						<b>1,244</b>
Gains/ (losses) in associated companies						-1						12
<b>Net profit/(loss) for the year</b>						<b>396</b>						<b>1,255</b>
Attributable to:												
Equity shareholders						278						1,110
Non controlling interests						119						146

As at 30 June 2012 and 2011, paper sales per country where the Group operates were broken down as follows:

	Sales	
	30 June 2012	30 June 2011
Germany	220,973	234,942
France	116,677	122,558
Portugal	21,404	29,546
Others	75,719	89,820
	<b>434,773</b>	<b>476,865</b>



## 5. OTHER COSTS

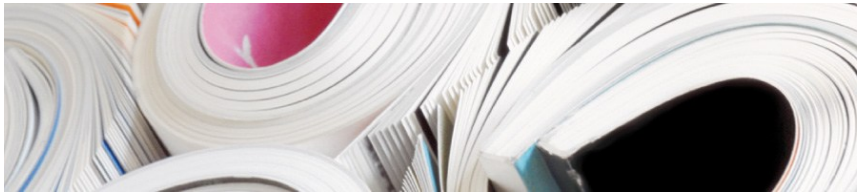
As at the end of the six month period to 30 June 2012 and 30 June 2011, the Other costs broke down as follows:

	<u>30 June 2012</u>	<u>30 June 2011</u>
General and Administrative expenses	-43.706	-44.353
Indirect taxes	-2.023	-1.839
Other costs	-323	-988
Impairment to current assets	-1.762	-1.458
	<u><b>-47.814</b></u>	<u><b>-48.638</b></u>

## 6. FINANCIAL FUNCTION

As at the end of the six months to 30 June 2012 and 30 June 2011, financial function was broken down as follows:

	<u>30 June 2012</u>	<u>30 June 2011</u>
<b>Financial income</b>		
Interest received	0	45
Favourable FX differences	36	114
Other financial income and profits	114	323
	<u><b>150</b></u>	<u><b>482</b></u>
<b>Financial costs</b>		
Interest paid	-7.188	-5.492
Unfavourable FX differences	-71	-387
Other financial losses and costs	-2.093	-5.258
	<u><b>-9.352</b></u>	<u><b>-11.137</b></u>
<b>Net financial results</b>	<u><u><b>-9.203</b></u></u>	<u><u><b>-10.655</b></u></u>



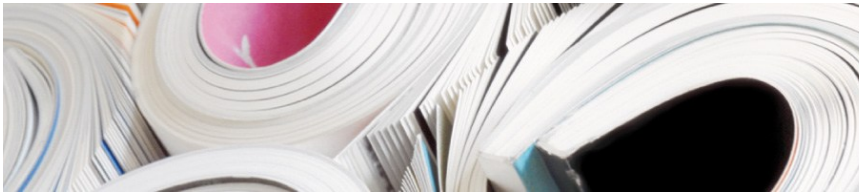
## 7. AVAILABLE-FOR-SALE FINANCIAL ASSETS

As at 30 June 2012 and 31 December 2011, Available-for-sale financial assets were broken down as follows:

	<u>30 June 2012</u>	<u>30 June 2011</u>
<b>Non current</b>		
Other's	47	47
	<u>47</u>	<u>47</u>
<b>Current</b>		
BANIF - Unidades de participação em fundos de investimento	-	628
	<u>-</u>	<u>628</u>

Changes in Available-for-sale financial assets during six month period to 30 June 2012 and year 2011 were as follows:

<b>Opening balance as at 1 January 2011</b>	<b>673</b>
Aquisitions	2
Disposals	-
Changes in fair value	-
<b>Closing balance as at 31 December 2011</b>	<b><u>675</u></b>
Aquisitions	-
Disposals	-628
Changes in fair value	-
<b>Closing balance as at 30 June 2012</b>	<b><u>47</u></b>

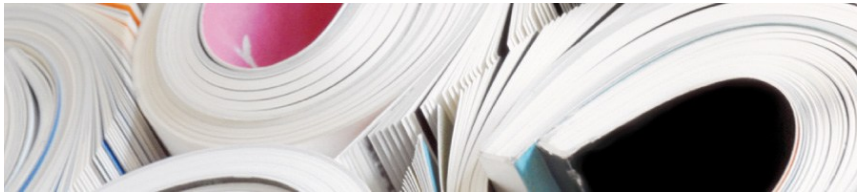




## 8. COMPANIES INCLUDED IN THE CONSOLIDATED ACCOUNTS

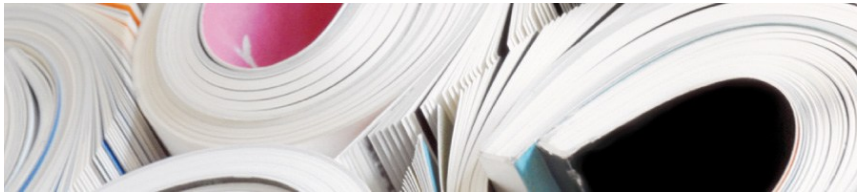
As at 30 June 2012, the following subsidiary companies were consolidated on a full consolidation basis:

Subsidiary company name	Head Office	% Group holdings	Business operation	Direct holding company	Date of incorporation
Gestinapa - SGPS, SA	Rua Castilho, 44-3 <sup>o</sup> 1250-071 Lisbon	100.00	SGPS	Inapa – IPG, SA	June 1992
Inapa-Portugal, SA	Rua das Cerejeiras, nº 5, Vale Flores São Pedro de Penaferrim 2710 Sintra	99.75	Paper Merchating	Gestinapa - SGPS,SA	1988
Inapa Distribución Ibérica, SA	c/ Delco Polígono Industrial Ciudad del Automóvil 28914 Leganés, Madrid	100.00	Paper Merchating	Gestinapa-SGPS, SA	December 1998
Inapa France, SA	91813 Corbeil Essones Cedex France	100.00	Paper Merchating	Inapa – IPG, SA	May 1998
Logistipack – Carton Services,SA	14, Impasse aux Moines 91410 Dourdon France	100.00	Packaging	Europackaging SGPS, Lda	January 2008
Inapa Belgique	Vaucampslan, 30 1654 Huizingen Belgium	99.94	Paper Merchating	Inapa-France, SA	May 1998
Inapa Luxemburg	211, Rue des Romains. L. 8005 Bertrange Luxemburg	97.81	Paper Merchating	Inapa Belgique	Maio 1998
Inapa Deutschland, GmbH	Warburgstraß, 28 20354 Hamburgo Germany	97.60	Holding	Gestinapa-SGPS, SA	April 2000



<b>Subsidiary company name</b>	<b>Head Office</b>	<b>% Group holdings</b>	<b>Business operation</b>	<b>Direct holding company</b>	<b>Date of incorporation</b>
Papier Union, GmbH	Warburgstraße, 28 20354 Hamburgo Germany	94.90	Paper Merchanting	Inapa Deutschland, GmbH	April 2000
PMF- Print Medien Factoring , GmbH	Warburgstraß, 28 20354 Hamburgo Germany	100.00	Factoring	Papier Union, GmbH	September 2005
Inapa Packaging, GmbH	Warburgstraß, 28 20354 Hamburgo Germany	100.00	Holding	Papier Union, GmbH	2006
HTL Verpackung, GmbH	Werner-von- Siemens Str 4-6 21629 Neu Wulmstrof Germany	100.00	Packaging	Inapa Packaging, GmbH	January 2006
Hennesen & Potthoff, GmbH	Tempelsweg 22 Tonisvorst Germany	100.00	Packaging	Inapa Packaging, GmbH	January 2006
Inapa Viscom, GmbH	Warburgstraß, 28 20354 Hamburgo Germany	100.00	Holding	Papier Union, GmbH	January 2008
Complott Papier Union, GmbH	Industriestrasse 40822 Mettmann Germany	100.00	Visual Communication	Inapa VisCom, GmbH	January 2008
Inapa – Merchants, Holding, Ltd	Torrington House, 811 High Road Finchley N12 8JW United Kingdom	100.00	Holding	Gestinapa – SGPS ,SA	1995
Inapa Suisse	Althardstrasse 301 8105 Regensdorf – Switzerland	100.00	Paper Merchanting	Inapa-IPG,SA e Papier Union, GmbH	May 1998
Europackaging SGPS, Lda	Rua Castilho 44- 3ª 1250-071 Lisboa	100.00	Holding	Inapa-IPG,SA e Gestinapa, SGPS,SA	October 2011
Edições Inapa, Lda	Rua Castilho 44- 3ª 1250-071 Lisbon	100,00	Editorial	Inapa-IPG,SA e Gestinapa, SGPS,SA	November 2009





Inapa Angola – Distribuição de Papel, SA	Rua Amílcar Cabral nº 211 Edifício Amílcar Cabral nº 8º Luanda - Angola	100.00	Paper Merchanting	Inapa Portugal, SA	December 2009
Semaq Emballages, SA	Rue de Strasbourg – ZI de Bordeaux Fret França	100.00	Packaging	Logistipack – Carton Services,SA	February 2012
Sociedade de Comercialização e Distribuição de Embalagens, Lda.	Rua das Cerejeiras, nº 5, Vale Flores São Pedro de Penaferrim 2710 Sintra	100.00	Packaging	Inapa Portugal, SA	March 2012

In the six months ended June 30, 2012, there were the following amendments in respect of the consolidated companies: (i) acquisition of subsidiary Semaq Emballages SA; (ii) establishment of a new company based in Portugal, Sociedade de Comercialização e Distribuição de Embalagens, Lda.

All balances and transactions with subsidiary companies were eliminated in consolidation process.

The following companies were consolidated per the equity method in the consolidated financial statements and are reported under Holdings in associated companies:

<u>Associate company name</u>	<u>Shareholding company</u>	<u>% Holding</u>
Surpapel, SL	Inapa España Distribución Ibérica, SA	25,00
Inapa Logistics	Warburgstrasse,28 20354 Hamburg Alemanha	100,00
Inapa Vertriebsgesellschaft GmbH	Warburgstrasse,28 20354 Hamburg Alemanha	100,00



## 9. COMPANIES EXCLUDED FROM THE CONSOLIDATED ACCOUNTS

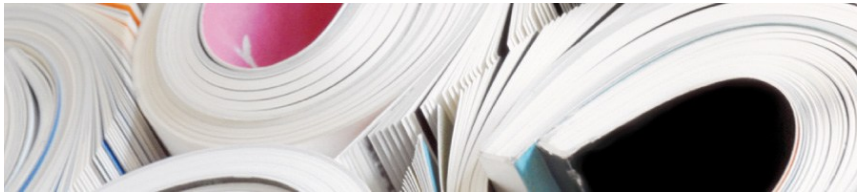
Holdings in the companies listed in the following table were not consolidated on a full consolidation basis. The impact of their exclusion is deemed to be materially irrelevant. Megapapier was not consolidated on a full consolidation basis due to the fact that the Group intends to liquidate it and it was valued at nil.

<u>Company name</u>	<u>Head Office</u>	<u>Direct Shareholder</u>	<u>% holdings</u>
Megapapier - Mafipa Netherland BV	PO Box 1097 3430 BB Nieuwegein Holand	Inapa France, SA	100%
Inapa Logistics	Warburgstrasse,28 20354 Hamburg Germany	Papier Union, GmbH	100%
Inapa Vertriebsgesellschaft GmbH	Warburgstrasse,28 20354 Hamburg Germany	Papier Union, GmbH	100%

## 10. TRADE RECEIVABLES AND OTHER CURRENT ASSETS

As at 30 June 2012 and 31 December 2011, Trade receivable was broken down as follows:

	<u>30 June 2012</u>	<u>31 December 2011</u>
<b>Trade receivables</b>		
Trade receivables -Current account	158.088	150.188
Trade receivables -Bills receivable	11.846	13.781
Doubtful debt	14.688	13.909
	<u>184.622</u>	<u>177.878</u>
Cumulative impairment losses	-12.238	-11.259
<b>Trade receivebles - net balance</b>	<u><u>172.384</u></u>	<u><u>166.619</u></u>



As at 30 June 2012 and 31 December 2011, the balance of Other assets was broken down as follows:

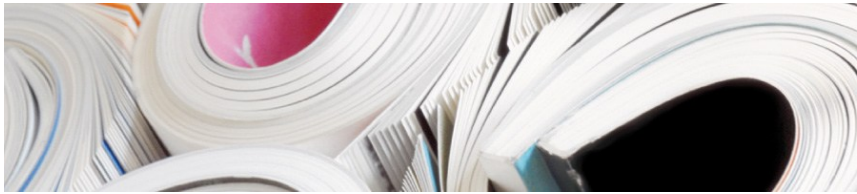
	<u>30 June 2012</u>	<u>31 December 2011</u>
<b>Other non current assets</b>		
Other debtors	23.096	23.056
Accumulated impairment losses	-1.223	-1.221
	<u><b>21.873</b></u>	<u><b>21.835</b></u>
<b>Other current assets</b>		
Stockholdings and stockholders	-	1
Advances to suppliers	357	562
Other debtors	18.848	15.959
Accumulated impairment losses	-3.019	-3.019
	<u>15.829</u>	<u>12.940</u>
Accrued income	18.179	23.147
Deferred costs	3.676	1.742
	<u><b>38.041</b></u>	<u><b>38.392</b></u>

## 11. CASH AND CASH-EQUIVALENT

The balance of Cash and cash-equivalent was broken down as follows:

	<u>30 June 2012</u>	<u>31 December 2011</u>	<u>30 June 2011</u>
<b>Cash and cash-equivalent</b>			
Banks	9.906	14.865	12.709
Cash	490	182	114
	<u><b>10.396</b></u>	<u><b>15.047</b></u>	<u><b>12.823</b></u>

## Cash-flow Statement



For purposes of reconciliation to the Cash Flow Statement, Cash and cash-equivalent items are broken down as follows:

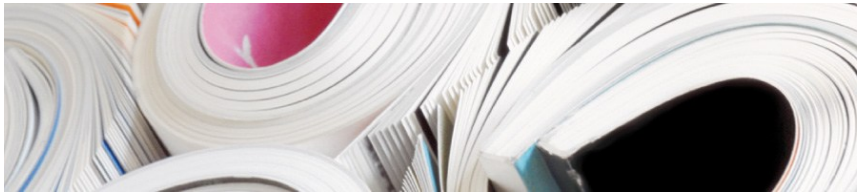
	30 June 2012	31 December 2011	30 June 2011
<b>Cash and cash-equivalent</b>			
Banks	9.906	14.865	12.709
Cash	490	182	114
<b>Cash and cash-equivalent per balance sheet</b>	<b>10.396</b>	<b>15.047</b>	<b>12.823</b>
Bank overdrafts	-113.903	-85.873	-118.640
<b>Cash and Cash-equivalent per Cash-Flow statement</b>	<b>-103.507</b>	<b>-70.826</b>	<b>-105.817</b>

The balance of Bank overdrafts includes creditor balances held on current accounts with financial institutions included in the balance of Loans (Note 14).

## 12. Impairment

During the six months ended in 30 June 2012 the recognised asset impairments were as follows:

	Goodwill	Other intangible assets	Inventories	Trade receivables	Other current assets	Total
<b>Balance as at January 1, 2011</b>	11.766	27.464	1.114	10.766	11.476	62.586
Increases	-	-	110	2.854	-	2.964
Utilisation	-	-	-	-592	-7.236	-7.828
Reverseals	-	-	-169	-1.741	-	-1.910
Changes in the consolidation perimeter	-	-	-	-84	-	-84
Exchange rate differences	-	-	4	56	-	60
<b>Balance as at December 31, 2011</b>	<b>11.766</b>	<b>27.464</b>	<b>1.059</b>	<b>11.259</b>	<b>4.240</b>	<b>55.788</b>
Increases	-	-	76	1.762	2	1.840
Utilisation	-	-	-	-244	-	-244
Reverseals	-	-	-61	-544	-	-605
Changes in the consolidation perimeter	-	-	29	-	-	29
Exchange rate differences	-	-	3	5	-	8
<b>Balance as at June 30, 2012</b>	<b>11.766</b>	<b>27.464</b>	<b>1.106</b>	<b>12.238</b>	<b>4.242</b>	<b>56.816</b>



### 13. SHARE CAPITAL

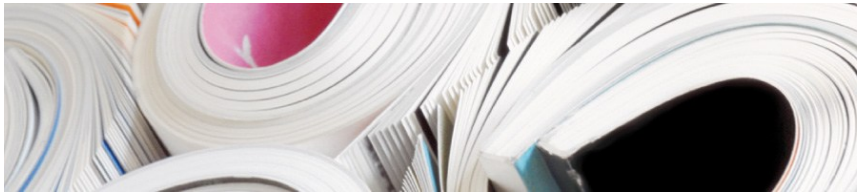
At June 30, 2012 and December 31, 2011 share capital was represented by 450,980,441 shares, of which 150,000,000 shares have no par value ordinary nature and 300,980,441 preferred shares without voting rights, certificated and bearer with no par value (in 2010 share capital was represented by 150,000,000 ordinary shares with a nominal value of Euro 1 each). Equity is fully subscribed and issued.

The preference shares confer the right to a preferential dividend of 5% of their issue price (0.18 euros per share), taken from the profits that, under applicable law, may be distributed to shareholders. In addition to the preferential dividend rights, preference shares confer all the rights attaching to ordinary shares, except the right to vote. The preferred dividend that is not paid in a year must be paid within the following three years, before dividends on these, as long as there are distributable profits. In the case of the priority dividend is not fully paid during two years, preference shares are to confer voting rights on the same terms that the ordinary shares and only lost it in the year following that in which the dividends have been paid priority.

In compliance with the provisions of Articles 16 and 248 - B of the Securities Market Code and CMVM (the Portuguese Securities Market Commission) Regulation no. 5 / 2008, Inapa – Investimentos, Participações e Gestão, SA, was duly notified of the following qualified holdings of its shares by other companies or individuals:

- Parública – Participações Públicas, SGPS, SA, which held 49,084,738 shares corresponding 32.72% of voting rights;
- Banco Comercial Português, SA, which held 27,361,310 shares corresponding 18.24% of voting rights (\*);
- Nova Expressão SGPS, SA, which held 7.500.000 shares corresponding to 5.00% of voting rights, and;
- Tiago Moreira Salgado, which held 3.150.000 shares corresponding to 2.10% of voting rights.

In compliance with the aforementioned applicable legislation and regulations, the Company was neither notified of any changes to the aforementioned holdings nor of any other holdings



of other shareholders to whom voting rights equal to or greater than 2% of share capital may have accrued.

Notes:

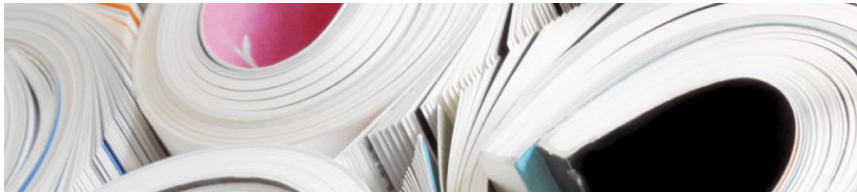
(\* ) The holdings of Banco Comercial Português, SA, are broken down as follows:

- Fundo de Pensões do Grupo BCP ..... 16,491,898 shares corresponding to 10.99% of voting rights;
- Banco Comercial Português, SA ..... 10,869,412 shares corresponding to 7.25% of voting rights;

As at 30 June 2012, the Group did not hold own shares and no transactions involving own shares were recorded during the six-month period under analysis.

#### 14. LOANS

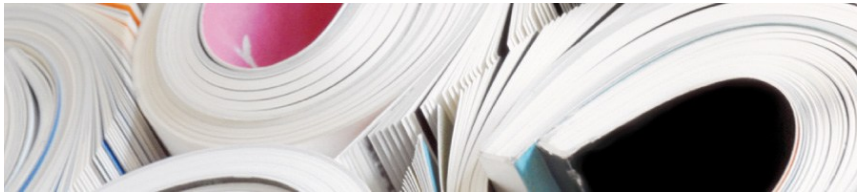
As at 30 June 2012 and 31 December 2011, Loans balance were broken as follows:



	<u>30 June 2012</u>	<u>31 December 2011</u>
<b>Current debt</b>		
° <b>Bank loans</b>		
° Bank loans and other current financial instruments	113.903	85.873
° Commercial paper, redeemable at its nominal value, renewable, with maturity within one year	45.919	68.310
° Medium and long-term financial instruments (portion maturity within 1 year )	12.139	12.546
° Other current financial loans	9.098	9.530
<b>Total current debt</b>	<u>181.059</u>	<u>176.259</u>
<b>Non- current debt</b>		
° <b>Bank loans</b>		
° Medium and long-term financial instruments	94.943	102.572
° Other loans	43.031	45.897
	<u>137.974</u>	<u>148.469</u>
° <b>Financing associated to financial assets - securitisation (Note 37)</b>	37.112	38.061
<b>Total non-current debt</b>	<u>175.086</u>	<u>186.530</u>
<b>Total debt</b>	<u><u>356.145</u></u>	<u><u>362.789</u></u>

As at 30 June 2012 the bank loans conditions are similar to the ones of 31 December 2011.

As at 30 June 2012 and 31 December 2011, the net balance of consolidated financial debt is broken down as follows:



	<u>30 June 2012</u>	<u>31 December 2011</u>
Loans		
Current	181.059	176.259
Non-current	<u>137.974</u>	<u>148.469</u>
	319.033	324.728
Loans associated to financial assets - securitization	37.112	38.061
Financial leases debt	9.350	10.006
	<u>365.495</u>	<u>372.795</u>
Cash and cash-equivalents	10.396	15.047
Negotiable financial assets (listed securities)	-	-
Available-for-sale financial assets (listed securities)	-	-
	<u>10.396</u>	<u>15.047</u>
	<u>355.099</u>	<u>357.748</u>

## 15. SUPPLIERS AND OTHER CURRENT LIABILITIES

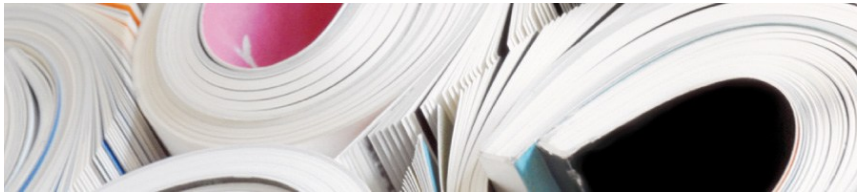
As at 30 June 2012 and 31 December 2011, the balances of Suppliers and of Other current liabilities were broken down as follows:

	<u>30 June 2012</u>	<u>31 December 2011</u>
<b>Suppliers</b>		
Suppliers on current account	55.655	42.722
Trade bills account	-	-
Invoices pending reconciliation	4.190	4.680
	<u>59.845</u>	<u>47.402</u>
<b>Other current liabilities</b>		
Advances from clients	1.084	1.601
Fixed assets suppliers	1.187	1.295
Other creditors	9.944	10.724
Accruals and deferred items	9.072	10.041
	<u>21.287</u>	<u>23.661</u>

## 16. INCOME TAX

The amount of taxes in the Interim Consolidated Income Statement for the six months to 30 June 2012, amounting to a total of 738 thousand Euros, equates to the liability for current income tax for the half-year period in the amount of 554 thousand Euros plus the balance of changes in deferred tax, amounting to 184 thousand Euros.





The differential between the nominal tax rate (average rate of 30%) and the effective company income tax rate (IRC company tax) for the Group, as at 30 June 2012, is detailed in the following table:

	<u>30 June 2012</u>
Net income before tax	1.134
Nominal company tax rate	<u>30%</u>
	-340
Income tax	<u>-738</u>
	<u>398</u>
Permanent differences- France	74
Permanent differences- Portugal	202
UK capital gain	3
FX differences	150
Other	<u>-31</u>
	<u>398</u>

#### **Deferred tax**

All instances where future taxation due may come to be significantly impacted are reported in the financial statements as at 30 June 2012 and 31 December 2011.

The following table reports changes in deferred tax assets and liabilities during the six months to 30 June 2012 and the financial year ended 31 December 2011:

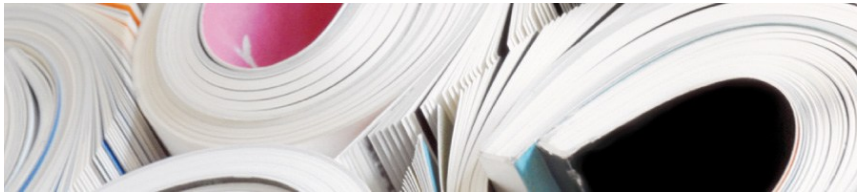


	<b>01-01-2012</b>	<b>Changes in consolidation perimeter</b>	<b>Fair value reserves and other reserves</b>	<b>Net profit for the period</b>	<b>30-06-2012</b>
<b>Deferred tax assets</b>					
Taxable provisions	53	-	-	-	53
Reportable tax losses	16.425	-	-	457	16.882
Others	3.048	-	-	-83	2.965
	<u>19.526</u>	<u>-</u>	<u>-</u>	<u>374</u>	<u>19.900</u>
<b>Deferred tax liabilities</b>					
Fixed assets revaluation	-8.152	-	-	-44	-8.196
Depreciation	-12.461	-	-	-538	-12.999
Others	-514	-	-	22	-492
	<u>-21.127</u>	<u>-</u>	<u>-</u>	<u>-560</u>	<u>-21.687</u>
<b>Net deferred tax</b>	<u><b>-1.601</b></u>	<u><b>-</b></u>	<u><b>-</b></u>	<u><b>-186</b></u>	<u><b>-1.787</b></u>

	<b>01-01-2011</b>	<b>Changes in consolidation perimeter</b>	<b>Fair value reserves and other</b>	<b>Net profit for the period</b>	<b>31-12-2011</b>
<b>Deferred tax assets</b>					
Taxable provisions	53	-	-	-	53
Reportable tax losses	17.848	-	-	-1.423	16.425
Others	3.093	-	-	-45	3.048
	<u>20.994</u>	<u>-</u>	<u>-</u>	<u>-1.468</u>	<u>19.526</u>
<b>Deferred tax liabilities</b>					
Fixed assets revaluation	-8.142	-	-	-10	-8.152
Depreciation	-11.363	-	-	-1.098	-12.461
Others	-759	-	-	244	-515
	<u>-20.264</u>	<u>-</u>	<u>-</u>	<u>-864</u>	<u>-21.128</u>
<b>Net deferred tax</b>	<u><b>730</b></u>	<u><b>-</b></u>	<u><b>-</b></u>	<u><b>-2.331</b></u>	<u><b>-1.601</b></u>

Deferred tax assets are recognised for tax losses insofar as the use of their respective fiscal benefits is likely due to expected future taxable profits. The Group recognised a balance of 16,882 thousand Euros in deferred tax assets reported to tax losses which may come to be deducted from future taxable profits, as detailed in the following Table:

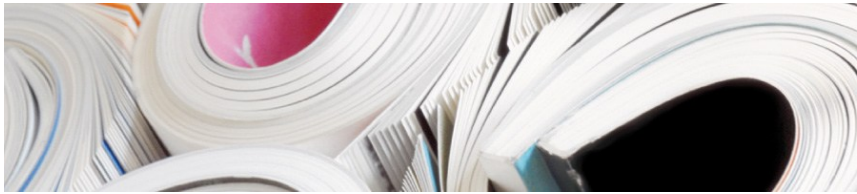
<b>Company name</b>	<b>Deferred tax balance</b>	<b>Due date</b>
Inapa France	8.326	ilimitado
Inapa Distribución Ibérica	6.079	2021-2027
Portuguese group companies	323	2013-2016
Inapa Suisse	220	2018
Inapa Belgique	1.822	ilimitado
Outros	48	
	<u><b>16.818</b></u>	



## 17. CONTINGENT LIABILITIES

On 1 August 2007, Papelaria Fernandes – Indústria e Comércio, SA filed a suit against Inapa – Investimentos, Participações e Gestão, SA and its subsidiaries Inaprest – Prestação de Serviços, Participações e Gestão, SA (a liquidated company) and Inapa Portugal – Distribuição de Papel, SA, petitioning the Court to, in short:

- Annul the following acts:
  - The signature of a Mercantile Notarial Bond, in June 2006, which was pledged as a counter-guarantee to letters of comfort issued by Inapa – Investimentos, Participações e Gestão, SA as security for credit facilities granted to that company by Banco Espírito Santo and Caixa Central de Crédito Agrícola Mútuo;
  - The effectiveness of certain transactions processed in 1991 for purposes of concentrating paper merchanting business in SDP (currently Inapa Portugal) and envelope production and sales business in Papelaria Fernandes;
  - The purchase of the holdings of Papelaria Fernandes in the share capital of SDP (currently Inapa Portugal), in 1994; and
  - The credit compensation arrangements agreed to by Papelaria Fernandes and Inaprest, also in 1994.
- Find Inapa guilty and sentence it to:
  - Continue to honour the letters of comfort issued in favour of Banco Espírito Santo and Caixa Central de Crédito Agrícola Mútuo;
  - Indemnify Papelaria Fernandes in the event of the aforementioned notarial bond being realised by the beneficiaries as a counter-guarantee to the said letters of comfort.



Since then, Papelaria Fernandes – Industria e Comércio, SA, has fully repaid the credit facilities obtained from Banco Espírito Santo and Caixa Central de Crédito Agrícola Mútuo, on account of which:

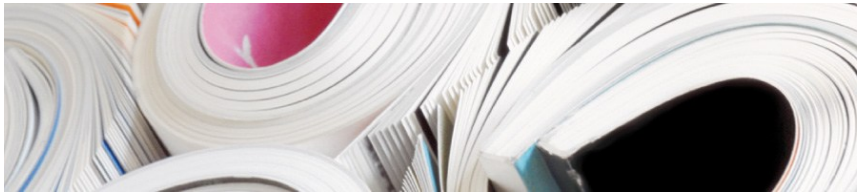
- The letters of comfort issued by Inapa - IPG have ceased to serve their original purpose and have since been released by their respective beneficiaries;
- The Company has consequently notified Papelaria Fernandes – Indústria e Comércio, SA that the terms and conditions of the mercantile notarial bond it had issued in its favour no longer applied, constituting due cause for cancellation thereof.

The legal suit, which has been valued at 24,460 thousand Euros, was contested by Inapa - IPG and by its subsidiary Inapa Portugal – Distribuição de Papel, SA, and is pending decision by the Court on the effects of the dissolution / liquidation of Inaprest – Prestação de Serviços, Participações e Gestão, SA. The Group believes that no financial impact will arise from such decision and, therefore, has not raised provisions on that account.

## 18. SUBSEQUENT EVENTS

After 30 June 2012 and to the publication date Inapa Group has not verified any subsequent relevant events.

-:-:-:-:-:-:-



## 19. Mandatory information

### a. Shares Held by Governing Bodies

Stakes held in the company by members of the Board of Directors and Statutory Auditor, in compliance with paragraph a) no. 1 of article 9.º of the CMVM Regulation no. 5/2008.

#### Board of Directors

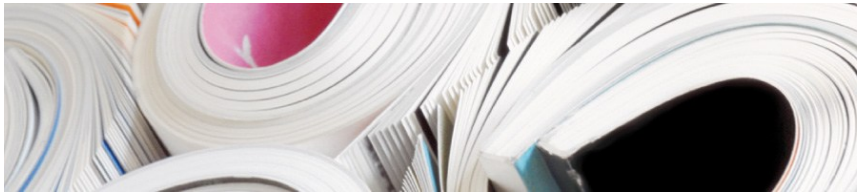
Name	Number of shares	Voting rights
Álvaro João Pinto Correia	0	0%
José Manuel Félix Morgado	563 631	0,38%
António José Gomes da Silva Albuquerque	0	0%
Jorge Manuel Viana de Azevedo Pinto Bravo	0	0%
Arndt Klippgen	0	0%
Emídio de Jesus Maria	0	0%
Acácio Jaime Liberado Mota Piloto	0	0%
Eduardo Fernández-Espinar	200 000	0,13%
Detidas por pessoas ou entidades contempladas no n.º 2 do art.º 447º do Código das Sociedades Comerciais	100 000	0,07%

#### Chartered Accountant

Name	Number of shares	Voting rights
PricewaterhouseCoopers & Associados, SROC, Lda, representada por: - José Pereira Alves – ROC efectivo	0	0%
José Manuel Henriques Bernardo, ROC suplente	0	0%

### b. Managerial Transactions

In compliance with the content of paragraph a) no. 1 of article 9 of the CMVM Regulation no. 5/2008, Inapa informs that during 2011 there were no transactions registered by any of its Governing Bodies members.



### **c. Statement of conformity**

In compliance with the content of nº 1, Paragraph c) of Article 246 of CVM, the members of the Board of Directors of Inapa – Investimentos, Participações e Gestão, SA hereby declare that, to the best of their knowledge, the information contained in the abridged consolidated financial statements reported to the six months ended on 30 June 2012 were elaborated in full conformance with the applicable accounting principles, providing a true and appropriate reflection of the assets and liabilities, financial standing, and results of the Company and its subsidiary and associate companies included in its consolidation perimeter and that its Interim Directors' Report faithfully reports on the performance of its statutory business and the set of companies included in its consolidated financial statements.

Lisbon, 24 August 2012

**Álvaro João Pinto Correia**

Chairman of the Board of Directors

**José Manuel Félix Morgado**

Vice-Chairman and President of the Executive Committee of the Board of Directors

**Arndt Klippgen**

Director and member of the Executive Committee of the Board of Directors

**António José Gomes da Silva Albuquerque**

Director and member of the Executive Committee of the Board of Directors

**Jorge Manuel Viana de Azevedo Pinto Bravo**

Director and member of the Executive Committee of the Board of Directors

**Emídio de Jesus Maria**

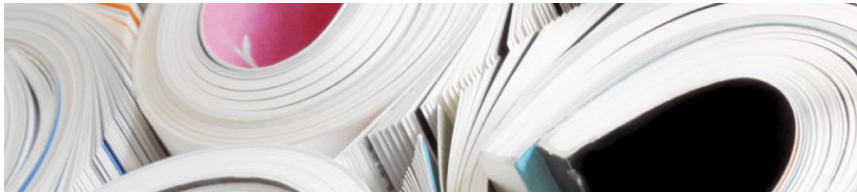
Director and Chairman of the Audit Committee

**Acácio Jaime Liberado Mota Piloto**

Director and member of the Audit Committee

**Eduardo Fernández-Espinar**

Director and member of the Audit Committee



## d. Auditor report

### ***Limited Review Report Prepared by Auditor Registered with the Securities Market Commission (CMVM) on the Consolidated Half Year Information***

*(Free translation from the original in Portuguese)*

#### ***Introduction***

1 In accordance with the Portuguese Securities Market Code (CVM), we present our limited review report on the consolidated financial information for the six-month period ended June 30, 2012 of Inapa – Investimentos, Participações e Gestão, SA included in the consolidated Directors' Report, consolidated balance sheet (which shows total assets of Euro 689,840 thousand and total shareholders' equity of Euro 203,439 thousand, including non-controlling interests of Euro 4,007 thousand and a net profit of Euro 277 thousand), consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated cash flows statement for the period then ended and the corresponding notes to the accounts.

2 The amounts in the consolidated financial statements, as well as those in the additional financial information, are derived from the respective accounting records.

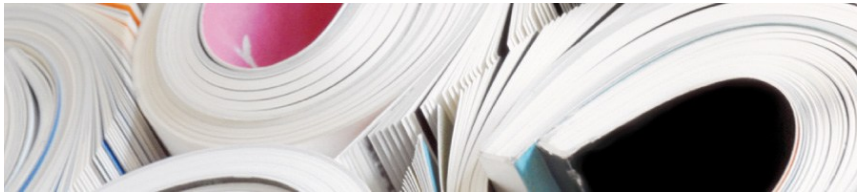
#### ***Responsibilities***

3 It is the responsibility of the Board of Directors: (a) to prepare consolidated financial information which present fairly, in all material respects, the financial position of the companies included in the consolidation, the consolidated results and the consolidated comprehensive income of their operations, the changes in consolidated equity and the consolidated cash flows; (b) to prepare historical financial information in accordance with International Accounting Standard 34 – Interim Financial Reporting as adopted by the European Union and which is complete, true, up to date, clear, objective and lawful as required by the CVM; (c) to adopt appropriate accounting policies and criteria; (d) to maintain appropriate systems of internal control; and (e) to disclose any significant matters which have influenced the activity, financial position or results.

4 Our responsibility is to verify the financial information included in the documents referred to above, namely as to whether it is complete, true, up to date, clear, objective and lawful as required by the CVM, for the purpose of issuing an independent and professional report based on our work.

#### ***Scope***

5 Our work was performed with the objective of obtaining moderate assurance about whether the financial information referred to above is free from material misstatement. Our work was performed in accordance with the Standards and Technical Recommendations issued by the Portuguese Institute of Statutory Auditors, planned according to that objective, and consisted primarily, in enquiries and analytical procedures, to review: (i) the reliability of the assertions included in the financial information; (ii) the appropriateness and consistency of the accounting principles used, as applicable; (iii) the applicability, or not, of the going concern basis of accounting; (iv) the



presentation of the financial information; and (v) as to whether the consolidated financial information is complete, true, up to date, clear, objective and lawful.

6 Our work also covered the verification that the consolidated financial information included in the Directors' Report is consistent with the remaining documents referred to above.

7 We believe that the work performed provides a reasonable basis for the issue of this limited review report on the half year information.

### ***Conclusion***

8 Based on the work, which was performed with the objective of obtaining a moderate assurance, nothing has come to our attention that leads us to conclude that the consolidated financial information for the six-month period ended June 30, 2012 contain material misstatements that affect its conformity with International Accounting Standard 34 - Interim Financial Reporting as adopted by the European Union and that it is not complete, true, up to date, clear, objective and lawful.

### ***Report on other requirements***

9 Based on the work, nothing has come to our attention that leads us to believe that the consolidated financial information included in the Directors' Report is not consistent with the consolidated financial information for the period.

### ***Emphasis***

10 Without qualifying our conclusion in paragraph 8 above, we draw attention that, as mentioned in Note 17 of the notes to the accounts, Papelaria Fernandes – Indústria e Comércio, SA (Papelaria Fernandes) has raised in 2007 against Inapa – Investimentos, Participações e Gestão, SA (Inapa) a legal proceedings, related to events occurred in previous years. Inapa considered that they do not have any relevant liability with Papelaria Fernandes as a result of the transactions mentioned in the legal proceedings raised by this company, therefore, no provision had been created in the consolidated financial information.

August 24, 2012

PricewaterhouseCoopers & Associados  
- Sociedade de Revisores Oficiais de Contas, Lda  
Registered in the Portuguese Securities Markets Commission with no. 9077  
represented by:

José Pereira Alves, R.O.C.





## 20. Additional information

### WARNING

This document contains information and future estimates based on current expectations and management opinions deemed reasonable. Future estimates must not be considered consolidated facts and are subject to several unpredictable factors that may have an impact on future results.

Despite the fact that said estimates represent current expectations, investors, analysts and all those who may make use of this document are warned that future information is subject to uncertain factors and risks, of which many are difficult to forecast. All readers are warned not to attribute inappropriate importance to future estimates and information. We exempt ourselves of any responsibilities concerning any future estimates or information.

Report available on Inapa's website  
[www.inapa.pt](http://www.inapa.pt)

**Investor Relations**  
Hugo Rua  
[hugo.rua@inapa.pt](mailto:hugo.rua@inapa.pt)  
Tel.: +351 213 823 007

Inapa is admitted to trading on the Euronext Stock Exchange. Information about the company may be checked under the tickers:

- Ordinary shares: INA
- Preferred shares: INAP

**Inapa – Investimentos,  
Participações e Gestão, SA**  
Rua Castilho, 44, 3º  
1250-071 Lisbon  
Portugal